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Q3 2002 TURNOVER

Turnover in million €uros	2002	2001	Variance	
			on new perimeter	on a like for like and constant exchange rate basis
Q1	138,6	152,0	- 8,9%	- 9,6%
Q2	133,3	148,8	- 10,4%	- 9,6%
Q3	120,4	130,6	- 7,8%	- 8,6%
TOTAL	392,3	431,4	- 9,1%	- 9,3%

LISI Group's consolidated turnover comes out to 392.3M€ over the first 9 months of financial 2002, down 9.1% as compared to the same period last year, and 9.3% on a like for like and constant exchange rate basis.

The trend in each individual division remains roughly similar to what had been observed previously:

- Relatively sustained business is being confirmed in the AUTOMOTIVE division (55% of the consolidated turnover): + 2.7% over the quarter thanks to the dynamism of its two major customers PSA and Renault, as well as the expanding use of braking, safety, and comfort equipment.
- The economic context remains difficult in the aerospace segment, where the AEROSPACE division (34% of the consolidated turnover) displays a 16% decline during Q3 2002 as compared to the same period last year.
- The market remains sluggish for the COSMETICS division (10% of the consolidated turnover), and operations lost 25.8% over Q3 and 25.1% on a cumulative basis over the first 9 months.

The incorporation of Monadnock, starting in September, will nevertheless help mitigate the turnover decline for the last quarter of the year.

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