

## LISI'S FINANCIAL PERFORMANCE IN 2018 REFLECTS LOWER RESULTS AND INCREASE IN FREE CASH FLOW AMIDST VOLATILE MARKETS

- Sales reached € 1,645.1 million, stable compared to 2017 (0.1%);
- Current operating income was down by almost 21%;
- Free Cash Flow\* was largely positive at € 57.3 million, up from 2017 in a context of strong level of investments since several years
- Taking into account encouraging end of year 2018 and assuming stability of its main markets, the Group aims in 2019 to return to a positive organic growth, to exceed its financial performance of 2018 thanks to the management measures already taken and to keep generating a largely positive Free Cash Flow.

The LISI Board of Directors met under the chairmanship of Mr. Gilles Kohler and reviewed the audited financial statements for the period ended December 31, 2018. These will be submitted for approval to the Shareholders' General Meeting on April 26, 2019.

<i>12 months ending December 31,</i>		<i>2018</i>	<i>2017</i>	<i>Changes</i>
<b>Key elements of the income statement</b>				
Sales	€m	1,645.1	1,643.4	+0.1%
EBITDA	€m	225.4	256.2	- 12.0%
EBITDA margin	%	13.7	15.6	- 1.9 pt
EBIT	€m	135.6	171.4	- 20.9%
Operating margin	%	8.2	10.4	- 2.2 pts
Earnings attributable to holders of company equity	€m	92.1	108.0	- 14.7%
Net earnings per share	€	1.73	2.04	- 17.9%
<b>Key elements of the cash flow statements</b>				
Operating cash flow	€m	194.9	203.8	- €8.9m
Net industrial CAPEX	€m	- 131.3	- 140.1	- €8.8m
Free Cash Flow*	€m	57.3	46.3	+ €11.0m
<b>Key elements of the financial structure</b>				
Net debt	€m	339.3	300.2	+ €39.1m
Ratio of net debt to equity		36.0%	33.4%	+ 2.6 pts

\* In this press release, Free Cash Flow refers to cash flow minus net industrial CAPEX and changes in WCR. "Organic" means on a constant scope and exchange rate basis.

The beginning of the 2019 financial year promises to be encouraging for the aerospace division in line with the fourth quarter of 2018. Visibility remains limited, however, especially in the car industry in the second half of the year. Assuming stable key markets, the Group aims in 2019 to return to a positive organic growth, to exceed its financial performance of 2018 thanks to the management measures already taken and to keep generating a largely positive Free Cash Flow.

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### **The next announcements will appear after close of trading on Paris Euronext**

Q1 2018 financial information: April 26, 2019

Shareholders' Combined General Meeting: April 25, 2019

H1 2019 results: July 24, 2019

Q3 2019 financial Information: October 23, 2019

*The LISI share is listed on Euronext Paris, compartment A and belongs to the CAC® AERO & DEF., CAC® All Shares, CAC® Industrials indices, under ISIN code: FR 0000050353. LISI is a worldwide leading manufacturer of fasteners and assembly components for the Aerospace, Automotive, and medical implants industries.*

Reuters:GFII.PA

Bloomberg:FII FP