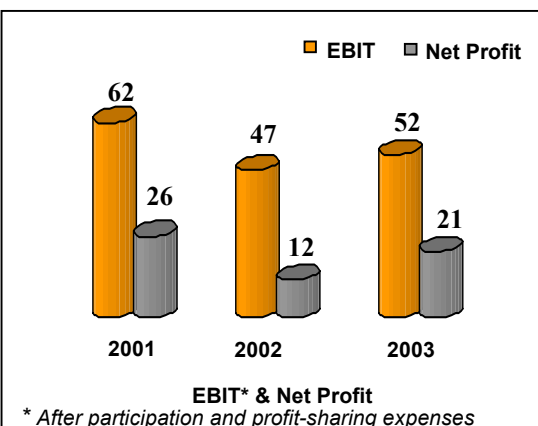
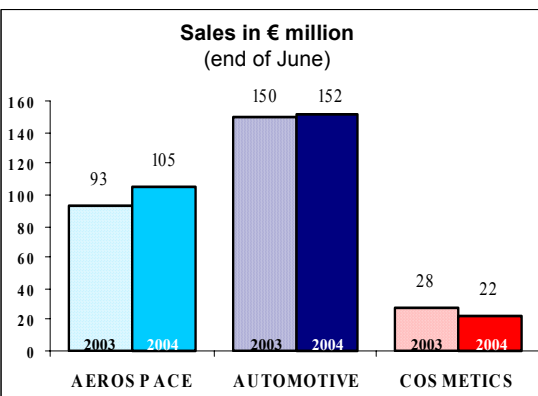
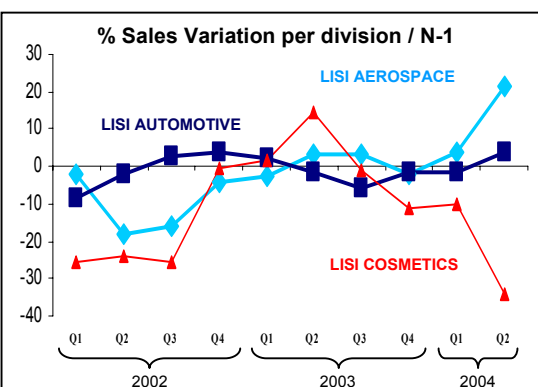
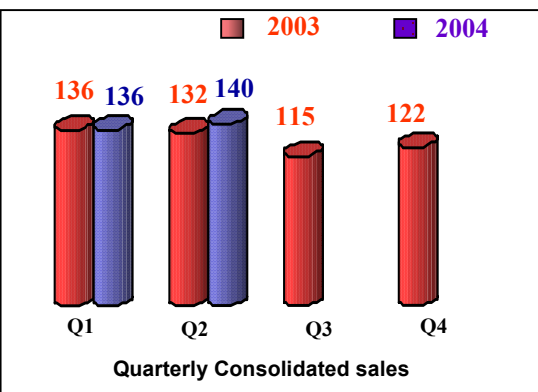


In euros million



## Sustained activity for LISI AEROSPACE, targets achieved for LISI AUTOMOTIVE

Business growth during Q2 (+7.1% on a constant perimeter and exchange rate basis) has made it possible to compensate the slight lag suffered during Q1. Over the first half-year, with consolidated turnover of €276 million, of which 48% were achieved outside France, the Group came back to a significantly positive trend: +2.8% and +5% on a constant perimeter and exchange rate basis.

### LISI AEROSPACE (38% of the turnover): Sustained activity

Airbus and Boeing both delivered more or less the number of aircraft that had been ordered (161 and 151, respectively, for deliveries), which should enable them to meet their targets for the whole year, i.e. 305 for Airbus and 285 for Boeing. As a complement, we observe the preparation for the 2005 production pace acceleration for existing models, combined with the industrial phase of the A380 and the necessary stock additions for this new production line. Business with regional aircraft manufacturers is also well oriented, particularly for Embraer, which is increasing its production pace by approximately 60% over the year, with the launch of the ERJ 170 / 190 product line. The figures displayed by LISI AEROSPACE for Q2 confirm the positive trends of the civil aerospace market, with a rise of 21.4% and +25.2% on a constant exchange rate basis for Q2, and +12.3% and +18.6% for H1 2004. This illustrates the sustained dynamism of the Airframe Europe B.U. (+21% since the beginning of the year) and the picking up of the Airframe activity in the US (+14% since the beginning of the year, on a constant dollar rate basis).

As far as the Racing B.U. is concerned, it remains stable in its business niche (+0.5% on a constant dollar rate basis).

### LISI AUTOMOTIVE (55% of the turnover): Targets achieved

After a difficult year start for LISI AUTOMOTIVE's customers, the second quarter was marked by a number of product launches and production pace increases (407, Mégane Scénic, Logan, Golf V, Série 5, etc.). At first sight, the French market seems to have been oriented upwards in June (+6.3%), yet one must not forget that it was 2 days longer than in 2003, and year-to-date figures are extremely stable, which is likely to be the case for the entire year. In Germany, another key country for the Group's customers, the trend is comparable, and significantly compensated by other European countries, which are far busier. The end of the period was favorable for all 3 activities (threaded and clipped fasteners, and components), with projects that are expected to grow in pace in the coming months, both with car manufacturers (Renault, PSA) and Tier 1 manufacturers (TRW, Autoliv, Faurecia).

The quarter was also marked by the Group's settling in the Czech Republic after taking over FORM, a move that represents a new step in LISI's development strategy, aiming at enhancing competitiveness in terms of costs, and at developing business synergies and new market shares. The company shall be consolidated as of Q3 2004 only. Last but not least, one should emphasize that the steel price rise, which had repercussions on selling prices, represents approximately 0.3% of the division's increase for the half year.

### LISI COSMETICS (8% of the turnover): A context that remains sluggish

Although it is always difficult to deliver reliable statistics for this activity, we observe two simultaneous moves:

- there have been very few launches since the beginning of the year, and in any event, these did not concern major new products,
- The delivery of existing products has been put off to the summer.

That is why activity displays a 22.3% decline over H1, in line with the profession at large. However, the sales force's activity has made it possible to gain new contracts that will generate more sustained business in July and August with Chanel, Procter & Gamble, Yves Saint-Laurent and Shiseido.

### Outlook

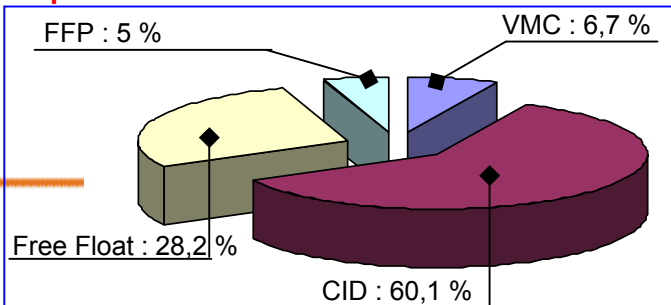
The summer season promises to be far busier than in 2003. Demand seems to remain sustained for all 3 divisions until the month of September. We expect this sustained trend, combined with enhanced capabilities resulting from the Czech acquisition, to enable us to meet our annual goals.

LISI's half-yearly results shall be published on August 31, 2004.

## Data

Market capitalisation	413 M€ (41,72 € au 30/06/04)
Shares outstanding	9 896 834
Price range 04 (adjusted)	42,69 € / 30,00€
Gloval dividend (03)	1,20 €
Reuters Code	GFII.PA
Bloomberg Code	FII FP
NextPrime FTSE 215	
Code ISIN	FR0000050353

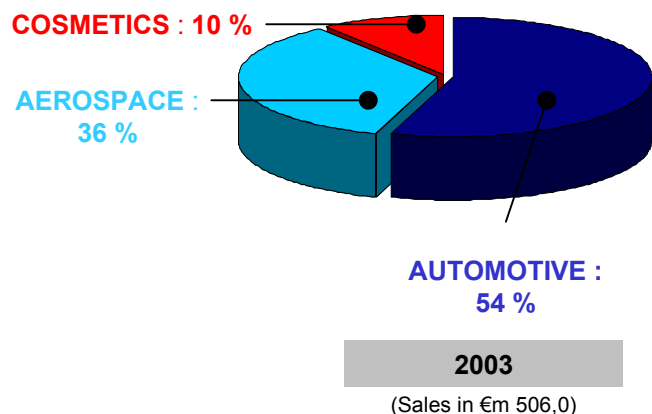
## Capital structure



## History

- In the sixties, five family businesses specialized in industrial fasteners, merged in several stages giving birth in 1968 to GFD, number one in industrial fasteners and fastening systems in France.
- In 1977, GFD acquired BLANC AERO, the French leader in aerospace fasteners. The new group became GFI and was listed on the Paris Second Market in June 1989.
- Since 1991, GFI Industries has grown actively making 18 acquisitions : THIANT, FDM, BELEY, MOHR und FRIEDRICH (All), GRADEL and GERVAIS LE PONT, RAPID SA in the Automotive – SERICA, L'EUMAIL et LEOPLAST (I) in Packaging – ARS Industries in Railways tracks – MEGNIN in the Industrial division, HI-SHEAR Corporation (EU), AIRTEC, APT (EU) , BAB, A-1 (EU) et FT BESTAS (Turkey) in the Aerospace division.
- In 1999, the Automotive division closed FDM and the Aerospace division sold APT Construction (USA).
- In 2001, disposal of GFD (standard fasteners for buildings).
- May 14th, 2002 : GFI Industries becomes LISI which stands for Link Solutions for Industry.
- August 2002 : Acquisition of The Monadnock Company which is specialized in clipped fasteners used in interior aircraft fittings
- October, 2002 : disposal of ARS INDUSTRIES (Railway fasteners).
- June 2004 : LISI acquires 90% of FORM a.s, a company specializing in cold forming and machining for the automotive industry. The company is established in the Czech Republic, at the heart of the new automotive plant and parts manufacturer business area.

## Markets and Activity



### 3 core businesses:

#### ■ Aerospace industry fasteners and fastenings systems

(36% of consolidated revenues)

N° 3 worldwide – **Competitors:** Alcoa Fast. Syst. (USA), SPS (USA)  
World's leading manufacturer of fasteners for airframes and the European leader for high performance parts sold to OEM market, notably by engine manufacturers.

#### ■ Automotive industry fasteners and parts components

(54% of consolidated revenues)

N° 4 worldwide - N° 2 in Europe – **Competitors:** 3 worldwide groups  
TEXTRON (USA), ITW (USA), TRW (USA) and European specialists  
FONTANA (I), KAMAX (Ger), RAYMOND (Fr).

#### ■ Perfume and cosmetics packaging (10% of consolidated revenues)

Worldwide TOP 5 - Competitors: TECHPACK (F), REXAM (UK), QUALIPAC (F).

■ 48 % of consolidated revenues realized outside France.

## Financial highlights (adjusted)

	2001	2002	2003
Global dividend (in €)	0,93	0,93	1,20
High quotation (in €)	33,70	27,45	33,00
Low quotation (in €)	15,20	11,06	14,40
Daily traded value (in K€)	167	149	118

## Breakdown of 1st half 2003 by activity

In €M	EBITDA	EBIT	Cash Flow	Capex	Manpower
AEROSPACE	34,1	25,0	25,0	6,1	1 900
AUTOMOTIVE	41,2	26,0	29,1	13,9	2 542
COSMETICS	2,6	0,3	3,4	5,2	693
Holding	0,8	0,6	1,5		9
<b>TOTAL</b>	<b>78,7</b>	<b>51,9</b>	<b>59,0</b>	<b>25,2</b>	<b>5 144</b>

## Stock market quotation and monthly traded value

