

LINK SOLUTIONS FOR INDUSTRY

lisi



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# GENERAL INFORMATION REGARDING THE COMPANY



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## 1 / NAME AND TITLE OF THE PERSON IN CHARGE OF THE ANNUAL REPORT AND STATUTORY AUDITORS

### 1.1 / NAME AND TITLE OF THE PERSON IN CHARGE OF THE ANNUAL REPORT

Mr. Emmanuel VIELLARD  
CEO

### 1.2 / STATEMENT BY THE PERSON IN CHARGE OF THE ANNUAL REPORT

"I certify, after taking all reasonable measures to that end, that the information contained in this annual report is, to my knowledge, consistent with reality, and includes no omissions likely to alter its meaning or interpretation.

I certify that, to the best of my knowledge, the accounts have been drawn up in accordance with the relevant accounting standards and give a true and fair view of the assets, liabilities, financial position and profit or loss of the companies included therein taken as a whole, and the management report in chapter 2 gives a true and fair view of the development of business, the profit or loss of the companies included therein taken as a whole together with a description of the principal risks and uncertainties that it faces. I have secured from our auditors, Ernst & Young et autres and EXCO CAP AUDIT, a completion letter stating that they have verified the information regarding the financial situation and the financial statements provided in the annual report, and that they have read the entire annual report."

Paris, March 24, 2016  
Emmanuel Viellard  
CEO

### 1.3 / STATUTORY AUDITORS

#### Regular auditors:

EXCO CAP AUDIT represented by Philippe Pourcelot  
2 rue Jules Emile Zingg – BP 9  
25409 EXINCOURT Cedex

Appointed April 13, 1993. Mandate to expire during the Ordinary General Meeting ruling on the statements for financial year ending December 31, 2016.

Cabinet Ernst & Young et Autres, represented by Henri-Pierre Navas

Tour First  
1, Place des Saisons  
TSA 14444

92037 PARIS LA DEFENSE Cedex

Appointed April 27, 2011. Mandate to expire during the Ordinary General Meeting ruling on the statements for financial year ending December 31, 2016.

#### Alternate auditors:

Mr. Philippe Auchet  
2 rue Jules Emile Zingg – BP 9  
25409 EXINCOURT Cedex

Appointed April 27, 2011. Mandate to expire during the Ordinary General Meeting ruling on the statements for financial year ending December 31, 2016.

#### Cabinet AUDITEX

Tour First  
1, Place des Saisons  
TSA 14444

92037 PARIS LA DEFENSE Cedex

Appointed April 27, 2011. Mandate to expire during the Ordinary General Meeting ruling on the statements for financial year ending December 31, 2016.

## 2 / INFORMATION POLICY

### 2.1 / PERSON IN CHARGE OF THE FINANCIAL INFORMATION

#### Mr. Emmanuel Viellard

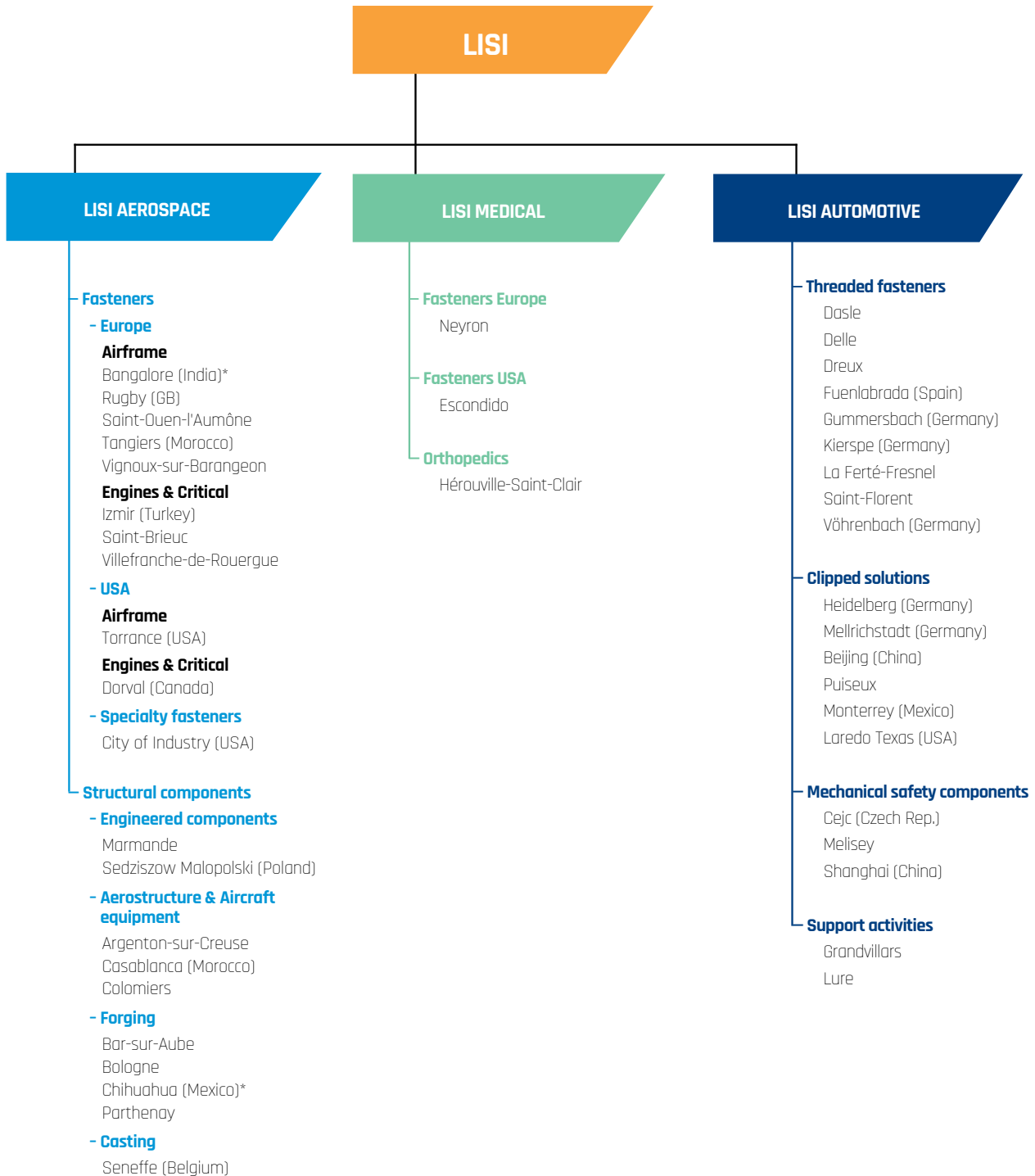
LISI  
Le Millenium  
18 rue Albert Camus  
CS 70431  
90008 BELFORT Cedex  
Tel.: + 33 (0)3 84 57 00 77 / Fax: + 33 (0)3 84 57 02 00  
Website: [www.lisi-group.com](http://www.lisi-group.com)  
Email: [emmanuel.viellard@lisi-group.com](mailto:emmanuel.viellard@lisi-group.com)

### 2.2 / DOCUMENTATION

- Annual document in French and English (paper version and CD)
- Press release

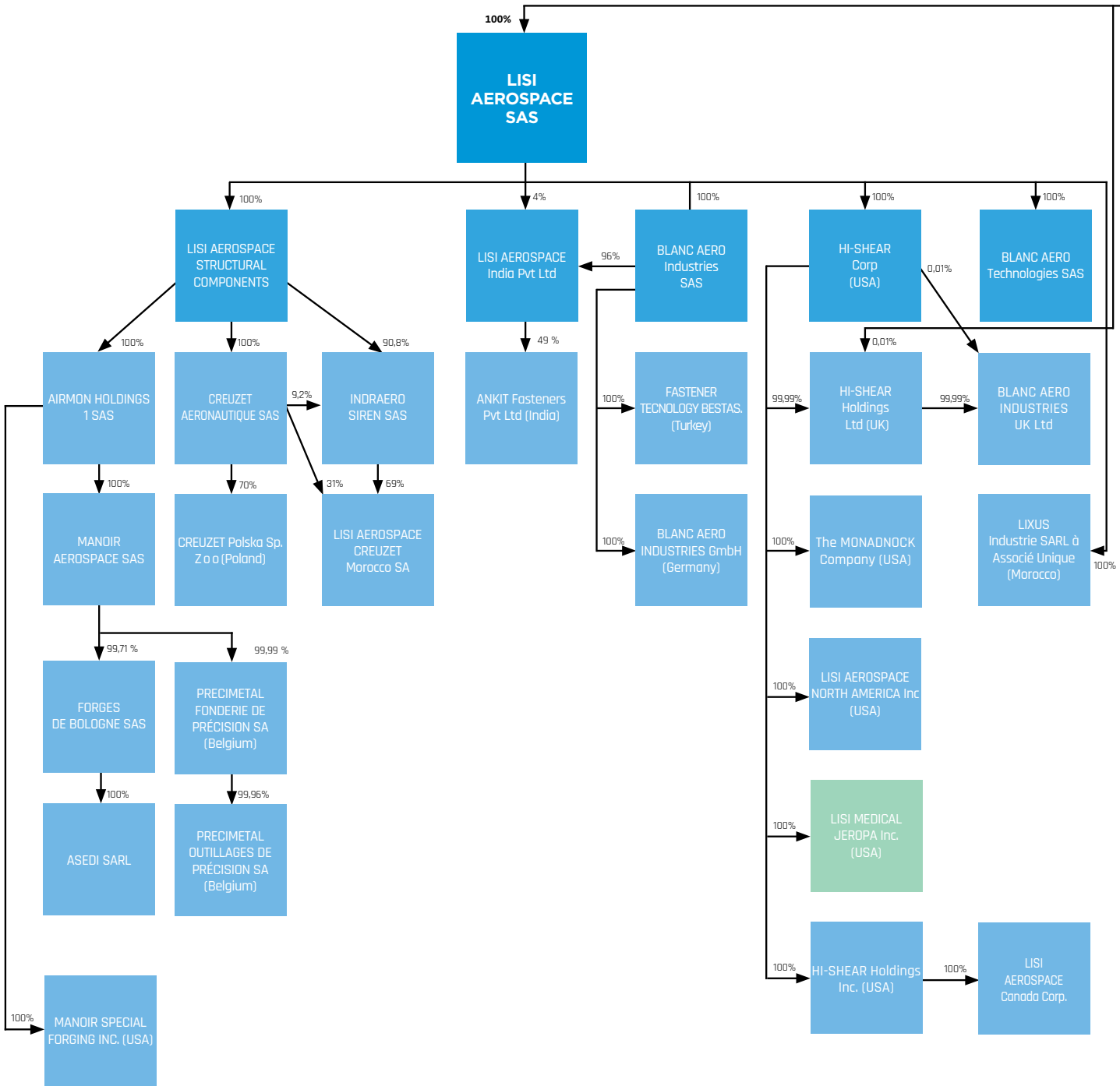
All documents are made available to the shareholders. A copy of these may be requested from the company's registered offices (at the above address) or found on the company's website. Annual reports and quarterly updates, as well as all regulatory information are available to download from the website.

3 / FUNCTIONAL ORGANIZATION CHART

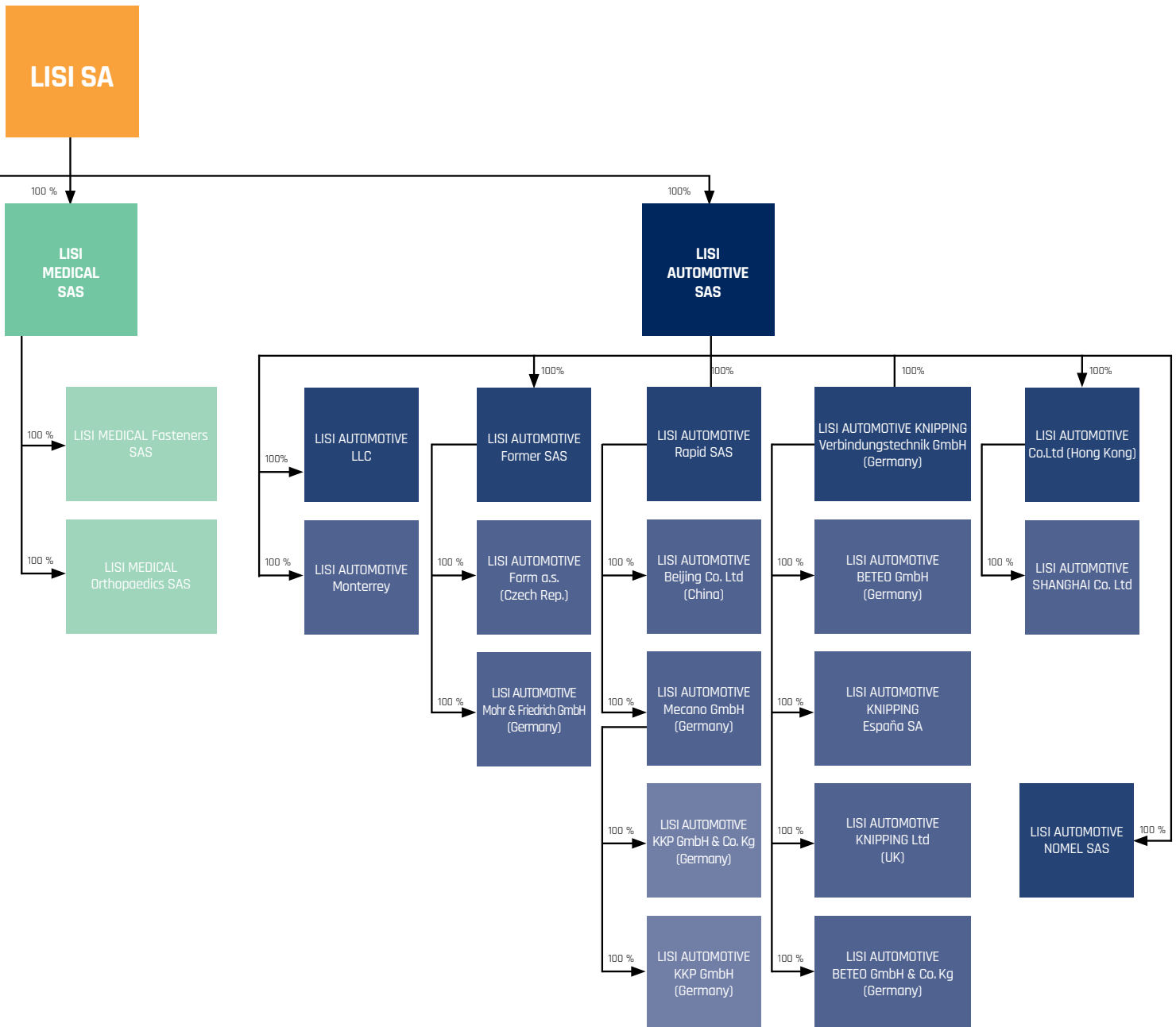


\*secondary sites

4 / LEGAL ORGANIZATION CHART





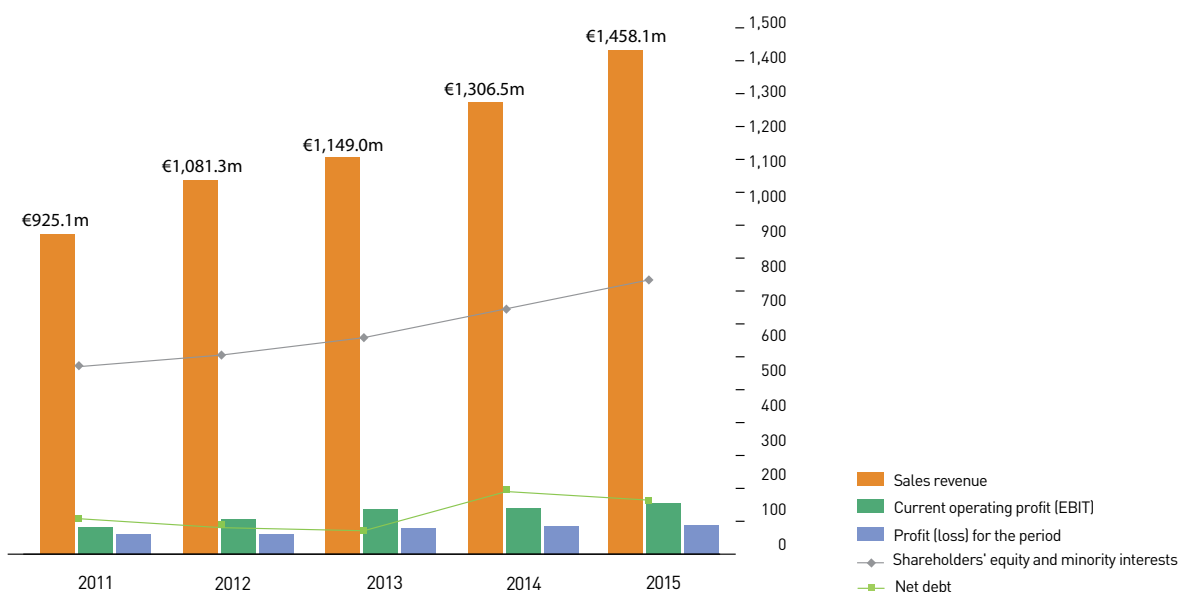


Percentages shown relate to the equity interests.

## 5 / KEY FIGURES

In € m	2015	2014*	2013	2012	2011
Sales revenue	1,458.1	1,306.5	1,149.0	1,081.3	925.1
Current operating profit (EBIT)	146.5	131.8	128.9	100.4	76.6
Profit (loss) for the period	81.9	81.6	74.6	57.3	58.2
Shareholders' equity and minority interests	793.4	710.0	626.4	576.0	542.5
Net debt	156.6	181.2	67.8	76.7	102.6

\* 2014 accounts restated to account for IFRIC 21.



## 6 / INFORMATION ABOUT THE ISSUER

### 6.1 / BREAKDOWN OF SHARE CAPITAL

#### LISI share datasheet

ISIN code: FR 0000050353

Reuters code: GFIL.PA

Bloomberg: FII.FP

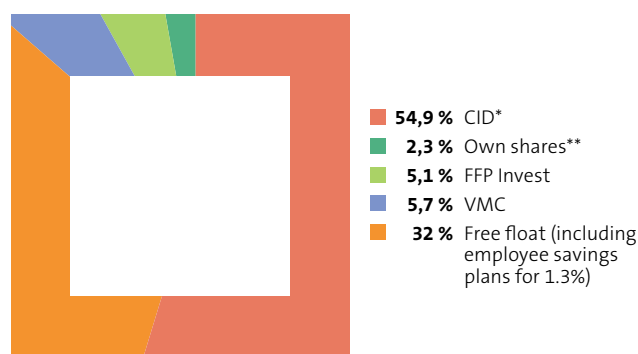
Compartment: B Eurolist

Stock marketplace: Euronext Paris

Number of shares: 54,023,875

Market capitalization at December 31, 2015: €1,347.9m

Indices: CAC<sup>®</sup> AERO&DEF, CAC<sup>®</sup> All Shares, CAC<sup>®</sup> - All Tradable, CAC<sup>®</sup> Industrials, CAC<sup>®</sup> Mid & Small, and CAC<sup>®</sup> Small



\* Including direct and indirect holdings:  
VMC: 20.94 %  
FFP Invest: 18.94 %  
CIKO: 16.65

\*\* Reserved for performance share plans

## LIQUIDITY OF THE SHARE

Float capital turnover rate: 23%

Average number of shares traded per day in 2015: 15,378

Month	Closing price	Highest price	Lowest price	Session average	Transaction volumes	No. of shares traded during month <sup>(1)</sup>
<b>2013</b>						
January	64.98	66.70	59.90	63.30	7,286	115,582
February	71.92	73.73	62.71	68.22	10,024	146,418
March	75.70	79.50	70.70	75.10	10,228	133,884
April	85.41	86.00	71.14	78.57	8,240	107,203
May	84.50	87.25	81.30	84.28	5,551	65,523
June	84.00	85.20	81.10	83.15	12,679	153,373
July	99.00	99.80	83.91	91.86	11,849	129,078
August	98.62	103.00	91.31	97.16	11,615	116,816
September	105.00	108.38	98.44	103.41	11,741	114,178
October	113.70	117.48	104.50	110.99	12,343	110,707
November	111.97	114.50	102.00	108.25	11,311	103,756
December	107.80	111.88	105.06	108.47	12,976	119,494
<b>2014</b>						
January	124.50	129.50	107.45	118.48	12,401	103,969
February	117.65	127.80	115.40	121.60	12,939	107,696
March	119.70	122.00	111.50	116.75	10,656	90,825
April	117.00	122.60	108.00	115.30	8,004	68,187
May	113.00	119.25	111.00	115.13	17,502	150,747
June	115.00	118.60	111.50	115.05	8,634	75,944
July	116.40	128.00	114.50	121.25	7,807	66,148
August	117.00	124.90	112.00	118.45	13,619	118,374
September	23.00	25.00	22.30	23.65	5,836	174,527
October	20.01	23.10	17.83	20.47	21,176	1,013,129
November	21.75	21.80	19.10	20.45	5,343	282,218
December	21.50	21.99	19.09	20.54	5,092	262,959
<b>2015</b>						
January	22.00	23.46	20.50	21.98	6,702	304,334
February	27.75	27.77	21.85	24.81	15,372	637,910
March	25.30	27.90	24.65	26.28	9,255	354,366
April	27.49	29.30	25.20	27.25	10,242	371,959
May	27.25	28.55	27.00	27.77	4,641	168,595
June	25.21	27.60	25.20	26.40	6,086	227,766
July	24.60	26.50	23.05	24.78	8,112	324,183
August	25.80	26.97	23.11	25.04	5,164	205,896
September	24.22	26.09	23.74	24.91	6,459	262,289
October	22.20	25.00	21.71	23.36	9,047	388,459
November	25.30	25.30	22.20	23.75	11,164	480,421
December	24.95	25.46	23.30	24.38	5,170	210,567
<b>2016</b>						
January	22.62	25.01	21.50	23.25	3,774	159,863
February	21.21	22.87	19.04	20.96	4,954	237,006

(1) Excl. non-system.

It was decided on September 8, 2014 with effect from September 12, 2014 that the face value of the shares of LISI SA would be reduced from €2 to €0.40, a stock split of 5.

**Market maker's contract**

The market-making contract complies with the ethical charter of the AFEI and is carried out by:

**ODDO FINANCE CORPORATE**

Mr. Eric BIGOTTEAU  
Email: ebigotteau@oddo.fr  
Tel.: +33 (0)1 40 17 52 89

**6.2 / HISTORY****1777**

Frédéric Japy sets up a watch movement factory in Beaucourt, near Montbéliard.

**1796**

Some years later MIGEON & DOMINE is founded in Morvillars in the Belfort region, later to become VIELLARD MIGEON et Compagnie (VMC). Initially a specialist in the manufacture of wires, the company rapidly integrates processing activities.

**1806**

JAPY Frères and VIELLARD & MIGEON decide to join forces to launch the industrial manufacture of forged wood screws in France.

**1899**

The Société Industrielle de Delle is founded by the DUBAIL-KOHLER family in the town of Delle, Belfort. The company quickly begins to specialize in the manufacture of machine-turned screws.

**1968**

These three family-run businesses (Kohler, Japy and Viellard) merge to form a company called GFD, thus becoming France's foremost manufacturer of standard and automotive nuts and bolts. The three founding families are today part of CID (Compagnie Industrielle de Delle), owning a controlling stake in the LISI group.

**1977**

GFD acquires BLANC AERO, which specializes in aerospace parts and in packaging components for the Perfumery sector. This new group is named GFI.

**1989**

GFI is floated on the Paris Stock Exchange's over-the-counter market and becomes GFI Industries.

**1990/2000**

Throughout the 1990s, GFI Industries continues to strengthen its positions in its three sectors by acquiring over 15 companies throughout Europe and the US.

**2002**

To better delineate its specialist areas, GFI Industries became LISI, (Link Solutions for Industry); its three divisions use the same name, adding their core business suffix: LISI AEROSPACE, LISI AUTOMOTIVE and LISI COSMETICS.

The strategy of focusing on Core Business continues:

- Sale of non-strategic business lines (GFD, Ars Industries and the production unit at Aillevilliers),
- Acquisition of California's MONADNOCK (LISI AEROSPACE).

**2004**

Acquisition of FORM a.s in the Czech Republic (LISI AUTOMOTIVE).

**2005**

Acquisition of KNIPPING in Germany (LISI AUTOMOTIVE).  
Opening of a factory in Canada (LISI AEROSPACE).  
Sale of GRADEL (LISI AUTOMOTIVE).

**2007**

Sale of the distribution company Eurofast to ANIXTER France (LISI AEROSPACE).

LISI AUTOMOTIVE sells its site at Monistrol-sur-Loire to the PRECITURN group.

Creation of the LISI MEDICAL subdivision, following acquisition of:

- HUGUENY (Lyon), specializing in spinal implants;
- JEROPA (Escondido-USA), specializing in dental implants;
- SEIGNOL and INTERMED Application (Neyron - France) and LIXUS (Tangiers - Morocco), specializing in subcontracting of dental and orthopedic implants.

**2008**

LISI AUTOMOTIVE grows its presence in China with the creation of a second production site in Shanghai, dedicated to the manufacture of threaded fasteners for automobiles.

**2009**

On April 1, 2009, the Group sold SDU (€25 million in revenues), a subsidiary of the KNIPPING group, specialized in the distribution of technical products for mines and industry in Germany and Poland.

**2010**

The Group returned to external growth with two major acquisitions:

- Acquisition by LISI AUTOMOTIVE of two French sites from the American group, Acument Global Technologies, specializing in the manufacture of fasteners for the automotive industry.
- Purchase by LISI MEDICAL of a site producing hip replacements from the American group, Stryker Corporation, a leading global provider of medical technologies. The agreement was accompanied by a five-year supply agreement.

**2011**

The Group continued the movement to strengthen and build its position in strategic markets started in 2010. The year 2011 was marked by the following transactions:

- LISI COSMETICS was deconsolidated on January 1, 2011 following the sale completed as at April 6, 2011. For the record, the division generated a sales revenue of €52.8 million in 2010.
- The CREUZET group was purchased and consolidated as of July 1, 2011.

**2012**

On May 29, LISI AUTOMOTIVE sold 100% of its holdings in its subsidiary KNIPPING UMFORMTECHNIK GmbH to Gris Invest SAS for an amount of €2.8 million.

Merger of Indraero Morocco and Creuzet Morocco.

**2013**

The LISI group obtained financing of USD 75 million through a private placement in the United States and a €30 million loan from the EIB in order to consolidate its long-term resources. The investment plan represented a record amount of €87.7 million for the period.

**2014**

Mainly specializing in the forging of metal parts for aerospace applications, the MANOIR AEROSPACE group has been consolidated since June 5, 2014 into LISI AEROSPACE with the aim of strengthening the Structural Components arm with the integration of complementary technologies.

To a lesser extent, one should note in June 2014, the acquisition of 100% of the control LISI AUTOMOTIVE Shanghai, of which a Chinese partner held 25% previously.

**2015**

At its meeting on October 21, 2015, the Board of Directors voted to adopt a new structure for its governing bodies that separates the positions of Chairman of the Board of Directors and CEO. Thus, as from March 1, 2016:

Mr. Gilles Kohler, previously the Chairman and CEO of the company, remains the non-executive Chairman of the Board of Directors. Mr. Emmanuel Viellard, formerly Deputy Chairman of the company, becomes the Group's CEO, and Mr. Jean-Philippe Kohler is appointed Deputy CEO.

On December 17, 2015, the LISI group signed an agreement with POLY-SHAPE to create a joint subsidiary, LISI AEROSPACE Additive Manufacturing, of which 60% will be held by LISI AEROSPACE and 40% will be held by POLY-SHAPE.

This company will combine the exclusive know-how of the two partners in order to establish a leader in the design and manufacture of mechanical parts for aeronautic and space applications using 3D printing.

**6.3 / COMPANY NAME - HEAD OFFICE AND LEGISLATION****Company name and head office**

LISI S.A. – Le Millenium – 18 rue Albert Camus – 90008 BELFORT Cedex

**Legal form of the issuer and applicable legislation**

“*Société Anonyme*” (public limited company) governed by French legislation.

**Place and number of registration**

- R.C.S.: BELFORT 536 820 269
- NAF Code: 7010 Z

**6.4 / INCORPORATION AND TERM - ARTICLES OF ASSOCIATION****Incorporation and term**

The company was set up on July 5, 1968. Its term expires on July 4, 2067, excepting early dissolution or renewal.

**Purpose**

According to article 2 of the by-laws, the company's purpose is: the acquisition of equity interests in all types of companies, including commercial, manufacturing, financial, securities and property development companies;

- the manufacture, purchase and sale of all items, especially those relating to screws, nuts and bolts, forging, lathing and machine tooling and building;
- where necessary, all transactions relating to the machine industry and sale of related products;
- the direct or indirect participation in all transactions or business matters that could have an impact on said business purpose or which could help further the interests of the corporation, by any means, including the creation of new companies, subscription contribution, the purchase of shares and rights, etc.;
- and more generally, all commercial, securities and real estate transactions, be they directly or indirectly related to the business purpose or likely to facilitate its expansion or growth.

**Financial year**

The company's accounting period begins on January 1 and ends on December 31 of each year.

**Specific statutory clauses****Article 17 – Distribution of earnings**

- Out of the distributable profit, all amounts the Shareholders' General Meeting shall decide to carry forward to the next year or allocate to the creation of extraordinary, contingency, or other funds, with or without a special allocation, shall be withdrawn first. The remainder is distributed between the shareholders, in proportion to the share capital held.
- Each shareholder may be granted the option of receiving payment in cash or in shares under the terms provided for by law, for all or part of the dividend or the advance on the dividend distributed.

**Article 15-1 to 15-5 – Shareholders' General Meetings**

■ Shareholders' General Meetings are held and deliberate in accordance with the applicable legal provisions. They meet at the head office or at any other location specified in the meeting notice.

■ The Shareholders' General Meeting is composed of all the shareholders, regardless of the number of shares they own, provided that the shares are fully paid-up. The right to attend in person or to be represented by proxy is subject:

1. for registered shareholders, to the registration of their shares in a pure or administered personal account at least five days before the date of the Meeting;
2. for holders of bearer shares, if any exist, to the submission within the same period of time, of a certificate established by the authorized proxy acknowledging the unavailability of the shares registered in the account until the date of the Meeting.

However, the Board of Directors may, as a general rule, reduce or waive this time period.

■ The Meetings are chaired by the Chairman of the Board of Directors or, in his absence, by the oldest Deputy Chairman, or in the absence of a Deputy Chairman, by the most senior director present at the Meeting. Failing this, the Meeting may elect its own Chairman.

■ Barring any legal or regulatory measures to the contrary, each member of the Shareholders' General Meeting is entitled to as many share votes as he owns or represents, both in his own name and as a proxy, without limitation. However, certain shares have double the voting rights of other shares in view of the proportion of share capital they represent, namely:

1. all fully paid-up shares registered in the name of the same shareholder for at least four (4) years;
2. all shares allocated free of charge to shareholders as part of a capital increase carried out through the incorporation of reserves, profits or issue premiums, up to the number of existing shares for which they are entitled to such double voting rights.

Double-voting rights cease to apply once the shares change hands. However, the aforementioned time period is not interrupted and double voting rights still apply in the event that transfers occur as a result of inheritance, liquidation of community property between spouses or donations inter vivos to a partner or family relation who is entitled to inheritance rights.

■ In the event that shareholders vote by proxy, only those proxy votes that have arrived at the company at least three days prior to the date of the Shareholders' General Meeting will be counted.

Moreover, the attendance of a shareholder at the Shareholders' General Meeting shall consequently render null and void the

postal vote and/or the form of proxy which said shareholder may have, where appropriate, sent to the company; the shareholder's presence shall override any other form of participation which he may have previously chosen. If the shareholder is not present at the meeting, his power of attorney is only taken into consideration with respect to the votes cast in his proxy voting form, if one has been submitted.

**Article 9 – Disclosure requirements**

■ Shares are freely tradable in the absence of any legal or regulatory provisions to the contrary.

■ Shares are delivered by transfer from one account to another pursuant to the terms and conditions set forth by regulations.

■ The company's shares are indivisible.

■ If a specific quantity of existing shares is required for a shareholder to exercise rights, or if existing shares are exchanged or issued which grant the right to a new share in return for the redemption of several existing shares, any odd-lot shares or shares that fall short of the minimum number required will not provide shareholders with rights vis-à-vis the company, as it is up to the shareholders to gather the required number of shares and, if possible, to buy or sell the required number of shares.

■ Without prejudice to the provisions covered in Article 356-1 of Law no. 66-537 of July 24, 1966, any person who owns or acquires at least 3% of share capital either directly or indirectly, as set forth under the provisions of said Article 356-1, must report the total number of shares that he owns by recorded delivery with confirmation of receipt to the company's registered office within 15 days of this 3% threshold being exceeded.

Shareholders are also required to inform the company within the same time period should their stake dip below the aforementioned thresholds.

In the event that beneficial share ownership is not reported in accordance with the aforementioned procedures, the shares that exceed the reporting threshold shall be deprived of voting rights for all Shareholders' Meetings held within a period of up to three months after the date the declaration of beneficial ownership is finally made in accordance with the proper procedures, by one or more shareholders who jointly own at least 5% of share capital, as recorded in the minutes of the Shareholders' General Meeting.

**6.5 / CONSULTATION OF CORPORATE DOCUMENTS**

The corporate documents pertaining to LISI S.A. (by-laws, Shareholders' General Meeting reports, Auditors' reports and all documents available to shareholders) can be viewed upon request at the corporation's head office at the following address: Société LISI S.A., Le Millenium, 18 rue Albert Camus, CS 70431, 90008 BELFORT Cedex.

# FINANCIAL SITUATION



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## 1 / OVERVIEW OF THE MAIN ACTIVITIES

### 1.1 / LISI AEROSPACE

**929.6 €M**

SALES REVENUE  
64% of the Group's  
consolidated sales

**7,087**

STAFF  
65% of Group headcount

**69 €M**

CAPEX  
62% of total Group CAPEX

#### Activity

Fasteners and assembly  
and structural components  
for the aerospace industry

#### Flagship products

##### Airframe

Structure fastener,  
principally of titanium;  
Hi-Lite™, Hi-Lok™,  
Hi-Tigue™ screws and nuts;  
Pull-In™ fasteners;  
Pull-Stem™,  
Taper-Hi-Lite™, STL™,  
Starlite™ nuts;  
Lockbolts crimped fasteners.

##### Engine

Engine fasteners  
(high temperature steels,  
cobalt- or nickel-based  
alloys, very high resistance  
superalloys), inserts and  
studs; shaft nuts.

##### Special parts

Specialty, non-structural  
fasteners (clip nuts, quarter  
turns, spacers, etc.), locks,  
push-pins, assembly  
equipment.

##### Racing

Fasteners and components  
for motor sports. Other high  
quality automotive fasteners.

#### Structural components

Primary forged, sheet  
metal or formed parts and  
composite structural parts,  
complex assembled subsets,  
integrated into the cell or  
the aircraft engine: blades,  
leading edges, arms and  
OGVs, beams, shells, air  
inlets, trunk area, drives,  
gears, door stop, helicopter  
floor, APU nozzles, etc.  
Indoor equipment for aircraft  
and helicopter unloaders.

#### Customers

Airbus;  
Boeing;  
Bombardier;  
Dassault;  
CFAN;  
EADS;  
Embraer;  
Eurocopter;  
Finmeccanica;  
GEAE;  
Pratt & Whitney;  
Rolls Royce;  
Safran;  
Spirit;  
Formula 1 teams.

#### Competitors

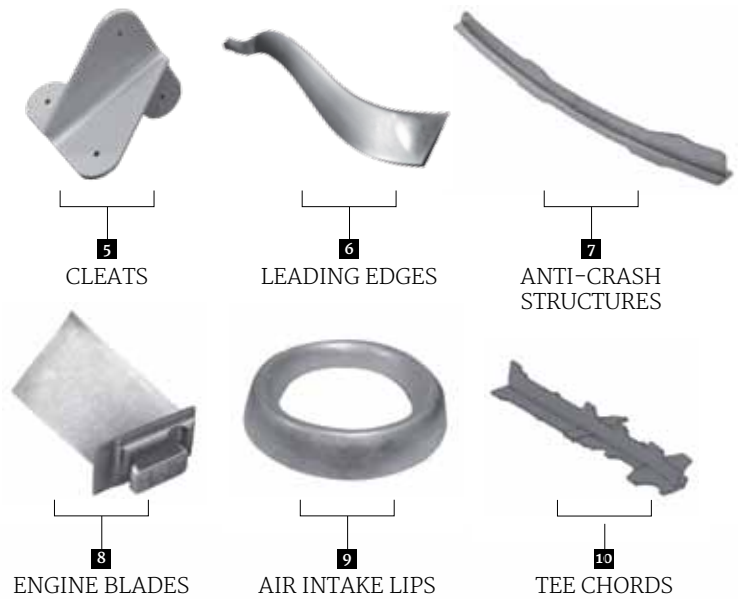
Alcoa Fastening Systems;  
Precision Castpart Corp;  
BTL;  
Lauak;  
Leistritz;  
Mettis;  
Otto Fuchs;  
Slicom;  
PFW;  
On Board;  
Breeze Eastern;  
Macsterlite;  
Klune;  
TECT;  
Doncaster;  
MIFA;  
Forge Ital;  
Dembiermont;  
Karlton-PCC;  
First Rikson.



FASTENERS



STRUCTURAL COMPONENTS



NON-THREADED FASTENERS

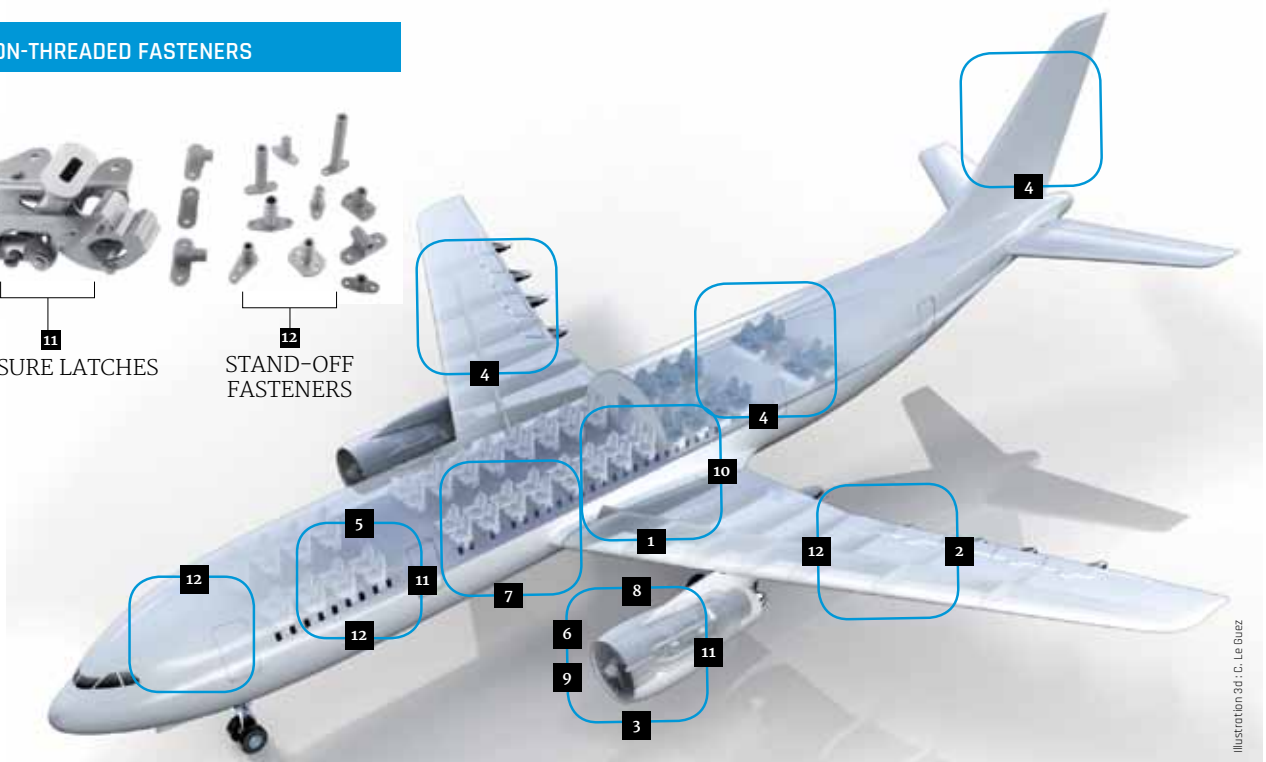
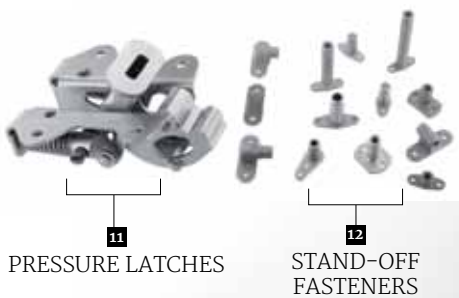


Illustration 3d: C. Le Guez

LISI AEROSPACE is involved in the design, manufacturing and marketing phases of all above-mentioned products. LISI AEROSPACE is positioned as a 1st and 2nd rank partner depending on customers. The products are manufactured to serve as original or replacement equipment.

The main raw materials used are the following: titanium, high temperature steels, cobalt or nickel-based alloys and very high strength, titanium superalloys, inconel, etc.

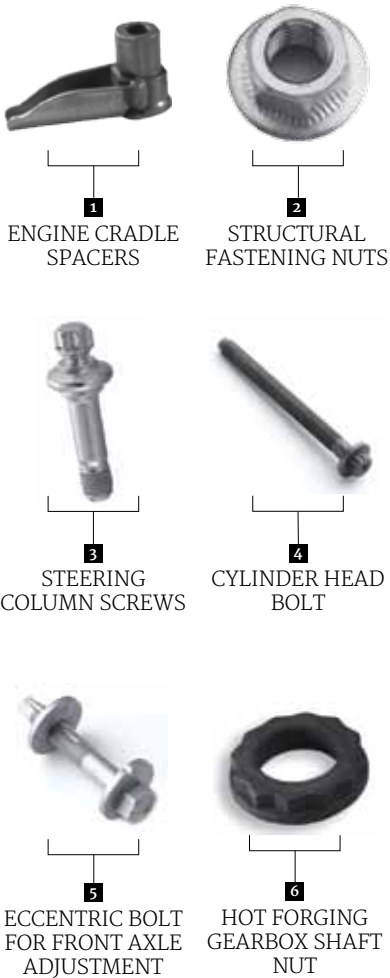
The main technologies used are:

- Fasteners: cold stamping, hot stamping, heat treatment, machining, rectification, rolling, tapping, surface treatment, and automatic control.
- Structural Components: extrusion, forming, various forging techniques, metal cutting and forging, welding, heat treatment, machining, surface treatment, a large variety of controls, and assembly.

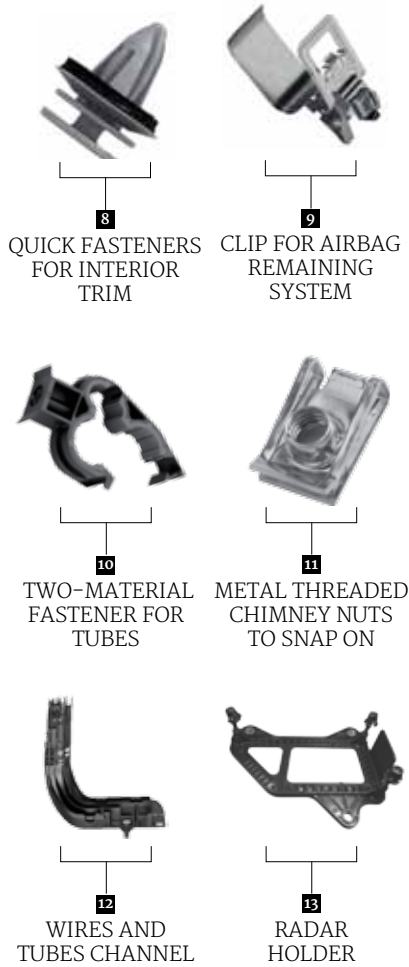
## 1.2 / LISI AUTOMOTIVE

**454.6 €M**SALES REVENUE  
31% of the Group's  
consolidated sales**3,241**STAFF  
30% of Group headcount**38.3 €M**CAPEX  
34% of total Group CAPEX**Activity**Fasteners and assembly  
components for the  
automotive industry**Flagship products****Threaded fasteners**Fasteners for powertrain;  
wheel screws and nuts;  
fasteners for indoor and  
outdoor equipment;  
wheel screws and nuts;  
structural screws and nuts;  
screws for sheet metal;  
self-tapping screws; screws  
for soft materials; nuts,  
spacers and hollow bodies,  
PRESSFIX® screws and force-  
fitting nuts and assembly  
equipment.**Clipped solutions**Snap-on nuts with tapped  
drums; clip assembly  
systems for tubes, cables,  
and beams; rivets and pins;  
axis fasteners; blanking  
plugs and cable grommets;  
fasteners for panels;  
snap-on nuts with tapped  
drums; multifunctional  
metalloplastic subsets.**Mechanical safety  
components**Torsion bars;  
guide rods;  
brake hoses;  
parking brake system;  
seat mechanism pinions  
and linkage; engine and gear  
shift components, direction  
components; airbag system  
components.**Customers****Carmakers:**BMW;  
Daimler;  
Dongfeng;  
FAW;  
Ford;  
Opel;  
PSA;  
Renault-Nissan;  
SAIC;  
VW-Audi;**Parts manufacturers:**Autoliv;  
Bosch;  
CBI;  
Faurecia;  
Jtekt;  
JCI;  
Magna;  
Plastic Omnium;  
TI Automotive;  
Visteon;  
ZF - TRW.**Manufacturing:**AGCO;  
Alstom;  
Blanco;  
Bombardier;  
BSH;  
Claas;  
Electrolux;  
Evobus;  
Franke;  
Miele;  
Iris Bus Iveco;  
Schneider.**Competitors**ABC;  
Agrati;  
A. Raymond;  
Brugola;  
Fontana;  
ITW;  
Kamax;  
Nedschroef;  
SFS;  
Stanley Fastenings.

THREADED FASTENERS



CLIPPED SOLUTIONS



MECHANICAL SAFETY COMPONENTS

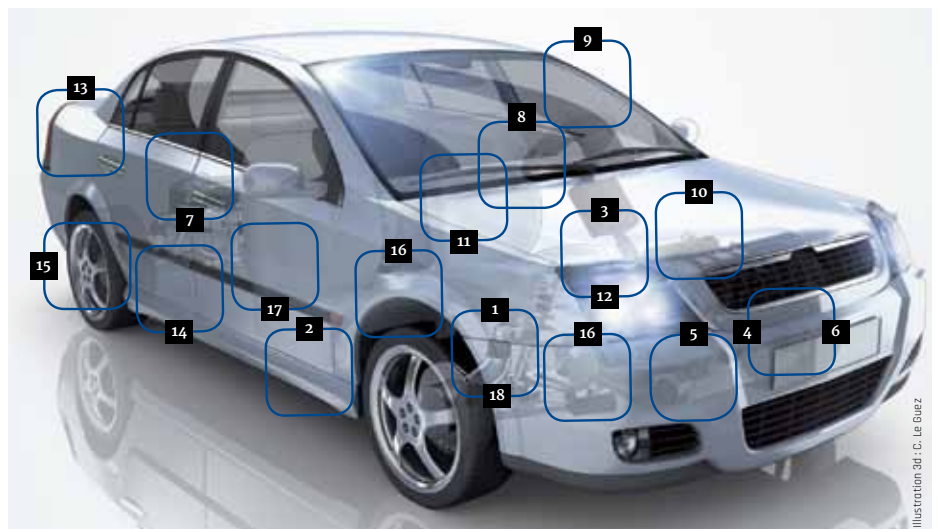
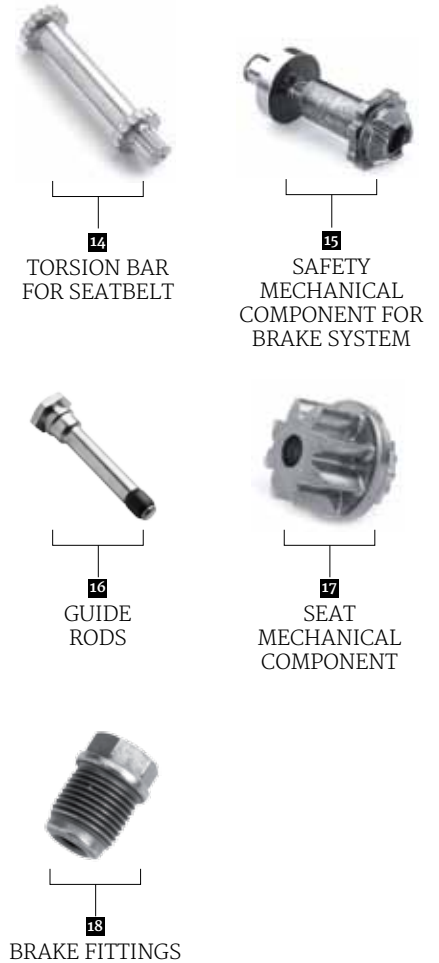


Illustration 3d - C. Le Guiez

LISI AUTOMOTIVE is involved in the design, manufacturing and marketing phases of all above-mentioned products. LISI AUTOMOTIVE is positioned as a 1st and 2nd rank subcontractor depending on customers. The products are manufactured to serve as original or replacement equipment.

The main raw materials used are the following: steels and plastics.

The main technologies used are: cold forging, rolling, tapping, hot stamping, metal cutting, heat treatment, surface treatment, plastic injection, automatic control and assembly.

## 1.3 / LISI MEDICAL

## 74.8 €M

SALES REVENUE  
5% of the Group's consolidated sales

## 573

STAFF  
5% of Group headcount

## 4 €M

CAPEX  
4% of total Group CAPEX

## Activity

Medical implant  
and auxiliary parts  
subcontractor.

## Flagship products

## Joint reconstruction:

orthopedic reconstruction implants and instruments (hip, shoulder, knee).

## Spine, extremities, trauma and dental:

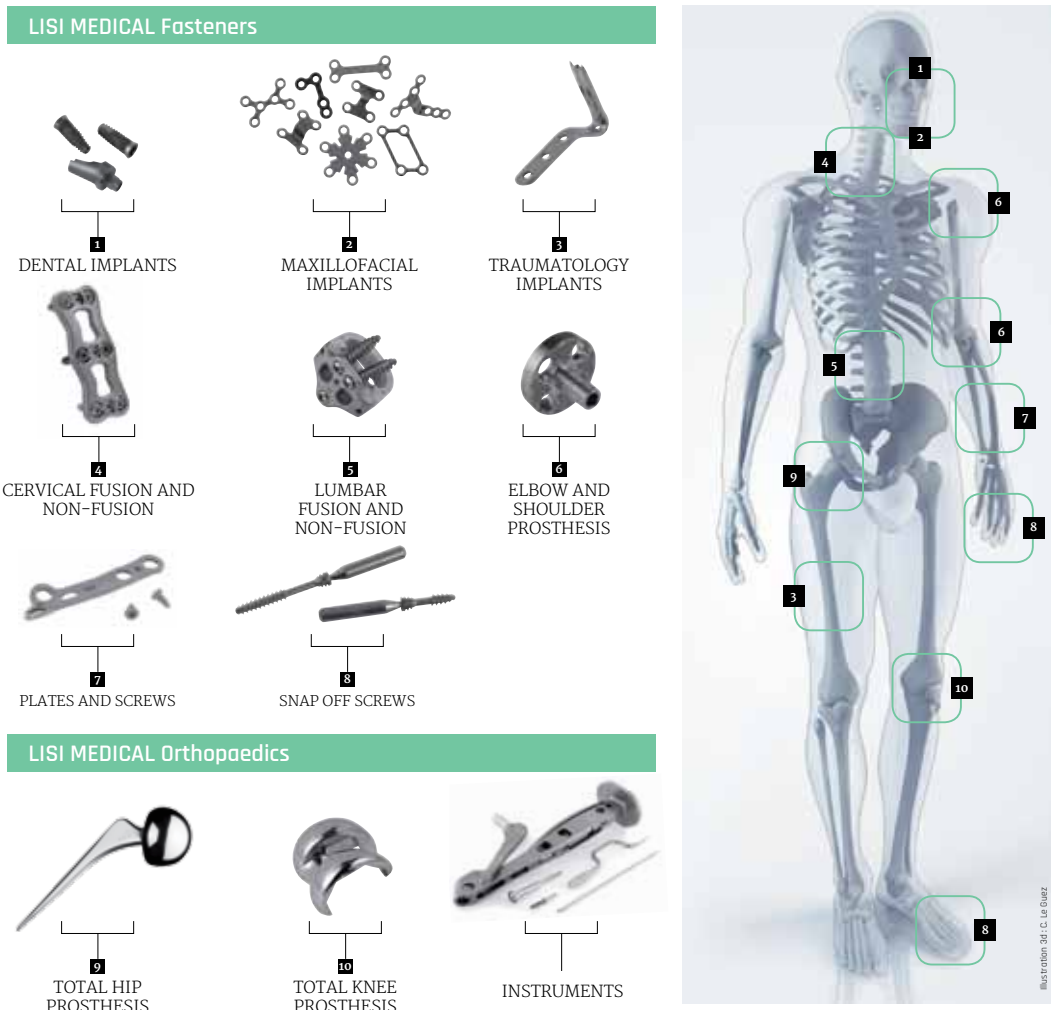
orthopedic implants and instruments, trauma and extremities, spine, maxillofacial and dental.

## Customers

Ace Surgical;  
Alphatec Spine;  
Biosense Webster;  
C2F Implants;  
LDR Medical;  
Medacta;  
Medicrea;  
Newdeal Integra;  
Signature Orthopaedics;  
Smith & Nephew;  
Spineart;  
Spineway;  
Stryker;  
Tornier;  
Zimmer-Biomet.

## Competitors

Accellent;  
Avalign;  
Coors Tek;  
Greatbach;  
Marle;  
Norwood;  
Orchid/Sandvik;  
Paragon;  
Tecomet.



LISI MEDICAL is involved in the design, manufacturing and marketing phases of all above-mentioned products. LISI MEDICAL positions itself as a subcontractor.

The main raw materials used are the following: titanium, chromium, cobalt, plastics (PEEK).

The main technologies used are: turning, milling, forging, packaging under sterile conditions, laser marking.

## 2 / ACTIVITY OF THE GROUP DURING THE FINANCIAL YEAR AND OUTLOOK FOR THE COMING YEAR

### 2.1 / LISI consolidated

At €1,458.1 million, consolidated sales revenue for the 2015 financial year was up +11.6% compared to 2014, and takes into account the following positive elements:

- The contribution of Manoir Aerospace, consolidated as of June 5, 2014, amounted to €88 million, or 6.0% of consolidated sales revenue, and 9.5% of LISI AEROSPACE revenue, which now represents 64% of Group sales.
- The fall in the euro against most currencies and mainly the dollar, generated a positive effect of €42 million.

- All the divisions gained overall market share with new products.

Expressed at constant exchange rates and scope, the change of -0.9% in sales revenue during the second half compared to 2014 masks a marked recovery during the last quarter: +1.2%, compared to a high comparison base (+8.6% at the fourth quarter of 2014) and after a third quarter notably marked by the slowing in the automotive sector in China.

Organic growth continued to be positive in all divisions.

#### Comments regarding business of the fourth quarter

	LISI Consolidated	of which LISI AEROSPACE	of which LISI AUTOMOTIVE	of which LISI MEDICAL
Q1	€381.6M	€240.4M	€122.8M	€18.6M
Q2	€374.2M	€236.9M	€118.3M	€19.2 M
Q3	€339.3M	€216.5M	€104.7M	€18.3M
Q4	€363.0M	€235.7M	€108.8M	€18.6M
<b>2015</b>	<b>€1,458.1M</b>	<b>€929.6M</b>	<b>€454.6M</b>	<b>€74.8M</b>

The fourth quarter was fairly dynamic in the three divisions, with overall growth of +3.6%, of which +2.4% is due to currency effects.

The Fasteners segment stood out in the LISI AEROSPACE division, thanks to the implementation of new contracts and positive activity in the USA. The Structural components segment expects increased production to come of products that are still in the industrialization phase.

The LISI AUTOMOTIVE division confirms its recovery after the adjustment in the Chinese market which primarily affected the third quarter. At +1.4%, the increase in sales revenue is particularly significant in the Clipped solutions segment.

The LISI MEDICAL division marked a pause after strong growth at the beginning of the year.

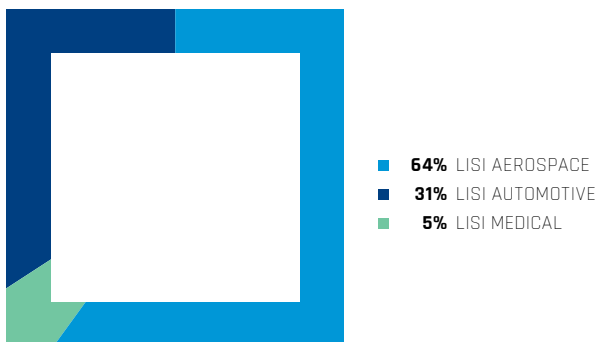
## Activity summary at December 31

12 months ending December 31

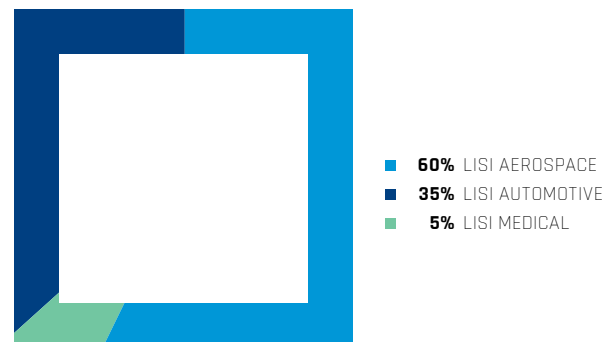
		2015	2014	Changes
<b>Key elements of the income statement</b>				
Sales revenue	€M	1,458.1	1,306.5	+11.6%
EBITDA	€M	204.1	193.2	+5.6%
EBITDA margin	%	14.0	14.8	-0.8 pt
Current operating profit (EBIT)	€M	146.5	131.7	+11.3%
Current operating margin	%	10.0	10.1	-0.1 pt
Earnings attributable to holders of company equity	€M	81.8	81.4	+0.5%
Net earnings per share	€	1.55	1.55	-
<b>Key elements of the cash flow statements</b>				
Operating cash flow	€M	154.2	140.8	+€13.4M
Net CAPEX	€M	(111.5)	(90.6)	+€20.9M
Free cash flow <sup>1</sup>	€M	39.6	45.6	-€6.0M
<b>Key elements of the financial structure</b>				
Net debt	€M	156.6	181.2	-€24.6M
Ratio of net debt to equity		19.7%	25.6%	-5.9 pts

<sup>1</sup> Free Cash Flow: operating cash flow minus net industrial CAPEX and changes in working capital requirements.

Breakdown of 2015 sales revenue



Breakdown of 2014 sales revenue



### Social and societal information (Art. R 225-105 of the Commercial Code)

Throughout the year 2015, LISI Group subsidiaries complied with their regulatory obligations, both through the negotiation of labor agreements and the implementation of appropriate action plans: employment of senior workers, gender equality, disabled workers, well-being at work.

The LISI Group Senior Management is involved at its highest levels in the areas of health, safety and the environment. At all levels, the LISI Group has as its objective to make environmental friendliness and workplace safety a vector of continuous improvement and to reach the level of performance excellence in these areas, while keeping control over the occupational hazards generated by its activities.

In order to ensure and achieve this goal, LISI has adopted an HSE (Health Safety Environment) policy and organization to identify key areas for improvement, prioritize goals, and derive the appropriate actions. This policy and this organization are based on the international OHSAS 18001 standard (international standard governing the management system of health and safety at work).

At the end of 2015, however, the frequency rate of lost-time accidents that involved an employee (TFO) increased to reach 10.2 per million hours worked, whereas in 2014 it was 8.7 without the consolidation of the hours for Manoir Aerospace. The frequency rate of accidents with or without stoppage (TF1) stood at 14.4, an increase of 0.7 points compared to 2014, which did not include the data for Manoir Aerospace. This decline



comes from poor performance from a limited number of factories whereas half of the Group's sites have already reached the objective fixed for the end of 2016 of a TF1 under 10.

To consolidate its performance in this area, the Group has decided to develop the E-HSE program (Excellence HSE) at the end of 2015 and over the next three years. This structuring program provides for the implementation of a unique methodology for all Group sites.

#### Environmental information (Art. R 225-105)

For several years, the LISI Group was fully engaged in placing environmental issues at the heart of its corporate culture in order to turn them into intrinsic values.

The policy and organization put in place are based on the international standard ISO 14001 (international standard governing the management system of the environment).

#### Headcount

As at December 31, 2015, the LISI Group employed 10,923 employees, an increase of the total workforce of 222 people, which represents a difference of +2.1% compared to 2014.

#### Headcount at the end of December:

	2015	2014	Difference N/N-1	
LISI AEROSPACE	7,087	6,957	+130	+1.9%
LISI AUTOMOTIVE	3,241	3,186	+55	+1.7%
LISI MEDICAL	573	538	+35	+6.5%
LISI Holding	22	20	+2	+10.0%
<b>Group total</b>	<b>10,923</b>	<b>10,701</b>	<b>+222</b>	<b>+2.1%</b>
<b>Temporary employees</b>	<b>680</b>	<b>803</b>		

#### Financial results 2015

2015 is the fifth consecutive growth year for all management indicators in absolute value.

Gross operating profit (EBITDA) is over €200 million, an increase of +5.6%, and represents 14.0% of sales revenue. Current operating profit (EBIT) is up €15 million (+11.3%) at €146.5 million. It is interesting to note that despite fewer working days between the second half-year 2014 and the same period in 2015, at constant scope, the current operating margin increased from 8.8% to 9.7%. For the whole financial year, it reached 10.0% of sales revenue, almost stable compared to 2014 despite the unfavorable impact of Manoir Aerospace.

This resilience can be explained by an improvement in operational quality in all the Group's businesses. Thus, it is legitimate to consider this level of 10.0% as being close to the standard fixed by the Group, given its activity mix. The contribution of the productivity gains from LEAP (LISI

Excellence Achievement Program), as well as the effects of the ambitious industrial investments plan were decisive in this performance.

While the aerospace division remains the leading contributor to current operating profit (EBIT at +€124.3 million), the Automotive division demonstrated a significant improvement to profitability, particularly at the end of the period (+€18.0 million). The contribution for the medical division also improved (at +€4.1 million).

The financial costs of loans were limited to €5.0 million (€4.7 million in 2014). The Group's exposure to currencies other than the euro, and, in particular, the US dollar, rose sharply, requiring it to use hedging instruments for much of the next four financial years. The impact of these instruments led to an expense of €6.5 million in 2015 (compared to a profit of €3.2 million in 2014).

Non-operating costs related to the closure of city of Industry plant (USA) and the Villefranche-de-Bourgue plant, have impacted on the non-operating result by €5.8 million.

The tax expense, calculated on the basis of the corporation tax as a percentage of the net income before taxes, reflects an effective average tax rate of 34.3%, almost stable compared with 2014 (34.4%).

At €81.8 million, net earnings are equivalent to 2014 (€81.4 million). Earnings per share are stable at €1.55.

Based upon the results, the Group will seek the shareholders' General Meeting's approval to set the dividend at €0.39 per share for the 2015 financial year.

#### The financial structure is still solid after two years of significant investments

Proper control of inventory levels and the decrease in late payments by customers enabled the consolidated working capital requirement to be reduced from 90 days in 2014 to 76 days at the end of 2015 (figures consolidating the entry of the Manoir Aerospace Group into the Group scope).

In the continuity of previous years, LISI maintained a steady pace of capital expenditures that reached a historically high level of €111.5 million. In 2015, they mainly concerned production equipment and the implementation of several new plants (City of Industry – USA, Dorval – Canada). With €154.2 million of operating cash flow, the Group was easily able to cover these, while at the same time still generating a positive free cash flow of €39.6 million.

Net debt decreased by almost €25 million to reach €156.6 million at December 31, 2015, i.e. 19.7% of equity (25.6% in 2014). Thus, LISI's financial structure enabled the Manoir Aerospace Group

acquisition in June 2014 and the ambitious investment plan of over €200 million to be financed over the last two years, while maintaining its solid ratios.

The return on capital employed (before tax) stood at 15.9% at year-end compared to 16.6% at December 31, 2014. The capital employed increased in value to €1,039 million (compared with €996 million in 2014).

## OUTLOOK

LISI is positioned in growth markets. The Aerospace division could benefit from the increased production only from the end of 2016. In this outlook, it will continue to modernize its production equipments, as well as industrializing new products. It is also investing in long-term projects such as the development of the "Optibind®" automatic assembly system, the implementation of a robotization project, and the creation of LISI AEROSPACE Additive Manufacturing with the POLY-SHAPE company, European leader in additive production with whom the Group signed an agreement on December 17, 2015 to create a common company: LISI AEROSPACE Additive Manufacturing. 60% held by LISI AEROSPACE and 40% by POLY-SHAPE, its aim is to provide aerospace customers with a response that integrates additive technologies into the design and production of 3D printed mechanical parts.

All these initiatives aim to position LISI AEROSPACE over the long term as a development partner for all major global aerospace projects.

The automotive markets were healthy, at least for the first part of the financial year in Europe and the USA. Consolidated by the regular growth in volumes of new products, this growth trend should benefit LISI AUTOMOTIVE. The logistics situation, stabilized at the end of 2015, should enable an operational start-up without major difficulties in 2016. The objective remains to continue the progress recorded over the last two years and to sustainably improve the operational profitability of the division.

The LISI MEDICAL division should follow a similar path based on consolidated fundamentals.

In parallel, ever-increasing customer demands and the many new projects under development or industrialization make even more necessary the implementation of the Group's major transversal projects, such as LEAP (LISI Excellence Achievement Program), E-HSE (Excellence HSE) and COS (Controlling Operating System).

Thus, by alternating organic growth and targeted acquisitions, LISI Group's economic model should enable it to continue to generate a two-digit level of operating margin and a free cash flow<sup>1</sup> that is still positive.

## 2.2 / LISI AEROSPACE

- Volumes stable before the strong build-up of the new programs expected for 2017
- Sales revenue sustained by the very positive contribution of the strengthening of the dollar against the euro (+€38.1 million)
- Free cash flow<sup>1</sup> largely positive, despite a record investment plan (+€69 million). Very satisfactory functioning of the Fasteners activity
- Creation of LISI AEROSPACE Additive Manufacturing, 60% held by LISI AEROSPACE and 40% by POLY-SHAPE, dedicated to the design and production of mechanical parts using 3D printing

### Market

Visibility in the commercial aircraft sector remains excellent, with orders recorded for the year again exceeding production rates, which increased in 2015. The other market segments served by LISI AEROSPACE had varied fortunes, in particular helicopters where the distribution in the USA showed significant decline. While Airbus remains behind Boeing in the number of aircraft deliveries (635 aircraft compared to 762 for Boeing), it is leader in the number of net orders (1,036 compared to 768 for Boeing). Airbus deliveries increased by +8% between 2012 and 2015 but by +27% for Boeing. The effect of the increase in production (to 50 aircraft per month, then 60) for single-aisles and the A350 is expected for 2017.

<sup>1</sup> Free Cash Flow: operating cash flow minus net industrial CAPEX and changes in working capital requirements.



**Activity**

In millions of euros	2015	2014	Changes
Sales revenue	929.6	788.1	+18.0%
Current operating profit (EBIT)	124.3	114.1	+8.9%
Operating cash flow	113.9	106.2	+7.3%
Net CAPEX	(69.0)	(51.3)	+34.6%
Free cash flow <sup>1</sup>	41.7	43.9	-€2.2M
Registered employees at period end	7,087	6,957	+1.9%
Average full time equivalent headcount <sup>2</sup>	7,614	6,800	+12.0%

<sup>1</sup> Free cash flow: operating cash flow minus net industrial CAPEX and changes in working capital requirements.

<sup>2</sup> Including temporary employees.

**Highlights**

LISI AEROSPACE continues to show dynamism with an 18.0% increase in sales revenue in 2015 (of which +5.0% in the fourth quarter). At €929.6 million, it is the result of the following elements:

- a very positive contribution of the strengthening of the dollar against the euro throughout the financial year (+€38.1 million), to which can be added the favorable effect of the Canadian dollar (+€1.3 million) and the British pound (+€5.7 million);
- the consolidation over the full financial year of Manoir Aerospace, which contributed €88.0 million in additional sales revenue compared to 2014.

At comparable scope and currencies, growth is brought to +2.0% (+1.8% during the last quarter).

In particular, sales for the Fasteners activity in Europe (+5.9% in 2015 and +5.2% for the last quarter 2015) benefited from the good production performance of Airbus. In the USA, sales revenue recorded an increase of +19.7% over 12 months and +17.4% over the last quarter, supported by a very significant dollar effect, and a volume effect, although much more limited (+1.5% over 2015, +2.6% over the last quarter). Lastly, the sales of the Structural components activity, which amounted to €336.8 million, showed a slight decrease before the build-up of the new programs expected for 2017.

Current operating profit reached €124.3 million (€114.1 million in 2014), an increase of almost €10.2 million thanks to the significant dollar effect in the Fasteners activity and the contribution of Manoir Aerospace over 12 months. While the contribution of Manoir Aerospace for the full year provided €2.6 million of current operating profit, it weighed on the operating margin for the division which went from 14.5% to 13.4%. High production enabled the absorption of the still significant development costs for new structural components.

The current operating profit takes into account the following elements:

- +€5.9 million of net favorable foreign exchange effect of hedging (average USD/Euro at around 1.18);
- -€13.3 million negative effect of the product mix and the implementation of "series compared to prototype" prices for developments;
- -€4.0 million of extra costs identified in the Structural components activity;
- -€2.4 million of non-recurring costs, in particular the qualification of the new Titanium plant in Canada;
- -€4.6 million increase in depreciation due to the investment plan.

In addition, it integrates €7.1 million of reversal of provisions consumed or not used for the financial year.

The financial structure was strengthened by the good level of operating cash flow (12.3% of sales revenue) at €113.9 million which largely finances a record investment plan of +€69 million. An increase of nearly 35% compared to 2014, these investments were mainly devoted to:

- the Fasteners activity in Europe (new Villefranche-de-Rouergue plant, preparation for the new Airbus contract in Rugby (UK) and Saint-Ouen-l'Aumône (Val d'Oise, France);
- in the USA: in California, new plants at City of Industry (special fasteners) and in Canada (large diameter titanium);
- the scope of LISI AEROSPACE Creuzet (development of new products, in particular in Marmande); and
- the modernization of Manoir Aerospace.

Inventories for the division increased by +€19.0 million for the financial year, corresponding to a reduction of two days in sales revenue.

Taking into account these elements and the decrease in other working capital requirements, the free cash flow remains largely positive at +€41.7 million (4.5% of sales revenue).

Headcount stabilized over the financial year at 7,087 employees (6,957 in December 2014).

### OUTLOOK

The Aerospace division should benefit from increased production only from the end of 2016. In this outlook, it will continue to modernize its production equipments, as well as industrializing new products. It is also investing in long-term projects such as the development of the "Optibind®" assembly system, the implementation of a robotization project, and the creation of LISI AEROSPACE Additive Manufacturing with the POLY-SHAPE company, European leader in additive production with whom the Group signed an agreement on December 17, 2015 to create a common company: LISI AEROSPACE Additive Manufacturing. 60% held by LISI AEROSPACE and 40% by POLY-SHAPE, its aim is to provide aerospace customers with a response that integrates additive technologies into the design and production of 3D printed mechanical parts.

The division as a whole will benefit from the solidity of the market for commercial aircraft with over 100 seats and to a lesser extent, the relaunch of the Rafale program. The recent renewal of most of the major sales contracts testifies to LISI AEROSPACE's capability of meeting the increasing demands of its clients in terms of innovation, development and productivity.

It is in this spirit that LISI AEROSPACE should succeed the industrialization of new products, used in programs such as the A350, and the Leap and GE9X engines. On the industrial side, the division will benefit from the unprecedented efforts of previous years to maintain its current efficiency level. The start-up of the Villefranche-de-Rouergue and Saint-Ouen-l'Aumône plants, and the ramp-up of those of Marmande and Dorval (Canada) will impose a new industrial standard in the Group's businesses. In 2016, the "Forge 2020" installation project concerning the plant currently located in Bologne (Haute Marne) will enter a concrete work phase.

There are, therefore, numerous industrial challenges to be faced, and the creation of LISI AEROSPACE Additive Manufacturing will open exciting new technical territories that will meet global aerospace's requirements for excellence. Combined with the efforts in product innovation, these development focuses consolidate LISI AEROSPACE's position for the future.

As the division's major customers do not plan to increase their production before the end of the year, 2016 is expected to be a consolidation year before a new increase expected in 2017.

## 2.3 / LISI AUTOMOTIVE

- Gains in market share in a fairly dynamic environment
- First results of the vast industrial reorganization plan launched in 2012 (application screws, seat components, clips)
- Net recovery of free cash flow (+€9.6 million compared to 2014) thanks to the significant improvement in working capital requirements

### Market

World automotive markets recorded moderate growth in 2015 (+2.0%)<sup>1</sup> despite a good fourth quarter at +5.1%. The poor yearly performances of the Russian (-35.7%), Brazilian (-25.6%) and Japanese (-10.0%) markets are the main reasons. China saw a rebound in the fourth quarter (+14.8%) after the significant slowdown in the third quarter (-1.9%) for a year marked by a moderate increase (+5.3%). The market recovery noted in the USA since the start of the financial year was confirmed in the fourth quarter with +8.0% and 2015 with +5.8%.

Europe, the main market for LISI AUTOMOTIVE, saw a return to solid growth (+9.2%), Spain (+20.9%) and Italy (+15.8%) saw the highest growth. France saw a rebound (+6.8%) after a difficult year in 2014 (+0.3%). The most dynamic manufacturers were Daimler (+17.7%) and Nissan (+16.3%). Renault achieved slightly better performance than the market (+9.4%); this was not the case for Volkswagen (+6.2%) and PSA (+6.0%).

However, it is important to indicate that inventories at the manufacturers declined as European automotive production only increased by +3.2%. This compares to a 2% increase in global production for LISI AUTOMOTIVE's customers.

The order book for new products from the LISI AUTOMOTIVE division expressed as annualized sales revenue reached a record level (in particular in the Mechanical safety components Business Group) and represented 9.8% of sales revenue, i.e. around €44 million, compared to around €37 million in 2014 (8.3% of sales revenue).

<sup>1</sup> source : ACEA Association des Constructeurs Automobiles Européens

**Activity**

In millions of euros	2015	2014	Changes
Sales revenue	454.6	448.3	+1.4%
Current operating profit (EBIT)	18.0	13.3	+35.1%
Operating cash flow	31.9	29.4	+8.8%
Net CAPEX	(38.3)	(34.7)	+10.4%
Free cash flow <sup>1</sup>	(3.1)	(12.7)	+€9.6M
Registered employees at period end	3,241	3,186	+1.7%
Average full time equivalent headcount <sup>2</sup>	3,330	3,334	-0.1%

<sup>1</sup> Free cash flow: operating cash flow minus net industrial CAPEX and changes in working capital requirements.

<sup>2</sup> Including temporary employees

Sales revenue amounted to €454.6 million, an increase of +1.4% compared to 2014, of which +2.5% for the purely automotive activity. After a very dynamic start to the year, the division saw a downturn during the second half-year due, in particular, to the sudden slowdown in the Chinese market, which led to inventory adjustments throughout the supply chain. To this can be added a decline in production at certain of LISI AUTOMOTIVE's European customers as a direct consequence of the decline in exports to Eastern Europe (reminder: Russia at -35.7% over the year).

**Highlights**

- First parts deliveries to Mexico from the new Monterrey site for the Clipped solutions Business Group, operational since the second half of 2015
- Ramp-up of the Mechanical safety components activity on the Shanghai, China site
- On-time start-up of the new Mellrichstadt logistics center in Germany (production of plastic clipped solutions)

**Results**

The division adapted its production to its level of activity: inventories were practically stable compared to 2014 at 66 days of sales revenue. Production amounted to €457.3 million, an increase of 1.3%.

The bulk of the restructuring operations was conducted in accordance with:

- the "Ecrous" (Nuts) plan, with the closure of the Thiant (Nord) plant and the repatriation of its activities to the two sites of Dasle (Doubs) and La Ferté-Fresnel (Eure-et-Loire);
- the "Visserie" (Screws) plan for the specialization of the Delle (Territoire de Belfort) site in engine screws and the Saint-Florent (Cher) site in chassis screws.

As planned, these contributed to the progressive recovery of the French plants specializing in threaded fasteners. The performance of the Saint-Florent (Cher) site was, however, considerably below expectations.

In the other product segments (application screws, seat components, clips), the vast industrial reorganization plan launched in 2012 started to show results in a significant way in 2015.

The successful implementation of these plans notably enabled to compensate for the operational difficulties of sites confronted by under-capacities in heat treatment during the first half-year, following significant changes in the activity mix. In addition, the end of construction work at the Dasle (Doubs) plant is effective since the fourth quarter 2015 and should contribute to consolidating the division's profitability.

Thus, LISI AUTOMOTIVE's operating margin increased for the fourth consecutive year to reach 4.0% (3.0% in 2014, 2.7% in 2013 and 0.5% in 2012).

Other management indicators are improving, particularly the safety indicators, as well as those relating to the deployment of LEAP (LISI Excellence Achievement Program).

While still negative (-€3.1 million), free cash flow improved by €9.6 million compared to 2014: the increase in operating cash flow at €31.9 million (+€2.6 million) and the significant improvement to working capital requirements (+€10.8 million) enabled a large part of the increase in industrial investments (€38.3 million compared to €34.7 million in 2014) to be absorbed. These investments were justified by many projects, including the updating of IT systems, industrial equipment dedicated to new products and the financing of infrastructure projects.

Headcount was stable compared to 2014 with 3,241 employees at December 31, 2015 compared to 3,186 in 2014, i.e. +1.7%.

**OUTLOOK**

The division's logistics situation stabilized during the second half-year of 2015 allows 2016 to be approached without major operational difficulties. Beyond the first quarter, which should be an extension to the fourth quarter 2015, notably with regard to the French manufacturers, PSA and Renault, market growth remains to be confirmed, given, in particular the continuing uncertainty in Asia. The industrialization and launch of new

products should, however, allow the division to continue its organic growth dynamic.

For the financial year 2016, LISI AUTOMOTIVE has set itself the objective of continuing the progress recorded over the last three years, in particular that provided by the implementation of the LEAP (LISI Excellence Achievement Program) plan, and to continue to sustainably improve its operational profitability. The division should be able to build on the reorganization efforts undertaken since 2012. After four years of intensive efforts, the performance of the "Threaded Fasteners France" sites should now recover and profit fully from the industrial gains.

The investment plan will be less ambitious in 2016, which should generate a surplus of free cash flow.

## 2.4 / LISI MEDICAL

- Market rather dynamic
- New improvement to the operating margin
- Return to a positive Free Cash Flow, despite continuing significant investments

### Market

Over the last two financial years, the world orthopedics market has returned to growth in line with the long-term trend (+4% to +5% per year). LISI MEDICAL considers that the contractual manufacturing segment, in which it operates from its three production sites, has increased faster, allowing it to consolidate inventories and orders in the sector.

However, implant prices are still a concern for final users with a continuous increase in quality demands.

LISI MEDICAL's customers respond to market constraints by consolidating their portfolio of activities with innovative approaches.

### Activity

In millions of euros	2015	2014	Changes
Sales revenue	74.8	71.1	+5.2%
Current operating profit (EBIT)	4.1	3.5	+16.8%
Operating cash flow	5.3	3.5	+51.0%
Net CAPEX	(4.0)	(4.6)	-12.2%
Free cash flow <sup>1</sup>	1.7	(1.0)	+€2.7M
Registered employees at period end	573	538	+6.5%
Average full time equivalent headcount <sup>2</sup>	623	597	+4.4%

<sup>1</sup> Free cash flow: operating cash flow minus net industrial CAPEX and changes in working capital requirements.

<sup>2</sup> Including temporary employees

### Highlights

- Good level of orders and activity with existing customers and new customers in orthopedics (€3.0 M)
- Tangible improvement of the management indicators for all sites

Sales revenue amounted to €74.8 million, an increase of +5.2%, of which part is due to the dollar effect (+2.0%) with a good level of activity over the last quarter at €18.6 million. Production was pushed to €75.3 million (+7.0%) with the aim of increasing inventories of products under contract and improving the service level to customers.

Commercially, order taking is at a reasonable level, before the ramp-up of generic products and projects under development.

Supported by the volume effect which allows better coverage of fixed costs, the operating margin improved again to reach 5.5% (4.9% in 2014). All sites progressed, in particular in the USA where sales revenue increased by 41% in euros. Quality, productivity and consumption indicators are managed, despite the dollar effect on the price of raw materials, jolts in demand and the increased flexibility demanded by major customers.

Investments are still significant (€4.0 million) and carried in particular by the increase in production capacities and equipment renewal. In addition, new logistics approaches lowered the inventory rotation rate from 80 days of sales revenue in 2014 to 77 days in 2015. Consequently, free cash flow returned to positive figures over the financial year, at +€1.7 million (compared to -€1.0 million in 2014), i.e. 2.3% of sales revenue.

The industrial system and the qualified personnel of the different sites are able to manage the future level of activity.

## OUTLOOK

After the significant increase in activity, the LISI MEDICAL division starts the 2016 financial year on the basis of fairly stable outlooks with consolidated fundamentals, and improved production facilities adapted to current volumes. The development of new products with new customers remains a priority to feed growth drivers for all the sites.

Qualitative objectives for 2016 are in the continuity of the improvement approach underway for the last three years.



# 2

## FINANCIAL SITUATION

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# CONSOLIDATED FINANCIAL STATEMENTS



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## 1 / FINANCIAL STATEMENTS

## 1.1 / INCOME STATEMENT

(in €'000)	Notes	12/31/2015	12/31/2014 restated*
<b>Pre-tax sales</b>	2.7.1	<b>1,458,052</b>	<b>1,306,530</b>
Changes in stock, finished products and production in progress		20,405	1,682
Total production		1,478,457	1,308,213
Other revenues <sup>(a)</sup>		13,083	17,440
<b>Total operating revenues</b>		<b>1,491,540</b>	<b>1,325,653</b>
Consumed goods	2.7.2	(398,213)	(344,613)
Other purchases and external expenses	2.7.3	(308,415)	(265,077)
<b>Value added</b>		<b>784,912</b>	<b>715,963</b>
Taxes and duties <sup>(b)</sup>		(11,590)	(9,357)
Personnel expenses (including temporary employees) <sup>(c)</sup>	2.7.4	(569,236)	(513,273)
<b>EBITDA</b>		<b>204,086</b>	<b>193,333</b>
Depreciation		(73,787)	(64,630)
Net provisions		16,194	3,097
<b>EBIT</b>		<b>146,493</b>	<b>131,800</b>
Non-recurring operating expenses	2.7.6	(11,148)	(10,852)
Non-recurring operating revenues	2.7.6	5,308	8,058
<b>Operating profit</b>		<b>140,652</b>	<b>129,005</b>
<b>Financing expenses and revenue on cash</b>	2.7.7	<b>(6,163)</b>	<b>(6,410)</b>
Revenue on cash	2.7.7	983	807
Financing expenses	2.7.7	(7,146)	(7,217)
<b>Other interest revenue and expenses</b>	2.7.7	<b>(9,819)</b>	<b>1,563</b>
Other financial items	2.7.7	35,466	28,285
Other interest expenses	2.7.7	(45,285)	(26,722)
Taxes including CVAE (Tax on Companies' Added Value) <sup>(b)</sup>	2.7.8	(42,741)	(42,631)
Share of net income of companies accounted for by the equity method		(71)	31
<b>Profit (loss) for the period</b>		<b>81,859</b>	<b>81,557</b>
Attributable as company shareholders' equity		81,764	81,464
Interest not granting control over the company		95	93
<b>Earnings per share (in €)</b>	2.7.9	<b>1.55</b>	<b>1.55</b>
<b>Diluted earnings per share (in €)</b>	2.7.9	<b>1.55</b>	<b>1.55</b>

\* 2014 financial statements restated to account for IFRIC 21.

(a) In order to provide readers of the financial statements with better information that is in accordance with international standards, in the 2015 financial statements the Company has continued classifying revenues related to CIR (Research Tax Credit) as "Other Revenues".

(b) As at December 31, 2015, in accordance with the CNC (French National Accounting Committee) notice of January 14, 2010, the amount of CVAE (Tax on Companies' Added Value) was classified as "Corporate Taxes" (on profits) in the sum of -€7.2 million.

(c) As at December 31, 2015 the competitiveness and employment tax (CICE) was provisioned for an estimated €9.5 million.



## STATEMENT OF OVERALL EARNINGS

(in €'000)	12/31/2015	12/31/2014 restated*
<b>Profit (loss) for the period</b>	<b>81,859</b>	<b>81,557</b>
<b>Other items of overall income applied to shareholders equity</b>		
Actuarial gains and losses out of employee benefits (gross element)	6,192	(8,115)
Actuarial gains and losses out of employee benefits (tax impact)	(2,118)	2,930
Restatements of treasury shares (gross element)	156	(1)
Restatements of treasury shares (tax impact)	(56)	0
Payment in shares (gross element)	2,951	1,227
Payment in shares (tax impact)	(1,065)	(443)
<b>Other items of overall income that will cause a reclassification of income</b>		
Exchange rate spreads resulting from foreign business	19,351	23,341
Hedging instruments (gross element)	(2,189)	1,535
Hedging instruments (tax impact)	(18)	(554)
<b>Other portions of global earnings, after taxes</b>	<b>23,202</b>	<b>19,919</b>
<b>Total overall income for the period</b>	<b>105,061</b>	<b>101,476</b>

\* 2014 financial statements restated to account for IFRIC 21.

## 1.2 / STATEMENT OF FINANCIAL POSITION

## ASSETS

(in €'000)	Notes	12/31/2015	12/31/2014 restated*
<b>NON-CURRENT ASSETS</b>			
Goodwill	2.6.1.1	260,334	256,511
Other intangible assets	2.6.1.1	14,923	16,349
Tangible assets	2.6.1.2	481,354	431,847
Non-current financial assets	2.6.1.4	10,585	9,357
Deferred tax assets		19,838	22,288
Other non-current assets	2.6.1.5	924	976
<b>Total non-current assets</b>		<b>787,958</b>	<b>737,330</b>
<b>CURRENT ASSETS</b>			
Inventories	2.6.2.1	336,127	316,989
Taxes – Claim on the state		23,819	5,744
Trade and other receivables	2.6.2.2	215,291	216,107
Cash and cash equivalents	2.6.2.3	125,812	110,818
<b>Total current assets</b>		<b>701,050</b>	<b>649,657</b>
<b>TOTAL ASSETS</b>		<b>1,489,008</b>	<b>1,386,987</b>

## TOTAL EQUITY AND LIABILITIES

(in €'000)	Notes	12/31/2015	12/31/2014 restated*
<b>SHAREHOLDERS' EQUITY</b>			
Share capital	2.6.3	21,610	21,610
Additional paid-in capital	2.6.3	72,584	72,584
Treasury shares	2.6.3	(14,740)	(15,042)
Consolidated reserves	2.6.3	603,092	543,542
Conversion reserves	2.6.3	30,598	11,248
Other income and expenses recorded directly as shareholders' equity	2.6.3	(2,653)	(6,505)
Profit (loss) for the period	2.6.3	81,764	81,464
<b>Total shareholders' equity - Group share</b>	2.6.3	<b>792,256</b>	<b>708,902</b>
Minority interests	2.6.3	1,189	1,117
<b>Total shareholders' equity</b>	2.6.3	<b>793,446</b>	<b>710,023</b>
<b>NON-CURRENT LIABILITIES</b>			
Non-current provisions	2.6.4	73,274	83,474
Non-current borrowings	2.6.6.1	230,145	245,690
Other non-current liabilities		12,591	9,071
Deferred tax liabilities		31,527	21,584
<b>Total non-current liabilities</b>		<b>347,537</b>	<b>359,819</b>
<b>CURRENT LIABILITIES</b>			
Current provisions	2.6.4	15,350	22,907
Current borrowings <sup>(1)</sup>	2.6.6.1	52,285	46,363
Trade and other accounts payable		278,181	242,312
Taxes due		2,211	5,566
<b>Total current liabilities</b>		<b>348,026</b>	<b>317,147</b>
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>		<b>1,489,008</b>	<b>1,386,987</b>
(1) Of which current bank facilities		9,243	10,066

\* 2014 financial statements restated to account for IFRIC 21.

## 1.3 / STATEMENT OF CASH FLOWS

(in €'000)	12/31/2015	12/31/2014 restated*
<b>Operating activities</b>		
<b>Net earnings</b>	<b>81,859</b>	<b>81,557</b>
<b>Elim. of the income of companies accounted for by the equity method</b>	<b>71</b>	<b>(31)</b>
Elimination of net expenses not affecting cash flows:		
- Depreciation and non-recurrent financial provisions	71,284	66,886
- Changes in deferred taxes	10,554	(274)
- Income on disposals, provisions for liabilities and others	(7,140)	(4,490)
<b>Gross cash flow margin</b>	<b>156,628</b>	<b>143,648</b>
Net changes in provisions provided by or used for current operations	(2,476)	(2,757)
<b>Operating cash flow</b>	<b>154,153</b>	<b>140,891</b>
Income tax expense (revenue)	32,187	42,905
Elimination of net borrowing costs	5,133	4,837
Effect of changes in inventory on cash	(18,066)	(8,557)
Effect of changes in accounts receivable and accounts payable	36,455	(4,427)
<b>Net cash provided by or used for operations before tax</b>	<b>209,861</b>	<b>175,649</b>
Tax paid	(53,641)	(34,577)
<b>Cash provided by or used for operations (A)</b>	<b>156,220</b>	<b>141,072</b>
<b>Investment activities</b>		
Acquisition of consolidated companies	(47)	(127,735)
Cash acquired		8,841
Acquisition of tangible and intangible fixed assets	(112,803)	(92,548)
Acquisition of financial assets		
Change in granted loans and advances	227	(215)
Investment subsidies received		
Dividends received		
<b>Total cash used for investment activities</b>	<b>(112,623)</b>	<b>(211,657)</b>
Divested cash		
Disposal of consolidated companies		
Disposal of tangible and intangible fixed assets	1,341	1,923
Disposal of financial assets		
<b>Total cash from disposals</b>	<b>1,341</b>	<b>1,923</b>
<b>Cash provided by or used for investment activities (B)</b>	<b>(111,281)</b>	<b>(209,733)</b>
<b>Financing activities</b>		
Capital increase		1,838
Net disposal (acquisition) of treasury shares		
Dividends paid to shareholders of the Group	(19,467)	(17,820)
Dividends paid to minority interests of consolidated companies		
<b>Total cash from equity operations</b>	<b>(19,467)</b>	<b>(15,982)</b>
Issue of non-current loans	9,166	155,307
Issue of current loans	40,926	467
Repayment of non-current loans	(5,301)	(22,903)
Repayment of current loans	(54,354)	(33,105)
Net interest expense paid	(5,134)	(4,837)
<b>Total cash from operations on loans and other financial liabilities</b>	<b>(14,698)</b>	<b>94,928</b>
<b>Cash provided by or used for financing activities (C)</b>	<b>(34,164)</b>	<b>78,947</b>
Effect of change in foreign exchange rates (D)	4,741	5,597
Effect of adjustments in treasury shares <sup>(D)</sup>	302	(908)
<b>Changes in net cash (A+B+C+D)</b>	<b>15,818</b>	<b>14,975</b>
Cash at January 1 <sup>st</sup> (E)	100,751	85,776
Cash at year end (A+B+C+D+E)	116,569	100,751
Cash and cash equivalents	125,812	110,818
Current banking facilities	(9,243)	(10,066)
<b>Closing cash position</b>	<b>116,569</b>	<b>100,751</b>

\* 2014 financial statements restated to account for IFRIC 21.

## 1.4 / STATEMENT OF SHAREHOLDERS' EQUITY

	Share capital	Capital-linked premiums (Note 7.3)	Treasury shares	Consolidated reserves	Conversion reserves	Other income and expenses recorded directly as shareholders' equity	Profit for the period, Group share	Shareholders' equity, Group share	Minority interests	Total shareholders' equity
<i>(in €'000)</i>										
<b>Shareholders' equity at January 1, 2014, reported</b>	<b>21,573</b>	<b>70,803</b>	<b>(14,135)</b>	<b>487,458</b>	<b>(12,078)</b>	<b>(3,084)</b>	<b>74,639</b>	<b>625,179</b>	<b>1,253</b>	<b>626,434</b>
<b>Restatements*</b>				<b>951</b>			<b>59</b>	<b>1,010</b>		<b>1,010</b>
<b>Shareholders' equity at January 1, 2014, restated</b>	<b>21,573</b>	<b>70,803</b>	<b>(14,135)</b>	<b>488,409</b>	<b>(12,078)</b>	<b>(3,084)</b>	<b>74,698</b>	<b>626,186</b>	<b>1,253</b>	<b>627,439</b>
Profit (loss) for the period N (a)							81,464	81,464	94	81,558
Translation differential (b)					23,326			23,326	14	23,340
Payments in shares (c)						784		784		784
Capital increase	37	1,781						1,818	0	1,818
Restatements of treasury shares (d)			(907)					(907)		(907)
Restatements as per IAS 19 (g)						(5,186)		(5,186)		(5,186)
Appropriation of N-1 earnings				74,698			(74,698)	0		0
Change in scope				(988)				(988)	(243)	(1,231)
Dividends distributed				(17,820)				(17,820)		(17,820)
Restatement of financial instruments (f)						981		981		981
Various (e)				(757)				(757)		(757)
<b>Shareholders' equity at December 31, 2014, restated*</b>	<b>21,610</b>	<b>72,584</b>	<b>(15,042)</b>	<b>543,542</b>	<b>11,248</b>	<b>(6,505)</b>	<b>81,464</b>	<b>708,901</b>	<b>1,118</b>	<b>710,019</b>
<i>Including total revenues and expenses recognized for the period (a) + (b) + (c) + (d) + (e) + (f) + (g)</i>					23,326	(3,421)	81,464	101,369	108	101,477
<b>Shareholders' equity at January 1, 2015, restated*</b>	<b>21,610</b>	<b>72,584</b>	<b>(15,042)</b>	<b>543,542</b>	<b>11,248</b>	<b>(6,505)</b>	<b>81,464</b>	<b>708,901</b>	<b>1,118</b>	<b>710,019</b>
Profit (loss) for the period N (a)							81,764	81,764	95	81,859
Translation differential (b)					19,350			19,350	1	19,351
Payments in shares (c)						1,886		1,886		1,886
Restatements of treasury shares (d)			302			100		402		402
Restatements as per IAS 19 (g)						4,074		4,074		4,074
Appropriation of N-1 earnings				81,464			(81,464)	0		0
Change in scope								0	0	0
Dividends distributed				(19,467)				(19,467)	0	(19,467)
Restatement of financial instruments (f)						(2,207)		(2,207)	(25)	(2,232)
Various (e)				(2,447)				(2,447)		(2,447)
<b>Shareholders' equity at December 31, 2015</b>	<b>21,610</b>	<b>72,584</b>	<b>(14,740)</b>	<b>603,092</b>	<b>30,598</b>	<b>(2,653)</b>	<b>81,764</b>	<b>792,256</b>	<b>1,189</b>	<b>793,446</b>
<i>Including total revenues and expenses recognized for the period (a) + (b) + (c) + (d) + (e) + (f) + (g)</i>					19,350	3,852	81,764	104,966	96	105,062

\* 2014 financial statements restated to account for IFRIC 21.

(e) due essentially to the change in the method of measuring discounts on inventories.

## 2 / NOTES

### 2.1 / GROUP ACTIVITY AND HIGHLIGHTS OF THE YEAR

LISI S.A. (hereinafter called the Company) is a limited-liability corporation (société anonyme) under French law, listed on the Paris stock exchange, whose head office is at the following address: "Le Millenium, 18 rue Albert Camus, CS 70431, 90008 BELFORT cedex, France."

The consolidated financial statements of the Group for the financial year ending December 31, 2015 include the Company, its subsidiaries and affiliates (which are together referred to as "the Group").

The LISI Group's main business activity is the manufacturing of multifunctional fasteners and assembly components for three business sectors: aerospace, automotive, and medical.

#### Period highlights:

##### ■ Application of IFRIC 21

The Group applies IFRIC 21 as of January 1, 2015 and therefore recognizes some levies in the first half-year of 2015 instead of spreading them over the period as in the prior year. The impacts on the prior financial statements are presented in Note 2.3 IMPACT OF FIRST APPLICATION OF IFRIC 21 "LEVIES".

##### ■ Consolidation of Manoir Aerospace

Consolidation of the financial statements of Manoir Aerospace (consolidated in the second half of 2014) generated €88 million in additional sales revenue in financial year 2015. Changes in scope are included in the thresholds recommended by the supervision authorities. We have not established any proforma statements.

##### ■ Governance

At its meeting on October 21, 2015, the Board of Directors voted to adopt a new structure for its governing bodies that separates the positions of Chairman of the Board of Directors and CEO.

The purpose of this new organization is to provide a clear distinction between the functions of strategic management, decision-making and control, which fall within the remit of the Board of Directors, and functions concerned with implementing Group strategy, executive and operating functions, which are the responsibility of senior management. Thus, as from March 1, 2016:

- Gilles Kohler, current Chairman and CEO of the Company, remains the non-executive Chairman of the Board of Directors. In this role, he will be in charge of governance of the Company, contribute to the formulation of strategy and oversee Group internal control.

- Emmanuel Viellard, current Deputy Chairman, will be in charge of Group executive management. His main duties will be to draw up Group strategy and present it to the Board of Directors for approval, oversee implementation of strategy once approved by the Board, manage the Company and its divisions, and ensure its development, cohesion and sustainability.

- Jean-Philippe Kohler, alongside Emmanuel Viellard, will retain his current management responsibilities in charge of Group internal auditing, and his remit is extended to finance, safety, environment and industrial management. He will also retain responsibility for managing and coordinating Group human resources.

### 2.2 / ACCOUNTING RULES AND METHODS

The financial statements drawn up as at December 31, 2015 were approved by the Board of Directors on February 17, 2016 and will be submitted to the Combined General Meeting on April 28, 2016.

#### 2.2.1 Background to the preparation of the consolidated financial statements for the 2015 financial year

In accordance with EU regulation 1606/2002 dated July 19, 2002, the LISI Group's consolidated financial statements have been prepared in line with IAS/IFRS international accounting standards as adopted by the European Union on December 31, 2015.

##### 2.2.1.1 Standards, amendments and interpretations adopted by the EU and mandatory for reporting periods beginning on or after January 1, 2015

- IFRIC 21 "Levies";
- IFRS 3 "Scope exception for joint ventures";
- IFRS 13 "Detail concerning the items concerned by the exclusion of portfolios managed on a net basis";
- IAS 40 "Judgment required to determine whether an acquisition is the acquisition of an asset, a group of assets or a business combination."

Changes and impacts related to IFRIC 21 are detailed in paragraph 2.3 "IFRIC 21 "Levies". Other texts applicable on a mandatory basis from January 1, 2015 have no material impact on the Group's financial statements.

##### 2.2.1.2 Standards, amendments and interpretations of IFRS published and applied early by the Group as of January 1, 2015

None.

### 2.2.1.3 IFRS 15 and IFRS 9 applicable as of January 1, 2018

The Group is currently measuring the impact of these standards.

### 2.2.2 Basis for the preparation of the financial statements

Financial statements are given in thousands of euros, except where otherwise indicated.

They are prepared on the basis of historical costs, with the exception of the following assets and liabilities which have been measured at their fair value: financial derivatives, financial instruments held for trading purposes and classified as held for sale and liabilities from cash-settled share-based payment transactions.

Non-current assets held for sale are evaluated at the lower of their book value and the fair value less costs of disposal.

According to IFRS standards, certain accounting options involve taking positions based on judgment of assumptions that have an impact on the amounts of assets or liabilities, income or expenses, particularly regarding the following elements:

- durations of depreciation of fixed assets (notes 2.2.7.3 and 2.2.8.4);
- evaluations retained for impairment tests (note 2.2.8.5);
- evaluation of pension provisions and obligations (notes 2.2.13 and 2.2.14);
- valuation of financial assets at fair market value (notes 2.2.6, 2.2.8.6, 2.2.11 and 2.2.12);
- valuation of share-based payments (note 2.2.14.2);
- recognition of deferred tax assets (note 2.2.18.5).

These judgments and assumptions take into account the specific risks of the sectors concerned by LISI's activities, as well as general risks related to the economic context. The current period being characterized by greater volatility, the visibility is limited. Consequently, the forecasts used as a basis for such judgment and assumptions may differ from actual future achievements.

Management continuously reviews its estimates and assessments based upon past experience and on factors considered reasonable that form the basis of its assessment for the book values of assets and liabilities. The impact of changes to accounting estimates is recognized during the period of change only where it affects this period or during the period of change and successive periods if these are also impacted by the change.

The decisions made by the management regarding IFRS having a significant impact on the financial statements and estimates presenting a major risk of variation over subsequent periods mainly concern provisions (notes 2.2.13 and 2.6.4), deferred tax assets (note 2.6.7) and impairment tests on assets (notes 2.2.8.5 and 2.6.1.1). Calculations for staff retirement provision and valuation tests are based on valuation assumptions, the sensitivity of which can affect costs recognized as provisions in the accounts. These assumptions are broken down by division on the basis of information drawn from independent experts (actuaries, etc.).

### Assessment of the major sources of uncertainty

Although the Group's business sectors recorded different rates of growth in recent years, this has not generated any major uncertainties.

### Identified sensitivities

The main sensitivities identified and tracked by management concern the data and assumptions related to the implementation of the impairment tests. These assumptions are consolidated through a collection process of forecast information from major players in the sector (market assumptions) and actuaries (rate assumptions).

### Accounting treatment of the CVAE (Tax on Companies' Added Value)

Following the release of the National Accounting Council of January 14, 2010, the Group decided to qualify the CVAE (contribution of the Added Value of Businesses) as income tax that would fall within the scope of IAS 12. This decision is based on an opinion of the IFRIC issued in 2006 stating that the term 'taxable profit' implies a notion of net rather than gross amount without it being necessarily identical to the accounting result. Moreover, this choice ensures consistency with the accounting treatment applied to similar taxes in other foreign countries.

### Treatment of the research tax credit

Revenues related to the research tax credit are classified in the income statement under "Other income".

### Treatment of the tax credit for competitiveness and employment ("CICE")

The CICE has been presented in application of IFRS as a deduction from the employment-related expenses for an amount of €9.5 million.

### 2.2.3 Consolidation principles

A subsidiary is an entity controlled by its parent company. Control exists when the Group is able to direct the financial

and operating policies of the entity (either directly or indirectly) in order to obtain benefits from its activities. The list of consolidated companies is provided in note 2.4.2. As at December 31, 2015 in accordance with IFRS 11 "Joint Arrangements", ANKIT Fasteners was consolidated by the equity method. All the other companies are included in the consolidation scope in accordance with the full consolidation method.

## **2.2.4 Transactions excluded from the consolidated financial statements**

Balance sheet balances, unrealized profits and losses, and income and costs arising from intra-group transactions have been excluded in preparing the consolidated financial statements.

Unrealized losses have been excluded in the same way as unrealized profits, on condition that they do not represent a loss of value.

## **2.2.5 Conversion methods for items in foreign currency**

### **2.2.5.1 Transaction in foreign currency**

Transactions in foreign currencies are recorded in the books in the operating currency at the rate of exchange at date of transaction. At year-end, assets and liabilities recorded in foreign currencies are converted into the operating currency at the rate of exchange at year-end. Exchange rate differences arising from conversions are recognized in income or expenses, with the exception of differences from foreign currency loans that are a hedge on a net investment in a foreign entity, which are recognized in the conversion reserve as a distinct element of shareholders' equity. They appear on the income statement upon the exit of that business.

### **2.2.5.2 Translating financial statements of consolidated subsidiaries and joint ventures**

The financial statements of subsidiaries and affiliates whose operating currency is not the euro have been converted at rates in effect at the close of the period reported for the balance sheet and at the average rate of exchange for the earnings and cash flow statements. Exchange rate differences arising from conversions appear in the conversion reserve, as a distinct element of shareholders' equity.

## **2.2.6 Financial instruments**

### **2.2.6.1 Non-derivative financial instruments**

Non-derivative financial instruments include investments in equity instruments and debt securities, trade and other receivables, cash and cash equivalents, loans and debts, and trade and other payables. Non-derivative financial instruments are recognized in the accounts as indicated in the specific notes below: 2.2.8.6, 2.2.10, 2.2.11, 2.2.12, 2.2.15 and 2.2.16.

### **2.2.6.2 Financial derivatives**

The Group uses derivative financial instruments to hedge its exposure to foreign exchange and interest rate risks arising from operational, financing and investment activities. In accordance with its cash management policy, LISI S.A. neither holds nor issues derivatives for trading purposes.

However, derivatives that do not meet the hedge criteria are valued and recorded at fair value by earnings. The profit or loss arising from the re-evaluation at fair value is immediately posted to the income statement.

When a derivative is designated as a hedge for cash flow variations of a recognized asset or liability, or of a highly probable, expected transaction, the effective share of change in fair value of the derivative is recognized directly in shareholders' equity. Accumulated, associated profits or losses are taken out of shareholders' equity and included in the income statement of the period(s) during which the covered transaction affects the profit or loss.

## **2.2.7 Intangible assets**

### **2.2.7.1 Goodwill**

In line with IFRS 3, business combinations are recognized in the accounts using the acquisition method. This method requires that at the first consolidation of any entity over which the Group has direct or indirect control, the assets and liabilities acquired (and any potential liabilities assumed) should be recognized at their acquisition-date fair value. At this point, goodwill is valued at cost, which equates to the difference between the cost of the business combination and LISI's stake in the fair value of the assets and identifiable liabilities.

For acquisitions prior to January 1, 2004, goodwill remains at its presumed cost, i.e. the net amount recognized in the accounts under the previous accounting framework, minus depreciation.

For acquisitions after this date, goodwill is valued at cost, minus the cumulative loss in value. It is allocated to cash-generating units or groups of cash-generating units and is not amortized; instead, it is subject to an impairment test at least once a year following the method described in paragraph 2.2.8.5.

If the goodwill is negative, it is recognized directly as a profit in the income statement.

### **2.2.7.2 Research and development**

Research costs incurred in order to develop scientific knowledge and understanding, or to learn new techniques, are recognized as an expense when they are incurred.



Under the IFRS framework, development costs (i.e., costs incurred by applying the results of research to a plan or model in order to develop new or substantially improved products and processes) are recorded as fixed assets if the Group can demonstrate that future economic benefits are probable. The LISI Group's development costs primarily relate mainly to products which are being developed through very close collaboration with clients, rather than to improvements in processes.

Due to the nature of the LISI Group's research and development costs, most such costs do not meet the criteria for capitalization as intangible fixed assets; they are therefore recorded as expenses. The Group carries out regular assessments of major projects in order to identify any costs which could be capitalized.

### 2.2.7.3 Other intangible assets

Concessions, trademarks and software programs are recognized at historic cost and are subject to a depreciation plan. Intangible fixed assets acquired through a business combination are recognized at their acquisition-date fair value. Intangible fixed assets with finite useful lives are subject to depreciation over this period, while intangible fixed assets with indefinite useful lives are subject to an impairment test for every new balance sheet.

Subsequent expenditure relating to an intangible fixed asset is only capitalized if it increases the future economic benefits that are attributable to the specific asset in question. Other expenditure is recognized as an expense when incurred.

Depreciation is recognized as an expense using the straight-line method over the estimated useful life of the intangible fixed assets, unless the useful life cannot be estimated.

Standard estimated useful lives are as follows:

- Trademarks: 10-20 years;
- Software programs: 1-5 years.

## 2.2.8 Tangible assets

### 2.2.8.1 Assets owned by the LISI Group

Tangible fixed assets are recorded at diminished cost with accumulated depreciations and impairments. The cost of an asset produced by the Group for itself includes the costs of raw materials, direct manpower, and an estimate, if applicable, of costs related to the removal and dismantling of the asset and the repair of the site at which it is located, along with an appropriate share of the general production costs.

When the components of tangible fixed assets have different useful lives, they are recorded as separate tangible fixed assets, as per the components method.

### 2.2.8.2 Assets funded through finance leases

Leases which transfer virtually all the risks and benefits relating to the ownership of an asset to the Group are considered as finance leases. Assets funded through finance leases are recognized in the assets side of the balance sheet at the fair value of the goods leased, or the present value of the minimum lease payments if this is lower. These assets are depreciated over the same period as goods of the same type which are owned outright. The corresponding debt is entered on the liabilities side of the balance sheet.

### 2.2.8.3 Subsequent expenditure

When calculating the book value of a tangible fixed asset, the Group recognizes the cost of replacing a component of this tangible fixed asset at the time when the cost is incurred, if it is likely that future economic benefits associated with this asset will flow to the Group and the cost can be reliably estimated. All ongoing servicing and maintenance costs are recognized as an expense when they are incurred.

### 2.2.8.4 Depreciation

Depreciation is recognized as an expense using the straight-line method over the estimated useful life for each component of a tangible fixed asset.

Land is not depreciated.

Estimated useful lives are as follows:

- buildings: 20-40 years;
- plant and machinery: 10-15 years;
- fixtures and fittings: 5-15 years;
- transport equipment: 5 years;
- equipment and tools: 10 years;
- office equipment: 5 years;
- office furniture: 10 years;
- IT hardware: 3 years.

### 2.2.8.5 Impairment of assets

Goodwill and intangible fixed assets of indefinite life-span are submitted to an impairment test at each annual close (see note 2.2.7.1) and each time events or market-changing modifications indicate a risk of impairment. Other intangible assets fixed and tangible fixed assets are also subject to such a test at any time when there is a risk of loss of value.

The method used involves comparing the recoverable value of each of the Group's cash-generating units with the net book value of the corresponding assets (including the goodwill).

The recoverable value is calculated for each asset individually, unless the asset under consideration does not generate cash



inflows independently of the cash inflows generated by other assets or groups of assets. In some cases, the recoverable value is calculated for a group of assets.

Recoverable value is defined as: whichever is the higher out of the realizable value (less the costs of disposal) and the value in use. The latter is calculated by discounting future cash flows, using predicted cash flows which are consistent with the most recent budget and business plan approved by the Executive Committee and presented to the Board of Directors. The discount rate applied reflects the market's current assessment of the time value of money and the risks specific to the asset or the group of assets.

The realizable value is defined as the sum which could be obtained by selling the asset or group of assets in conditions of normal competition where all parties are fully informed and consenting, less the costs of disposal. These figures are calculated from market values (comparison with similar listed companies, value of recent deals and stock prices) or failing that, from discounted future cash flows.

If the recoverable value is lower than the net book value for the asset or group of assets tested, the discrepancy is recognized as a loss of value. In the case of a group of assets, it should preferably be classified as a reduction in goodwill.

Losses of value recognized under Goodwill are irreversible.

For the definition of Cash-Generating Units (CGU), the Group has retained the strategic combination of Business Units (B.U.) corresponding to the strategic segmenting and the reporting structure of the LISI Group.

The LISI AEROSPACE division is split into 8 CGUs:

- Europe B.U.;
- USA B.U.;
- Specialty Fasteners B.U.;
- Engines and critical parts Europe B.U.;
- Engines and critical parts North America B.U.;
- Aerostructure and Aviation equipment B.U.;
- Technical components B.U. - Extrusion, Forming and Sheet Metal;
- Technical components B.U. - Forging and casting.

The LISI AUTOMOTIVE division is split into 3 CGUs:

- Threaded fasteners B.U.;
- Safety and Mechanical Components B.U.;
- Clipped solutions B.U.

The LISI MEDICAL division is composed of a single CGU.

#### 2.2.8.6 Non-current financial assets

This item mainly includes capitalization contracts and equity method investments. It also includes non-consolidated holdings. These are investments in unlisted companies, for which fair value cannot be reliably estimated. As a last resort, the Group values financial assets at their historic cost less any potential loss of value, when no reliable fair value estimate is possible through an evaluation technique, in the absence of an active market.

#### 2.2.9 Inventories

Stock is valued at whichever is the lower out of cost and net realizable value.

The cost of materials and merchandise is calculated from their acquisition cost plus the costs incurred to bring them to their current location in their current condition. Finished products and work in progress are valued at actual production cost over the period, including an appropriate portion of general costs based on normal production capacity.

The net realizable value equates to the estimated sales price in the normal course of business, less the estimated cost of completion and estimated costs necessary to make the sale.

Inventories are impaired when their net realization value is less than their cost of production, when they are damaged, obsolete, as well as each time there is a risk that they might not be disposed of under normal conditions, or when there is a risk that they will be disposed of over a period that is longer than what is generally accepted.

#### 2.2.10 Trade and other receivables

Trade receivables, loans and advances are recorded to the balance sheet at their initial value. In the event of risk of non-recovery, impairment is fixed on a case-by-case basis using the probable collection flows; this risk takes the age of the transaction into consideration.

#### 2.2.11 Cash and cash equivalents

Cash and cash equivalents include current bank accounts, cash in hand, on-call deposits, securities and negotiable certificates of deposit held by the Group. Adjustments of value are recognized in the income statement.

#### 2.2.12 Share capital

##### 2.2.12.1 Treasury shares

The Group implements a policy of buying back its own shares, in accordance with authorizations provided by the Shareholders' General Meeting to the Board of Directors. The main purposes of the share buyback program are:

- to increase the activity of the stock on the market by an Investment Services Provider via a liquidity contract in accordance with the AFEI professional code of ethics recognized by the AMF (the French stock markets authority);
- to grant stock options or free shares to employees and corporate officers of the company and/or its Group;
- to retain and use shares as consideration or payment for potential acquisitions;
- to cancel shares purchased, subject to the approval of the Extraordinary General Meeting to be called at a later date.

Repurchased shares are classified as treasury shares and deducted from shareholders' equity.

#### **2.2.12.2 Remunerations in shares (stocks options and conditional award of so-called performance shares)**

Refer to note 2.2.14 "Personnel benefits".

#### **2.2.13 Provisions**

A provision is recognized on the balance sheet if the Group has a current, legal commitment or an implicit one arising from a past event and for which it is probable that there will need to be an outflow of resources that represent economic advantages in order to eliminate the commitment. They are measured at the estimated payment amount. If the effect of capitalizing provisions is not significant, capitalization is not carried out.

##### **2.2.13.1 Non-current provisions**

Non-current provisions are provisions not directly related to the operating cycle, whose due date is generally within more than one year. They also comprise provisions for environmental risks and provisions for retirement.

##### **2.2.13.2 Current provisions**

Current provisions cover the provisions directly related to the operating cycle of each division, regardless of their estimated due dates. Provisions for legal disputes concern mainly disputes with customers, subcontractors, and suppliers. Provisions for other current risks are mainly comprised of provisions for late penalties, provisions for layoffs, and other operating risks.

#### **2.2.14 Personnel benefits**

##### **2.2.14.1 Commitments to the personnel**

In accordance with the laws and practices of each country in which the Group operates, it offers its employees and former employees, subject to certain conditions of service, the payment of pensions or compensation on retirement. Such benefits can be paid as part of defined contributions plans or defined benefits plans.

Contributions in defined contributions plans are recognized as expenses for the period in which they are incurred.

In respect of defined benefits plans, the Group's commitments to its staff are determined by independent actuaries or in house using the Projected Unit Credit Method in accordance with IAS 19. This method takes into account in particular the probability of keeping staff within the Group until retirement age, future remuneration developments and a discount rate.

Such plans can be financed by investments in various instruments, such as insurance policies, shares or bonds, to the exclusion of debt instruments or shareholders' equity issued by the Group.

The requirements of IFRIC 14 do not fall within the scope of adjustments to be applied by the Group.

In accordance with the revised IAS 19, actuarial gains and losses have been recognized as "Other comprehensive income" since January 1, 2012.

The excess or shortfall of the fair value of assets over the present value of bonds is recognized as assets or liabilities on the balance sheet. However, excess assets are only recognized on the balance sheet if they represent a future economic advantage for the Group.

The LISI Group has no plan opened relating to defined-contribution plans.

##### **2.2.14.2 Share-based payments**

The Group has implemented plans for the share-purchase options and a plan for awarding shares as a bonus conditional on performance, for certain employees and directors, whose objective is to create additional incentive to improve the performance of the Group. As part of this scheme, certain employees and managers of foreign subsidiaries will benefit from these same advantages, but will receive their remuneration in the form of a bonus payment.

The award of share purchase options and the award of shares based on performance do represent a benefit available to such associates, and thus constitute a supplement to their remuneration. The options granted are recognized as personnel expenses based on the fair value of the shares or equity derivatives assigned, on the date of implementation of these plans throughout the vesting period of these options.

In the case of plans for share-purchase options and bonus shares based on performance, these benefits correspond to the fair market value of the instruments awarded, and are valued using a binomial model.

As regards bonus commitments, these are recorded as social liabilities at their fair value at year-end.

This remuneration paid in LISI shares or stock options is recognized:

- over a period of four years from the allocation date, in accordance with the vesting period of the rights contained in the plan rules, with regard to call option plans;
- over a period of two year from the allocation date, in accordance with the vesting period of the rights contained in the plan rules, with regard to the allocation of performance shares.

A share purchase plan (Group Savings Plan) is also available for Group employees, in which they may purchase LISI shares within the framework of a capital increase reserved for employees or as part of a share buyback program. Shares acquired by employees within the framework of these programs are subject to certain sale and transfer restrictions. In the case of capital increases reserved for employees as part of the Group Savings Plan, the benefit offered to employees is the discount on the subscription price, being the difference between the subscription price of the shares and the share price at the award date (with a maximum of 20% in accordance with French law). This expense is recognized in its entirety at subscription date in the case of the Group Savings Plan.

**2.2.15 Debt**

Interest-bearing loans are initially recognized at their fair value less costs attributable to the transaction. They are then measured at depreciated cost; the difference between the cost and the repayment value is recognized in the income statement for the period of the loans, in accordance with the effective rate of interest method.

**2.2.16 Trade and other accounts payable**

Trade and other accounts payable are valued at fair value at first recognition, and then at depreciated cost. When the maturity of such financial assets is short, the sums obtained from applying this method are very close to the nominal value of the payables, which is then the value employed.

**2.2.17 Definition of the concepts "current" and "non-current" in the balance sheet**

Assets and liabilities whose maturity is less than the operating cycle, which is generally 12 months, are classified as current assets and liabilities. If maturity is later than this, they are classified as non-current assets and liabilities.

**2.2.18 Overview of the income statement**

The Group has opted to continue showing the following totals, which are not strictly accounting ones, and whose definitions are as follows:

- current Gross Operating Profit (EBITDA) includes added value, administrative and sales expenses, costs of pensions

and the cost of remuneration in shares. It does not include contributions and write-offs from depreciation and provisions;

- current Operating Profit (EBIT) includes Current Gross Operating Profit (EBITDA) as well as contributions and write-offs from depreciation and provisions;
- Operating Profit includes EBIT, and other non-recurring operating income and expenses. These non-recurring items are strictly defined as income and expenses resulting from events or transactions that are clearly distinct from the company's ordinary activities and that are not expected to reoccur on a regular basis, owing to:
  - their unusual nature; and
  - their random occurrence, such as expenses or compensation received for losses, costs resulting from shutdowns, restructurings, or site relocations, goodwill amortization, and capital gains and losses on the sale of non-operating, tangible and intangible assets.

**2.2.18.1 Sale of goods and provision of services**

Income from the sale of goods is recognized in the income statement when the significant risks and advantages inherent in ownership of the goods have been transferred to the buyer.

Sales revenues are shown after deduction of discounts. Sums from royalties, patent fees and use of trademarks are posted to sales revenues.

**2.2.18.2 Payments for operating lease contracts**

Payments for operating leases are recognized as expenses on a straight-line basis over the period of the lease.

**2.2.18.3 Payments for finance lease contracts**

The minimum payments for finance leases, as described in paragraph 2.2.8.2, are broken down into financial charges and debt repayment. The financial charge is applied for each period covered by the lease so as to have a constant, periodic interest rate to apply to the declining balance.

**2.2.18.4 Cost of finance and other financial charges and income**

The cost of finance includes:

- interest charges on loans calculated using the effective interest rate method;
- interest charges included in payments made for a finance lease and calculated using the effective interest rate method;
- interest income generated from current investments;
- variations in fair value of financial instruments;
- income from dividends of non-consolidated companies is recognized in the income statement when the Group becomes entitled to receive payments, i.e., in the case of quoted securities, on the coupon date.

Other financial income and expenses mainly include exchange profits and losses.

### 2.2.18.5 Income taxes

Corporate income tax (debit or credit) includes the tax to pay (the tax credit) in respect of each financial year and the amount of deferred taxation to pay (credit). The tax is recognized as income, except if it relates to items that are directly recognized as equity, in which case it is recognized as equity.

Deferred taxation is calculated using the variable carry forward method for all timing differences at year-end between taxable and accounting values of assets and liabilities on the consolidated balance sheet. Fiscally non-deductible goodwill does not give rise to a declaration of deferred tax.

Deferred tax assets are only recognized if their recovery is probable. Deferred tax debits and credits are measured at the tax rates that will be applicable when the timing differences are settled.

The examination of the recoverability of brought forward losses is subject to particular scrutiny and shall only be recoverable if the subsidiary in question or its consolidation scope makes profits in the near future.

Regarding French companies, pursuant to the removal of the professional tax and its replacement by the CET and CVAE as of 2010, the Group has decided to consider the CVAE in the context of the IAS 12 standard. This decision will thus lead to the posting of this tax as "Taxes" in the income statement.

In view of the change in the exceptional 10.7% contribution as of January 1, 2016, the tax rate is reduced to 34.43% for some deferred taxes for French companies.

### 2.2.18.6 Earnings per share

Net earnings per share (before dilution) are calculated on the ratio between the net profit for the period and the weighted number of shares in circulation during the period, after deduction of shares held by the Group (treasury shares). Net diluted earnings per share are calculated by including financial instruments that provide deferred access to the Group's capital (stock options, share warrants).

### 2.2.18.7 Statement of cash flows

The Group has opted to present its consolidated cash flow statement in accordance with the IFRS model.

### 2.2.19 Segment information

The LISI Group presents its segment information in accordance with the criteria defined by IFRS 8.

- An operating segment is a component of an entity:
- that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same entity);
- whose operating results are regularly reviewed by the chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance; and
- for which discrete financial information is available.

The Group's activities in 2015 are spread over three business segments, in which the three divisions operate:

- the LISI AEROSPACE division, which covers all activities in the aerospace market;
- the LISI AUTOMOTIVE division, which covers all activities in the automotive market;
- LISI MEDICAL, which covers all activities in the medical market.
- Other activities mainly include the activities of the Group's main company.

### 2.2.20 Indicators

The Group uses the indicators defined below.

**Free cash flow: Operating cash flow minus net industrial CAPEX** and changes in working capital requirements (see chapter 3, note 2.6.2.3 Cash and cash equivalents).

**Return on capital employed (ROCE):** Ratio of EBIT to average capital employed (Shareholders' equity + Net debt for years N and N-1).

**Return on equity (ROE):** Ratio of net earnings to total shareholders' equity.

**Gearing:** Ratio of Net Debt to the Group share of consolidated equity.

**Book to bill:** Ratio of orders taken during the period to invoices issued during that same period.

**Revalued Net Assets (RNA):** Average of [(0.95 x Group Sales Revenue) + (6.5 x Group EBITDA) + (10 x Group EBIT)] - Group Net Debt for years N and N-1.

**2.3 / IMPACT OF FIRST APPLICATION OF IFRIC 21 "LEVIES"**

In May 2013, the IASB published a new interpretation on the accounting of levies charged by public authorities.

This interpretation was adopted by the European Union on June 13, 2014 and is mandatory for reporting periods beginning on or after June 17, 2014. The consolidated financial statements as at December 31, 2014 were restated to enable comparison.

The impacts of application of IFRIC 21 are summarized below:

The balance sheet as at December 31, 2014 was corrected as follows:

**ASSETS**

(in €'000)	12/31/2014 reported	IFRIC 21 impact	12/31/2014 restated
<b>NON-CURRENT ASSETS</b>			
Goodwill	256,511		256,511
Other intangible assets	16,349		16,349
Tangible assets	431,847		431,847
Non-current financial assets	9,357		9,357
Deferred tax assets	22,992	(704)	22,288
Other non-current assets	976		976
<b>Total non-current assets</b>	<b>738,034</b>	<b>(704)</b>	<b>737,330</b>
<b>CURRENT ASSETS</b>			
Inventories	316,989		316,989
Taxes – Claim on the state	5,744		5,744
Trade and other receivables	216,107		216,107
Cash and cash equivalents	110,818		110,818
<b>Total current assets</b>	<b>649,657</b>		<b>649,657</b>
<b>TOTAL ASSETS</b>	<b>1,387,691</b>	<b>(704)</b>	<b>1,386,987</b>

## TOTAL EQUITY AND LIABILITIES

(in €'000)	12/31/2014 reported	IFRIC 21 impact	12/31/2014 restated
<b>SHAREHOLDERS' EQUITY</b>			
Share capital	21,610		21,610
Additional paid-in capital	72,584		72,584
Treasury shares	(15,042)		(15,042)
Consolidated reserves	542,375	1,167	543,542
Conversion reserves	11,248		11,248
Other income and expenses recorded directly as shareholders' equity	(6,505)		(6,505)
Profit (loss) for the period	81,386	78	81,464
<b>Total shareholders' equity - Group share</b>	<b>707,657</b>	<b>1,246</b>	<b>708,902</b>
Minority interests	1,117		1,117
<b>Total shareholders' equity</b>	<b>708,777</b>	<b>1,246</b>	<b>710,023</b>
<b>NON-CURRENT LIABILITIES</b>			
Non-current provisions	83,474		83,474
Non-current borrowings	245,690		245,690
Other non-current liabilities	9,071		9,071
Deferred tax liabilities	21,584		21,584
<b>Total non-current liabilities</b>	<b>359,819</b>		<b>359,819</b>
<b>CURRENT LIABILITIES</b>			
Current provisions	22,907		22,907
Current borrowings <sup>(1)</sup>	46,363		46,363
Trade and other accounts payable	244,261	(1,949)	242,312
Taxes due	5,566		5,566
<b>Total current liabilities</b>	<b>319,096</b>	<b>(1,949)</b>	<b>317,147</b>
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>	<b>1,387,691</b>	<b>(704)</b>	<b>1,386,987</b>
(1) Of which current bank facilities	10,066		10,066

Summary of the impacts on the 2014 consolidated income statement:

(in €'000)	12/31/2014 reported	IFRIC 21 impact	12/31/2014 restated
<b>Pre-tax sales</b>	<b>1,306,530</b>		<b>1,306,530</b>
<b>EBITDA</b>	<b>193,211</b>	<b>122</b>	<b>193,333</b>
<b>EBIT</b>	<b>131,678</b>	<b>122</b>	<b>131,800</b>
<b>Profit (loss) for the period</b>	<b>81,479</b>	<b>78</b>	<b>81,557</b>
Attributable as company shareholders' equity	81,386	78	81,464
Interest not granting control over the company	93		93
<b>Earnings per share (in €)*</b>	<b>1.55</b>	<b>0.0</b>	<b>1.55</b>
<b>Diluted earnings per share (in €)*</b>	<b>1.55</b>	<b>0.0</b>	<b>1.55</b>

\* 5-for-1 stock split of the LISI share on September 12, 2014.

Summary of the impacts on the statement of income and expenditure recognized in financial year 2014:

(in €'000)	12/31/2014 reported	IFRIC 21 impact	12/31/2014 restated
<b>Profit (loss) for the period</b>	<b>81,479</b>	<b>78</b>	<b>81,557</b>
Other portions of global earnings, after taxes	19,919		19,919
<b>Total overall income for the period</b>	<b>101,398</b>	<b>78</b>	<b>101,476</b>

Summary of the impacts on the 2014 consolidated statement of cash flows:

(in €'000)	12/31/2014 reported	IFRIC 21 impact	12/31/2014 restated
<b>Operating activities</b>			
<b>Net earnings</b>	<b>81,479</b>	<b>78</b>	<b>81,557</b>
<b>Elim. of the income of companies accounted for by the equity method</b>	<b>(31)</b>		<b>(31)</b>
Elimination of net expenses not affecting cash flows:			
- Depreciation and non-recurrent financial provisions	66,886		66,886
- Changes in deferred taxes	(318)	44	(274)
- Income on disposals, provisions for liabilities and others	(4,490)		(4,490)
<b>Gross cash flow margin</b>	<b>143,526</b>	<b>122</b>	<b>143,648</b>
Net changes in provisions provided by or used for current operations	(2,757)		(2,757)
<b>Operating cash flow</b>	<b>140,769</b>	<b>122</b>	<b>140,891</b>
Income tax expense (revenue)	42,905		42,905
Elimination of net borrowing costs	4,837		4,837
Effect of changes in inventory on cash	(8,557)		(8,557)
Effect of changes in accounts receivable and accounts payable	(4,305)	(122)	(4,427)
<b>Net cash provided by or used for operations before tax</b>	<b>175,649</b>	<b>0</b>	<b>175,649</b>
Tax paid	(34,577)		(34,577)
<b>Cash provided by or used for operations (A)</b>	<b>141,072</b>	<b>0</b>	<b>141,072</b>
<b>Cash provided by or used for investment activities (B)</b>	<b>(209,733)</b>		<b>(209,733)</b>
<b>Cash provided by or used for financing activities (C)</b>	<b>78,947</b>		<b>78,947</b>
<b>Changes in net cash (A+B+C+D)</b>	<b>14,975</b>		<b>14,975</b>
Cash at January 1 <sup>st</sup> (E)	85,776		85,776
Cash at year-end (A+B+C+D+E)	100,751		100,751
<b>Closing cash position</b>	<b>100,751</b>		<b>100,751</b>



## 2.4 / SCOPE OF CONSOLIDATION

### 2.4.1 Changes in the consolidation scope in the financial year 2015

- Wind-up of Société Nouvelle Bonneuil with no impact on the financial statements as at December 31, 2015.
- Creation of LISI AUTOMOTIVE Monterrey SA de CV and LISI AUTOMOTIVE LLC in the LISI AUTOMOTIVE Division in July 2015.

### 2.4.2 Consolidation scope at year-end

Companies	Head office	Country	% of control	% interests
<b>Holding company</b>				
LISI S.A.	Belfort (90)	France		Parent company
<b>LISI AEROSPACE</b>				
LISI AEROSPACE SAS	Paris 12th arrondissement	France	100.00	100.00
BLANC AERO INDUSTRIES SAS	Paris 12th arrondissement	France	100.00	100.00
BLANC AERO INDUSTRIES GmbH	Hamburg	Germany	100.00	100.00
Fastener Tecnology Balantý Elemanlarý San. Tic. A.S.	Izmir	Turkey	100.00	100.00
BLANC AERO TECHNOLOGIES SAS	Paris 12th arrondissement	France	100.00	100.00
LISI AEROSPACE S.L.	Madrid	Spain	100.00	100.00
HI-SHEAR CORPORATION (B)	Torrance (California)	USA	100.00	100.00
The MONADNOCK Company	City of Industry (California)	USA	100.00	100.00
BLANC AERO INDUSTRIES UK Ltd	Rugby	UK	100.00	100.00
LISI AEROSPACE North America, Inc	Torrance (California)	USA	100.00	100.00
HI-SHEAR Holdings LLC	Torrance (California)	USA	100.00	100.00
LISI AEROSPACE Canada Corp	Dorval	Canada	100.00	100.00
LISI AEROSPACE India Pvt Ltd	Bangalore	India	100.00	100.00
ANKIT Fasteners Pvt Ltd	Bangalore	India	49.06	49.06
LIXUS Industrie	Tangiers	Morocco	100.00	100.00
LISI AEROSPACE CREUZET SAS	Paris 12th arrondissement	France	100.00	100.00
CREUZET AERONAUTIQUE SAS	Marmande (47)	France	100.00	100.00
INDRAERO SIREN SAS	Argenton/Creuse (36)	France	100.00	100.00
LISI AEROSPACE Creuzet Maroc	Casablanca	Morocco	100.00	100.00
CREUZET POLSKA Sp. Z o o	Sedziszow Malopolski	Poland	70.00	70.00
AIRMON HOLDINGS 1 SAS	Paris 8th arrondissement	France	100.00	100.00
MANOIR AEROSPACE SAS	Paris 8th arrondissement	France	100.00	100.00
FORGES DE BOLOGNE SAS	Bologne (52)	France	100.00	100.00
PRECIMETAL FONDERIE DE PRECISION	Seneffe	Belgium	100.00	100.00
PRECIMETAL OUTILLAGE DE PRECISION	Seneffe	Belgium	100.00	100.00
<b>LISI AUTOMOTIVE Division</b>				
LISI AUTOMOTIVE SAS	Delle (90)	France	100.00	100.00
LISI AUTOMOTIVE Nomel SAS	La Ferté Fresnel (61)	France	100.00	100.00
LISI AUTOMOTIVE Former SAS	Delle (90)	France	100.00	100.00
LISI AUTOMOTIVE Mohr und Friedrich GmbH	Vöhrenbach	Germany	100.00	100.00



Companies	Head office	Country	% of control	% interests
LISI AUTOMOTIVE Rapid SAS	Puiseux Pontoise (95)	France	100.00	100.00
LISI AUTOMOTIVE Mecano GmbH	Heidelberg	Germany	100.00	100.00
LISI AUTOMOTIVE KKP GmbH	Mellrichstadt	Germany	100.00	100.00
LISI AUTOMOTIVE KKP GmbH & CO KG	Mellrichstadt	Germany	100.00	100.00
LISI AUTOMOTIVE (BEIJING) CO., Ltd	Beijing	China	100.00	100.00
LISI AUTOMOTIVE Form a.s	Cejc	Czech Republic	100.00	100.00
LISI AUTOMOTIVE India Pvt Ltd	Ahmedabad	India	100.00	100.00
LISI JIEHUA AUTOMOTIVE Co. Ltd	Hong Kong	Hong Kong	100.00	100.00
LISI AUTOMOTIVE (SHANGHAI) CO., Ltd	Shanghai	China	100.00	100.00
LISI AUTOMOTIVE KNIPPING Verbindungstechnik GmbH	Kierspe	Germany	100.00	100.00
LISI AUTOMOTIVE BETEO GmbH	Gummersbach	Germany	100.00	100.00
LISI AUTOMOTIVE BETEO GmbH & CO KG	Gummersbach	Germany	100.00	100.00
LISI AUTOMOTIVE KNIPPING Espana S.A.	Madrid	Spain	100.00	100.00
LISI AUTOMOTIVE KNIPPING Ltd	Solihull	UK	100.00	100.00
LISI AUTOMOTIVE Monterrey SA de CV	Monterrey	Mexico	100.00	100.00
LISI AUTOMOTIVE LLC	Laredo	USA	100.00	100.00
<b>LISI MEDICAL Division</b>				
LISI MEDICAL JEROPA inc.	Escondido (California)	USA	100.00	100.00
LISI MEDICAL SAS	Neyron (01)	France	100.00	100.00
LISI MEDICAL Fasteners SAS	Neyron (01)	France	100.00	100.00
LISI MEDICAL Orthopaedics SAS	Hérouville Saint-Clair (14)	France	100.00	100.00

## 2.5 / FINANCIAL RISK MANAGEMENT

The Group is exposed to the main following risks arising from the use of financial instruments:

- credit risk,
- liquidity risk,
- market risk,
- interest rate risk,
- currency risk.

This note presents the information on the Group's exposure to each of the risks above, its objectives, policy and procedures for measuring and managing risk, and for capital management. Quantitative information is given in other sections of the consolidated financial statements.

The aim of the Group's risk management policy is to identify and analyze the risks to which it is exposed, define the upper and lower risk limits and the controls required to manage risk and ensure compliance with the limits defined.

### 2.5.1 Credit risk

Credit risk is the Group's risk of financial loss in the event that a customer or other party in a financial instrument fails to meet

their contractual obligations. This risk derives mainly from trade receivables and securities held for sale.

#### Trade and other receivables

Group exposure to credit risk is mainly influenced by individual customer profiles. The Group has a policy of monitoring trade receivables, allowing it to constantly control its third party risk exposure. The Group believes that the credit risk of write-off of past due receivables is minimal.

At December 31, 2015 the amount of provisions for doubtful debts amounted to €4.5 million, to be compared to total receivables of €178.5 million. The amount of the permanent losses recognized over the year was €0.1 million.

#### Risk on investment securities

On December 31, 2015, the Group's balance sheet showed cash and cash equivalents of €125.8 million (see §2.6.2.3 Cash and cash equivalents). The cash equivalents are mainly made of marketable securities represented by monetary mutual funds, invested in very short maturity securities and representing no risk in capital, in accordance with the Group's cash management policy. In accordance with accounting rules, these investments are valued at their market price at year-end.

### 2.5.2 Liquidity risk

The Group's cash management is centralized: the vast majority of the cash surpluses or financing requirements of its subsidiaries, where local legislation permits, is invested or financed by the parent company on normal market terms. The central cash management team manages the financing of the Group, current and forecast, and ensures its capacity to meet its financial commitments. For that purpose, it maintains a level of the available cash and confirmed credit facilities compatible with its size and the maturities of its debt.

As at December 31, 2015, the Group had available unused bank overdraft lines of €70 million, and net cash of €125.8 million, resulting in a total financing capacity of €195.8 million, making it insensitive to liquidity risk.

The Groups financing contracts provide for compliance with two main ratio restrictions:

- Net debt / Consolidated shareholders' equity < 1.2
- Net debt / Consolidated EBITDA < 3,5

As at December 31, 2015, the former amounted to 0.198 and the latter to 0.767, compared with 0.256 and 0.938, respectively, as at December 31, 2014. The Group therefore has a very comfortable margin of safety, confirming its low liquidity risk.

(in €'000)	12/31/2015	12/31/2014
Cash and cash equivalents	125,812	110,818
<b>Cash available [A]</b>	<b>125,812</b>	<b>110,818</b>
Current banking facilities [B]	9,243	10,066
<b>Net cash [A - B]</b>	<b>116,569</b>	<b>100,752</b>
Credits	248,087	255,986
Other financial creditors	25,100	26,001
<b>Net debt [C]</b>	<b>273,187</b>	<b>281,987</b>
<b>Net debt [D = C + A - B]</b>	<b>156,618</b>	<b>181,235</b>
<b>Group equity [E]</b>	<b>792,256</b>	<b>707,657</b>
<b>Debt ratio (expressed as %) [D / E]</b>	<b>19.8%</b>	<b>25.6%</b>

N. B.: 2013 debt ratio as a %: 10.8%.

The cash table for all financial liabilities is as follows:

Financial liabilities recorded on balance sheet  (in €'000)	At 12/31/2015	Breakdown of contractual flows not discounted on due date			
	Net value accounting	Within less than one year	Between 1 and 5 years	Over 5 years	Total
Non-current borrowings	230,145		117,065	113,080	230,145
Other non-current financial liabilities (excl. PCA)	5,015		5,015		5,015
Current borrowings	52,285	52,285			52,285
Trade and other accounts payable	278,181	278,181			278,181
<b>Total financial liabilities</b>	<b>565,626</b>	<b>330,466</b>	<b>122,080</b>	<b>113,080</b>	<b>565,626</b>

Financial liabilities recorded on balance sheet  (in €'000)	At 12/31/2014	Breakdown of contractual flows not discounted on due date			
	Net value accounting	Within less than one year	Between 1 and 5 years	Over 5 years	Total
Non-current borrowings	245,690		179,028	66,662	245,690
Other non-current financial liabilities (excl. PCA)	5,856		5,619	237	5,856
Current borrowings	46,363	46,363			46,363
Trade and other accounts payable	244,261	244,261			244,261
<b>Total financial liabilities</b>	<b>542,170</b>	<b>290,624</b>	<b>184,647</b>	<b>66,899</b>	<b>542,170</b>

The graph below shows the Group's financial leeway over 10 years, giving a total borrowing amount of €254 million. The difference with the current and non-current borrowings

shown above (€282 million vs. €254 million) is primarily due to current banking facilities, employee profit-sharing and leasing liabilities that are not included in the graph below:

Debt amortization profile at 12/31/2015



### 2.5.3 Market risk

The main risks covered by the Group's financial instruments are the foreign currency risk and the interest rate risk. The fair value as at December 31, 2015 of the derivatives used in the management of market risks is detailed below:

	12/31/2015		12/31/2014	
	On the assets side	On the liabilities side	On the assets side	On the liabilities side
<b>Interest rate risk management</b>				
Variable rate payers swaps		1,893		2,269
<b>Currency risk management</b>				
Foreign exchange derivatives	2,151	14,052	1,493	4,831
<b>Total</b>	<b>2,151</b>	<b>15,945</b>	<b>1,493</b>	<b>7,100</b>

Market risk is the risk of variation in market prices, such as interest rates, affecting the Group result or the value of financial instruments held. Managing market risk involves controlling market risk and maintaining it within acceptable limits, whilst optimizing the profitability risk ratio.

The Group buys and sells derivatives and supports financial liabilities in order to manage market risk.

Hedging and market operations on interest rates, exchange rates or securities using futures instruments are recorded in accordance with the provisions of CRBF rules nos. 88-02 and 90-15. Commitments relating to these transactions are posted to off-balance sheet accounts for the nominal value of the contracts. As at December 31, 2015, the sum of these commitments represented the volume of transactions that remained unsettled at year-end.

The accounting principles applied vary according to the nature of the instruments and the operator's initial intentions.

The commitments are detailed in paragraph 2.8.4.1 of chapter 3 of this Annual Report.

#### 2.5.3.1 Interest rate risk

The Group's main exposure in terms of interest rate risk arises from the exposure of its financial assets and liabilities at variable rates to variations in interest rates, which could have an impact on these cash flows.

Within the framework of its overall policy, the Group partly converts its initially variable rate liabilities into fixed rate liabilities, using financial instruments such as interest rate swaps. These hedging instruments are negotiated on OTC markets with banking counterparts, in a centralized manner by the Group's Financial Department. They are not considered by the Group to be hedging instruments and are recorded at fair value to the income statement.

In 2015, the Group did not put any new hedges in place and the amount of its unexpired instruments at December 31, 2015 covered a nominal amount of €76.3 million. The features of these instruments are presented in note 2.8.4 "Commitments". As at December 31, the Group's net variable rate position broke down as follows:

(in €'000)	12/31/2015	12/31/2014
Loans – variable rates	158,434	188,100
Current banking facilities	9,243	10,066
Cash and cash equivalents	(103,986)	(105,967)
<b>Net position prior to management</b>	<b>63,691</b>	<b>92,199</b>
Interest rate SWAP	76,265	90,128
<b>Hedging</b>	<b>76,265</b>	<b>90,128</b>
<b>Net position after management</b>	<b>(12,574)</b>	<b>2,071</b>

The approach taken consisted in taking into account as a calculation basis for the sensitivity to rates the net, lending and borrowing positions.

At December 31, 2015, the impact on the unhedged portion of a 100 basis point change in the variable rates was €126 k.

### 2.5.3.2 Commodities price fluctuation risk

This issue is dealt with in Chapter 5 § 2.6.1.

### 2.5.3.3 Currency risk

Overall, the Group is subject to two types of foreign exchange risk:

- outside the EUR and USD zones, it has production facilities in a dozen countries, in which the majority of the sales of its subsidiaries are denominated in EUR or in USD, whereas their costs are mainly denominated in local currency, which is the GBP, CAD, TRY, CZK and, to a lesser extent, the MAD, CNY, INR and PLN, giving rise to a cash requirement in local currencies.

A strengthening of these currencies would affect the business performance of the Group;

- USD ranks second in terms of amount invoiced in that currency by the Group, after the EUR, mainly in LISI AEROSPACE. Invoicing in other currencies is not significant at the Group scale. A weakening of the USD would affect the Group's economic performance.

In order to protect its results, the Group is implementing a hedging policy aimed at reducing the factors of uncertainty affecting its operational profitability and at giving it the time necessary to adapt its costs to any unfavorable monetary environment.

### Hedging of the foreign exchange on risk local currencies

The Group has very good visibility over its local currency requirements. Also, its hedging policy is based on managing a portfolio of financial instruments to protect against a rise in local currencies. The hedging horizon is 12 - 24 months.

### Hedging of USD currency risk

As indicated above, the generation of USD arises mainly from the Group's Aerospace Division, which benefits from non-current contracts providing for invoicing in this currency. The hedging policy is based on the management of a portfolio of financial instruments to secure a guaranteed average hedging rate. The hedging horizon may extend over up to 8 years.

### Portfolio of foreign exchange derivatives

The main hedging instruments used by the Group as part of its foreign exchange risk management are forward sales, purchases and sales of options and structured products. The portfolio of foreign exchange derivatives is broken down as follows:

	12/31/2015					12/31/2014				
	Fair value <sup>(1)</sup>	Notional amount <sup>(2)</sup>	< 1 year	between 1 and 5 years	more than 5 years	Fair value <sup>(1)</sup>	Notional amount <sup>(2)</sup>	< 1 year	between 1 and 5 years	more than 5 years
Long position of GBP against USD	(1.4)	27.4	27.4	0.0	0.0	(1.2)	37.0	37.0	0.0	0.0
Long position of CAD against USD	(4.1)	57.6	24.0	33.6	0.0	(1.9)	23.1	23.1	0.0	0.0
Long position of TRY against EUR	(0.3)	34.1	34.1	0.0	0.0	1.1	10.4	10.4	0.0	0.0
Long position of PLN against USD	(0.1)	20.4	20.4	0.0	0.0	(0.3)	4.2	4.2	0.0	0.0
Long position of CZK against EUR	0.0	0.0	0.0	0.0	0.0	0.0	6.9	6.9	0.0	0.0
Short position of USD against EUR	(6.1)	405.1	129.8	275.3		(1.0)	69.7	16.8	52.9	0.0
<b>TOTAL</b>	<b>(11.9)</b>					<b>(3.3)</b>				

(1) Fair value amounts are expressed in millions of euros.

(2) The maximum notional amounts are denominated in millions of euros (amounts in local currency converted into euros as at December 31, 2015).

Derivatives and hedging activities that meet the cash flow hedge criteria are accounted for in accordance with the provisions of IAS 39. Hedging instruments are measured at fair value. Changes in value, are recognized in recyclable equity (other comprehensive income — OCI) for the effective portion of the hedge and in income for the ineffective portion. In particular, the hedging activities accounted for as such are subject to formal documentation justifying in particular the hedging relationship, its effectiveness and the objective of the Group's risk management and hedging strategy. Effectiveness tests were carried out as at December 31, 2015 and have demonstrated the effectiveness of the hedging relationship. The changes in the fair value of hedging instruments that do not meet the hedge criteria are recognized directly in income.

The sensitivity of financial instruments to a +/- 10% change in the EUR / USD exchange rate is as follows:

Impact in €'000	12/31/2015	
	USD	
Closing price	1.0887	
Euro / dollar exchange rate development assumptions	-10%	+10%
Euro / dollar exchange rate used for the sensitivity analysis	0.9798	1.1976
Impact (before tax)	(82.4)	55.1

#### 2.5.4 Risk related to the impairment of intangible assets

The net amount of goodwill at December 31, 2015 amounted to €260 million. The results of the impairment tests confirm

the soundness of the Fasteners CGUs of the LISI AEROSPACE Division, and show that the activities of LISI AUTOMOTIVE and LISI MEDICAL divisions strengthened. The Extrusion Forming and Sheet Metal CGU (goodwill of €39 million as at December 31, 2015) has some sensitivity related to a context of strong industrial development over the coming years which generates some tension on the operating cash flows.

## 2.6 / DETAIL OF BALANCE SHEET ITEMS

### 2.6.1 Non-current assets

#### 2.6.1.1 Intangible assets

##### a) Goodwill

(in €'000)	Goodwill
<b>Gross goodwill at December 31, 2014</b>	<b>258,812</b>
<b>Impairment over financial year 2014</b>	<b>(2,300)</b>
<b>Net goodwill at December 31, 2014</b>	<b>256,512</b>
Increase	0
Decrease	0
Changes in foreign exchange rates	3,823
<b>Gross goodwill at December 31, 2015</b>	<b>260,335</b>
<b>Impairment over financial year 2015</b>	<b>0</b>
<b>Net goodwill at December 31, 2015</b>	<b>260,334</b>

Changes in currency exchange rate only concern LISI AEROSPACE and result from translation differentials on the dollar.

As at December 31, 2015, the net value of goodwill broke down as follows:

	LISI AEROSPACE							Total
	Europe B.U.	Engines and critical parts Europe B.U.	USA B.U.	Engines and critical parts North America B.U.	Special products B.U.	Extrusion Forming and Sheet Metal B.U.	Forging & Casting B.U.	
(in millions of euros)								
<b>Net goodwill</b>	<b>0.8</b>	<b>4.5</b>	<b>16.4</b>	<b>NA</b>	<b>9.1</b>	<b>38.9</b>	<b>80.2</b>	<b>149.9</b>
<b>Intangible fixed assets with an indefinite useful life</b>	None	None	None	None	None	None	None	
<b>Result of the impairment test</b>	No sign of impairment	No sign of impairment	No sign of impairment	NA	No sign of impairment	No sign of impairment	No sign of impairment	
<b>Key assumptions</b>								
Cash flow within one year	Forecasts	Forecasts	Forecasts		Forecasts	Forecasts	Forecasts	
Cash flow within four years	4-year strategic plan	4-year strategic plan	4-year strategic plan		4-year strategic plan	4-year strategic plan	4-year strategic plan	
Discount rate after tax	6.74%	6.74%	6.74%		6.74%	6.74%	6.74%	
Growth rate of flows not covered by the budget and strategic assumptions	2.00%	2.00%	2.00%		2.00%	2.00%	2.00%	

(in millions of euros)	LISI AUTOMOTIVE			
	Threaded fasteners B.U.	Mechanical Safety Components B.U.	Clipped solutions B.U.	Total
<b>Net goodwill</b>	<b>19.6</b>	<b>1.3</b>	<b>40.8</b>	<b>61.6</b>
<b>Intangible fixed assets with an indefinite useful life</b>	None	None	None	None
Trademarks	None	None	2.4	2.4
<b>Result of the impairment test</b>	No sign of impairment	No sign of impairment	No sign of impairment	
<b>Key assumptions</b>				
Cash flow within one year	Forecasts	Forecasts	Forecasts	
Cash flow within four years	4-year strategic plan	4-year strategic plan	4-year strategic plan	
Discount rate after tax	7.92%	7.92%	7.92%	
Growth rate of flows not covered by the budget and strategic assumptions	1.80%	1.80%	1.80%	

(in millions of euros)	LISI MEDICAL
<b>Net goodwill</b>	<b>48.8</b>
<b>Intangible fixed assets with an indefinite useful life</b>	None
<b>Result of the impairment test</b>	No sign of impairment
<b>Key assumptions</b>	
Cash flow within one year	Forecasts
Cash flow within four years	4-year strategic plan
Discount rate after tax	6.66%
Growth rate of flows not covered by the budget and strategic assumptions	1.90%

In accordance with IAS 36 "Impairment of Assets", goodwill was tested for impairment on December 31, 2015.

These tests, in accordance with Note 2.2.8.5, were conducted for each CGU. The cash generating units (CGU) are determined in accordance with the operational reporting and their recoverable values are determined on the basis of a calculation of utility value. Each utility value is calculated based on the

discounting, at the rates mentioned below, of the forecast operating cash flows after taxes. The projections of cash flow are determined based on budget data and the four-year strategic plans approved by the Board of Directors.

Beyond the fifth year, the terminal value is calculated on the basis of a capitalization to infinity of the cash flows. The key assumptions relate in particular to the evolution of sales based on the order book and the master contracts signed by the Group, if applicable, the operating profit rate, the renewal capex rate, and the determination of factors that may affect the working capital. The assumptions are in particular established on the basis of observations made during previous activity cycles in the various lines of business, as well as in external market surveys and the observation of the sensitivity of the contractual data for the environment of each division. It is specified that these assumptions are the best estimate possible of the market situation at the time they were prepared, and that they take into consideration the market trends for the years 2016 to 2019.

The determination of the infinite growth rate and the discounting rates used on the different CGUs was carried out by an independent expert.

The discounting rates after taxes were used on the basis of an assessment of the specific risks of these businesses.

	December 31, 2015		December 31, 2014	
	Infinite growth rate	Discount rate	Infinite growth rate	Discount rate
<b>LISI AEROSPACE</b>				
USA unit	2%	6.74%	2%	7.42%
Special products	2%	6.74%	2%	7.42%
Extrusion Forming and Sheet Metal	2%	6.74%	2%	7.42%
Forging and Casting	2%	6.74%	NA	NA
<b>LISI AUTOMOTIVE</b>				
Threaded fasteners	1.8%	7.92%	1.90%	8.72%
Clipped solutions	1.8%	7.92%	1.90%	8.72%
<b>LISI MEDICAL</b>				
LISI MEDICAL	1.9%	6.66%	2%	7.51%

Sensitivity tests for the assumptions retained were undertaken and related to the major indicators factoring in these value tests: discount rates, growth rates to infinity and elements that

contribute to cash flow. These sensitivity tests showed that the limit between the value in use and the net asset is attained for the variation in these calculation parameters:

	December 31, 2015						
	Discount rate		Infinite growth rate		Cash flow	EBITDA rate	
	Rate used (as a %)	Increase in the discount rate necessary so that the recoverable amount is equal to the book value (in basis points)	Rate used (as a %)	Decrease in infinite growth rate necessary so that the recoverable amount is equal to the book value (in basis points)	Decrease in cash flows necessary so that the recoverable amount is equal to the book value (in %)	Rate used (as a %)	Decrease in the EBITDA rate necessary so that the recoverable amount is equal to the book value (in basis points)
<b>LISI AEROSPACE</b>							
USA unit	6.74%	823	2%	(2,000)	(62%)		(919)
Special products	6.74%	2,991	2%	(22,858)	(88%)		(2,590)
Extrusion Forming and Sheet Metal	6.74%	46	2%	(60)	(9%)		(70)
Forging and Casting	6.74%	96	2%	(130)	(20%)		(180)
<b>LISI AUTOMOTIVE</b>							
Threaded fasteners	7.92%	221	1.80%	(389)	(27%)		(243)
Clipped solutions	7.92%	207	1.80%	(325)	(26%)		(320)
<b>LISI MEDICAL</b>							
LISI MEDICAL	6.66%	100	1.90%	(136)	(18%)		(210)

Undisclosed because of its underlying confidential nature

December 31, 2014

	Discount rate		Infinite growth rate		Cash flow	EBITDA rate	
	Rate used (as a %)	Increase in the discount rate necessary so that the recoverable amount is equal to the book value (in basis points)	Rate used (as a %)	Decrease in infinite growth rate necessary so that the recoverable amount is equal to the book value (in basis points)	Decrease in cash flows necessary so that the recoverable amount is equal to the book value (in %)	Rate used (as a %)	Decrease in the EBITDA rate necessary so that the recoverable amount is equal to the book value (in basis points)
<b>LISI AEROSPACE</b>							
USA unit	7.42%	854	2%	(1,400)	(62%)		(1,140)
Special products	7.42%	3,426	2%	(160,060)	(86 %)		(3,030)
Extrusion Forming and Sheet Metal	7.42%	29	2%	(44)	(6%)		(50)
<b>LISI AUTOMOTIVE</b>							
Threaded fasteners	8.72%	108	1.90%	(180)	(14%)		(130)
Clipped solutions	8.72%	35	1.90%	(52)	(5%)		(60)
<b>LISI MEDICAL</b>							
LISI MEDICAL	7.51%	48	2%	(60)	(8%)		(96)

Undisclosed because of its underlying confidential nature

**b) Other intangible assets**

(in €'000)	Concessions, patents and similar rights	Other intangible fixed assets *	TOTAL
<b>Gross values at December 31, 2014</b>	<b>53,605</b>	<b>19,847</b>	<b>73,452</b>
Other net changes	3,868	(2,999)	869
Acquisitions	2,340	2,839	5,179
Disposals	(1,134)	(200)	(1,334)
Scope changes			
Exchange rate spreads	24	3	27
<b>Gross values at December 31, 2015</b>	<b>58,703</b>	<b>19,490</b>	<b>78,193</b>
<b>Depreciation at December 31, 2014</b>	<b>46,503</b>	<b>10,598</b>	<b>57,101</b>
Depreciation allowance	4,402	3,491	7,893
Depreciation reversals	(1,133)	(611)	(1,744)
Scope changes			
Exchange rate spreads	18		18
<b>Depreciation at December 31, 2015</b>	<b>49,790</b>	<b>13,478</b>	<b>63,268</b>
<b>Net values at December 31, 2015</b>	<b>8,913</b>	<b>6,013</b>	<b>14,923</b>

\* Including the Rapid brand.

The Rapid brand was valued when the company was acquired in August 2000 at its fair value of €8.3 million, based on an independent valuation. Since 2003, it has been decided to

amortize it over a period of 15 years, given the commercial usage period envisaged to date.



## 2.6.1.2 Tangible assets

## a) Tangible assets held in full (including evaluation spreads)

	Land	Buildings	Technical facilities, equipment and tools	Other tangible assets	Current assets	TOTAL
<i>(in €'000)</i>						
<b>Gross values at December 31, 2014</b>	<b>17,318</b>	<b>159,615</b>	<b>826,717</b>	<b>90,558</b>	<b>28,079</b>	<b>1,122,289</b>
Other net changes	130	7,278	39,878	(1,618)	(45,796)	(128)
Acquisitions	1,219	7,189	28,979	10,734	63,901	112,022
Disposals	(158)	(9,867)	(11,728)	(2,040)	0	(23,793)
Scope changes	0	0	0	0	0	0
Exchange rate spreads	1	1,456	8,946	736	1,262	12,401
<b>Gross values at December 31, 2015</b>	<b>18,510</b>	<b>165,671</b>	<b>892,792</b>	<b>98,370</b>	<b>47,446</b>	<b>1,222,791</b>
<b>Depreciation at December 31, 2014</b>	<b>1,091</b>	<b>71,553</b>	<b>574,739</b>	<b>60,495</b>	<b>2,344</b>	<b>710,222</b>
Other net changes	0	157	(2,202)	71	0	(1,974)
Depreciation allowance	52	6,542	53,175	5,328	159	65,256
Depreciation reversals	(261)	(6,543)	(15,113)	(1,966)	(2,328)	(26,211)
Scope changes	0	0	0	0	0	0
Exchange rate spreads	0	120	5,748	718	1	6,587
<b>Depreciation at December 31, 2015</b>	<b>882</b>	<b>71,829</b>	<b>616,347</b>	<b>64,646</b>	<b>176</b>	<b>753,880</b>
<b>Net values at December 31, 2015</b>	<b>17,628</b>	<b>93,842</b>	<b>276,446</b>	<b>33,725</b>	<b>47,271</b>	<b>468,912</b>

## b) Tangible assets held under a finance lease contract

	Land	Buildings	Technical facilities, equipment and tools	Other tangible assets	Current assets	TOTAL
<i>(in €'000)</i>						
<b>Gross values at December 31, 2014</b>		<b>11,740</b>	<b>32,375</b>			<b>44,115</b>
Other net changes						
Acquisitions			(4,159)			(4,159)
Disposals						
Exchange rate spreads		111	132			243
<b>Gross values at December 31, 2015</b>		<b>11,850</b>	<b>28,348</b>			<b>40,198</b>
<b>Depreciation at December 31, 2014</b>		<b>4,397</b>	<b>19,937</b>			<b>24,337</b>
Other net changes						
Depreciation allowance		263	3,096			3,359
Depreciation reversals						
Scope changes						
Exchange rate spreads		10	51			61
<b>Depreciation at December 31, 2015</b>		<b>4,670</b>	<b>23,085</b>			<b>27,757</b>
<b>Net values at December 31, 2015</b>		<b>7,179</b>	<b>5,263</b>			<b>12,442</b>

Given their immaterial nature, the minimum future payments in respect of rents and their current value are not broken down by maturity.

### c) Operating lease agreements

The main assets required for operations that do not belong to the Group or its subsidiaries are industrial buildings and office

space (head office). Other operating lease agreements mainly relate to office automation equipment.

No significant commercial leases have been signed with company executives or with companies belonging to executives or their families.

The total annual expense is approximately €17 million.

### 2.6.1.3 Financial assets and liabilities

Financial assets and liabilities recorded on the balance sheet are broken down into the following accounting categories and classes of financial instruments:

Financial assets and liabilities recorded on the balance sheet	At 12/31/2015		Breakdown by instrument category				
	Net value accounting	Fair value	Fair value via earnings	Assets available for sale	Loans and receivables	Debt at depreciated cost	Instruments derivatives
(in €'000)							
Non-current financial assets	10,585	10,585			10,585		
Other non-current assets	924	924			924		
Trade and other receivables	215,291	215,291			213,140		2,151
Cash and cash equivalents	125,812	125,812	125,812				
<b>Total financial assets</b>	<b>352,612</b>	<b>352,612</b>	<b>125,812</b>		<b>224,649</b>		<b>2,151</b>
Non-current borrowings	230,145	230,145				228,252	1,893
Other non-current financial liabilities (excl. PCA)	5,015	5,015				5,015	
Current borrowings	52,285	52,285				52,285	
Trade and other accounts payable	278,181	278,181				264,129	14,052
<b>Total financial liabilities</b>	<b>565,626</b>	<b>565,626</b>				<b>549,681</b>	<b>15,945</b>

Financial assets and liabilities recorded on the balance sheet	At 12/31/2014		Breakdown by instrument category				
	Net value accounting	Fair value	Fair value via earnings	Assets available for sale	Loans and receivables	Debt at depreciated cost	Instruments derivatives
(in €'000)							
Non-current financial assets	9,357	9,357			9,357		
Other non-current assets	976	976			976		
Trade and other receivables	216,107	216,107			214,614		1,493
Cash and cash equivalents	110,818	110,818	110,818				
<b>Total financial assets</b>	<b>337,258</b>	<b>337,258</b>	<b>110,818</b>		<b>224,947</b>		<b>1,493</b>
Non-current borrowings	245,690	245,690				243,421	2,269
Other non-current financial liabilities (excl. PCA)	5,856	5,856				5,856	
Current borrowings	46,363	46,363				46,363	
Trade and other accounts payable	244,261	244,261				239,430	4,831
<b>Total financial liabilities</b>	<b>542,170</b>	<b>542,170</b>				<b>535,070</b>	<b>7,100</b>

The IFRS 7 standard requires the hierarchical ordering of the different valuation techniques used for each of the financial instruments. The categories are defined as follows:

**Level 1:** Direct reference to published prices of a market asset,

**Level 2:** Valuation technique based on measurable data,

**Level 3:** Valuation technique based on non-observable data.

#### Classification of fair value by hierarchical level:

(in €'000)	December 31, 2015		
	Level 1	Level 2	Level 3
Non-current financial assets	10,585		
Other non-current assets	924		
Trade and other receivables	2,151	213,140	
Cash and cash equivalents	125,812		
<b>Total financial assets</b>	<b>139,472</b>	<b>213,140</b>	
Non-current borrowings	230,145		
Other non-current financial liabilities (excl. PCA)	5,015		
Current borrowings	52,285		
Trade and other accounts payable	14,052	264,129	
<b>Total financial liabilities</b>	<b>301,497</b>	<b>264,129</b>	

#### 2.6.1.4 Non-current financial assets

(in €'000)	Investments in associates	Other non-current investments	Other financial assets	TOTAL
<b>Gross values at December 31, 2014</b>	<b>1,482</b>	<b>6,273</b>	<b>1,622</b>	<b>9,377</b>
Other net changes	(71)	751		680
Acquisitions			73	73
Disposals		(97)	(249)	(346)
Exchange rate spreads	98	709	2	809
<b>Gross values at December 31, 2015</b>	<b>1,509</b>	<b>7,636</b>	<b>1,448</b>	<b>10,593</b>
<b>Impairment at December 31, 2014</b>		<b>8</b>	<b>11</b>	<b>19</b>
Other net changes				
Provisions for impairment of assets				
Reversals of impairment provisions			(11)	(11)
<b>Impairment at December 31, 2015</b>		<b>8</b>		<b>8</b>
<b>Net values at December 31, 2015</b>	<b>1,509</b>	<b>7,628</b>	<b>1,448</b>	<b>10,585</b>

#### 2.6.1.5 Other non-current assets

(in €'000)	12/31/2015	12/31/2014
Other debtors	924	976
<b>Total other non-current financial assets</b>	<b>924</b>	<b>976</b>

The debt on the balance sheet at December 31, 2015 primarily covers a non-current maturity tax asset.

## 2.6.2 Current assets

### 2.6.2.1 Inventories

(in €'000)	Raw materials	Tools and other procurements	Work in progress	Finished and intermediary products	Goods	TOTAL
<b>Gross values at December 31, 2014</b>	<b>61,919</b>	<b>18,399</b>	<b>144,601</b>	<b>111,201</b>	<b>22,990</b>	<b>359,110</b>
Exchange rate spreads	424	122	1,295	1,392	174	3,407
Changes in inventory	1,449	(2,480)	15,568	4,765	(2,417)	16,885
Reclassifications	(356)	(354)	(550)	9,774	(8,868)	(354)
<b>Gross values at December 31, 2015</b>	<b>63,436</b>	<b>15,687</b>	<b>160,914</b>	<b>127,132</b>	<b>11,879</b>	<b>379,047</b>
<b>Impairment at December 31, 2014</b>	<b>12,132</b>	<b>2,549</b>	<b>7,035</b>	<b>19,546</b>	<b>860</b>	<b>42,122</b>
Provisions for amortization and depreciation	4,221	598	2,560	8,185	71	15,635
Reversal of provisions for amortization and depreciation	(4,332)	(1,373)	(2,415)	(6,835)	(194)	(15,149)
Exchange rate spreads	83	2	132	418	(45)	590
Reclassifications	(9)	0	(293)	(1,532)	1,557	(277)
<b>Impairment at December 31, 2015</b>	<b>12,095</b>	<b>1,776</b>	<b>7,019</b>	<b>19,782</b>	<b>2,249</b>	<b>42,921</b>
<b>Net values at December 31, 2015</b>	<b>51,341</b>	<b>13,911</b>	<b>153,895</b>	<b>107,350</b>	<b>9,630</b>	<b>336,127</b>

### 2.6.2.2 Trade and other receivables

(in €'000)	12/31/2015	12/31/2014
Gross debtors and apportioned accounts	178,480	186,480
Impairment of trade and other apportioned accounts	(4,470)	(4,265)
<b>Net debtors and apportioned accounts</b>	<b>174,010</b>	<b>182,215</b>
State - Other taxes and duties	27,775	19,448
Social charges & employees	1,101	875
Accounts payable - advances, debtors	2,857	2,484
Deferred charges	4,174	4,931
Other	5,373	6,154
<b>Other receivables</b>	<b>41,281</b>	<b>33,891</b>
<b>Total trade and other receivables</b>	<b>215,291</b>	<b>216,107</b>

Assignments of receivables amounted, at December 31, 2015, to €67.5 million, compared with €60.8 million at December 31, 2014. The fair value of these transferred assets in accordance with the IFRS 7 definition is equal to their nominal value. These transfers are made in the form of factoring with conventional subrogation, without recourse, thereby removing any exposure to a risk of financial loss. There are five contracts for the sale of receivables, three signed for an indefinite period, the other two for a term of one year renewable automatically. These contracts provide for the opportunity to transfer receivables up to an amount of €112 million.

Overdue receivables not covered by provisions mainly concern major customers with which the Group has annual or pluriannual business agreements. On the basis of historic

observations, the Company considers the risk of non-collection marginal, with non-hedged overdue receivables being mainly within less than one year; the share within more than one year being totally immaterial.

### 2.6.2.3 Cash and cash equivalents

The cash available as at December 31, 2015 stood at €125.8 million. This item consists mainly of investment securities held by the Group and in particular monetary SICAV instruments and negotiable security deposits in the amount of €66.1 million and current bank accounts in euros and foreign currencies. The latter are recorded at their fair value, and value adjustments are recorded into the income statement. These positions are not exposed, the main backing instruments guaranteeing the capital.

The impact of the change in working capital on cash is as follows:

(in €'000)	2015	2014
Effect of the change in inventories	(18,066)	(8,557)
Effect of the change in cash flow imbalances of customers and other debtors	5,363	(5,659)
Effect of the change in cash flow imbalances of suppliers and other creditors	31,092	1,354
Effect of the change in cash flow imbalances for taxes	(21,454)	8,327
<b>Change in working capital requirements</b>	<b>(3,065)</b>	<b>(4,535)</b>

The free cash flow broke down as follows:

(in €'000)	2015	2014
Operating cash flow	154,153	140,770
Net CAPEX	(111,462)	(90,625)
Change in working capital requirements	(3,065)	(4,535)
<b>Free cash flow</b>	<b>39,626</b>	<b>45,610</b>

### 2.6.3 Shareholders' equity

The Group's shareholders' equity stood at €792.3 million at December 31, 2015, against €708.9 million at December 31, 2014, being an increase of €83.5 million. This change takes into account the following main factors:

Change in €M	12/31/2015
Income for the period attributable to holders of the company's shareholders' equity	81.8
Distribution of dividends paid in May 2015	(19.5)
Treasury shares and payments in shares	2.3
Actuarial gains and losses on employee benefits	4.1
Fair value of cash flow hedging instruments	(2.2)
Miscellaneous restatements	(2.4)
Translation differences related to changes in the closing rate, including the revaluation of the dollar	19.4
<b>Total</b>	<b>83.5</b>

#### 2.6.3.1 Share capital

Share capital at year-end stands at €21,609,550, broken down into 54,023,875 issued shares with a face value of €0.40.

#### 2.6.3.2 Additional paid-in capital

This is due to the capital increase operation reserved for employees:

Breakdown of additional paid-in capital (in thousands of euros)	12/31/2015	12/31/2014
Additional paid-in capital	54,843	54,843
Contribution premiums	15,030	15,030
Merger premiums	2,711	2,711
<b>Total</b>	<b>72,584</b>	<b>72,584</b>

#### 2.6.3.3 Capital management

The Group's policy consists in maintaining robust capital so as to support a highly capitalistic business, preserve the confidence of shareholders and investors, support growth and withstand periods of recession. The Board of Directors is particularly attentive to capital returns and the dividends paid to shareholders.

Instruments which provide access to the company's capital relate to the benefits conferred on managers and employees under certain conditions, as set out in notes 2.8.2 and 2.8.3. They only concern existing own shares.

#### 2.6.3.4 Dividends

The amount of dividends for the 2015 financial year submitted to the Shareholders' General Meeting on April 27, 2016 for approval breaks down as follows:

Amount in €M	2015	2014
Total net dividend	21.1	19.5

The estimated amount for 2015 is calculated based on the total number of shares, i.e. 54,023,875. The self-held shares at the date of payment of the dividend will not be eligible for the payment of any dividend.

The amount of dividends for the 2015 financial year submitted to the Shareholders' General Meeting on April 27, 2016 for approval breaks down as follows:

Dividend per share (€)	2015	2014
Dividend per share	0.39	0.37

## 2.6.4 Provisions

2.6.4.1 Changes in provisions break down as follows:

(in €'000)	At January 1 <sup>st</sup> , 2014	Provisions (net of reversals)	At December 31, 2014	Provisions	Reversals (amounts used)	Reversals (non-used amounts)	Actuarial gains/losses out of shareholders' equity	Reclassifications	Entry into/exit from consolidation scope	Translation differential	At December 31, 2015
Pensions and retirement	29,409	13,029	42,439	2,928	(2,950)	1	(5,442)		0	183	37,159
Long-service medals	3,885	696	4,581	168	(528)	(93)	6		0	0	4,133
Environment-related risks	13,706	1,349	15,056	3,036	(5,496)	(514)		(177)	0	381	12,286
Disputes and other risks	3,460	4,224	7,684	4,074	(4,726)	(205)		250	0	34	7,111
Guarantees to clients	7,171	2,173	9,344	681	(142)	0		0	0	0	9,882
Industrial reorganization	2,200	(2,117)	83	0	(91)	0		0	0	8	0
For taxes	848	(160)	688	0	(320)	(368)			0	0	0
For loss on contract	0		3,600	0	(900)	0			0		2,700
<b>Sub-total non-current provisions</b>	<b>60,680</b>	<b>19,194</b>	<b>83,474</b>	<b>10,887</b>	<b>(15,153)</b>	<b>(1,179)</b>	<b>(5,436)</b>	<b>73</b>	<b>0</b>	<b>607</b>	<b>73,274</b>
For loss on contract	448	156	605	137	(97)						644
Industrial reorganization	779	(253)	527	0	(33)	(141)		0		(13)	340
Restructuring	8,486	(2,618)	5,868	80	(3,333)	0		0	0	0	2,615
Environment-related risks	307	(23)	284	181	(79)	(107)					279
Disputes	432	434	866	533	(276)	(465)		0	0	0	659
For taxes	39	(39)	0	0	0	0				0	0
Other risks	10,570	4,188	14,758	5,737	(5,752)	(3,987)	0	0	0	57	10,814
<b>Subtotal current provisions</b>	<b>21,061</b>	<b>1,846</b>	<b>22,907</b>	<b>6,668</b>	<b>(9,569)</b>	<b>(4,700)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>44</b>	<b>15,350</b>
<b>Grand total</b>	<b>81,741</b>	<b>21,039</b>	<b>106,381</b>	<b>17,555</b>	<b>(24,722)</b>	<b>(5,879)</b>	<b>(5,436)</b>	<b>73</b>	<b>0</b>	<b>651</b>	<b>88,623</b>
<i>of which as recurring operating profit</i>				14,379	(20,035)	(5,266)					
<i>of which as non-recurring operating profit</i>				3,176	(4,687)	(613)					

The main provisions are in respect of:

### - Pensions and retirement

Legally-imposed obligations in respect of staff salaries, pension payments or compensation on retirement. Taken into account were assumptions regarding the level of the discount rate, the turnover, and the mortality tables. Some of these commitments are backed with external funds.

In accordance with the revised IAS 19, all actuarial gains and losses are recognized under "Other comprehensive income" as a provision for pensions.

### - Environment

Recognition of liabilities links to requirements to uphold environmental standards in the various countries in which the company operates and more specifically with regard to soil pollution on industrial sites. The cost of monitoring and compliance in concert with local authorities makes up a large part of these provisions. The bulk of the provisions relates to the decontamination risk of soils and buildings.

### - Disputes and other risks

This covers litigation or disputes with partners and service providers. Risk assessment has been calculated based on

the estimated cost of the outcome of any dispute or possible transactions. Assessment of expected returns cannot be calculated as of yet. The bulk of the provisions relates to various quality, tax and wage risks.

Reversals for the period essentially concern the impacts of the acquisition of the Manoir group.

**- Industrial reorganization**

This covers industrial reorganization based on assessments of the cost of redeploying certain sites or entities. The assessment of the sums recognized takes account of specific local regulatory stipulations.

**- Restructuring**

The €3.3 million reversal results from the implications of the transfer of the Thiant plant's business to two other French sites.

**- Other risks**

Liabilities recognized under this category take into account risks based on various reports (industrial, regulatory, corporate, customer guarantees and products) and concern both of the Group's main divisions.

This section covers the risks and expenses clearly specified as to their purpose whose maturity remains likely and which will cause an outflow of resources without consideration. The most significant amounts reflect the unfavorable application for the Group of contractual terms, the impact of the streamlining of production structures and litigations with third party partners. The amounts of provisions and reversals primarily concern quality, customer lead time, qualification of new products, tax and wage risks.

**2.6.4.2 Commitments to the personnel**

**Application of revised IAS 19 as at January 1<sup>st</sup>, 2012**

As stated in note 2.2 Accounting policies, the LISI Group has been applying revised IAS 19 from January 1<sup>st</sup>, 2012.

The geographic breakdown of the Group's commitments to staff as at December 31, 2015 for defined benefit plans and the main assumptions employed in their assessment are as follows:

(in €'000)	France	Germany	USA	England	Other
Actuarial debt	25,481	7,704	8,604	22,605	1,910
Discount rate	1.97%	2.05%	3.50%	3.98%	3.70%
Inflation - Wage increase	1.20%	1.50%	NA	3.26%	NA

As per the revised IAS 19 standard, the rate of return on non-current funds is identical to the discount rate for actuarial liability. The rates of return thus employed are equal to 3.50% for American insurance plans and 3.98% for English ones.

**Characteristics**

In accordance with the laws and practices of each country in which the Group operates, it offers its employees and former employees, subject to certain conditions of service, the payment of pensions or compensation on retirement. Such benefits can be paid as part of defined contribution plans or defined benefit plans.

**Defined benefit plans**

General description of the plans

**Retirement benefits (France):**

Entitlements to retirement benefits are defined by applicable laws or sectoral agreements when they are more favorable.

**UK**

BAI UK operates a defined benefit pension plan to which all employees who joined the company before April 2007 are entitled. Plan assets are separate from the assets of the company and managed by a trust administered by a board of trustees.

The risks to which the plan exposes the Company include: investment risk, inflation, longevity of pensioners, options, and legislative risk.

**USA**

Hi Shear Corporation operates a defined benefit pension plan to which all employees who joined the company before February 1991 are entitled. The plan has been closed since that date. Plan assets are separate from the assets of the Company and managed by a trust administered by a board of trustees. The risks to which the plan exposes the Company include: investment risk, inflation, longevity of pensioners, options, and legislative risk.

As at December 31, 2015, the allocation of plan assets was approximately 51% in equities and 49% in bonds for the UK, and 24% in equities, 57% in bonds and 19% in other investments in the USA.

The table below details the changes, during financial year 2015, of the actuarial debt, and the market value of the hedging assets (in €M):

	2015	2014
Changes in actuarial debt		
<b>Actuarial debt at year start</b>	<b>70,210</b>	<b>52,504</b>
Cost of services	2,191	1,651
Cost of accretion	1,686	2,296
Benefits paid	(3,528)	(3,762)
Discounts	0	(233)
Wind-ups	(86)	0
Change in consolidation scope	0	7,406
Translation differential	2,224	2,482
Actuarial losses (gains)	(6,395)	7,867
<b>Actuarial debt at year end</b>	<b>66,303</b>	<b>70,210</b>

	2015	2014
Change in market value of hedging assets		
<b>Opening value</b>	<b>27,771</b>	<b>23,094</b>
Contributions paid by the Group	1,047	2,196
Benefits withheld from fund	(1,594)	(1,969)
Wind-ups	(22)	
Expected yield from assets	863	1,113
Translation differential	2,022	2,061
Actuarial gains (losses)	(203)	1,276
<b>Value at year-end</b>	<b>29,884</b>	<b>27,771</b>

The following table shows the reconciliation of amounts recognized in the Group's consolidated financial statements and the above sums (in €M):

(in €'000)	12/31/2015	12/31/2014
Liabilities recognized at year-end	(37,159)	(42,439)
Assets recognized at year-end*	739	
<b>Liabilities recognized at year-end</b>	<b>(36,419)</b>	<b>(42,439)</b>

\* Assets recognized at year-end concern BLANC AERO INDUSTRIES UK Ltd.

The expense recognized in the operating income statement by the Group for 2015 for defined benefits plans came to €2.9 M and breaks down as follows:

(in €'000)	2015	2014
Cost of services	2,191	1,651
Cost of accretion	1,686	2,296
Expected yield from plan assets	(863)	(1,113)
Reductions/Wind-ups	(86)	(233)
<b>Recognized expense (revenue)</b>	<b>2,928</b>	<b>2,600</b>

## 2.6.5 Other non-current liabilities

(in €'000)	12/31/2015	12/31/2014
Deposits and sureties received	211	237
Employee profit-sharing for the year	4,804	5,619
Deferred income	7,576	3,215
<b>Total other non-current liabilities</b>	<b>12,591</b>	<b>9,071</b>

## 2.6.6 Financial debt and financial risk management

The breakdown by accounting category and instrument class for financial liabilities is given in note 2.6.13.

### 2.6.6.1 Debt

#### a) Breakdown by nature

(in €'000)	12/31/2015	12/31/2014
<b>Non-current share</b>		
Mid-term loans	204,333	220,457
Debt related to lease agreements	13,967	16,818
Employee profit-sharing (frozen on a current account)	11,846	8,414
<b>Subtotal non-current debt</b>	<b>230,145</b>	<b>245,690</b>
<b>Current share</b>		
Banking facilities for operations	9,243	10,066
Mid-term loans	42,437	35,523
Debt related to lease agreements	605	140
Employee profit-sharing (frozen on a current account)	0	634
<b>Subtotal current debt</b>	<b>52,285</b>	<b>46,363</b>
<b>Total debt</b>	<b>282,430</b>	<b>292,053</b>

#### b) Breakdown by maturity date

(in €'000)	12/31/2015	12/31/2014
<b>Borrowings</b>		
due within one year	42,437	35,523
due within two to five years	93,198	126,075
due within over five years	111,134	94,382
<b>Subtotal borrowings</b>	<b>246,770</b>	<b>255,980</b>
<b>Other financial creditors</b>		
due within one year	9,848	10,840
due within two to five years	23,867	22,953
due within over five years	1,946	2,279
<b>Other debt subtotal</b>	<b>35,661</b>	<b>36,072</b>
<b>Borrowings and debt</b>	<b>282,430</b>	<b>292,053</b>



**c) Breakdown by currency**

All figures relating to borrowings and debts with credit establishments are given in euros. The Group's bank debts therefore do not expose it to any foreign exchange risk.

**d) Breakdown by interest rate category**

The table below summarizes loans from credit institutions to the Group as it studies the principal amounts incurred at fixed and variable rates.

Entities	Nature of the loan	Fixed rate	Variable rate	Total amount in €M	Capital remaining due at 12/31/2015 in €M	Maturity date	Existence or not of interest rate or currency hedges	Covenant
LISI S.A.	Conventional loan		Euribor 3 months + margin	30.0	18.0	2019	Partly covered by a SWAP	[1]
	Conventional loan		Euribor 3 months + margin	30.0	21.0	2019	Partly covered by a SWAP	[1]
	Conventional loan		Euribor 3 months + margin	30.0	21.0	2019	Partly covered by a SWAP	[1]
	Conventional loan		Euribor 3 months + margin	30.0	18.0	2019	Partly covered by a SWAP	[1]
	Conventional loan		Euribor 3 months + margin	30.0	18.0	2019	Partly covered by a SWAP	[1]
	Conventional loan		Euribor 3 months + margin	20.0	13.0	2019		[1]
	Conventional loan		Euribor 3 months + margin	30.0	30.0	2021		
	USPP*	3.64%		56.0	56.0	2023		[2]
	USPP*	1.82%		20.0	20.0	2025		[2]
CREUZET AERONAUTIQUE	Conventional loan		Euribor 1 month + margin	3.9	2.2	2020	Covered by a SWAP	[1]
LISI AUTOMOTIVE Former	Conventional loan		Euribor 3 months + margin	7.0	2.0	2017	Covered by a SWAP	
				6.0	4.8	2021		
				3.0	2.7	2024		[1]
				3.0	2.8	2024		[1]
LISI AUTOMOTIVE KNIPPING Espana S.A	Conventional loan		Euribor 1 year + margin	6.5	1.6	2019		
LISI AUTOMOTIVE KNIPPING Verbindungstechnik	Conventional loan	1.50%		1.1	0.1	2017	Intention letter by LISI AUTOMOTIVE	
LISI MEDICAL Fasteners	Conventional loan		Euribor 3 months + margin	4.5	3.3	2024	Covered by a SWAP	[1]
			<b>Total</b>	<b>311.0</b>	<b>234.5</b>			

\* USPP: US Private Placement.

**2.6.6.2 Related covenants**

The Group has no bank facilities based on its credit rating. The contracts entered into include conventional clauses regarding the financial health of the Group or its subsidiaries. The definition and levels of ratios, also called "financial covenants",

are set by prospective mutual agreement with the credit institutions. Compliance with these ratios is assessed once a year only, at year end. Failure to comply with these ratios entitles the credit institutions to impose early repayment (total or partial) of the facilities granted.

For the reader's information, the "financial covenants" related to each loan are described below:

- [1]
- Consolidated gearing ratio < 1.2 (Net debt/Shareholders' equity)
  - Consolidated leverage ratio < 3.5 (Net debt/EBITDA)
- [2]
- Consolidated gearing ratio < 1.2 (Net debt/Shareholders' equity)
  - Consolidated leverage ratio < 3.5 (Net debt/EBITDA)
  - Coverage ratio of consolidated interest expense < 4.5 (Net interest expense/EBITDA)

As at the year-end, covenants were respected.

## 2.6.7 Deferred taxes

(in €'000)	12/31/2015	12/31/2014
Deferred tax assets	19,838	23,012
Deferred tax liabilities	(31,527)	(21,607)
<b>Net deferred taxes</b>	<b>(11,689)</b>	<b>1,408</b>

### Non-recognized deferred tax assets:

The Company does not recognize its deferred tax assets whenever it has no sufficient assurance that it will recover carried forward deficits and tax credits. Deferred tax assets are only recognized if their recovery is probable. For the reader's information, loss carrybacks not recognized in the balance sheet at December 31, 2015, would generate deferred tax assets for €18.5 million.

### Deferred tax assets by early recoverability horizon as at December 31, 2015

-1 year	1 to 5 years	+5 years	Total
776	17,548	1,514	19,838

## 2.7 / DETAIL OF MAIN INCOME STATEMENT ITEMS

### 2.7.1 Sales revenue

The breakdown of sales revenues by business segment and country is shown in note 2.8.1. "Segment information".

### 2.7.2 Consumed goods

(in €'000)	LISI AEROSPACE	LISI AUTOMOTIVE	LISI MEDICAL	Other	TOTAL 2015	TOTAL 2014
Consumption of goods	7,601	21,073	3,351	(533)	31,492	25,955
Consumption of raw materials	164,367	81,623	12,437	(49)	258,379	224,243
Tools	38,744	21,967	2,841	(36)	63,517	57,816
Other purchases	27,001	16,014	1,794	14	44,825	36,598
<b>Total consumption</b>	<b>237,713</b>	<b>140,677</b>	<b>20,423</b>	<b>(604)</b>	<b>398,213</b>	<b>344,613</b>

### 2.7.3 Other purchases and external expenses

(in €'000)	LISI AEROSPACE	LISI AUTOMOTIVE	LISI MEDICAL	Other	TOTAL 2015	TOTAL 2014
Subcontracting	50,705	38,598	4,118	(4)	93,416	80,929
Maintenance	35,962	19,258	2,345	521	58,086	49,299
Transport	11,225	12,483	502	0	24,211	23,762
Energy	18,720	16,002	1,146	11	35,879	31,705
Other purchases and external costs	76,355	23,044	4,413	(6,989)	96,824	79,383
<b>Total other purchases and external costs</b>	<b>192,967</b>	<b>109,385</b>	<b>12,524</b>	<b>(6,461)</b>	<b>308,415</b>	<b>265,077</b>

## 2.7.4 Payroll expenses

(in €'000)	LISI AEROSPACE	LISI AUTOMOTIVE	LISI MEDICAL	Other	TOTAL 2015	TOTAL 2014
Temporary employees	25,667	9,689	2,493	(3)	37,846	33,921
Salaries and incentives	238,922	112,648	22,114	2,800	376,484	338,460
Layoff pay	1,528	800	160	50	2,538	2,264
Social contributions and taxes on salaries	93,004	40,547	9,144	3,316	146,011	131,402
Employee profit-sharing	4,652	0	140	0	4,792	5,619
Pensions and long-service medals	991	479	97	0	1,567	1,605
<b>Total payroll expenses</b>	<b>364,764</b>	<b>164,163</b>	<b>34,148</b>	<b>6,163</b>	<b>569,236</b>	<b>513,273</b>

## 2.7.5 Research and development expenses

The LISI Group's mission is to carry out intensive research and development activities, both in developing new products and in using new materials. This research and development activity is carried out at various levels: either as part of a co-operative venture between research and design departments within our own divisions and those of our customers, or to develop or improve certain components or industrial processes. These are mainly comprised of personnel expenses dedicated to R&D

services. Staff dedicated to R&D represent in 2015 some 2.2% of the Group's employees.

The expenses incurred for the last three financial years are shown in the table below:

(in €M)	2015	2014	2013
R&D expenses	23.8	21.5	18.9
% of sales revenue	1.6%	1.7%	1.7%
Activated projects	0	0	0

## 2.7.6 Non-recurring operating expenses and revenues

Non-recurring operating expenses and revenues break down as follows:

(in €'000)	12/31/2015	12/31/2014
<b>Non-recurring operating expenses</b>		
Industrial reorganization costs	(7,842)	(7,580)
Other costs	(130)	(38)
Reserve allowance for industrial reorganizations	(3,176)	(934)
Impairment of USA B.U. goodwill		(2,300)
<b>Total</b>	<b>(11,148)</b>	<b>(10,852)</b>
<b>Non-recurring operating revenues</b>		
Industrial reorganization plan provision reversals	5,300	7,336
Other revenues	8	722
<b>Total</b>	<b>5,308</b>	<b>8,058</b>
<b>Non-recurring revenue and expenses from operations</b>	<b>(5,840)</b>	<b>(2,795)</b>

The rules for the presentation and definition of non-recurring income and expenses remain unchanged compared to December 31, 2014.

The non-recurrent result stems from the closure of the old City of Industry (USA) plant and the relocation (in progress) of the Villefranche-de-Rouergue plant.

To the Company's knowledge, there are no other litigation, arbitration or non-recurrent events that have, or have had, a significant impact on the financial situation, earnings, business or assets of the LISI Group.

## 2.7.7 Non-operating profit

(in €'000)	12/31/2015	12/31/2014
<b>Financing expenses and revenue on cash</b>		
Revenue on cash	600	568
Impact of the change in fair value of positive interest rate hedges	383	239
Impact of the change in fair value of negative interest rate hedges	(8)	(1,819)
Financing expenses	(7,138)	(5,397)
<b>Subtotal income from cash and cash equivalents</b>	<b>(6,163)</b>	<b>(6,410)</b>
<b>Other interest revenue and expenses</b>		
Foreign exchange gains	34,802	28,285
Foreign exchange losses	(37,277)	(22,809)
Impact of the change in fair value of positive currency hedges	664	
Impact of the change in fair value of negative currency hedges	(7,242)	(3,263)
Other	(766)	(649)
<b>Financial income and expenses</b>	<b>(9,819)</b>	<b>1,563</b>
<b>Non-operating profit</b>	<b>(15,981)</b>	<b>(4,847)</b>

The Group's exposure to currencies other than the euro, and the US dollar in particular, rose sharply, which required it to use hedging instruments for part of the next four financial years.

The change in the fair value of these instruments led to a €6.5 M charge in 2015.

## 2.7.8 Income tax

### 2.7.8.1 Income tax breakdown

Breakdown (in €'000)	Profit (loss) before tax	Tax*	Share of net income of companies accounted for by the equity method	Profit (loss) after tax
Current profit (loss)	134,856	(39,244)		95,612
Share of net income of companies accounted for by the equity method			(71)	(71)
Non-recurring operating expenses and revenues	(5,840)	2,108		(3,731)
Employee profit-sharing	(4,343)	1,568		(2,775)
Tax credits		45		45
CVAE (Tax on companies' added value)		(7,219)		(7,219)
<b>Profit (loss) for the period</b>	<b>124,671</b>	<b>(42,741)</b>	<b>(71)</b>	<b>81,859</b>

\* of which taxes due: -€25,012 k  
of which deferred taxes: -€10,554 k  
of which tax credits: +€44 k  
of which CVAE (Tax on Companies' Added Value): -€7,219 k

### 2.7.8.2 Proof of tax

(in €'000)	12/31/2015	%
<b>Net earnings</b>	<b>81.9</b>	
Share of income (loss) of associates	0.1	
Recorded income tax (income tax+income tax credit+deferred tax+CVAE)	42.7	
<b>Profit (loss) before income tax</b>	<b>124.7</b>	
Parent company standard rate	36.10%	
<b>Theoretic income tax/rate at 36.10%</b>	<b>45.03</b>	<b>105.36%</b>
<b>Difference</b>		
Share of non-deductible expenses	1.69	3.9%
Delta central rate/local rates	(2.41)	(5.6%)
Tax credits	(0.05)	(0.1%)
Activities not subject to taxation	(1.21)	(2.8%)
Elimination of dual taxation of dividends	0.00	0.0%
Income from prior periods	1.85	4.3%
Unused tax losses	0.37	0.9%
Tax loss carryforwards unrecognized in N-1	(1.53)	(3.6%)
Change in future tax rates	(0.16)	(0.4%)
Tax consolidation France	(1.33)	(3.1%)
Foreign tax consolidation	(0.08)	(0.2%)
Macron Law increased depreciation and amortization	(0.19)	(0.4%)
CIR	(0.93)	(2.2%)
CICE	(3.42)	(8.0%)
CVAE (Tax on companies' added value)	4.61	10.8%
3% tax on LISI S.A. dividends	0.58	1.4%
Permanent differences	(0.28)	(0.7%)
Other	0.18	0.4%
<b>Income tax recorded to the income statement (incl. CVAE)</b>	<b>42.7</b>	<b>99.9%</b>
<b>Effective tax rate (tax expense in the income statement as a ratio of pre-tax income)</b>	<b>34.25%</b>	

The tax charge, calculated on the basis of the corporation tax as a percentage of the net income before taxes, reflects an effective average rate of tax of 34.2%, slightly down compared with 2014 (34.4%).

### 2.7.8.3 Tax rates applied by LISI Group companies

	2015	2014
Germany	30.00%	30.00%
England	23.00%	23.00%
Belgium	34.00%	34.00%
Canada	26.90%	26.90%
Spain	30.00%	30.00%
USA*	40.00%	40.00%
France	36.10%	36.10%
Czech Republic	19.00%	19.00%
China	25.00%	25.00%

\* Including local taxes.

## 2.7.9 Earnings per share

Earnings per share calculations are shown in paragraph 2.2.1.8.6.

The tables below indicate the reconciliation between the non-diluted and the diluted earnings per share.

12/31/2015 (in €'000)	Profit (loss) for the period	Number of shares	Net earnings per share in €
Total shares		54,023,875	
Treasury shares		(1,233,252)	
<b>Basic earnings per share</b>	<b>81,764</b>	<b>52,790,623</b>	<b>1.55</b>
<b>Diluted earnings per share</b>	<b>81,764</b>	<b>52,790,623</b>	<b>1.55</b>

12/31/2014 (in €'000)	Profit (loss) for the period	Number of shares	Net earnings per shares in €
Total shares		54,023,875	
Treasury shares		(1,442,328)	
<b>Basic earnings per share</b>	<b>81,464</b>	<b>52,581,547</b>	<b>1.55</b>
<b>Diluted earnings per share</b>	<b>81,464</b>	<b>52,581,547</b>	<b>1.55</b>

### 2.8.1.1 Business line

(in €'000)	LISI AEROSPACE	LISI AUTOMOTIVE	LISI MEDICAL	Other	TOTAL
<b>12/31/2015</b>					
<b>Income component</b>					
Sales revenue by business sector	929,557	454,604	74,775	(884)	1,458,052
EBITDA	153,240	42,498	8,078	270	204,086
Depreciation allowance and provisions	28,961	24,488	3,972	172	57,593
Current operating profit (EBIT)	124,279	18,009	4,106	99	146,493
Operating profit	120,658	18,458	4,114	(2,578)	140,652
Profit (loss) for the period	69,000	9,788	1,101	1,970	81,859
<b>Balance sheet component</b>					
Working capital requirement	248,710	67,852	12,952	349	329,863
Net fixed assets	440,051	250,282	76,611	272	767,216
Acquisitions of fixed assets	69,960	38,649	4,047	147	112,803
<b>12/31/2014</b>					
<b>Income component</b>					
Sales revenue by business sector	788,074	448,327	71,076	(947)	1,306,530
EBITDA	146,277	38,734	6,915	1,285	193,211
Depreciation allowance and provisions	32,151	25,402	3,399	581	61,533
Current operating profit (EBIT)	114,126	13,332	3,517	703	131,678
Operating profit	111,155	12,505	3,519	1,704	128,883
Profit (loss) for the period	72,315	6,692	(15)	2,487	81,479
<b>Balance sheet component</b>					
Working capital requirement	250,567	69,113	12,664	(5,724)	326,620
Net fixed assets	399,004	238,794	76,074	194	714,064
Acquisitions of fixed assets	52,264	35,572	4,638	74	92,548

## 2.8 / ADDITIONAL INFORMATION

### 2.8.1 Segment information

The Group's business is broken down between three markets that include the following three operational sectors (divisions):

- The LISI AEROSPACE division, which brings together all activities in the aerospace market;
- The LISI AUTOMOTIVE division, which brings together all activities in the automotive market;
- The LISI MEDICAL division, which brings together all activities in the medical market.

The "Others" heading mainly consists of the holding company LISI S.A. and disposals.

## 2.8.1.2 Breakdown by business sector and by country

(in €'000)	LISI AEROSPACE	LISI AUTOMOTIVE	LISI MEDICAL	Other	TOTAL
<b>12/31/2015</b>					
<b>Income component</b>					
<b>Revenue by destination area</b>					
European Union	585,151	381,838	55,874	(884)	1,021,979
<i>of which France</i>	348,390	151,762	10,528	(884)	509,796
North American continent	272,783	10,641	16,545		299,969
Other countries	71,623	62,125	2,356		136,104
<b>Total</b>	<b>929,557</b>	<b>454,604</b>	<b>74,775</b>	<b>(884)</b>	<b>1,458,052</b>
<b>Balance sheet component</b>					
<b>Net fixed assets by destination area</b>					
European Union	299,101	244,278	63,186	272	606,837
<i>of which France</i>	276,696	157,206	63,186	272	497,360
North American continent	104,645	400	13,426		118,471
Africa	14,994				14,994
Asia	21,414	5,605			27,019
<b>Total</b>	<b>440,154</b>	<b>250,283</b>	<b>76,612</b>	<b>272</b>	<b>767,321</b>
<b>Flows provided by or used for acquisition of fixed assets by destination area</b>					
European Union	49,119	36,813	3,597	147	89,676
<i>of which France</i>	46,327	25,281	3,597	147	75,352
North American continent	17,854	380	450		18,684
Africa	462				462
Asia	2,525	1,455			3,980
<b>Total</b>	<b>69,960</b>	<b>38,646</b>	<b>4,047</b>	<b>147</b>	<b>112,802</b>
<b>12/31/2014</b>					
<b>Income component</b>					
<b>Revenue by destination area</b>					
European Union	509,812	371,285	52,851	(564)	933,385
<i>of which France</i>	300,967	149,624	8,993	(564)	459,020
North American continent	242,273	20,417	15,065		277,755
Other countries	35,988	56,625	3,160		95,773
<b>Total</b>	<b>788,074</b>	<b>448,327</b>	<b>71,076</b>	<b>(564)</b>	<b>1,306,913</b>
<b>Balance sheet component</b>					
<b>Net fixed assets by destination area</b>					
European Union	271,002	233,659	63,962	192	568,815
<i>of which France</i>	255,191	151,057	63,962	192	470,402
North American continent	91,015		12,113		103,128
Africa	15,755				15,755
Asia	21,308	5,134			26,442
<b>Total</b>	<b>399,080</b>	<b>238,794</b>	<b>76,074</b>	<b>194</b>	<b>714,140</b>
<b>Flows provided by or used for acquisition of fixed assets by destination area</b>					
European Union	31,007	33,885	4,052	74	69,018
<i>of which France</i>	28,804	25,355	4,052	74	58,285
North American continent	17,877		586		18,463
Africa	781				781
Asia	2,597	1,689			4,286
<b>Total</b>	<b>52,264</b>	<b>35,572</b>	<b>4,638</b>	<b>74</b>	<b>92,548</b>

## 2.8.2 Share-based payments

### 2.8.2.1 Share purchase options

The Company had no stock options plans at December 31, 2015.

### 2.8.2.2 Award of performance shares

Acting on the recommendation of the Compensation Committee, LISI's Board of Directors decided, on October 24, 2012, to allocate performance shares to members of the Executive Committee and to members of the main Management Committees for the three LISI Group divisions, subject to their meeting certain performance targets: the achievement of these criteria at the end of 2014, namely the Group ANAV and division ANAV (see definition under §2.2.20 "Indicators" in this chapter), resulted in 80% performance of this plan in financial year 2015 for LISI S.A., 85% for the LISI AEROSPACE division, 75% for the LISI AUTOMOTIVE division and 30% for the LISI MEDICAL division. The final cost was allocated to the divisions.

Similar plans were set up in 2013, 2014 and 2015 to the extent that the Board of Directors meeting on October 24, 2013, October 23, 2014 and December 17, 2015, renewed the start of a new plan under similar terms.

The fair value of these benefits is recognized in the income statement linearly over the vesting period.

The fair value of the benefits thus granted is recognized in 2015 in Payroll expenses for €3.0 million for the employees of the French companies, against shareholders' equity, and for €1.5 million for the employees of foreign companies, against social liabilities. This cost was not allocated to divisions, and remains an expense at the LISI S.A. level until the definitive realization of the plan.

## 2.8.3 Related-party information / Remuneration of members of management bodies

### 2.8.3.1 Related-party information

Related parties include the parent company, company managers, directors and Board members. There is no other jointly-owned entity or entity recognized by equity method, or joint shareholder, or business under joint control or significant influence with which the LISI Group may have carried out transactions worthy of investigation.

The only relationship of the Group with its parent company (CID) is through the capital holding. On the other hand, LISI S.A. provides support to its subsidiaries in the fields of accounting, finance, strategy and law.

### 2.8.3.2 Remuneration of managers and directors

(in €'000)	Expenses for the period		Liabilities at 12/31/2015
	2015	2014	
Gross current benefits (salaries, bonuses, etc.)	1,026	1,055	
Post-employment benefits (IFC)	450	463	450
Other non-current benefits			
Termination benefits			
Equity compensation benefits	225	151	225
<b>Total remuneration</b>	<b>1,700</b>	<b>1,670</b>	<b>674</b>

The main directors will receive remuneration in the form of current benefits, post-employment benefits and share-based payments. With regard to this category, in 2014 and 2015 both directors of LISI S.A. received performance shares in accordance with the same terms and conditions as other members of the divisional Executive Committees; two additional conditions are imposed upon them, namely, to acquire 600 Company shares for the 2014 Plan and 500 Company shares for the 2015 Plan at the end of the vesting period, and to keep in registered form a share of actions that have been granted free (600 shares for the 2014 plan, and 500 shares for the 2015 Plan) up until the end of their term of office.

Concerning the retirement gratuities, no specific benefit is contractually agreed upon, apart from the legal retirement gratuity.

## 2.8.4 Commitments

The Group draws up annually a detailed list of all contractual commitments, financial and commercial commitments, and contingent liabilities to which LISI S.A. and/or its subsidiaries are party or exposed. This list is regularly updated by the departments concerned and reviewed by Group Management. In order to ensure that the information on this list is complete, accurate and consistent, special control procedures have been implemented, including in particular:

- the regular examination of the minutes of Shareholders' General Meetings, Board Meetings, associated Committees that deal with contractual commitments, disputes and authorizations for the purchase or disposal of assets;
- review of sureties and guarantees as well as loan agreements and any other banking commitments, in conjunction with the banks and financial institutions;



- review, together with both internal and external legal counsels, of dispute and legal proceedings before the courts, environmental questions, and the measurement of liabilities that might arise;
- examination of tax inspectors' reports and reassessment notices from previous financial years;
- examination, together with those in charge of risk management, insurance brokers and agents of the insurance companies with which the Group has taken out its insurance policies to cover risks in respect of contingent liabilities;
- examination of transactions with related parties in respect of guarantees or other commitments given or received;
- in general, review of all contracts and contractual commitments.

#### 2.8.4.1 Commitments given in the context of ordinary operations

In addition to the operating leases whose annual charges are presented in note 2.6.1.2, commitments provided as part of current activities are as follows:

In €'000	2015	2014
Balance of investment orders	74,819	53,270
Training entitlements	0	6,645
Guarantees and deposits	283	76
<b>Commitments made</b>	<b>75,102</b>	<b>59,991</b>
Rate swap	76,265	90,128
Foreign exchange hedging	462,969	157,150
<b>Reciprocal commitments</b>	<b>539,234</b>	<b>247,278</b>

Individual right to training was closed out on December 31, 2015 following the outsourcing of management of these rights in 2015.

#### Reciprocal commitments:

Reciprocal commitments are interest rate swaps to hedge variable rate loans (see note 2.6.6.1. Financial Debt) taken out to fund external growth.

As at December 31, 2015, the features of the swap contracts were as follows:

Notional at 12/31/2015	Face value (in €'000)	Departure date	Maturity date	Paying rate	Receiving rate	Market value (NPV) (in €'000)
LISI S.A.	5,000	09/30/2011	09/30/2016	1.5900%	3-month Euribor	20
LISI S.A.	15,000	09/30/2011	09/30/2016	2.0730%	3-month Euribor	18
LISI S.A.	4,750	12/30/2011	12/30/2016	1.3925%	3-month Euribor	34
LISI S.A.	15,000	05/31/2012	05/31/2017	1.0700%	2-month Euribor	8
LISI S.A.	9,500	06/29/2012	03/31/2017	1.0750%	3-month Euribor	81
LISI S.A.	5,000	06/10/2014	06/10/2021	0.9400%	3-month Euribor	107
LISI S.A.	5,000	06/10/2014	06/10/2021	0.9400%	3-month Euribor	6
LISI S.A.	10,000	06/10/2014	06/10/2021	0.9700%	3-month Euribor	(8)
LISI S.A.	5,000	06/10/2014	06/10/2021	0.9525%	3-month Euribor	19
LISI S.A.	5,000	06/10/2014	06/10/2021	0.9675%	3-month Euribor	9
LISI S.A.	25,000	06/30/2014	05/30/2019	0.4500%	3-month Euribor	9
LISI AUTOMOTIVE Former	7,000	12/31/2010	12/29/2017	1.7450%	3-month Euribor	38
LISI MEDICAL Fasteners	4,500	09/28/2012	09/30/2024	1.3000%	3-month Euribor	26
Creuzet Aéronautique	3,900	07/31/2012	07/31/2020	0.7750%	1-month Euribor	9
					<b>Total</b>	<b>375</b>

The currency hedging instruments at December 31, 2015 are as follows:

(in thousands)	Notional at 12/31/2015		Notional at 12/31/2014	
	Currency	EUR	Currency	EUR
GBP	27,384	37,310	28,785	36,956
CAD	57,600	38,105	32,500	28,058
TRY	34,050	10,719	29,500	10,417
PLN	20,400	4,784	18,000	5,114
CZK			192,000	6,923
USD	405,051	372,050	84,601	69,682
		<b>462,969</b>		<b>157,150</b>

#### 2.8.4.1 Commitments received as part of acquisitions of companies

##### LISI AUTOMOTIVE

In the context of the takeover of the sites of Acument La Ferté Fresnel, LISI AUTOMOTIVE was awarded by TEXTRON a guarantee to cover environmental risks likely to threaten a site with no industrial activity to date.

##### LISI AEROSPACE

As part of the acquisition of the Manoir Aerospace group in June 2014, LISI AEROSPACE received a commitment from the seller to cover up to €3 million of the HSE compliance risks up until 2019. This commitment is covered by an escrow account in the same amount managed by a third party.

Additionally, the company received a guarantee of €5 million to cover potential tax liabilities and labor-related risks up until 2019.

#### 2.8.4.2 Guarantees given as part of the divestiture of LISI COSMETICS

As part of the divestiture of LISI COSMETICS, a commitment for compensation was granted in favor of the buyer concerning any reassessments from the tax or environmental authorities during a period of two years with effect from the date of divestiture, subject to a deductible of €500 k, to exceeding a minimum threshold of €35 k and to an upper limit of €6 million.

#### 2.8.4.3 Other commitments

No other commitment has been given or received.

## 2.9 / CURRENCY EXCHANGE RATES APPLIED BY FOREIGN SUBSIDIARIES

		12/31/2015		12/31/2014	
		Closing rate	Average rate	Closing rate	Average rate
US dollar	USD	1.0887	1.1046	1.2141	1.3211
Sterling	GBP	0.7340	0.7242	0.7789	0.8031
Yuan	CNY	7.0608	6.9471	7.5358	8.1543
Canadian dollar	CAD	1.5116	1.4251	1.4063	1.4636
Zloty	PLN	4.2639	4.1841	4.2732	4.1939
Czech crown	CZK	27.0230	27.2695	27.7350	27.5513
Moroccan Dirham	MAD	10.7771	10.7961	10.9681	11.1570
Indian rupee	INR	72.0215	71.0095	76.7190	80.7010
Hong Kong Dollar	HKD	8.4376	8.5622	9.4170	10.2465

## 2.10 / POST YEAR-END EVENTS: INFORMATION ON TRENDS

On March 2, 2016, LISI AEROSPACE signed an agreement with Mr. Ankit Patel to become the majority shareholder in ANKIT Fasteners Pvt Ltd, a company in which it previously held a 49.06% stake.

# COMPANY FINANCIAL STATEMENTS



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## 1 / COMPANY ACTIVITY DURING THE FINANCIAL YEAR AND OUTLOOK FOR THE COMING YEAR

The key role of LISI S.A., the parent company of the LISI Group, is to oversee projects of general interest and co-ordinate Company activity. More specifically, LISI manages the following services for its subsidiaries:

- strategic validation, external growth procedure, action plans, resource allocation;
- outlining strategy in an annual budget plan;
- financial control and internal audit;
- financial and fiscal consolidation;
- financial optimization, centralized cash management for the Group, management of investments and financial liabilities, hedging of foreign currencies and interest rates;
- insurance coordination, procurement, quality, research and development, health, safety and the environment, human resources and investments, as well as industrial improvement plans;
- management of strategic projects.

### EARNINGS AT DECEMBER 31, 2015

The remarks below relate to the income statement for 2015.

- In 2015, operating income amounted to €10.5 million, compared with €11.3 million in 2014 and was broken down as follows:

- **the sales revenues** of LISI S.A. amounted to €8.5 million compared with €8.7 million in 2014, down 3.1%. They are essentially made up of services invoiced to the subsidiaries of LISI S.A. in respect of assistance, control and coordination of activities. These invoices pass on the operating expenses of LISI S.A. to the subsidiaries in 2015, with a 10% margin;

- **the other operating income** amounted to €2.1 million in 2015, compared with €2.6 million in 2014. This item mainly consists of:

- a provision reversal of €1 million on the performance share allocation plans for 2012, for which the shares were vested by the employees in 2015,
- a provision reversal for expenses of €0.3 million,
- a provision reversal for tax of €0.3 million,
- specific invoicing to subsidiaries in the amount of €0.3 million.

- **Operating expenses** amounted to €8.1 million in 2015, down 12.3% compared to 2014. This was mainly due to the decrease in fees compared to 2014 as well as the decrease in social contributions due to a change in the French Social Security Code in 2015 whereby employer contributions on performance shares plans are now payable on the plan allocation date rather than on the plan implementation date.

- As a result, operating profit rose from €2.0 million in 2014 to €2.4 million in 2015, an increase of 19%.

- The financial result is positive at €16.0 million, compared to €18.1 million in 2014. Revenues consist primarily of dividends received from LISI AEROSPACE for €21.0 million, interest on Group current accounts for €4.1 million and net capital gains on investments for €0.8 million. In terms of expenses, interest charged on loans and group current accounts amounted to -€6.7 million.

**The foreign exchange loss** of €3.0 million was due to currency fluctuations on an investment and on the current accounts of foreign subsidiaries.

- **Exceptional items** amounted to -€0.2 million for the year 2015.

- **Corporate income tax** comprises tax income of +€11.8 million, including a gain from the Group taxation regime of +€12.2 million for 2015.

- **Consequently, LISI S.A.'s net profit** was €30.0 million, as compared with €24.0 million in 2014, i.e. up 25.0%.

- **Shareholders' equity** increased from €198.3 million in 2014 to €208.8 million at the end of 2015. It was reduced by the distribution of the dividends paid in May 2015, for an amount of -€19.5 million in respect of the 2014 profit and increased by the year's net earnings of €30.0 million.

- **Cash and cash equivalents, excluding current accounts, at year-end** amounted to €75.9 million, compared with €91.2 million in 2014: this balance sheet item is still of classic composition, with money market funds and investments denominated in euros and dollars, and for the most part guaranteed in capital. Net financial debt stood at -€43.8 million at year-end 2015, as compared with -€42.7 million at year-end 2014.

### 1.1 / APPROPRIATION OF EARNINGS

We propose that last year's profits of €30,037,487 be allocated as follows:

In €	
profits for the financial year of	30,037,487
plus retained earnings in the amount of	68,452,749
giving distributable profit	98,490,236
of which we propose be allocated as follows:	
- to the legal reserve	3,656
- as dividends to shareholders €0.39 per share, i.e. to be paid on May 9, 2016(*)	21,069,311
- remainder to be carried forward, for a total of	77,417,269

(\*) From this amount will be deducted the dividend for the shares held by the Company as treasury shares.

The dividend for each share amounts to €0.39. The value of the dividend eligible for 40% deduction, as covered by Article 158-3-2° of the French General Tax Code, is €0.39.

We also note that the dividend payouts per share, in euros, were as follows:

	Nominal value of the share	
Financial year ended 12/31/12*	€2.00	€1.40
Financial year ended 12/31/13*	€2.00	€1.70
Financial year ended 12/31/14	€0.40	€0.37

\*Before the 1:5 stock split.

Please note that dividends are paid out nine months after year end, and the time limit after which dividend entitlement lapses is five years, effective from the date when dividends were agreed.

#### OUTLOOK FOR 2016

Upstream dividend payments from our various subsidiaries and the maintenance of Group royalties should allow LISI S.A. to continue its policy of supporting its divisions and to ensure dividend increases for its shareholders.

#### ADDITIONAL INFORMATION

- Deductible expenses for tax purposes are made up of depreciation and rental of passenger vehicles and loan payments totaling €24,563.
- LISI S.A. has, through a market making agreement with an independent service provider, purchased 370,210 LISI shares for €9.3 million and has sold 391,494 shares for a sum of €9.6 million. At December 31, 2015, the number of shares held through the market-making agreement was 32,614.
- Treasury stocks held at December 31, 2015 totaled 1,233,252 shares, including those related to the market-making contract.
- Trade payables excluding bills receivable amounted to €563 k, 90% of which are settled immediately.

## 2 / FINANCIAL STATEMENTS

## 2.1 / INCOME STATEMENT

(in €'000)	Notes	2015	2014	2013
<b>Pre-tax sales revenue</b>		<b>8,457</b>	<b>8,726</b>	<b>8,570</b>
<b>Operating income</b>		10,529	11,283	9,185
External costs		(2,048)	(3,148)	(3,214)
Taxes and duties		(791)	(319)	(314)
Personnel expenses		(4,105)	(4,478)	(4,657)
Other charges		(228)	(204)	(180)
Depreciation, provisions		(954)	(1,437)	(1,588)
<b>Operating profit (loss)</b>		<b>2,402</b>	<b>1,698</b>	<b>(768)</b>
<b>Financial earnings</b>				
- from equity interests	3.3.1	25,139	23,816	16,323
- interest and similar expenses				
- positive exchange differences		12,317	12,332	7,055
- from disposal of marketable securities		753	513	992
- reversals of provisions	3.2.5	1	7	1
<b>Interest expenses</b>				
- interest and similar expenses		(6,700)	(6,063)	(4,148)
- negative exchange rate differences		(15,283)	(12,374)	(7,420)
- from disposal of marketable securities		(204)	(132)	(30)
- provisions allowance		0	(1)	(3)
Non-operating profit		16,024	18,098	12,770
<b>Current profit before tax</b>		<b>18,426</b>	<b>19,796</b>	<b>12,002</b>
<b>Extraordinary earnings</b>				
- on capital transactions				
- on management transactions		1,221	793	3
- Reversal of provisions		4		
<b>Extraordinary charges</b>				
- on capital transactions				
- on management transactions		(1,402)	(902)	(24)
- provisions allowance		(9)		(16)
<b>Profit (loss) non-recurring</b>		<b>(186)</b>	<b>(109)</b>	<b>(37)</b>
Tax on profits	3.3.2	11,797	4,349	8,585
<b>NET EARNINGS</b>		<b>30,037</b>	<b>24,037</b>	<b>20,550</b>

## 2.2 / COMPANY BALANCE SHEET

## Assets

(in €'000)	Notes	2015	2014	2013
<b>Fixed assets</b>				
Intangible fixed assets		402	360	354
Tangible fixed assets		1,554	1,476	1,481
Financial assets		158,368	160,368	164,368
Depreciation and impairment		(1,431)	(1,306)	(1,220)
<b>Total net fixed assets</b>	3.2.1 / 3.2.2	<b>158,892</b>	<b>160,898</b>	<b>164,983</b>
<b>Current assets</b>				
Clients and apportioned accounts	3.2.3	1,624	3,903	4,267
Other debtors	3.2.3	162	2,215	1,701
Subsidiaries' current accounts	3.2.3	411,313	385,722	205,030
Impairment of receivables				
Tax credit	3.2.3	17,301	1,852	8,981
Marketable securities	3.2.4.1	75,859	91,240	85,574
Cash	3.2.4.2	27,644	6,219	3,197
Provisions for write-down of marketable securities	3.2.5			
<b>Total current assets</b>		<b>533,903</b>	<b>491,151</b>	<b>308,751</b>
Deferred charges		133	38	28
Deferred expenses on loan issue costs				
Other deferred expenses				
Translation adjustment assets		0	1	3
<b>Total accruals</b>		<b>133</b>	<b>39</b>	<b>31</b>
<b>Total assets</b>		<b>692,928</b>	<b>652,088</b>	<b>473,764</b>

## Liabilities

(in €'000)		2015	2014	2013
<b>Shareholders' equity</b>				
Share capital		21,610	21,610	21,573
Issue, merger, and contribution premiums		69,077	69,077	67,296
Reserves		19,595	19,595	19,595
<i>of which legal reserve</i>		2,157	2,157	2,157
Balance carried forward		68,453	63,883	61,152
Profit (loss) for the period		30,037	24,037	20,551
Regulated provisions		65	60	96
<b>Total equity</b>	2.4	<b>208,837</b>	<b>198,261</b>	<b>190,262</b>
<b>Provisions for risks and charges</b>	3.2.6	<b>1,346</b>	<b>2,139</b>	<b>2,138</b>
<b>Debt</b>				
Sundry loans and financial debts(*)	3.2.3	215,558	221,523	115,611
Subsidiaries' current accounts	3.2.3	255,476	218,929	159,526
Taxes due				
Accounts payable	3.2.3	1,146	1,654	2,139
Tax and statutory payments	3.2.3	2,276	2,409	2,408
Other creditors	3.2.3	8,287	7,160	1,679
<b>Total debt</b>		<b>482,743</b>	<b>451,675</b>	<b>281,363</b>
Deferred income				
Translation differential liabilities		3	12	0
<b>Total accruals</b>		<b>3</b>	<b>12</b>	<b>0</b>
<b>Total liabilities</b>		<b>692,928</b>	<b>652,088</b>	<b>473,764</b>
(*) of which banking facilities.		(10)	(69)	(2,577)

## 2.3 / STATEMENT OF CASH FLOWS

(in €'000)	2015	2014	2013
<b>Operating activities</b>			
Operating cash flow	29,402	24,160	22,009
Effect of changes in inventory on cash			
Effect of changes in accounts receivable and accounts payable	(10,765)	11,943	(3,752)
<b>Cash provided by or used for operations (A)</b>	<b>18,638</b>	<b>36,104</b>	<b>18,257</b>
<b>Investment operations</b>			
Cash used to acquire tangible and intangible assets	(147)	(74)	(54)
Cash received from the disposal of tangible and intangible assets	32	1	
Cash used to acquire financial assets			
Cash received from the disposal of financial assets			
Net cash used for acquisitions and disposals of subsidiaries			
Cash payments and collections from loans to subsidiaries	2,000	4,000	4,000
<b>Cash provided by or used for investing activities (B)</b>	<b>1,885</b>	<b>3,927</b>	<b>3,946</b>
<b>Financing operations</b>			
Cash received from shareholders as part of a capital increase		1,818	
Dividends paid to shareholders of the parent company	(19,467)	(17,820)	(14,674)
Cash received from new loans	40,526	133,934	56,534
Repayment of loans	(46,434)	(25,478)	(63,760)
<b>Cash provided by or used for financing activities (C)</b>	<b>(25,375)</b>	<b>92,454</b>	<b>(21,901)</b>
Effect of change in foreign exchange rates (D)			
<b>Changes in cash (A+B+C+D)*</b>	<b>(4,853)</b>	<b>132,484</b>	<b>301</b>
Cash at January 1 <sup>st</sup> (E)	264,183	131,698	131,397
Cash at December 31 (A+B+C+D+E)	259,330	264,183	131,698
Marketable securities	75,859	91,240	85,574
Cash, subsidiaries' current accounts	438,957	391,941	208,227
Banking facilities, subsidiaries' current accounts	(255,486)	(218,998)	(162,103)
<b>Closing cash position**</b>	<b>259,330</b>	<b>264,183</b>	<b>131,698</b>

\* The overall change in cash position corresponds to the total of net cash flows generated by the various categories: operations, investments, and financing.

\*\* The cash position is the algebraic sum of the balance sheet assets and liabilities.



**2.4 / CHANGE IN SHAREHOLDERS' EQUITY**

(in €'000)

<b>At 01/01/2014</b>	<b>190,262</b>
Profit (loss) for the period	24,037
Capital increase	1,818
Dividends paid	(17,820)
Accelerated depreciation	(36)
<b>At 12/31/2014</b>	<b>198,261</b>
Profit (loss) for the period	30,037
Capital increase	
Dividends paid	(19,467)
Accelerated depreciation	5
<b>At 12/31/2015</b>	<b>208,837</b>

### 3 / NOTES TO THE COMPANY FINANCIAL STATEMENTS

LISI S.A. is a public limited company (société anonyme) with a Board of Directors, with capital of €21,609,550 representing 54,023,875 shares with €0.40 face value. It is registered at the Belfort trade registry, under no. 536 820 269. Its registered offices are based at Le Millenium, 18 rue Albert Camus, Belfort-France.

The final annual balance at December 31, 2015 was €692,928,363. The annual income statement showed a profit of €30,037,487.

The financial year runs over twelve (12) months, from January 1, 2015 to December 31, 2015.

The notes and tables below form an integral part of the Company financial statements.

#### 3.1 / ACCOUNTING RULES AND METHODS

The financial statements for 2015 are drawn up in line with current French accounting regulations. The accounting rules and methods have been applied in line with the prudence principle and with underlying assumptions which aim to provide an accurate picture of the Company:

- the continuity of operations;
- the comparability of accounting methods;
- the independence of financial years.

Items listed on the balance sheet are, depending on the item, valued at historic cost, transfer value, or net asset value.

The accounting principles on which the Company financial statements for 2015 were drawn up are identical to those for 2014.

The preparation of financial statements requires LISI to make estimates and speculative forecasts which are liable to impact on both its assets and liabilities as well as those of its subsidiaries and holdings.

The latter are exposed both to specific, industry-related risks as well as risks relating to the wider international environment. In LISI S.A.'s financial statements, the estimates and forecasts involved in implementing accounting methods particularly affect equity investments, as valuations (see note b, below) are based on affiliates' forecast data.

#### a) Tangible fixed assets

Tangible assets are valued at their historical cost (price of purchase and related expenses), and depreciation is calculated using the straight line or diminishing balance method, in accordance with their expected useful life:

	Economic depreciation	Fiscal depreciation
Software programs	3 years straight line	1 year straight line
Buildings	33.33 years straight line	20 years straight line
Transport equipment	5 years straight line	3 years diminishing balance
Office equipment	3-5 years straight line	3-5 years diminishing balance
Office furniture	5-10 years straight line	5-10 years straight line

LISI S.A. does not calculate depreciation of individual elements: fixed assets that would require such restatement are not of a significant nature.

#### b) Financial fixed assets

Participating shares and other financial fixed assets are valued at their purchase price, excluding the costs incurred in their acquisition. If these values are higher than the value in use, a provision for depreciation is recorded to account for the discrepancy.

The value in use is calculated from each line of investment, based on the profitability and performance outlook for the companies concerned; on developments in the economic sectors in which they operate; and on their positions within these sectors.

The inventory value has been brought into line with the value in use calculated for the impairment tests, which did not show any loss in value.

#### c) Marketable securities

Marketable securities are valued at their purchase price, excluding the costs incurred in their acquisition. They may be depreciated in line with the average price or the year-end price.

#### d) Treasury stock

Treasury stock is held as marketable securities. These latter are valued at their lowest acquisition price or market value (average stock market price for December) for treasury stocks purchased under price regulation or equity not allocated to staff stock option or share allocation plans. For shares allocated to plans, CNC notice no. 2008-17 applies.

#### e) Free shares and options

Where an outflow of resources relating to share purchase options and free share awards on the basis of performance

is probable, the amount of the future expense is provisioned in proportion to the rights acquired since the allocation date. Where relevant, provisions thus provided for take into account whether or not treasury shares are allocated to share options or relevant free allocations.

The impact of the expense relating to the awards of free performance shares is included in the payroll expenses for employees of LISI S.A. only.

#### **f) Loans and receivables**

Receivables are valued at their face value. A depreciation provision is recorded when the recoverable value is less than the book value.

#### **g) Provisions for risks and charges**

Provisions for risks and charges are recognized in line with the CRC regulation 2000-06 on liabilities, dated December 7, 2000.

This regulation stipulates that a liability is recognized when a company has an obligation to a third party and it is probable or certain that this obligation will necessitate an outflow of resources to the third party, with no equivalent or larger payment in return. The obligation must exist at the closing of accounts in order to be recognized.

Provisions are calculated with help from the Group's lawyers and consultants, based on current protocol and an assessment of the risks at the date of closing of accounts.

#### **h) Financial instruments**

Results relating to financial instruments used in hedging operations are calculated and recognized in such a way as to balance the income and expenses relating to the hedged elements.

#### **i) Taxes on profits**

LISI S.A. benefits from the tax integration regime enacted by the law of December 31, 1987. This regime allows the taxable results of profit-making companies to be offset by the deficits of other companies, under certain conditions.

Each company covered by the tax integration regime calculates and recognizes its tax payable as if it were taxed individually.

LISI S.A. recognizes the savings or additional tax burden resulting from the difference between the tax owed by the subsidiaries covered by the regime, and the tax resulting from the calculation of the joint result.

The tax integration agreement stipulates that tax gains generated by loss-making subsidiaries should be retained at the parent company level.

### 3.2 / DETAIL OF BALANCE SHEET ITEMS

#### 3.2.1 Gross fixed assets

(in €'000)	Gross value at year start for the period	Acquisitions	Disposals/ Deconsolidations	Gross value at year-end for the period
<b>Intangible fixed assets</b>				
Concessions, patents, licenses, etc.	360	42		402
<b>Total</b>	<b>360</b>	<b>42</b>		<b>402</b>
<b>Tangible fixed assets</b>				
Land	156			156
Buildings	392		(28)	364
Other tangible assets	929	97		1,026
Tangible assets in progress		9		9
<b>Total</b>	<b>1,476</b>	<b>106</b>	<b>(28)</b>	<b>1,554</b>
<b>Financial assets</b>				
Equity interests and related receivables	160,338		(2,000)	158,338
- Of which LISI AUTOMOTIVE loan	2,500		(2,000)	500
- Of which LISI AUTOMOTIVE accrued interest				
Other non-current investments	9			9
Borrowings and other debts	21			21
<b>Total</b>	<b>160,368</b>		<b>(2,000)</b>	<b>158,368</b>
<b>Grand Total</b>	<b>162,203</b>	<b>147</b>	<b>(2,028)</b>	<b>160,323</b>

The decrease in financial assets comes from intercompany loan repayments amounting to -€2.0 million.

#### 3.2.2 Depreciation and impairment

(in €'000)	Amount at year start for the period	Provisions for the period	Reversals for the period	Amount at year-end for the period
<b>Intangible fixed assets</b>				
Concessions, patents, licenses, etc.	312	40		353
<b>Total</b>	<b>312</b>	<b>40</b>		<b>353</b>
<b>Tangible fixed assets</b>				
Land				
Buildings	375	3	(28)	350
Other tangible assets	610	109		719
<b>Total</b>	<b>985</b>	<b>112</b>	<b>(28)</b>	<b>1,069</b>
<b>Financial assets</b>				
Depreciation on equity interests				
Other financial assets	8			8
<b>Total</b>	<b>8</b>			<b>8</b>
<b>Grand Total</b>	<b>1,306</b>	<b>153</b>	<b>(28)</b>	<b>1,431</b>

### 3.2.3 Maturity dates for receivables and debts

#### Receivables

(in €'000)	Gross amount	Of which within 1 year	Of which between 1 year and 5 years	Of which over 5 years
Trade receivables	1,624	1,624		
Other debtors	162	162		
Tax credit	17,301	17,301		
Subsidiaries' current accounts	411,313	411,313		
Tax integration current accounts	0	0		
<b>Total</b>	<b>430,399</b>	<b>430,399</b>		

#### Debt

(in €'000)	Gross amount	Of which within 1 year	Of which between 1 year and 5 years	Of which over 5 years
Loans and debts from credit institutions	215,558	38,558	71,000	106,000
Sundry loans and financial debts				
Other creditors	35	35		
Subsidiaries' current accounts	255,476	255,476		
Taxes due				
Suppliers	1,146	1,146		
Tax and statutory payments	2,276	2,276		
Tax integration current accounts	8,252	8,252		
<b>Total</b>	<b>482,743</b>	<b>305,744</b>	<b>71,000</b>	<b>106,000</b>

On December 31, 2015, the item "Loans and debts from credit institutions" includes the issuance of unsecured notes on the US private placement market (USPP: US private placement) on October 17, 2013 for an amount of €56 million, and on March 20, 2015 for an amount of €20 million.

"Financial covenants" related to this debt are:

- Consolidated Gearing ratio < 1.2 (Net debt/Shareholders' equity)
- Consolidated leverage ratio < 3.5 (Net debt / EBITDA)
- Coverage ratio of consolidated interest expense < 4.5 (Net interest expense / EBITDA)

### 3.2.4 Marketable securities and cash

#### 3.2.4.1 Marketable securities

As at December 31, 2015, marketable securities were as follows:

(in €'000)	
1,233,252 LISI shares*	9,754
SICAV and deposit certificates	66,106
<b>Giving a gross total of</b>	<b>75,859</b>

\* 1,233,252 shares held, thanks to the option of buying back the Company's own shares up to a limit of 10% of which those held under the market-making contract.

The item "Marketable securities" essentially comprises money market funds for €44.3 million and guaranteed-capital investments for €21.8 million.

The total net asset value of marketable securities stood at €44.3 million as at December 31, 2015.

#### 3.2.4.2 Cash

This item is solely composed of bank balances.

## 3.2.4.3 Cash and Net debt

(in €'000)	2015	2014	2013
Subsidiaries' current accounts	411,313	385,722	205,030
Marketable securities	75,859	91,240	85,574
Cash	27,644	6,219	3,197
<b>Cash available [A]</b>	<b>514,816</b>	<b>483,181</b>	<b>293,802</b>
Subsidiaries' current accounts [B]	255,476	218,929	159,526
Banking facilities for operations [B]	10	69	2,577
<b>Net cash [A - B]</b>	<b>259,330</b>	<b>264,183</b>	<b>131,699</b>
Borrowings and debt	215,548	221,454	113,034
<b>Debt [C]</b>	<b>215,548</b>	<b>221,454</b>	<b>113,034</b>
<b>Net debt [D = C + B - A]</b>	<b>(43,782)</b>	<b>(42,729)</b>	<b>(18,665)</b>

## 3.2.4.4 Inventory of marketable securities

## a) Shares

(in €'000)	Gross book values	Provisions	Net book values
<b>Equity interests</b>			
French companies	157,837		157,837
Foreign companies	-	-	-
<b>Total equity interests</b>	<b>157,837</b>		<b>157,837</b>
<b>Securities held for sale</b>			
French companies	10	8	1
Foreign companies	-	-	-
<b>Total marketable securities</b>	<b>10</b>	<b>8</b>	<b>1</b>

## b) Marketable securities

(in €'000)	Gross book values	Provisions	Net book values
Treasury stock	9,754	-	9,754
SICAV and deposit certificates	66,106		66,106
<b>Total marketable securities</b>	<b>75,859</b>		<b>75,859</b>

## 3.2.5 Provisions for impairment of current assets

No provision for impairment of current assets was recorded at December 31, 2015.

### 3.2.6 Provisions for risks and charges

(in €'000)	Amount at year start for the period	Provisions for the period	Reversals for the period used	Reversals for the period unused	Amount at year-end for the period
Provision for long service medals	13		(1)	(3)	9
Provisions for charges	287		(200)		87
Provisions for taxes	320		(320)		
Provision for stock options and the allocation of free shares	1,519	801	(1,068)		1,250
<b>Total</b>	<b>2,139</b>	<b>801</b>	<b>(1,588)</b>	<b>(3)</b>	<b>1,346</b>

Provisions for charges mainly cover the setting up of a project designed to reduce the number of accidents at work.

### 3.3 / DETAIL OF MAIN INCOME STATEMENT ITEMS

#### 3.3.1 Financial income from investments

(in €'000)	Amount
Dividends received from subsidiaries	21,007
Dividends received outside the Group	-
Interest from loans to subsidiaries	4,132
<b>Total</b>	<b>25,139</b>

#### 3.3.2 Breakdown of corporation tax

(in €'000)	Profit (loss) current	Profit (loss) non-recurring	Profit (loss) accounting
Pre-tax earnings	18,426	(186)	18,240
Income tax			0
Tax credits, IFA & miscellaneous	25		25
Additional contribution to the corporate income tax on the amount distributed	(584)		(584)
Tax integration taxes	12,357		12,357
<b>Net earnings</b>	<b>30,223</b>	<b>(186)</b>	<b>30,037</b>

The LISI Group benefits from the tax integration regime, which covers all its French subsidiaries. The tax integration agreement stipulates that tax gains should be retained at the parent company level. The overall amount of corporate income tax at December 31, 2015 is a tax income.

### 3.4 / FINANCIAL COMMITMENTS

#### Financial guarantees given

LISI S.A. has signed letters of intent with banks relating to the commitments made by some of the Group's subsidiaries. Moreover, its agreements with some partners require compliance with financial covenants.

#### Commitments given under the terms of the transaction for the divestiture of LISI COSMETICS

Commitment for compensation granted in favor of the buyer concerning any reassessments from the tax or environmental authorities, subject to a deductible of €500 k, to exceeding a minimum threshold of €35 k and to an upper limit of €6 million.

#### Financial derivatives

LISI S.A. uses derivative financial instruments to hedge its exposure to foreign exchange risk, and occasionally to hedge its interest rate risks resulting from its financial activities. In accordance with its cash management policy, LISI S.A. neither holds nor issues derivatives for trading purposes.

The currency hedges are underwritten by LISI S.A. to cover all of the LISI Group's needs.

The details at December 31, 2015 are as follows:

	31/12/2015					31/12/2014				
	Fair value <sup>(1)</sup>	Notional amount <sup>(2)</sup>	<1 year	between 1 and 5 years	more than 5 years	Fair value <sup>(1)</sup>	Notional amount <sup>(2)</sup>	<1 year	between 1 and 5 years	more than 5 years
Long position of GBP against USD	(1.4)	27.4	27.4	0.0	0.0	(1.2)	28.8	28.8	0.0	0.0
Long position of CAD against USD	(4.1)	57.6	24.0	33.6	0.0	(1.9)	32.5	32.5	0.0	0.0
Long position of TRY against EUR	(0.3)	34.1	34.1	0.0	0.0	1.1	29.5	29.5	0.0	0.0
Long position of PLN against USD	(0.1)	20.4	20.4	0.0	0.0	(0.3)	18.0	18.0	0.0	0.0
Long position of CZK against EUR	0.0	0.0	0.0	0.0	0.0	0.0	192.0	192.0	0.0	0.0
Short position of USD against EUR	(6.1)	405.1	129.8	275.3	0.0	(1.0)	84.6	20.4	0.0	0.0
	<b>(11.9)</b>					<b>(3.3)</b>				

(1) Fair value amounts are expressed in millions of euros.

(2) Maximum notional amounts are expressed in millions of currencies.

#### Reciprocal commitments corresponding to interest rate swaps

LISI S.A. has contracted interest rate swaps intended to hedge it against an increase in interest rates on variable rate loans. The details at December 31, 2015 are as follows:

Issuer	Face value (in €'000)	Capital remaining due (in €'000)	Fixed rate	Maturity
Variable rate vs. fixed rate	5,000	750	1.5900%	Sept-16
Variable rate vs. fixed rate	4,750	750	1.3925%	Sept-16
Variable rate vs. fixed rate	9,500	2,500	1.0750%	Mar-17
Variable rate vs. fixed rate	5,000	5,000	0.9400%	June-21
Variable rate vs. fixed rate	15,000	2,250	2.0730%	Sept-16
Variable rate vs. fixed rate	15,000	15,000	1.0700%	May-17
Variable rate vs. fixed rate	5,000	5,000	0.9400%	June-21
Variable rate vs. fixed rate	25,000	17,500	0.4500%	June-19
Variable rate vs. fixed rate	10,000	10,000	0.9700%	June-21
Variable rate vs. fixed rate	5,000	5,000	0.9525%	June-21
Variable rate vs. fixed rate	5,000	5,000	0.9675%	June-21



### 3.5 / SUBSIDIARIES AND HOLDINGS

#### 3.5.1 Elements regarding related companies and holdings

(in €'000)	Amount concerning related companies	
	with	whom the Company has a participating interest
<b>ASSETS:</b>		
Receivables related to equity holdings	500	-
Debtors and apportioned accounts	1,620	-
Cash advances to subsidiaries	411,313	-
Tax integration current account	0	-
<b>LIABILITIES:</b>		
Subsidiaries' financial assistance	255,476	-
Tax integration current account	8,252	-
Suppliers	188	-
<b>INCOME STATEMENT:</b>		
IT maintenance	29	-
Reserves for equity interests	2,143	-
Service and management fees invoices	8,145	-
Miscellaneous chargebacks	1,189	-
Revenues from subsidiaries' loans and current accounts	4,132	-
Revenues from equity interest	21,007	-

#### 3.5.2 Subsidiaries and holdings (company data in €)

Companies	Share capital	Shareholders' equity and minority interests	Share of capital held (%)	Gross book value of securities held	Provisions on securities held	Net book value of securities held	Loans, advances granted by the company not yet repaid	Loans, advances received by the company not yet repaid	Amount of guarantees given by the company	Sales revenue excl. VAT of the last financial year	Net income or net loss of the last financial year	Dividends received by the parent company during the last financial year
<b>Subsidiaries:</b>												
LISI AEROSPACE	2,475,200	112,525,645	100.00%	30,863,816		30,863,816		55,272,906		305,817,466	56,903,294	21,007,166
LISI AUTOMOTIVE	31,690,000	99,222,596	100.00%	93,636,481		93,636,481	39,165,347			25,104,963	(3,536,234)	
LISI MEDICAL	33,337,000	24,610,621	100.00%	33,337,000		33,337,000	31,319,986			2,234,868	8,141,998	

### 3.6 / IDENTITY OF THE CONSOLIDATING COMPANY

Compagnie Industrielle de Delle (CID)

Limited company with share capital of €3,189,900

Head Office: 28 Faubourg de Belfort – BP 19 – 90101 DELLE Cedex  
Compagnie Industrielle de Delle held 54.87% of the capital of LISI S.A. as at December 31, 2015.

### 3.7 / ALLOCATION OF PERFORMANCE SHARES

Acting on the recommendation of the Compensation Committee, LISI's Board of Directors decided, on October 24, 2012, to allocate performance shares to members of the Executive Committee and to members of the main Management Committees for the three LISI Group divisions, subject to their meeting certain performance targets. The same went for 2013, 2014 and 2015 to

the extent that at the meetings of October 24, 2013, October 23, 2014 and December 17, 2015, the Board of Directors renewed the opening of new plans subject to similar conditions.

The 2012 plan was definitively acquired in 2015.

The fair value of the benefits granted is recognized as a provision in 2015 for an amount of €0.8 million for the employees of the French companies. This cost was not allocated to divisions, and remains an expense at the LISI S.A. level until the definitive realization of the plan. The impact of the expense relating to the awards of free performance shares is included in the payroll expenses for employees of LISI S.A. only.

The maturity of the 2012 plan in May 2015 resulted in a provision reversal of €1 million.

Plans that impacted LISI S.A.'s accounts in 2015:

	Plan for 2012	Plan for 2013	Plan for 2014	Plan for 2015	Total
Allocation date	10/24/2012	10/24/2013	10/23/2014	12/17/2015	
Acquisition date	April 2015	April 2016	April 2017	April 2018	
Value in €'000 as at 12/31/2015	-	395	370	35	800
Impact (in €'000) on the financial statements of LISI S.A. as at 12/31/2015 (excluding social contributions)	1,068	769	445	35	181
Number of shares awarded	187,792	153,600	164,225	142,800	

### 3.8 / MISCELLANEOUS INFORMATION

- The Company directors and executives have not been given any advances or credits.
- Remuneration of executives stood at €925,655 for the year 2015 (remuneration net of social security contributions, including the variable element and attendance fees).
- The overall remuneration paid to the 5 highest-paid individuals totaled €1,850,454.

- The workforce as of December 31, 2015 numbered 21 individuals.
- Retirement commitments have not been mentioned, as they do not represent a significant amount.
- The Company does not have any financial leasing agreements.
- The fees recognized for the financial year ending December 31, 2015 for our auditors Ernst & Young and EXCO CAP AUDIT totaled €66,025.

## 4 / FINANCIAL RESULTS FOR LISI S.A. OVER THE PAST FIVE YEARS

(Articles 133, 135 and 148 of the Decree on Commercial Companies)

NATURE OF INDICATIONS (in €)	2011	2012	2013	2014	2015
<b>Financial situation at year end</b>					
Share capital	21,572,988	21,572,988	21,572,988	21,609,550	21,609,550
Number of shares issued*	10,786,494	10,786,494	10,786,494	54,023,875	54,023,875
<b>Total result of actual operations</b>					
Pre-tax sales	6,215,920	6,843,565	8,569,903	8,725,852	8,456,734
Earnings before tax, depreciation and provisions	15,987,962	14,163,291	13,571,588	19,809,178	17,605,395
Income tax	(1,977,461)	(1,567,669)	(8,584,787)	(4,349,384)	(11,797,426)
Employee profit-sharing					
Profit after tax, depreciation and provisions	19,308,622	17,144,076	20,550,519	24,037,035	30,037,487
Distributed profit**	13,530,664	15,101,092	17,819,630	19,467,388	21,069,311
<b>Result of operations per share</b>					
Profit after tax, but before depreciation and provisions	1.67	1.46	2.05	0.45	0.54
Profit after tax, depreciation and provisions	1.79	1.59	1.91	0.44	0.56
Dividends allocated per share (net)	1.30	1.40	1.70	0.37	0.39
<b>Personnel</b>					
Average head count	13	16	18	19	21
Payroll	2,039,051	2,482,746	2,786,748	2,869,313	3,032,271
Benefits paid (social security, benefits, etc.)	983,773	1,350,914	1,870,596	1,608,451	1,073,216

\* The nominal value of the share was divided by 5 in September 2014.

\*\* After deducting the dividend that will concern the own shares held by the Company for the years 2011 to 2014.

# RISK FACTORS



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The Company has carried out a review of the potential risks which could have an unfavorable effect on its business, its financial situation or its results (or on its capacity to achieve its objectives) and considers that there are no significant risks other than those disclosed.

## 1 / RISK MANAGEMENT

### 1.1 / FOLLOWING COSO GUIDELINES

Since 2004, the Group has been mapping risks in line with COSO guidelines. More recently it has also been drawing upon the provisions of Article L. 225-37 of the French Commercial Code on financial security and the recommendations of the French financial regulatory authority, the AMF. Having identified and listed risks at the level of each individual unit (production or distribution sites) the Group classifies consolidated risk within a matrix showing occurrence probability and severity rate. Then a "top down" approach helped prioritize risks. Each risk identified is subject to an action plan which is updated quarterly. A link is automatically made to proactive initiatives for hazard prevention, insurance, accounting services or the implementation of operational decisions.

### 1.2 / CLOSE COOPERATION WITH INSURERS

The consistency of the relationship with insurers and risk classification has helped to structure the Group's prevention approach. Thus, all of the insurers' recommendations regarding damage to property are included in the Environmental Safety Improvement Plans and are subject to periodic monitoring by the Risk Monitoring Committee. Our insurers revisit a number of sites each year, looking both at damage to assets and environmental risks, and then present their recommendations which enhance our action plan. Since 2002, all major sites, as well as new sites, have been audited several times. This ongoing improvement initiative is improving our prevention policy and enables us to optimize our insurance premiums. As such, no major damage has been observed for years and the loss ratio has been improving significantly regarding the property damage policy.

All relations with insurers are centralized at Group level, thereby providing a satisfactory coverage level.

### 1.3 / DRAWING UP ACTION PLANS

The action plans for safety/environment/prevention identified within the Group allow for a synthesis of hazard identification on the one hand, the preventive approach on the other, and finally asset preservation and control of operations within the Group. The program is coordinated by the head company of the LISI Group in the areas of HSE, internal controls, finance and cash flow management.

## 2 / INFORMATION ON ISSUER RISKS

In an approach meant to analyze the general and specific risks the Group is exposed to, the following categories have been identified:

- operating risks;
- strategic risks;
- environmental risks;
- legal risks;
- IT-related risks;
- credit, liquidity, market and currency risks (see note 2.4);
- other risks.

LISI is not exposed to any liquidity risk, including in countries that display contrasting growth prospects.

### 2.1 / OPERATING RISKS

#### 2.1.1 Exposure to risks of natural disaster or industrial action

In common with any other manufacturing company, the LISI Group could be disrupted by industrial strike action or natural disasters such as earthquakes, flooding, or even pandemics. Such events could negatively affect Group sales revenue or cause a substantial increase in expenses required to cover system maintenance or repair. The LISI Group cannot be exposed to more than 10% of its overall activity since the dispersion of the geographic footprint shows that the destruction of the most important site cannot exceed 10% of total Group sales and margin.

#### 2.1.2 Acquisitions

In order to manage any risks related to the integration of newly-acquired companies and to ensure the transferal of Group management principles, the LISI Group's policy is to acquire a total or at least strong majority controlling stake in the capital of any potential acquisitions. Any acquisition or sale plans are subject to approval by the Board of Directors. All the Group's acquisitions are the subject of an in-depth audit of the risk areas at the target company. The Group generally sets up mixed teams, using internal and external experts. With the exception of the "Ankit" joint venture in India, which should become majority-owned in 2016, the Group holds all these units with at least a very significant majority and most of them at 100%.

Note that the joint ventures with Poly-Shape and with SNECMA in Poland are majority-owned by the LISI Group.

## 2.2 / STRATEGIC RISKS

These risks are identified as major risks likely to compromise durably the completion of the strategic plan as described in paragraph 1.1. All identified risks which are classified in the "HIGH RISK" category of occurrence are the subject of insurance coverage (cf. paragraph 3) or of a corrective action plan and are treated as a priority by the managements of the various divisions.

## 2.3 / ENVIRONMENTAL RISKS

The LISI Group is committed to protecting the environment while manufacturing its products. Any negative impact resulting from its activities is minimal, and specific attention is paid to water, energy and waste management.

Its industrial and environmental policy aims to manage its major risks, which are:

- the risk of fire and its potential impact on affected sites or their environment;
- the risk of soil or water table pollution.

This risk management policy involves:

- the ongoing improvement of the fire protection of the sites, which are subject to annual monitoring and visits;
- investment in protection, with the installation of sprinkler systems or upgrading of existing systems;
- pollution risk prevention: the Group is implementing an appropriate prevention policy.

As part of the manufacturing sites' compliance program, and in the absence of any ongoing legal disputes, the Group has made provisions for an overall sum of €12 million. To prevent soil pollution on old sites, monitoring activities are carried out in concert with the local authorities, on the one hand, and implementing retrofitting work, on the other hand.

A provision of €4.6 million has been recorded for the assessed cost of decontaminating the Torrance site (California – USA) which suffered TCE (solvent) pollution several years ago (before 1975). The process that is currently in progress involves pumping and filtering underground water downstream from the site. This treatment has been used to treat more than 40.8 tons of solvents (TCE equivalents). The estimated amount at December 31, 2015 facilitates handling of treatment in accordance with the techniques recommended by our advisors. Liaison with the authorities has led to the swift closure of the soils file and to the acceptance of measures taken with regard to the deepest waters.

An amount of €1.2 million was recorded for the retrofitting of industrial facilities of the Manoir Aerospace group.

Furthermore, provisions for soil and buildings remediation were recorded on the French sites of LISI AEROSPACE (€4.0 million) and LISI AUTOMOTIVE (€2.2 million).

As part of the Social and Environmental Responsibilities requirements, LISI AUTOMOTIVE undertakes to reduce the impact of its activities on the environment and to ensure healthy, safe working conditions for all its employees and service providers, as part of the Global Compact. Commitment No. 7 states that "businesses are encouraged to apply the precautionary approach to environmental challenges". Commitment No. 8 plans to undertake "initiatives to promote greater environmental responsibility".

Finally, Commitment No. 9 promotes "the development and dissemination of environmentally friendly technologies". To comply with this commitment, LISI AUTOMOTIVE has set up three specific measures: standardization of practices and defining of indicators, risk management organized around the COSO benchmark and implementation of action plans for environmental safety.

The environmental preventive measures are described in Chapter 6, paragraphs 2 and 4.

## 2.4 / LEGAL RISKS

The Group is involved in a limited number of legal proceedings with third parties (not customers). All these disputes have been reviewed with our Auditors and the most significant were appreciated by the Audit Committee. Generally speaking, all legal positions are determined and reviewed by third-party and in-house specialists.

Except for the disputes referred to above, for a period covering at least the last 12 months, no governmental, legal, or arbitration proceedings (including any proceedings of which the Group is aware, which is pending or of which it is threatened) are to be reported that may have or have recently had significant effects on the Group's financial situation or profitability. The amount of provisions for legal risks found at December 31, 2015 is not material.

## 2.5 / IT-RELATED RISKS

For each of its divisions, the Group has identified an IT safeguard action plan likely to be implemented in the event of a serious failure. In addition, the Group has insured risks of interruptions and malfunctions, or forced use, of its IT systems with a specific policy.

## 2.6 / OTHER RISKS

### 2.6.1 Raw materials risks

The LISI Group is potentially exposed to changes in the costs of the raw materials (steel, alloys, plastics, aluminum, and titanium) used in the course of its business activities. Nevertheless, the Group estimates that such price increases are unlikely to impact negatively on its profit margins. Indeed, some commercial contracts include price-revision formulae which allow selling prices to be varied in accordance with changes to raw material costs. Suppliers work to limited time frames based on guaranteed-price contacts. At December 31, 2015, the LISI Group uses no financial instruments to manage its future exposure to changes in the costs of such raw materials. It can still benefit from agreements with suppliers to hedge against annual or multi-year periods to limit the impact of fluctuations in certain ore prices.

### 2.6.2 Energy-related risks

To cover its energy costs, the Group entered into a supply contract with electricity company EDF for its French sites (due to expire in 2017). For foreign sites, similar contracts have also been entered into, particularly in the Czech Republic and the UK.

### 2.6.3 Commercial risks

For the record, the Group manufactures thousands of different items using various raw materials (steels, alloys, aluminum, various plastics, titanium, etc.) and employing a wide range of technologies (cold and hot forging, forming, machining, die trimming and stamping, plastic injection, heat and surface treatment). Business risk, representing the risk of loss of contracts related to a product, is thus spread over a considerable number of products manufactured in the Group's 43 global sites. The main product families are developed in collaboration with customers, and the proportion of sales revenue from patented products plays only a secondary role in total consolidated sales.

### 2.6.4 Customer-related risks

Looking at the figures for 2015, only three clients accounted for more than 5% of the LISI Group's consolidated sales. Our 10 largest customers accounted for 52% of total sales; this list includes clients of all 3 divisions, LISI AEROSPACE, LISI AUTOMOTIVE and LISI MEDICAL. Our 51 largest customers accounted for 80% of sales.

Figures for our 3 largest customers have evolved as follows:

	2015	2014	2013
CUSTOMER A	15.0%	15.8%	15.2%
CUSTOMER B	8.0%	6.4%	6.0%
CUSTOMER C	5.5%	5.2%	5.6%

### 2.6.5 Product-related risks

The LISI Group is exposed to the risk of actions for liability or to enforce a guarantee by its customers regarding products sold. It is also subject to liability actions in the event of product fault leading to injury or damages. To protect itself against such risks, as described in paragraph 3 below, the LISI Group has third party liability cover for use of its products after delivery. The LISI Group's liability is often limited to compliance with the original product specifications or customer-defined specifications; it cannot be extended to the ways in which products are used. However, it is possible that the insurance policy taken out may not be sufficient to cover every possible financial consequence eventuality linked to such claims, particularly in the USA. This is why the LISI AEROSPACE division has set up an additional provision for product liability in the amount of 1% of the division's sales revenue, capped at €10 million.

### 2.6.6 Supplier-related risks

As a general rule and in view of the nature of its manufacturing activities, the Company does not rely exclusively on any one supplier or strategic subcontractor. The Group's main suppliers are those that provide it with raw materials. Outsourcing is confined mainly to technical applications, primarily specific heat treatment and finishing operations (surface treatment and assembly), since most of the Group's activities are integrated. For 2015, the various operations outsourced by the Group's sites represented approximately 6.4% of consolidated sales revenue.

The volume distribution of the main suppliers is as follows:

	2015	2014
First supplier	6.6%	3.1%
First five suppliers	15.0%	12.2%
First ten suppliers	20.6%	17.2%

### 2.6.7 Currency risks

The Group is exposed to the fluctuations of currencies such as the US dollar against the euro, and to a lesser extent to changes in the Canadian dollar, the British pound, the Turkish lira, the Czech crown or the Polish zloty. To reduce this level of risk, the LISI Group hedges the currency risk through financial instruments for an estimated amount corresponding to its final exposure.

The detail of such currency risk hedging is described in Chapter 3, paragraph 2.5.3.3 "Currency risks", as well as the hedging strategy in place.

### 2.6.8 Interest rate risk

The Group has hedged a significant part of the interest rate risk on its loans by swapping variable rates for fixed rates on medium-term credit lines. The detail of such interest rate

risk and of the instruments used to mitigate it is described in Chapter 3, paragraph 2.5.3.1 "Interest rate risk".

### 3 / INSURANCE POLICY

The LISI Group has several insurance policies, which mainly cover the following risks:

#### 3.1 / PROPERTY DAMAGE INSURANCE

As of January 1<sup>st</sup>, 2016, this policy covered own and others' installations, as well as operating losses in the event of a claim. The deductible is stated by claim and amounts to €0.1 million (€0.15 million for the Manoir Aerospace sites), and this for a maximum coverage amount of €1,430,313,643 for the buildings and equipment, €294,990,344 for merchandise, and €809,885,661 for operating losses.

#### 3.2 / THIRD-PARTY LIABILITY INSURANCE

This covers personal, physical and intangible damage that might occur during operations, as well as damages that occur after delivery, to the sum of €60 million per claim and per annum in primary coverage.

LISI AEROSPACE signed an insurance contract covering its liability for injury, property damage and consequential damage and flight disruptions due to its delivered aerospace products. The sum insured for all subsidiaries, per loss and per insurance year is €500 million.

#### 3.3 / CORPORATE OFFICERS' LIABILITY INSURANCE

The Group is covered by a directors' liability insurance policy for all its subsidiaries up to €10 million per annum.



# 5

## RISK FACTORS

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# CORPORATE SOCIAL RESPONSIBILITY



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## 1 / LABOR-RELATED ISSUES

### 1.1 / EMPLOYMENT

#### 1.1.1 Total workforce

As at December 31, 2015, the LISI Group employed 10,923 employees, an increase of the total workforce of 222 people, which represents a change of +2.07% compared to 2014.

This increase in the workforce results consecutively from:

- an increase in the workforce of the LISI AEROSPACE division (130 people);
- an increase in the workforce of the LISI MEDICAL division (35 people);
- an increase in the workforce of the LISI AUTOMOTIVE division (55 people).

#### Data at end December

	2015	2014	Difference	N/N-1
LISI AEROSPACE	7,087	6,957	1.87%	130
LISI MEDICAL	573	538	6.51%	35
LISI AUTOMOTIVE	3,241	3,186	1.73%	55
Holding company	22	20	10.00%	2
Group total	10,923	10,701	2.07%	222

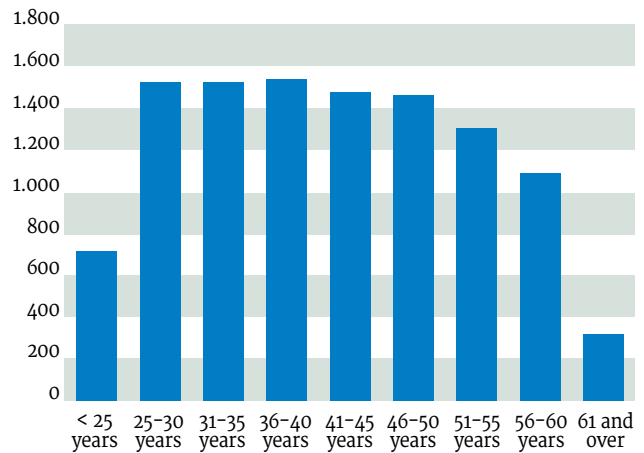
#### Headcount by division in 2015



- 65% LISI AEROSPACE
- 30% LISI AUTOMOTIVE
- 5% LISI MEDICAL

#### 1.1.2 Distribution of employees by gender, age and geographical area

##### 1.1.2.1 By age



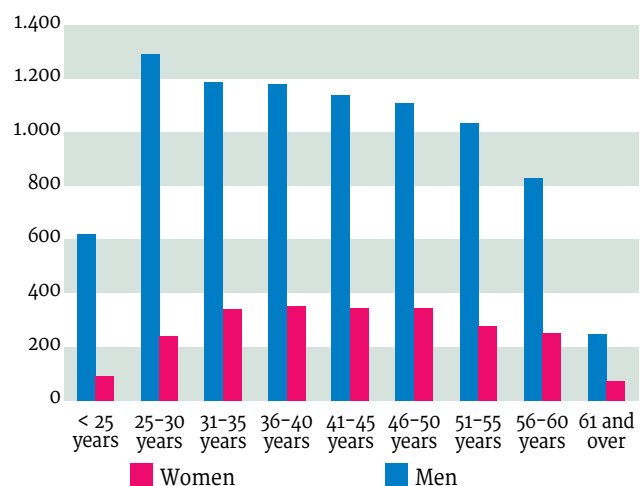
The breakdown of the headcount demonstrates homogeneity in each age range between 25 and 55. Indeed, there are around 1,200 employees in each five-year bracket.

As in 2014, the median age of the employees of the LISI Group falls within the 41-45 age group.

Employees under 25 and employees over 56 represent for their part almost 20% of the workforce of the Group.

##### 1.1.2.2 By gender

In 2014, the LISI Group employed 2,299 women present at the end of 2015, compared with 2,207 in 2014 and 2,046 in 2013, i.e. 4% more than the previous year.



The age pyramid shows a significant proportion of male employees under the age of 30. As for women, the proportion is evenly distributed among the 31-50 age groups.

More generally, those under 40 account for nearly half of the Group's workforce (48% at the end of December 2015, as at end of December 2014).

### 1.1.2.3 By geographic area

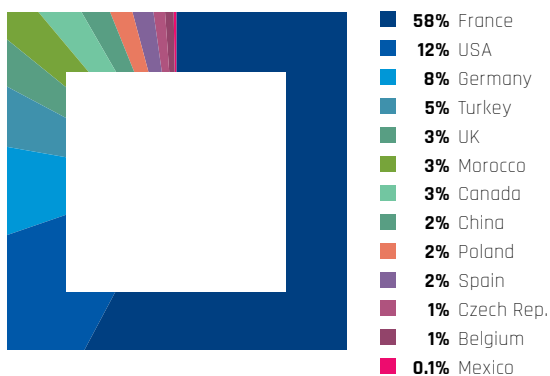
The LISI Group employs 10,923 individuals across 13 different countries.

Due to its history, the Company has strong presence in France. Indeed, most of the Group's workforce is based in France (6,318 employees or 58% of the workforce), but its external growth induces significant presence in the USA (1,286 people or 12%) and Germany (891 people or 8%).

The rest of the workforce (or the equivalent of one employee in five) is spread over the other ten countries.

Country	Breakdown
France	58%
USA	12%
Germany	8%
Turkey	5%
UK	3%
Morocco	3%
Canada	3%
China	2%
Poland	2%
Spain	2%
Czech Republic	2%
Belgium	1%
Mexico	0.1%

### Distribution of employees by geographic area in 2015

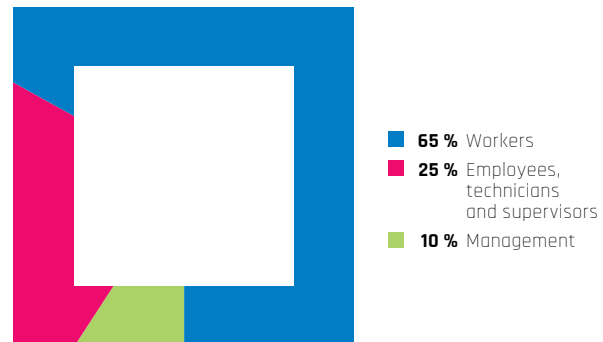


### 1.1.2.4 By socio-professional category

Manual workers represent 2/3 of the Group's total workforce. Employees, technicians and supervisors accounted for 25% of the workforce. Management staff, meanwhile, accounted for 10% of the workforce.

In 2015, Management staff increased significantly, posting a 10% rise.

Staff category	2015	2014	Difference	N/N-1
Workers	7,153	7,110	0.6%	43
Employees, technicians and supervisors	2,706	2,626	3.0%	80
Management	1,064	965	10.3%	99
Total	10,923	10,701	2.1%	222



### 1.1.3 Hiring and firing

The recruitment strategy of the Group is based on anticipation of requirements and the identification of the key competencies for each of the businesses.

Throughout the year 2015, the Group's growth has been accompanied by a significant number of new hires, in particular at LISI AEROSPACE division.

In total, 1,348 new employees joined the Group in 2015, or almost 1 employee out of 8.

Regarding the departures in the year 2015, LISI experienced a total of 342 resignations and 98 negotiated departures. Resignations account for nearly 40% of departures and remain the most common cause of departure from the Company. The Group proceeded to a total of 113 dismissals for personal reasons (disciplinary or other).

	<b>LISI</b>
Total new recruits	1,348
of which Management	168
Total departures	1,129
of which Management	115
Departures by motive	
Resignations	342
Negotiated departures	98
Dismissals (disciplinary)	113
Layoffs	80
Other motives for departure	496
number of expatriates as at 12/31/2015	17
number of impatriates as at 12/31/2015	1

#### 1.1.4 Remuneration and changes

In France, the annual salary negotiations resulted in the award to the employees of salary increases in line with the results and the business situation of each site.

The sites thereby demonstrated a responsible approach by agreeing on a suitable growth of their payroll bill.

In addition to the increase in the base salary, the negotiations also allowed for the implementation, in line with the specificities of each of the plants, of measures concerning minimum salaries, the value of the certain bonuses (seniority, team, night, lunch) and even on flexi-time.

In line with previous years, the Group remains attached to the idea of fair salaries based on employees' contributions and the results obtained. Hence, a significant proportion of salaries is linked to performance and distributed in particular via incentive bonuses and profit-sharing bonuses.

Employees also have savings plans that consist of various mutual funds to which they may allocate all or part of their rights, or make voluntary contributions. These payments qualify as appropriate, to matching contribution from the employer.

For 2015, the sums awarded to the employees in respect of incentive bonuses, participation and profit-sharing represented more than €14.67 million, or 3.93% of the Group's total payroll costs.

In France, the LISI Group employees receive a supplementary defined contribution pension scheme (the so-called "Article 83").

The employer pays a monthly fee on a mutual fund open to employees to enable them to build up retirement savings. Employees may make voluntary payments or allocate days off to increase the amount of these savings. Upon retirement, the resulting savings are converted into an annuity. Employees then receive additional income throughout their retirement.

Identifying and retaining talent is a major challenge for the LISI Group. As such, executives or owners of key positions in the organization receive a share award program conditional on the medium-term performance of the Company. This method of variable remuneration enables them to partner closely with the Company's performance results over several years.

## 1.2 / ORGANIZATION OF WORKING TIME

### 1.2.1 Organization of working time

The work of production staff is most frequently organized in two or three daily shifts. Depending on the site, substitution teams are likely to be implemented on weekend days. Furthermore, nightshift working was carried out in certain sectors in order to respond to specific workload requirements.

Overtime accounted for more than 646,931 hours in 2015, or 3.74% of hours worked. This volume of hours is mainly related to the significant workload at the sites of the LISI AEROSPACE division (448,425 overtime hours worked).

In France, the senior staff follows the principle of a flat number of days per annum (218), thereby acquiring days off. Depending on entities, executives can use some of these days in the form of a co-investment to benefit from employer-funded training activities.

### 1.2.2 Absenteeism

In 2015, the absenteeism rates in the LISI AUTOMOTIVE and LISI AEROSPACE divisions remained the same as in 2014, i.e. 3.6% for LISI AUTOMOTIVE and 3.4% for LISI AEROSPACE.

An improvement was recorded in the LISI MEDICAL division: 3.1% in 2015 versus 3.3% in 2014.

Various measures are taken at the divisions to reduce the number of hours lost:

- in most units, incentive agreements include an absenteeism indicator;
- interviews are conducted upon the employee's return to identify the levers of progress that will help prevent further absences (e.g.: work on ergonomics, gestures and posture training, adaptation of team schedules);
- communication actions are put in place to educate staff on the impact of unanticipated absences on production cycles;
- medical check-ups may also be conducted where required.

In France, the employees of the LISI Group benefit from the services of the Réhalto firm, in order to prevent any worsening of psychosocial risks, regardless of their origin, work-related or personal.

This listening and support platform, composed of psychologists available 24/7, allows any employee of the Group to obtain the assistance of a qualified professional to overcome their problems and find a solution to their difficulties, be they of a personal, professional, family or addiction-related nature.

A simple phone call, on a totally confidential basis, puts the employee in touch with a psychosocial health worker in his/her region, who is therefore able to provide a diagnosis. The employee can benefit from up to 12 hours of paid consultations.

### 1.3 / LABOR RELATIONS

#### 1.3.1 The organization of social dialogue, including the staff information, consultation and negotiation procedures

In addition to strict compliance with applicable law, the Group pays attention to social dialogue with the employees' representatives, altogether during meetings of the works committee (or the single employees' delegation) on each of the sites which has such a body, the Central Works Committee (Blanc Aéro Industries and Former), the European Committee and the Group Committee of LISI.

More generally, LISI ensures that the employees of the Group receive and have access to high-quality information. Hence, various means of communication have been put in place on the various sites of the Group:

- video screens in the workshops (LISI MEDICAL Orthopaedics);
- internal journals (LISI AEROSPACE, LISI AUTOMOTIVE Cejc, etc.);
- flash notes in the workshops based on recent news (LISI AUTOMOTIVE Cejc);
- information breakfasts (LISI AEROSPACE).

Training actions are also implemented for the local management in order to make them aware of the importance of maintaining good quality social dialogue.

Furthermore, specific committees made up of representatives of the employees and members of the Management meet regularly to hold discussions and make progress on various issues for which they were set up:

- forward planning of Employment and Skills;
- training;
- gender equality;
- quality of life at work;
- health insurance fund;
- accommodation.

### 1.3.2 Review of collective agreements:

The list of collective agreements in 2015 is as follows:

BAI Saint-Ouen-l'Aumône	Agreement for the donation of days off to the parents of a seriously ill child				
BAI Villefranche-de-Rouergue	Agreement on flexible working hours on a weekly basis	Agreement on the modalities concerning vacations and accrued leave	Supplementary incentive agreement	Rider to the incentive agreement	
Bologne	Incentive agreement	Agreement on the duration of elected representatives' mandates	Agreement on the extension of the mandates of current personnel representatives	Agreement to promote the employment of disabled persons	Agreement on the introduction of Saturday/Sunday work schedule
	Agreement on the introduction of new work schedules in the workshop	Additional coverage for the reimbursement of medical expenses	Additional "Incapacity, invalidity and death" coverage	Rider to the agreement on company benefits	Agreement on professional gender equality
Bar-sur-Aube	NAO agreement	Rider to the incentive agreement	Rider to the profit-sharing agreement		
LISI AEROSPACE Morocco	Agreement on social dialogue	CIMR pension fund participation agreement			
LISI AEROSPACE Structural Components	Incentive agreement and rider				
LISI MEDICAL Orthopaedics	Substitution team agreement	Inter-generation agreement	NAO agreement		
LISI MEDICAL Fasteners Neyron	Professional equality agreement	Incentive agreement	Inter-generation agreement		
La Ferté-Fresnel	Profit-sharing addendum	Agreement on professional equality between men and women			
BEIJING	Annual wage agreement				
SHANGHAI	Annual wage agreement				
CEJC	Annual collective agreement covering wage increases, gender equality, the prevention of harassment and violence at work, social dialogue, cooperation with local/national authorities, and HSE				
VÖHRENBACH	Annual wage agreement				
MONTERREY	"Sindicato Industrial de Trabajadores de Nuevo León" membership agreement				

## 1.4 / HEALTH & SAFETY

### 1.4.1. Health & safety at work

The LISI Group Senior Management became seriously involved at its highest levels in the areas of health, safety and the environment.

At all levels, the Group has as its objective to:

- Reach the excellence level of performance in the areas of Health and Safety, while keeping control over the occupational hazards generated by its activities.
- Make Health & Safety a vector of continuous improvement, a means to move forward, including in areas that are not directly related to it.

In order to ensure and achieve this goal, LISI has adopted HSE (Health Safety Environment) policy and organization to identify key areas for improvement, prioritize goals, and derive the appropriate actions. This policy and this organization are based on the international OHSAS 18001 standard (international standard governing the management system of health and safety at work).

In order to provide itself with the resources to succeed in this field, each production plant as at least one HSE Leader whose role is to lead the HSE activity for his plant and is the guarantor for the implementation of an HSE management system.

In addition, the LISI Group has an HSE Steering Committee whose role is to analyze accidents and major incidents within the Group and to establish HSE strategies aimed at reducing risks related to work, the environment and loss of goods. The Committee is chaired by the Chairman and CEO of the LISI Group and the Director of Manufacturing and Procurement. It comprises the HSE Managers from each division, the LISI Group HSE Manager (who leads it) and the insurance broker working on behalf of the LISI Group.

In terms of Safety, acceptance and dedication of each employee of the Group are actively sought in the process of improving the safety of our sites.

On May 6, 2014 an HSE Forum brought together the management of each division, all the Site Directors and the HSE Managers and the LISI Group; they have set for themselves ambitious goals. In particular:

- in terms of safety: at the end of 2016, all the sites of the LISI Group will be obliged to display the frequency rate of workplace accidents, with and without work stoppage (TF1) of less than ten days, and this incorporating the temporary employees working on behalf of the Company;
- in terms of environment: each of the three divisions of the LISI Group must reduce its industrial impact by reducing its consumption of energy by 10% in comparison with the 2014 figures;
- in terms of HSE: the LISI Group is seeking to embed a company HSE culture. These objectives will be achieved via the implementation of an HSE Excellence program and a Safety Culture program.

A new HSE Forum will take place in 2017 to report on the achievement of these objectives to all the plant managers and HSE managers.

The General Management of LISI has undertaken to put in place an ambitious program aimed at achieving industrial excellence in the field of HSE. This program is aimed at:

- setting a common course;
- initiating a federating and structuring project;
- deploying the resources to achieve our objectives;
- utilizing the best practices existing within the Group.

LISI defines HSE Excellence as the fact:

- of having robust foundations: in other words being irreproachable in the field of HSE, complying with applicable regulations, being a champion in certifications;
- of having the best practices in HSE management, leadership in the field, resolution of problems and control of risks;
- of setting ambitious objectives in terms of health, safety and the environment.

This is the reason why LISI has launched this program of which the clear objective is to make available to each plant tools for leadership and assistance to enable them to achieve HSE Excellence.

Furthermore, **technically**, LISI is constantly working to improve its workstations. Thus, in 2015, LISI invested €6.8 million in the field of safety and the environment, including for the safety of its machinery and for the implementation of ergonomic facilities and assistance in handling.

Then, from an **organizational** point of view, the sites implement a health and safety management system that is compliant with the international standard OHSAS 18001. Furthermore, all the industrial sites (excluding the recently acquired Manoir sites) have been certified to this same standard by an independent external organization.

But it is from the **behavioral** standpoint that the LISI Group has chosen to put forth the greatest efforts. The point here is mainly to give security the place it deserves: it should be the primary concern at the heart of workshops, since this is where the vast majority of accidents occur. This is materialized by the fact that Safety is the first issue dealt with during the daily PSM rituals (Problem Solving Management) at each level of plant management (Autonomous Production Group – Autonomous Production Unit – Site).

In addition, in 2015, LISI began the implementation of a Safety Culture program, which must:

- deal with behavior-based causes of workplace accidents;
- enable the management (from the plant manager to the shift supervisors) to understand the behaviors and give them the levers to act against them;
- develop a Safety Culture within the teams through the deployment of a structured communication campaign.

This long-term program is starting to bear fruit on the sites which have started its deployment.

Each employee, whether operator or manager, builds this safety culture. Everyone should participate in creating a work environment where risk is under control. And each employee must also pay attention to their own safety as well as that of their colleagues.

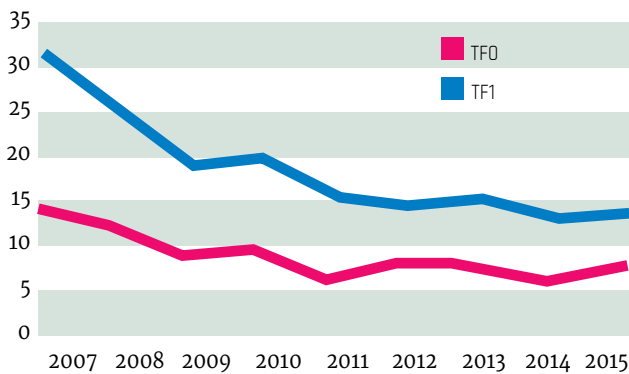


### 1.4.2 Review of the agreements with trade unions or employee representatives on health and safety at work

The agreements related to health and safety at work are incorporated into the list presented in 1.3.2.

### 1.4.3 Accidents at work, including their frequency and severity, and occupational diseases

The establishment of a genuine Safety Culture takes time. However, LISI recorded a steady improvement in the field of safety with the work conducted in three areas: technical, organizational, and human.



At the end of 2015, the frequency rate of workplace accidents with work stoppage which involved LISI employees or temporary staff (TF0) increased slightly compared to 2014 (+1.5 points), partly because of the change in scope and inclusion of the Manoir Aerospace sites. Nevertheless, the general trend has been highly encouraging over recent years as the LISI Group improved its TF1 by 30% compared to 2010 and 56% compared to 2007. This confirms the effectiveness of the continuous efforts made by all employees in terms of Health & Safety.

The frequency rate for occupational accidents with or without work stoppage (TF1) thus stands at 14.4.

In 2015, some of the Groups plants, including those of Monterrey, Cejc, Shanghai and Tangiers, reported no occupational accidents with or without work stoppage.

Nevertheless, the LISI Group recorded 44 occupational illnesses over all its sites, despite many efforts made in the implementation of handling equipment and the wearing of hearing protection.

Although the seriousness rate (TGo) – which represents the number of days lost as a result of workplace accidents per thousand hours worked – increased in 2015, it remained at a relatively low level, i.e. 0.31 days lost per thousand hours worked.

Each employee plays a major role in terms of prevention and LISI works to involve all employees in this process.

## 1.5 / TRAINING

The Group attaches particular importance to the training of its employees and considers that the enforcement of employees' skills is a major factor for the improvement of quality, efficiency and competitiveness.

LISI ensures that each employee, regardless of his/her age or position, has access throughout his career to the training courses necessary for the construction of his career path and his adaptation to changes in the businesses.

The internal and external training budget across all LISI Group sites stood at €5.6 million in 2015, equivalent to 1.5% of the Group's payroll.

This budget covered the provision of over 250,000 hours of training to the Group's employees, namely 1.45% of the total hours worked during 2015.

Hence, over 8,327 employees (76% of the Group's workforce) have had at least 3.5 hours of training.

LISI actively pursues its contribution to the integration of young people into the labor market by allowing large numbers of students to come and discover the business and its activities, whether through the completion of internships or periods of apprenticeship.

During 2015, LISI welcomed 637 interns, 241 apprentices and 83 work experience contracts across all its sites and its three divisions.

In addition, special attention is paid to the implementation of training needs identified in individual and professional interviews, and more particularly to senior employees who may encounter difficulties in their job or in their work environment.

TOTAL	LISI
Total hours of training (internal & external)	250,654
of which training entitlement (France only)	798
Number of employees trained (at least 3.5 hours of training over the year)	8,327
Training expenses (total internal and external expenses)	5,693,967
Number of interns recruited in 2015	637
Number of apprentices recruited in 2015	241
Number of work experience contracts signed in 2015	83

### Deployment of LEAP training courses

The year 2015 finally confirmed the deployment of LISI Excellence Achievement Program (LEAP) training sessions, initiated in 2013.



Intended to contribute to profitable and sustainable growth, the LEAP program is a system of best human and industrial practices which is in the course of employment throughout the Group's organizations.

This working method, aimed at achieving industrial excellence in all areas of the business, relies on the involvement of the employees and is aimed at reducing waste and all non-value-added activities, by analyzing and optimizing flows.

Custom-developed by our experts in industrial performance, the LEAP training courses assist with raising skill levels around the LEAP system tools (LEAP Basics, 5S, SMED, PSM, VSM, WSM, etc.).

### **Deployment of a major LISI Excellence tool in HSE: the Safety Culture Program (SCP)**

The aim of this program is to address behavior-related causes of occupational accidents by providing managers with the keys to understand hazardous behaviors and giving them the levers to correct them. This program also aims to develop a Safety Culture among employees through the deployment of a structured and regular communication campaign. Through a shared culture of caution, inciting each employee to make their work environment safer, the sites of Dasle and Puiseux recorded significant safety improvements.

### **Professional career paths and recognition of qualifications**

The management of the Group attaches particular importance to the development of professional qualifications by its employees.

Hence, for several years, the LISI AUTOMOTIVE division has been developing specific professional career paths, based on its strategic businesses:

- cold stamping on the sites at Dasle, Delle, La Ferté-Fresnel, Mélisey and Saint-Florent;
- heat treatment at Delle, Puiseux and Saint-Florent;
- machining operator at Mélisey and Dasle;
- machining isle setter at Mélisey;
- rolling operator/setter at Delle and Saint-Florent;
- laminator at La Ferté-Fresnel ;
- supervisor on all the French sites of LISI AUTOMOTIVE.

These professional career paths enable the employees to obtain a Certificate of Parity Qualification in Metallurgy (CQPM) or, in certain cases, a Certificate of Professional Inter-industry Qualification.

These certificates are recognized on a national level by companies in the metalworking sector; they certify the professional capacities of the holder and provide professional and social recognition.

The professional qualifications are developed closely with changes in the trades; they are updated regularly with the professionals in the businesses in order to respond in real-time to technological changes.

In 2015, two new qualifying career paths validated by the CQPI were initiated:

- surface treatment at La Ferté-Fresnel ;
- automatic control at La Ferté-Fresnel et Mélisey.

Hence, within the LISI AUTOMOTIVE division, nearly 5,300 hours were dedicated to these career paths, and 15 CQPM/CQPI qualifications were obtained in 2015.

This system is also active in other Group divisions, in particular on the LISI AEROSPACE sites of Marmande (CQPM Supervisor), Bar-sur-Aube and Bologne (CQPM Metallurgical Processing/ Forging) and Argenton (CQPM Boilermaking).

The LISI MEDICAL Orthopaedics site also continued the initiatives with a school of polishing in collaboration with the local UIMM, the job center, the AFPI and the town hall of Hérouville Saint Clair with a view to recruiting and training polishers as part of operational preparation for employment.

### **LISI AEROSPACE Knowledge Institute becomes LISI Knowledge Institute**

With 398 participants in training courses of between 2 and 13 days, the Company university LISI Knowledge Institute (LKI) was confirmed not only as a pillar in the strategy for the development of employee skills but also a major tool for the retention of talents and the attraction of candidates with high potential.

In view of the success which this program has seen, in 2015 LKI began to extend its coverage perimeter to all the divisions of the Group.

## **1.6 / DIVERSITY AND EQUAL OPPORTUNITY/EQUAL TREATMENT**

The LISI Group sees diversity as an asset, the exchange of ideas and points of view being a source of progress for the Company and an asset vis-à-vis its competitors.

The fight against discrimination of any kind is an essential prerequisite for these different profiles, whether by age, gender, ethnic origin, religious or other beliefs, to flourish

in their professional lives and give the best of themselves, confident that they will not be judged on their differences.

LISI ensures compliance with the employment legislation in the countries where the Group is present, as well as the correct application of the provisions set out in the various agreements concluded locally with the union organizations.

By way of example, LISI AUTOMOTIVE Former ensures that the following commitments are complied with in terms of professional equality between men and women:

- interview, as part of the recruitments made each year, the same percentage of men and women candidates by reference to the number of CVs received for each gender;
- ensure that there are no marked differences (greater than 4%) between men's and women's remuneration within each of the grades Workers, Employees, Technicians and Supervisors;
- carry out a specific examination of the situation of employees for whom there may exist variations in terms of average base salary by category and qualification level;
- examine all requests for part-time working or adjustment of working hours and respond with reasons and favorably to the extent possible.

Promotion and enforcement of fundamental provisions of ILO Conventions:

### 1.7 / PROMOTION AND ENFORCEMENT OF FUNDAMENTAL PROVISIONS OF ILO CONVENTIONS

Aware of their responsibilities vis-à-vis the fundamental conventions of the ILO, LISI oversees their application at each of the Group entities worldwide.

Respect for freedom of association and for the right to collective bargaining, the elimination of discrimination in respect of employment and occupation, forced or compulsory labor and the effective abolition of child labor, are issues that are monitored during the site audits and to which management gives a great amount of attention.

LISI is also a signatory of the United Nations - Global Compact, which includes these themes in its principles 3, 4, 5 and 6.

## 2 / ENVIRONMENTAL ISSUES

### 2.1 / GENERAL ENVIRONMENTAL POLICY

#### 2.1.1 The organization of the Company to take into account environmental issues and, where appropriate, approaches to assessment or environmental certification

Nowadays, the improvement of working conditions such as reducing the environmental footprint, are performance indicators that are as important as the economic and financial indicators.

For several years, the LISI Group was fully engaged in placing social and environmental issues at the heart of its corporate culture in order to turn them into intrinsic values.

Like for Health and Safety at Work, the LISI Group Senior Management is mobilized at the highest level and involved in the field of the Environment.

The policy and organization put in place are based on the international standard ISO 14001 (international standard governing the management system of the environment).

Hence, at the end of 2015, apart from the recently acquired Manoir Aerospace sites, all of the LISI Group's manufacturing sites are ISO 14001 certified.

#### 2.1.2 Employee training and information in terms of environmental protection

The LISI Group relies heavily on the skills of all employees to achieve excellence in Health - Safety at Work and Environment. Only each individual behavior can help it build a genuine enterprise HSE culture.

That is why LISI has decided to continue investing in Human Beings. In fact, 0.23% of the hours worked were allocated to training in the HSE field in 2015, compared with 0.30% in 2014.

Actually, the men and women that make up a company are its key ambassadors in all areas, and their dedication to the Company's operations is an asset on which LISI intends to capitalize.

### 2.1.3 The resources devoted to the prevention of environmental risks and pollution

The consolidated amount of HSE expenditures by division is as follows:

Division	HSE expenditures in 2015 - in €'000	Total expenditures - in €'000	% of expenditures devoted to HSE
LISI AEROSPACE	4,343	76,240	5.7%
LISI AUTOMOTIVE	1,757	37,258	4.7%
LISI MEDICAL	703	3,358	19.9%
LISI GROUP	6,803	116,586	5.8%

Notable investments include:

- Improvement of grinder suction – Puiseux – €28 k
- Installation of a system for treatment of VOCs – St Florent s/ Cher – €304 k
- Rationalization of energy consumption – Mellrichstadt – €98 k
- Replacement of flammable roof covering – Marmande – €1,811 k

### 2.1.4 The amount of provisions and guarantees for environmental risks, provided that such disclosure is not likely to cause serious harm to the Company in an ongoing dispute

The consolidated amount of HSE risk provisions by division is as follows:

Division	Amount of HSE provisions for 2015
LISI AEROSPACE	€10,093K
LISI AUTOMOTIVE	€1,031K
LISI MEDICAL	€275K
LISI Holding	€1,376K
LISI Group - Total	€12,775K

## 2.2 / POLLUTION AND WASTE MANAGEMENT

### 2.2.1 Measures to prevent, reduce or repair emissions to air, water and soil that seriously affect the environment

LISI closely monitors the direct impact its direct production sites may have on the environment. The best technology is sought to reduce the environmental footprint and to anticipate potential regulations.

The surface treatment lines generally benefit from these technologies because their atmospheric emissions and wastewater discharges may affect the surrounding environment if they are not controlled.

The LISI Group's industrial sites are all ISO 14001 certified, except for the recently acquired Manoir sites. Therefore, a detailed analysis of the environmental impact, the so-called "Environmental Analysis", is carried out by each of them. To maintain this certification, the sites must implement actions to reduce the environmental footprint of those activities or tasks identified as the most significant.

### 2.2.2 Measures to prevent, recycle, and eliminate waste

The waste production indicator is, for 2015, 58.45 kg of waste for €1,000 of added value.

In addition, the proportion of waste sorted is still very high, at 93.4%, similar to the 2014 figure. The remaining portion concerns domestic waste generated by production-related activities (toilets, cafeterias, etc.).

The LISI AUTOMOTIVE division is the largest producer of waste. This is due to the large quantities of materials used and produced and to the fact that LISI AUTOMOTIVE is the division that best sorts its waste, with 96.8% of waste sorted.

LISI AEROSPACE sorts 89.3% of its waste. The difference is explained by the greater number of employees in this division, therefore the amount of household waste is greater.

The LISI MEDICAL division, in turn, only accounts for 1.45% of the waste produced.

The production plants principally generate metallic waste (52% of the total quantity of waste produced). These are sold for recycling. Dangerous waste sorted, which represents 33% of the total quantity of waste, is removed via authorized channels that abide strictly by applicable regulations.

### 2.2.3 Taking into account noise and other forms of pollution specific to an activity

The LISI Group's sites follow and record all complaints – whether comments, formal or informal, official or not – issued by stakeholders. Thus, eight complaints were recorded throughout the Group's sites. The majority are related to neighborhood disturbances arising from noise generated by certain of our sites. Each complaint receives a reply – written or otherwise – sent to the party concerned.

Sites concerned	Complaint	Reason
Delle	2	2 letters concerning the use of the TMS Pro software
Dorval	2	2 insurer requests concerning fire protection
Marmande	1	1 complaint concerning noise
Saint Florent s/ Cher	2	2 DREAL requests for the measurement of underground water and noise impacts
Caen	1	1 complaint concerning noise

## 2.3 / SUSTAINABLE USE OF RESOURCES

### 2.3.1 Water consumption and water supply according to local constraints

Water is little used in the manufacturing processes implemented at the sites. It is mainly involved in parts washing and surface treatment. However, most process waters are recycled. In addition, local initiatives are encouraged and are numerous.

All these accumulated initiatives provided for a reduction in water consumption of 15.5%, as a ratio of value added on a like-for-like basis (excluding Manoir sites), between 2014 and 2015. This drop was mainly attributable to LISI AUTOMOTIVE, through the work done on the cooling water of the Dreux site.

### 2.3.2 The consumption of raw materials and the measures taken to improve the effectiveness of their use

The LISI Group is very cautious about the consumption of raw materials and works to optimize the use of these resources. The manufacturing sites primarily use metals, and to a lesser extent plastics.

Metal work is done mainly by deformation – cold forging and hot stamping – causing no loss of material aside from adjustments. More sites work daily to optimize their material

resources (waste reduction, SMED to reduce losses during adjustment phases, etc.). Finally, the waste generated by the final stages of production (machining, sharpening) are sorted and sent for 100% materials recovery.

Regarding the plastic, the production sites that use this resource recover and sort their plastic waste (core samples, scrap). Such waste is then crushed and reintroduced into the production lines, to the maximum extent required by our customers.

### 2.3.3 Energy consumption, measures to improve energy efficiency and use of renewable energy

Energy consumption diminished. Tighter control of our consumption and awareness of our production teams play a key role in this decrease in our impact on the consumption of energy resources. Sites are pursuing their waste cutting activities.

A non-negligible part of the energy is dedicated to heating; weather variations mean that energy consumption under this heading is also variable.

The majority of the energy is used for production. It is therefore necessary to distinguish those processes for which the consumption is directly related to production and those processes – such as Heat Treatment – which have a fixed part of energy consumption which is independent of production

(raising of temperature, etc.). So that a dip in production does not translate directly into an immediate drop in energy consumption. This explains the differences between the divisions.

LISI improved its consumption to 0.650 MWh for €1,000 of added value (0.564 MWh for €1,000 of added value excluding Manoir). In 2016, the divisions will draw up an energy reduction and management plan in order to reduce our energy footprint.

## 2.4 / CLIMATE CHANGE

### 2.4.1 Emissions of greenhouse gases

In 2011, LISI produced an assessment of the greenhouse gas emissions of its legal entities with more than 500 people in France.

Hence, the emissions in CO<sub>2</sub> of Greenhouse Gas equivalent represented 2,276 metric tons for Blanc Aero Industrie, 2,348 metric tons for Creuzet, 5,542 metric tons for Indraero and 15,606 metric tons for Former, namely a total for these entities of 25,772 metric tons.

The analysis in the report shows that the main source of release of Greenhouse Gases is related to energy consumption.

This confirms LISI's general action to reduce its carbon footprint through its energy consumption.

## 3 / SOCIETY-RELATED ISSUES

### 3.1 / TERRITORIAL, ECONOMIC AND SOCIAL IMPACT OF THE COMPANY'S BUSINESS

The LISI Group is firmly rooted in France, particularly in Franche Comté. Indeed, of the Group's 43 production sites, 19 are located in France (49%) of which 5 in Franche-Comté, the Company's birthplace. These 19 French sites represent 58% of the workforce.

At foreign sites, the vast majority of employees come from the local population, thus contributing to the development of the local economic and social fabric.

The LISI Group includes in total 17 expatriates and 1 impatriate out of its 10,923 employees, or a very small proportion, which demonstrates that the sites mainly employ people originating from the local population. Expatriates are mostly managers, which also ensures compliance with Group's operating rules.

### 3.2 / RELATIONSHIPS WITH PERSONS OR ORGANIZATIONS INTERESTED IN THE COMPANY'S BUSINESS

#### 3.2.1 The conditions for dialogue with those persons and organizations

The international standards ISO 14001 and OHSAS 18001 have as one of their basic principles, dialogue with the Interested Parties. LISI has based its system of environmental, health, and safety management on these standards.

Thus, individuals and/or organizations interested in the Company's business have been identified by the sites, as well as their expectations. All requests received are subject from the sites.

#### 3.2.2 Partnership and sponsorship activities

The LISI Group is a major economic player in all areas where it operates. It thus contributes to local employment and to local and regional development. A significant number of employees also contribute to the dynamism of associations, clubs, clusters, networks and other professional organizations.

Such professional organizations include the GIFAS (the Group of French Aerospace Industries) for LISI AEROSPACE, AFFIX (Association of Manufacturers of Mechanical Fasteners) and DSV (Deutscher Schraubenverband) for LISI AUTOMOTIVE and SNITEM (National Union of the Industry of Medical Technology) for LISI MEDICAL.

LISI is also regularly involved in networks to help 2nd and 3rd level suppliers develop by sharing best practices in terms of industrial excellence, as is the case, for example, with the Vehicle of the Future Segment (segment of excellence in the automotive industry) or the Club of CEOs of the South.

In addition, LISI encourages local partnerships and exchanges, particularly the development of close relationships with schools, universities and the top colleges (Engineering, Management, etc.) in order to anticipate, for each division, the future requirements in terms of employment and skills.

More specifically in France, the sites collaborate closely with the CFAI, AFPI, UIMM and "Pôle Emploi" (Job Center) to implement Operational Preparation for Employment processes, and with the local ADEFIMs in order to optimize the financing of the training actions.

### 3.3 / SUBCONTRACTORS AND SUPPLIERS

The LISI Group is part of a "win - win" sustainable partnership with its suppliers and subcontractors to ensure mutual, long-term success.

Aside from economic considerations (quality, competitiveness and continuous improvement), the Suppliers Charter established by the Group dictates the terms of partnership in accordance with the principles of ISO 14001, which are addressed during audits for selecting new suppliers.

The approval and implementation of the ten principles of the United Nations' "Global Compact" program (Corporate Social Responsibility principles that include Human Rights, Labor Standards, Environment and the Fight against Bribery) are also mentioned in the Suppliers Charter.

The Group's Purchasing Policy includes a section on ethics, sustainable development and corporate responsibility, with the application of the "Global Compact" principles and the requirement for ISO 14001 and OHSAS 18001 certification, in particular for our strategic suppliers and subcontractors.

### 3.4 / LOYAL PRACTICE

#### 3.4.1 Actions taken to prevent bribery

The LISI Group has built its growth on compliance with laws and best practices. Each division is responsible vis-à-vis the Group's Senior Management for the proper performance of its subsidiaries and employees. Relationships with third parties are dictated by the Group's scoping procedures, which are implemented by the divisions through the dissemination of division-specific procedures. For example, LISI disseminates and updates a Purchasing and Supplier Relations procedure, which specifies for example the limits and authorization thresholds for donations and gifts.

The Group's employees are trained on business Ethics through a specific module. In addition, the Supplier Charter that complies with the principles set out in the United Nations' Global Compact program is widely distributed to all LISI stakeholders.

#### 3.4.2 Action taken in favor of the health and safety of consumers

Although certain parts produced by the LISI Group may have an impact on the safety of the end consumer, LISI operates quality control systems enabling it to meet the requirements of its customers and therefore to guarantee that all measures are taken to guarantee this safety for the end user.

### 3.5 / HUMAN RIGHTS

#### 3.5.1 Action taken in favor of human rights

The LISI Group has joined the Global Compact. The first and second principles of the Global Compact concerning human rights, namely:

1. businesses should support and respect the protection of international law on human rights within their sphere of influence;
2. they should ensure that their own corporations are not accomplices of human right violations.



## 4 / TABLE OF HSE INDICATORS

Indicators (from October 1 <sup>st</sup> to September 30)	Definition	Unit	2014 (without Manoir)	2015 (with Manoir)	Difference 2015 vs 2014 (without Manoir)	
Energy	Municipal water consumption	Volume of water from the city's distribution network consumed by the production site	m <sup>3</sup>	345,443	437,893	10,360
	Consumption of water drawn directly from the natural environment	Volume of water drawn by the production site from the rivers, lakes and groundwater	m <sup>3</sup>	304,913	444,414	(74,796)
	Electricity consumption	Electrical power from the city grid or self-generated, consumed by the production site	MWh	221,745	277,275	8,245
	Natural gas consumption	Heat energy from the volume of natural gas consumed by the production site	MWh	117,851	175,254	5,105
	Liquefied petroleum gas (butane - propane) consumption	Heat energy from the volume of LPG consumed by the production site	kWh	5,460,559	4,536,914	(923,645)
	Domestic fuel consumption	Volume of heating oil consumed by the production site for industrial and heating purposes	m <sup>3</sup>	107	123	(13)
	Consumption of other energies	Other energies (steam, etc.)	MWh	464,550	555,201	90,574
	Hazardous products	Consumption of products with permanent harmful effects for humans	Quantity consumed of all products belonging to the list of products with harmful and permanent effects for humans (all products classified as carcinogenic, mutagenic or toxic for reproduction as defined by local national regulations). Oil for forklifts can be found in this category	kg	410,822	212,330
Waste	Sorted metal	Total amount of metal discharged and sorted as waste according to national regulations	t	19,132	21,509	324
	Paper - Sorted cardboard	Total amount of paper and cardboard discharged and sorted as waste according to national regulations	t	451	495	0
	Sorted plastic	Total amount of plastic discharged and sorted as waste according to national regulations	t	224	211	(28)
	Sorted wood	Total amount of wood discharged and sorted as waste according to national regulations	t	639	901	(34)
	Oil (soluble + whole + whole and water)	Total amount of oil discharged and sorted as waste according to national regulations	t	1,799	2,011	31
	Other household waste (non-hazardous) or non-sorted household waste	Amount of unsorted non-hazardous waste or household waste (as per national regulations) discharged from the site	t	2,162	2,731	(279)
	Hazardous wastes (without oil)	Amount of hazardous waste (as per national regulations) excluding oil waste discharged from the site	t	10,387	13,441	725
Occupational accidents	TFo at end of December	TFo is the frequency rate of occupational accidents with lost time over 12 rolling months: TFo = Number of occupational accidents with lost time for the 12 months elapsed × 1,000,000 / Number of hours worked over the 12 months elapsed	unit	8.7	10.2	1.5
	TF1 at end of December	TF1 is the frequency rate of occupational accidents with and without lost time over 12 rolling months: TF1 = Number of occupational accidents with and without lost time for the 12 months elapsed × 1,000,000 / Number of hours worked over the 12 months elapsed	unit	13.7	14.4	0.7
	TGo at end of December	TGo is the severity rate of occupational accidents with lost time over 12 rolling months: TGo = Number of lost days in the 12 months elapsed × 1,000 / Number of hours worked over the 12 months elapsed	unit	0.28	0.31	0.03
	Number of occupational diseases	Number of occupational diseases reported on the production site that generated a work stoppage	unit	32	44	(2)
Incidents and complaints	Number of outbreaks of fire	Number of outbreaks of fire requiring the use of firefighting means (fire extinguishers, fire hose station, sprinkler, other) reported on the production site	unit	56	87	20
	Number of incidents requiring the intervention of outside help	Number of incidents occurring on the production site (fire, pollution, natural disasters, hazardous events) requiring the intervention of firefighters or civil security services	unit	8	13	4
	Formal notice sent by the authorities	"Official" request originating from or addressed to a competent authority in terms of health, safety, environment or public safety, requesting that the industrial site put a final stop to a nuisance or a hazard, or comply with a regulatory requirement	unit	6	10	4
	Number of complaints issued by stakeholders	Informal note that any third party (neighbors, organizations, etc.) may use directly with the site when subjected to any nuisance, e.g.: mail, written recordings of telephone complaints, etc.	unit	7	8	1
HSE training courses	Number of HSE Training hours completed	The courses listed cover all internal and external training to develop the HSE skills or knowledge of all LISI staff. These do not include the HSE training hours for newcomers	hours	46,691	47,170	(2,013)

## 5 / CORRELATION TABLE

### Scope

For Health & Safety and Environmental aspects, the reporting scope does not incorporate the Chihuahua site, as the buildings do not belong to LISI and the personnel is not employed by LISI.

### Exclusions

The 42 themes mentioned in the decree have been treated as transparently as possible. Certain items have not been the subject of reporting for the following reasons:

- **Utilization of the land:** The land area of the buildings occupied by the Group is optimized, changes little and LISI does not have any activities involving extraction resources present in the ground.
- **Protection of biodiversity and adaptation to climate change:** We have not identified any specific risks or challenges in these areas related to our activities.

### Labor-related issues

Topic	Sub-topic	Paragraph
Employment	Total workforce	§ 1.1.1
	Distribution of employees by gender, age and geographical area	§ 1.1.2
	Hiring and Firing	§ 1.1.3
	Remuneration and changes	§ 1.1.4
Organization of working time	Organization of working time	§ 1.2.1
	Absenteeism	§ 1.2.2
Labor relations	The organization of social dialogue, including the staff information, consultation and negotiation procedures	§ 1.3.1
	Review of collective agreements	§ 1.3.2
Health & Safety	Health & safety at work	§ 1.4.1
	Review of the agreements with trade unions or employee representatives on health and safety at work	§ 1.4.2
	Accidents at work, including their frequency and severity, and occupational diseases	§ 1.4.3
Training	Training policies implemented	§ 1.5
	Total number of training hours	§ 1.5
Diversity and equal opportunity/equal treatment	Policy implemented and the action taken for gender equality	§ 1.6
	Policy implemented and measures taken for employment and inclusion of people with disabilities	§ 1.6
	Policy implemented and action taken for the fight against discrimination	§ 1.6
Promotion and enforcement of fundamental provisions of ILO Conventions:	Respect for freedom of association and the right to collective bargaining	§ 1.7
	Elimination of discrimination in respect of employment and occupation	§ 1.7
	Elimination of forced and compulsory labor	§ 1.7
	Effective abolition of child labor	§ 1.7



## Environmental issues

Topic	Sub-topic	Paragraph
General environmental policy	Organization of the Company to take into account environmental issues and, where appropriate, approaches to assessment or environmental certification	§ 2.1.1
	Employee training and information in terms of environmental protection	§ 2.1.2
	Resources devoted to the prevention of environmental risks and pollution	§ 2.1.3
	Amount of provisions and guarantees for environmental risks, provided that such disclosure is not likely to cause serious harm to the Company in an ongoing dispute	§ 2.1.4
Pollution and waste management	Measures to prevent, reduce or repair emissions to air, water and soil that seriously affect the environment	§ 2.2.1
	Measures to prevent, recycle, and eliminate waste	§ 2.2.2
	Taking into account noise and other forms of pollution specific to an activity	§ 2.2.3
Sustainable use of resources	Water consumption and water supply according to local constraints	§ 2.3.1
	Consumption of raw materials and measures taken to improve the effectiveness of their use	§ 2.3.2
	Energy consumption, measures to improve energy efficiency and use of renewable energy	§ 2.3.3
Climate Change	Emissions of greenhouse gases	§ 2.4

## Society-related issues

Topic	Sub-topic	Paragraph
Territorial, economic and social impact of the Company's business	In terms of employment and regional development	§ 3.1
	On neighboring and local populations	§ 3.1
Relationships with persons or organizations interested in the Company's business	Conditions for dialogue with those persons and organizations	§ 3.2.1
	Partnership and sponsorship activities	§ 3.2.2
Subcontractors and suppliers	Consideration, in the Company's purchasing policy, of social and environmental challenges	§ 3.3
	Importance of outsourcing and consideration in relationships with suppliers and subcontractors for their social and environmental responsibility	§ 3.3
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# 6

## CORPORATE SOCIAL RESPONSIBILITY

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# INFORMATION REGARDING THE COMPANY AND CORPORATE GOVERNANCE



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## 1 / COMPANY INFORMATION

### 1.1 / SHARE CAPITAL

#### 1.1.1 Amount of share capital

Share capital taken up by shareholders and fully paid-up, as at December 31, 2015, amounted to €21,609,550, divided into 54,023,875 shares with a face value of €0.40 of the same category.

#### 1.1.2 Changes in share capital over the past five years

Date of Shareholders' General Meeting	Date of Board Meeting	Nature of transaction	Nominal increase (reduction) in capital	Increase (reduction) in capital inc. premium	Number of shares created (cancelled)	Nominal value of shares	Total number of shares after issue	Capital after transaction
Capital at 12/31/2015: €21,609,550 divided into 54,023,875 shares with €0.40 face value								
04/25/13	07/24/14	Division by 5 of the face value of the share	–	–	–	€0.40	54,023,875	€21,609,550
04/25/13	02/20/14	Capital increase reserved for employees	€36,562	€1,781,301	18,281	€2	10,804,775	€21,609,550
02/10/04	07/28/10	Capital increase by conversion of warrants	€3,616	€81,360	1,808	€2	10,786,494	€21,572,988
04/29/09	04/28/10	Capital increase reserved for employees	€61,650	€868,649	30,825	€2	10,784,686	€21,569,372
02/10/04	02/20/08*	Capital increase by conversion of warrants	€299,588	€6,740,730	149,794	€2	10,753,861	€21,507,722
02/10/04	12/21/07	Capital increase by conversion of warrants	€169,592	€3,815,820	84,796	€2	10,604,067	€21,208,134
02/10/04	08/29/07	Capital increase by conversion of warrants	€255,292	€5,744,070	127,646	€2	10,519,271	€21,038,542
02/10/04	06/27/07	Capital increase by conversion of warrants	€361,684	€8,137,890	180,842	€2	10,391,625	€20,783,250
02/10/04	02/22/07	Capital increase by conversion of warrants	€30,000	€675,000	15,000	€2	10,210,783	€20,421,566
02/10/04	12/20/06	Capital increase by conversion of warrants	€498,926	€11,225,835	249,463	€2	10,195,783	€20,391,566
02/10/04	06/23/06	Capital increase by conversion of warrants	€43,640	€981,900	21,820	€2	9,952,166	€19,892,640
02/10/04	06/23/06	Capital increase reserved for employees	€55,332	€1,122,686.58	27,666	€2	9,924,500	€19,849,000

\* Conversion of warrants at end December 2007.

### 1.1.3 Share capital authorized but not issued

On April 22, 2015, the Extraordinary General Meeting authorized the Board of Directors to issue, in one or more installments, new shares for cash, reserved for group employees participating in the Company's mutual fund, up to an overall maximum amount of €2,000,000 including issue premiums, within a period of 26 months from the date of this Meeting.

### 1.1.4 Potential capital securities

At December 31, 2015, there are no warrants providing access to capital.

### 1.1.5 Dividend distribution policy for the past five years - Dividend prescription period

The distributable profit is at the disposal of the Shareholders' General Meeting, which determines its allocation.

In the past five years, dividends paid out per share have been as follows:

	Net dividend in €
2010	1.05
2011	1.30
2012	1.40
2013	1.70
2014*	0.37
2015 <sup>(1)</sup>	0.39

(1) Subject to the decision of the Ordinary Shareholders' General Meeting of April 27, 2016. The dividend payment date was set at May 9, 2016.  
\* Unit value of the dividend following the 5 stock split.

The timeframe for paying dividends is nine months as of the year-end date. Unclaimed dividends are waived to the State after a period of five years beginning of the payment date.

## 1.2 / SHARE REPURCHASE PROGRAM

### 1.2.1 In place at December 31, 2015

On April 22, 2015, the Combined General Meeting authorized the Company to repurchase up to 10% of its own shares in the open market for a period of 18 months, i.e. up until October 22, 2016.

Thus, LISI S.A. plans to launch a stock repurchase program for the following purposes, in decreasing order of importance:

- to increase the activity of the stock on the market by an Investment Services Provider via a liquidity contract in accordance with the professional code of ethics recognized by the AMF (the French Stock Market Authority);
- to grant stock options or free shares to employees and corporate officers of the company and/or its Group;
- to retain and use shares as consideration or payment for potential acquisitions;
- to cancel shares purchased, subject to the approval of the Extraordinary General Meeting to be called at a later date.

The following terms apply to this authorization:

- The Company may not repurchase its own shares for more than €40 per share, not including transaction fees;

The highest figure that LISI S.A. would pay if it purchased shares at the ceiling price set by the Shareholders' General Meeting, i.e. €40, is €158,402,360.

Under the above-mentioned share repurchase program, LISI S.A. acquired 370,210 treasury shares in 2015, i.e. 0.7% of the total number of shares issued. The number of own shares held by LISI S.A. stands at 1,233,252.

The transactions carried out by the Company on its own shares are summarized in the table below:

	Number of shares	Average weighted price in €
<b>Shares held at 01/01/2015</b>	<b>1,442,328</b>	<b>7.94</b>
Shares acquired in 2015	370,210	24.99
Shares awarded in 2015	(187,792)	7.46
Shares disposed of in 2015	(391,494)	24.40
<b>Shares held at 12/31/2015</b>	<b>1,233,252</b>	<b>7.91</b>
<i>Of which shares allocated to remuneration in shares</i>	1,200,638	
<i>Of which available shares</i>	32,614	

Shares have been purchased and sold within the scope of the market-making contract with Oddo Corporate Finance. The market-making contract complies with the ethical charter of the AFEI.

## 1.2.2 New share repurchase program

The next Shareholders' General Meeting will be offered to renew its program to repurchase LISI S.A. shares, in accordance with the new rules applicable since the entry into force of European Rules No. 2273/2003 of December 22, 2003. LISI S.A. offers to acquire a number of shares representing up to 10% of the number of shares that make up its capital stock, except for the acquisition of shares meant to be kept and the delivery of shares against or as payment for external growth operations, if applicable, whose total number will be limited to 5% of the equity, i.e. 2,701,193 shares.

The duration of the stock repurchase program is set at 18 months.

The new stock repurchase program provides that the stock purchased will serve the following purposes, in decreasing order of importance:

- to increase the activity of the stock on the market by an Investment Services Provider via a liquidity contract in accordance with the professional code of ethics recognized by the AMF (the French stock market authority);
- to grant stock options or free shares to employees and corporate officers of the company and/or its Group;
- to retain and use shares as consideration or payment for potential acquisitions;
- to cancel shares purchased, subject to the approval of the Extraordinary General Meeting to be called at a later date.

The maximum purchase price may not exceed €40 per share.

The highest figure that LISI S.A. would pay if it purchased shares at the ceiling price set by the Shareholders' General Meeting, i.e. €40, is €166,765,400.

Should derivative products be used, LISI S.A. will ensure that the price of its shares is not made more volatile as a result.

## 1.3 / BREAKDOWN OF SHARE CAPITAL AND VOTING RIGHTS - SHAREHOLDERS' AGREEMENT

### 1.3.1 Breakdown of share capital and voting rights over the past three years

#### 1.3.1.1 Breakdown of share capital and voting rights

Shareholder	2015			2014			2013		
	as a % of share capital	as a % of voting rights	in number of shares	as a % of share capital	as a % of voting rights	in number of shares	as a % of share capital	as a % of voting rights	in number of shares
CID	54.9	67.2	29,643,620	54.9	69.6	29,643,620	55.0	69.7	5,928,724
VMC	5.7	6.6	3,070,835	5.7	6.9	3,070,860	5.7	6.9	614,172
Other corporate officers	0.3	0.3	174,345	0.3	0.3	152,945	0.3	0.2	27,214
<b>TOTAL CORPORATE OFFICERS</b>	<b>60.9</b>	<b>74.1</b>	<b>32,888,800</b>	<b>60.8</b>	<b>76.7</b>	<b>32,867,425</b>	<b>60.9</b>	<b>76.8</b>	<b>6,570,110</b>
<i>of which directors</i>	<i>0.2</i>	<i>0.2</i>	<i>105,325</i>	<i>0.2</i>	<i>0.2</i>	<i>90,325</i>	<i>0.15</i>	<i>0.12</i>	<i>15,650</i>
FFP INVEST	5.1	6.2	2,750,000	5.1	3.2	2,750,000	5.1	3.2	550,000
Treasury shares	2.3		1,233,252	2.7		1,442,328	2.8		304,314
Employees	1.3	0.8	697,000	1.3	0.8	677,650	1.2	0.8	133,250
Public	30.5	18.9	16,454,823	30.1	19.3	16,286,472	29.9	19.2	3,228,820
<b>GRAND TOTAL</b>	<b>100.0</b>	<b>100.0</b>	<b>54,023,875</b>	<b>100.0</b>	<b>100.0</b>	<b>54,023,875</b>	<b>100.0</b>	<b>100.0</b>	<b>10,786,494</b>

Shareholders or group of shareholders controlling more than 3% of share capital:

- The sole activity of CID, a company based at 28 Faubourg de Belfort 90100 DELLE, is the ownership of LISI shares. As at December 31, 2015, it held 54.9% of share capital and 67.2% of voting rights. CID's capital is held in almost equal proportion by three family shareholder groups through family holdings (Family KOHLER through CIKO, Family PEUGEOT through FFP Invest, Family VIELLARD through VMC). While family ties exist between shareholders, they are not directly related.

At December 31, 2015, the capital of CID broke down as follows:

- CIKO for 30%;
- FFP Invest for 25%;
- VMC for 28% of the capital;
- Others for 17%.
- The sole activity of CIKO, based at 28 Faubourg de Belfort 90100 DELLE is the ownership of LISI and CID shares. As at December 31, 2015, it held 0.1% of share capital and 0.1% of

voting rights. At the same date, it held indirectly 16.52% of the capital of LISI S.A., i.e. in total 16.62% of the capital.

- As at December 31, 2015, FFP Invest, a company based at 75 Avenue de la Grande Armée 75116 PARIS held 5.1% of the share capital and 6.2% of voting rights. At the same date, it held indirectly 13.86% of the capital of LISI S.A., i.e. in total 18.96% of the capital.
- As at December 31, 2015, VMC, a company based at Route des Forges 90120 MORVILLARS, held 5.7% of the capital of LISI and 6.6% of voting rights. At the same date, it held indirectly 15.25% of the capital of LISI S.A., i.e. in total 20.95% of the capital.

To the Company’s knowledge, no other shareholders hold more than 3% of share capital or voting rights, be it directly, indirectly or jointly (see also 1.3.2).

The percentage of share capital held by staff members is not significant (1.3% of the share capital).

**1.3.1.2 Shareholders’ agreement - concerted actions**

There is no shareholders’ agreement within LISI S.A. other than that mentioned in paragraph 1.3.1.4, and no shareholders (other than those listed in the above table) have reported that they have breached the threshold of between 3% and 5%, as provided for in the bylaws.

	Shares	% capital	Voting rights	% voting rights
CID	29,643,620	55.0%	59,287,240	69.60%
Mr. Gilles Kohler	1,000	< 0.01%	1,000	< 0.01%
Mr. Jean-Philippe Kohler	5	< 0.01%	5	< 0.01%
Mr. Emmanuel Viellard	1,000	< 0.01%	1,000	< 0.01%
<b>Total</b>	<b>29,645,625</b>	<b>55.0%</b>	<b>59,289,245</b>	<b>69.60%</b>

So as to be able to benefit from the tax break as regards Solidarity Tax on Wealth, the Compagnie Industrielle de Delle, Mr. Gilles Kohler, Mr. Jean-Philippe Kohler and Mr. Emmanuel Viellard have individually made a commitment to keep their shares in LISI S.A. for a period of four years, on the expiry of the two-year retention period stipulated in the collective commitment.

To the best of LISI’s knowledge, on the date on which this document was drafted, there exists no action in concert, as defined in articles L. 233-10 and L. 233-11 of the French Commercial Code.

**1.3.1.3 Pledging**

To the Company’s knowledge, no pure registered shares have been pledged as collateral.

**1.3.1.4 Collective commitments to retain shares**

“Dutreil” agreement (Article 885 I of the French General Tax Code) regarding LISI S.A. securities.

Under Article 885 I bis of the French General Tax Code (“CGI”), a commitment to retain shares was subscribed for a period of two years and one day from December 17, 2010 by Compagnie Industrielle de Delle (“CID”), Mr. Gilles Kohler, Mr. Jean-Philippe Kohler and Mr. Emmanuel Viellard. This commitment is renewed by tacit agreement from one year to another as of December 19, 2012. This commitment involves 29,645,625 shares and 59,289,245 LISI S.A. voting rights, broken down as follows:

**"Jacob" agreement (article 787 B of the French General Tax Code) regarding LISI S.A. securities**

Under Article 787 B of the General Tax Code (“CGI”), a commitment to retain shares was subscribed from December 17, 2010 for a period of two years and one day by Compagnie Industrielle de Delle (“CID”), Mr. Gilles KOHLER, Mr. Jean-Philippe KOHLER and Mr. Emmanuel VIELLARD. This commitment is renewed by tacit consent from one year to another as of December 19, 2012. This commitment involves 29,645,625 LISI S.A. shares and 59,289,245 voting rights, broken down as follows:

	Shares	% capital	Voting rights	% voting rights
CID	29,643,620	55.0%	59,287,240	69.60%
Mr. Gilles Kohler	1,000	< 0.01%	1,000	< 0.01%
Mr. Jean-Philippe Kohler	5	< 0.01%	5	< 0.01%
Mr. Emmanuel Viellard	1,000	< 0.01%	1,000	< 0.01%
<b>Total</b>	<b>29,645,625</b>	<b>55.0%</b>	<b>59,289,245</b>	<b>69.60%</b>

So as to be able to benefit from the tax break as regards inheritance and gift tax, the Compagnie Industrielle de Delle, Mr. Gilles Kohler, Mr. Jean-Philippe Kohler and Mr. Emmanuel Viellard have individually made a commitment to keep their shares in LISI S.A. for a period of two years. This commitment will be tacitly renewable by periods of one year, year on year.

On the date of this document, these commitments made under Article 885 I bis and Article 787 B of the French General Tax Code have been kept.

It is also stated that CIKO holds 48,030 CID shares for a total value amounted to 159,495 shares at December 31, 2015.

### 1.3.2 LISI S.A. shareholding

The latest TPI analysis (“Identifiable bearer security”), conducted on February 4, 2015, identified 2,263 shareholders on the floating capital, which accounted for approximately 29.9% of the total number of shares out of a total floating capital of 30.7%. At that date, the breakdown was as follows:

- French institutional investors: 118 holding 10.1% of the share capital;
- International institutional investors: 138 holding 18.2% of the share capital;
- French and international individual shareholders: 2,145 holding 1.5% of the share capital.

### 1.3.3 LISI S.A. treasury shares

As at December 31, 2015, LISI S.A. held 1,233,252 of its own shares, or 2.3% of the share capital. No shares were cancelled. These shares are primarily intended to be used in the form of performance shares, as described in paragraph 2.7.2.2.

## 1.4 / RELATIONSHIP BETWEEN THE COMPANY AND ITS SUBSIDIARIES

LISI S.A. operates as a holding and support company for its subsidiaries. It manages its portfolio of interests, the funding of its operations and those of its subsidiaries, as well as exchange rate, interest rate and liquidity risks. If necessary, it can also grant loans to its subsidiaries and centralize the Group’s cash flow surpluses, within the scope of a cash management agreement. These operations are charged at the market price plus a margin.

In France, LISI S.A. is the parent company of a Group consolidated for fiscal purposes. In accordance with the express provisions of the French Fiscal Consolidation Agreement, tax credit is retained by the parent company, and companies are not entitled to compensation should they leave the consolidation perimeter.

LISI S.A. offers its subsidiaries a number of services and skills relating to central functions, such as legal and fiscal support, financial support, management controls, procedures and audits, insurance management and assistance with human resources, health, safety, and environmental matters. The three divisions pay LISI S.A. a normal level of compensation for these services, based on the operating expenses incurred for the period, multiplied by a coefficient; these charge-backs are broken down proportionally to each division's added value.



Data with related companies are as follows:

(in €'000)	Amount	
	concerning related companies	in which the Company has equity interests
<b>ASSETS:</b>		
Receivables related to equity holdings	500	-
Debtors and apportioned accounts	1,620	-
Cash advances to subsidiaries	411,313	-
Tax integration current account	0	-
<b>LIABILITIES:</b>		
Subsidiaries' financial assistance	255,476	-
Tax integration current account	8,252	-
Suppliers	188	-
<b>INCOME STATEMENT:</b>		
IT maintenance	29	-
Reserves for equity interests	2,143	-
Service and management fees invoices	8,145	-
Miscellaneous chargebacks	1,189	-
Revenues from subsidiaries' loans and current accounts	4,132	-
Revenues from equity interest	21,007	-

Significant intra-group items include:

- on the assets side:
  - receivables relating to equity interests: LISI S.A. advanced, as a mid-term loan, €10 million to its subsidiary LISI AUTOMOTIVE, due for repayment on April 1<sup>st</sup>, 2016, so as to enable it to fund part of the acquisition, in July 2005, of Germany's KNIPPING. The capital outstanding at December 31, 2015 was €0.5 million,
  - cash advances to Group subsidiaries as part of the Group's cash agreement,
  - the current accounts for the fiscal integration of tax receivables of the companies consolidated within the Group;
- on the liabilities side:
  - cash granted to group subsidiaries within the group cash management agreement,
  - the current accounts for the fiscal integration of tax receivables of the companies integrated within the Group;

- on the income statement:
  - invoices for services and management fees from LISI S.A. to its various subsidiaries,
  - dividends received by LISI S.A. for the financial year 2015.

These transactions are entered into under normal market conditions; in particular, they take into account costs that were actually incurred and are billed back.

## 1.5 / AUDITORS' FEES

The table below lists the fees paid to the Auditors appointed for certifying the Group's separate and consolidated financial statements. These are the fees paid for services rendered and recognized for the year 2015 in the financial statements of LISI S.A. and its subsidiaries, whose income statements for the year and balance sheets are fully consolidated.

The fees relative for tax services regarding the French or foreign companies, rendered by Bureau Francis Lefebvre or other consultancies, are not listed in this table:

(in €'000)	Ernst & Young		Exco Cap Audit		Foreign auditors	
	Amount		Amount		Amount	
	N	N-1	N	N-1	N	N-1
<b>Audit</b>						
Auditors, certification, review of individual and consolidated financial statements						
- Holding company	35	33	31	33		
- Fully consolidated subsidiaries	707	721	205	255	144	92
Other due diligence and services						
- Holding company	16	16				
- Fully consolidated subsidiaries	78	215	10	2	1	1
<b>Sub-Total</b>	<b>836</b>	<b>984</b>	<b>245</b>	<b>290</b>	<b>145</b>	<b>93</b>
<b>Other services rendered by the networks to the fully consolidated subsidiaries</b>						
Legal, tax, and social						
Miscellaneous services						
Sub-Total						
<b>TOTAL</b>	<b>836</b>	<b>984</b>	<b>245</b>	<b>290</b>	<b>145</b>	<b>93</b>

## 2 / CORPORATE GOVERNANCE

LISI is a "société anonyme" (limited company) with a Board of Directors, governed by French law, in particular the provisions of Book II of the Commercial Code, and a number of provisions of the regulatory section of the French Commercial Code. The Company has set up measures aiming to comply with the market recommendations regarding the corporate governance principles (refer in particular to the Board Chairman's report). The LISI Group is a member of the AFEP-MEDEF corporate governance code, whose recommendations it meets, except for those set out in paragraph 2.10 of this chapter, in accordance with the "Apply or explain" rule of the AFEP-MEDEF Code. Such membership has been confirmed by the Board of Directors.

At its meeting of February 17, 2016 and in accordance with the Company's bylaws, LISI's Board of Directors implemented the decision it had taken and announced on October 21, 2015 to separate the functions of Board Chairman from those of Chief Executive Officer and to appoint a Deputy CEO.

Thus, as from March 1<sup>st</sup>, 2016:

- Gilles Kohler, previously Chairman & CEO of the Company, is no longer its CEO but retains his non-executive function

as Chairman of the Board of Directors. In this role, he is in charge of the Company's governance, contributes to the formulation of strategy and oversees Group internal control.

- Emmanuel Viellard, previously Deputy Chairman & CEO, is now in charge of the Group's senior management. His main duties are to draw up Group strategy and present it to the Board of Directors for approval, oversee the implementation of the strategy once approved by the Board, manage the Company and its divisions, and ensure its development, cohesion and long-term sustainability.
- Jean-Philippe Kohler has been appointed Deputy CEO alongside Emmanuel Viellard and remains in charge of the Group internal auditing, now extended to finance, safety, environment and industrial management. He also retains responsibility for managing and coordinating Group Human Resources.

Moreover, at this meeting, the Board appointed independent director Lise Nobre to the post of Vice-Chair, to back Gilles Kohler on corporate governance issues.

**2.1 / RULES OF PROCEDURE\***

**ARTICLE 1 - PURPOSE OF THE RULES OF PROCEDURES**

**1.1 The members of the Board of Directors are subject to the laws and regulations in force and to the bylaws of the Company.**

**1.2 These rules of procedure are intended, in the interest of the members of the Board of Directors of the Company and its shareholders:**

- to remind the members of the Board of their different duties;
- to complete the legal and regulatory rules and by-law provisions, in order to clarify the operating procedures of the Board of Directors.

**1.3 These rules of procedure shall be binding on all members of the Board of Directors.**

If a member of the Board is a legal person, the provisions of these rules of procedure shall apply to its permanent representative as if he/she was a member of the Board in his/her own name, without prejudice to the obligation for the legal entity he/she represents to comply with the obligations set out in these rules of procedure.

**1.4 All members of the Board are deemed, upon taking office, to adhere to these rules of procedure and shall abide by all of their provisions.**

**1.5 A copy of these Board of Directors' rules of procedure shall be given to each director, Chief Executive Officer and, if applicable, to each Deputy CEO at the time of their appointment.**

**TITLE I - COMPOSITION OF THE BOARD**

**ARTICLE 2 - COMPOSITION OF THE BOARD**

**2.1 The Board of Directors is composed of at least three members and at most 18 members, to which can be added, if applicable, employee representatives appointed in accordance with legal provisions.**

**2.2 The directors may be:**

- natural persons;
- legal entities. In this case, they must, upon appointment, designate a permanent representative, subject to the same conditions and obligations and who shall have the same responsibilities as if he/she were a director in his/her own name, without prejudice to the joint liability of the legal entity he/she represents.

**2.3 At least one third of directors must be independent members.**

In general, is considered independent any director who has no relationship of any kind with the Company, the Group or its senior management, that could compromise the exercise of his freedom of judgment.

**2.4 A director is considered independent when he/she meets all of the following conditions:**

- he/she was not, in the five years preceding his/her first appointment as a corporate officer of the Company, an employee or officer of the Company or a Group company and was not, at the time of his/her appointment, an employee of the Company or an employee or officer of a Group company;
- he/she is not a corporate officer of a company in which the Company directly or indirectly holds a directorship or is a member of the supervisory board;
- he/she is not a major client, supplier, investment banker or financial banker significant for the Company or its Group, or for whom the Company or its Group represents a major portion of business;
- in respect of the directors exercising functions in one or several banks, they should not have participated (i) in the preparation or solicitation of service offerings by one of the banks from the Company or a Group company (ii) in the work of one of these banks in case of execution of a mandate given to the bank by the Company or a Group company or (iii) in a vote on any resolution concerning a project in which the bank concerned would or could be concerned as an advisor;
- he/she has no close family ties with a corporate officer of the Company or a Group company;
- he/she has not been auditor of the Company over the last five years;
- he/she has not been a member of the Company's Board for over twelve years, provided that the loss of independent membership will intervene only after the expiry of the term during which the period of twelve years has been exceeded;
- he/she is not a major shareholder of the Company.

The Board of Directors may, however, consider that a director, although not fulfilling any of the above criteria, can still be classified as independent given his/her particular circumstances. In this case, the Board will explain its decision in the annual report presented to the meeting of shareholders.

\* The present rules of procedure dated of July 24, 2014 will be modified in 2016 following the decisions taken by the Board of Directors during the session of February 17, 2016.

**2.5 Each year, the independent status of each director shall be discussed by the Nominations Committee and considered on a case by case basis by the Board of Directors in light of the above criteria.**

The independent status shall also be discussed at the appointment of a new director and on the reappointment of directors.

The findings of the review of the classification as independent by the Board of Directors are made available to shareholders in the report of the Chairman of the Board at the annual general meeting of the Company.

**2.6 The Board of Directors chooses among the independent directors one lead independent director. His task is to serve as interface between the Management of the Company and all the independent directors. He ensures the proper operation of the governance bodies of the Company.**

**TITLE II - POWERS OF THE BOARD OF DIRECTORS, THE CHIEF EXECUTIVE OFFICER AND DEPUTY CHIEF EXECUTIVE OFFICERS - OPERATIONS SUBJECT TO PRIOR APPROVAL OF THE BOARD**

**ARTICLE 3 - POWERS OF THE BOARD RESULTING FROM LEGISLATIVE AND REGULATORY PROVISIONS IN FORCE**

**3.1 The Board of Directors determines the Company's business orientations and ensures their implementation. Subject to the authority explicitly granted to Shareholders' General Meetings and within the limits of the corporate objective, it rules over any issue regarding the proper operation of the Company and deliberates to solve the issues that concern it.**

**3.2 In particular and without this list being exhaustive, the Board of Directors in accordance with laws and regulations in force and under the conditions and in the manner determined appropriate by the present rules of procedure of the Board:**

- is competent to convene the Shareholders' General Meeting of the Company and set its agenda;
- approves the strategic plan and annual budget of the Group presented by senior management and any amendment to the budget;
- prepares the separate and consolidated financial statements and establishes the annual management report;
- authorizes the agreements referred to in Article L. 225-38 of the French Commercial Code;

- selects the means of exercising the senior management of the Company, in accordance with Article 13 of the bylaws;

- appoints or dismisses:

- the Chairman of the Board of Directors;
- where applicable, the Vice-chairman of the Board;
- the CEO;
- and if applicable, on the proposal of the CEO, the Deputy CEO(s);

- determines the powers of the CEO and, where appropriate, in agreement with the latter, those of the deputy CEO(s);

- can co-opt a director;

- sets the remuneration of the Chairman of the Board, the CEO and, if applicable, the Deputy CEO(s);

- appoints the members of the committees established in accordance with the law, the Company bylaws and these rules of procedure;

- divides the directors' fees among the directors in accordance with these rules of procedure;

- approves the report of the Chairman of the Board regarding the operation of the Board, internal control and risk management;

- may decide on the issuance of debt securities not convertible into shares;

- authorizes the CEO of the Company, with powers to subdelegate, to provide guarantees and endorsements by fixing, for each year, an overall cap, and if necessary, a maximum amount per transaction.

**3.3 Besides, the Board of Directors carries out any controls or checks that it deems necessary. It verifies that each director receives all necessary information and any documents that it considers useful or necessary for the accomplishment of his/her duties.**

**3.4 Generally, the Board:**

- is kept informed by its Chairman, the CEO of the Company or, if available, the Deputy CEO(s) of the Company and the committees of the Board, of all significant events concerning the business performance of the Company and the Group;

- ensures that the shareholders receive the proper information, in particular through its verification of the information provided to it by the management of the Company;

- ensures that the Company has the required procedures for identifying, evaluating and monitoring its commitments and risks, including off-balance sheet commitments, and adequate internal control.

**ARTICLE 4 - TRANSACTIONS SUBJECT TO PRIOR APPROVAL OF THE BOARD AS PART OF THE INTERNAL ORGANIZATION OF THE COMPANY AND THE GROUP**

**4.1 In addition to legislative and regulatory requirements for prior authorization of the Board and as part of the internal organization of the Company and the Group, the following transactions shall be subject to prior express approval of the Board before being taken by the CEO of the Company or, if appropriate, by a Deputy CEO:**

- decisions to take or transfer all significant interests in any existing or future companies, to create any company, group or organization, to subscribe to any issue of shares, stocks or bonds, excluding cash transactions;
  - decisions on a significant presence in France or outside France;
  - directly by creating a site, a branch, a direct or indirect subsidiary, or indirectly through equity interests;
  - and decisions to close such sites in France or outside France;
- significant transactions that may affect the Group's strategy and modify its financial structure or scope of activity.

**4.2 Similarly, any significant industrial or commercial project shall be subject to the express prior approval of the Board before being initiated by the CEO of the Company or, if appropriate, by a Deputy CEO.**

**4.3 The transactions referred to in the above two paragraphs (4.1 and 4.2) are deemed "significant" when they exceed the unitary amount of €15 million.**

Before being submitted to the approval of the Board, any project of such a "significant" nature must have been presented to the Strategic Committee for opinion.

**4.4 The Board is also systematically asked to approve explicitly beforehand each of the following decisions and, provided it is, for the Company or for one of the Group companies, in an amount equal or greater than €50 million:**

- grant or take out any loans, borrowings, credit and advances;
- acquire or dispose of any receivables, by any means whatsoever.

**4.5 Requests for prior, explicit approvals are:**

- listed on the agenda of the Board meeting during which they will be addressed;
- handled during the meeting of the Company's Board of Directors;
- recorded in the minutes of Board deliberations.

**ARTICLE 5 - POWERS OF THE CEO AND, IF ANY, OF THE DEPUTY CEOs - SPECIFIC LIMITATIONS PLACED BY THE BOARD ON THE POWERS OF THE CEO AND, IF NECESSARY, ON THOSE OF THE DEPUTY CEOs**

**5.1 The powers that are, under the laws and regulations in force and the bylaws of the Company and the present rules of the Board:**

- neither reserved to the Board;
- nor reserved to the Shareholders' General Meetings of the Company;

are vested in the CEO of the Company and, if applicable, the Deputy CEOs.

When deciding to appoint the CEO or, if applicable, a Deputy CEO, specific limits may eventually be set by the Board of Directors to the powers of the CEO of the Company or, if applicable, the Deputy CEO.

This section of the rules of procedure of the Board of Directors is updated on the date of the Board's decision to integrate said specific limits.

The Board of Directors may further limit for a particular transaction, the scope of the powers of the CEO or a Deputy CEO. If necessary, these limits shall be set in the minutes of the Board authorizing the transaction.

### TITLE III - OPERATION OF THE BOARD

#### ARTICLE 6 - ROLE OF THE CHAIRMAN OF THE BOARD

**6.1 The Chairman of the Board of Directors or, if applicable, the Vice Chairman of the Board, organizes and directs the work of the Board and reports to the Shareholders' General Meeting of the Company.**

**6.2 The Chairman of the Board of Directors proposes to the Board of Directors to appoint the Secretary of the Board.**

The Secretary of the Board is not required to be a member of the Board. If the Secretary is not a member of the Board, he/she is nevertheless subject to the same confidentiality obligations as the members of the Board of Directors.

**6.3 The Chairman of the Board ensures the proper operation of the Company's bodies, particularly the committees of the Board.**

**6.4 The Chairman of the Board ensures that the members of the Board are able to fulfill their duties, especially in committees.**

**6.5 The Chairman of the Board is at every opportunity available to the members of the Board who may submit any question about their duties.**

**6.6 The Chairman of the Board ensures that its members devote the time necessary to issues relating to the Company and the Group.**

**6.7 The Chairman of the Board is the only individual who can speak on behalf of the Board.**

**6.8 In accordance with the laws and regulations in force, the Chairman of the Board reports in a report to the Shareholders' General Meeting of the Company:**

- the composition of the Board;
- the conditions applicable to the preparation and organization of the Board's work;
- the internal control and risk management procedures in place, detailing notably the procedures relating to the preparation and processing of accounting and financial information for the Company's separate and consolidated financial statements.

### ARTICLE 7 - FREQUENCY OF THE BOARD MEETINGS

**7.1 The Board of Directors meets at least five times a year and as often as the interests of the Company require.**

**7.2 The number of meetings of the Board and meetings of committees of the Board held during the year must be indicated in the report of the Chairman of the Board to the Shareholders' General Meeting, which must also give shareholders all material information regarding the participation of members of the Board in these sessions and meetings.**

**7.3 Once a year at least, the directors meet without the presence of the executive members of the Company. At this meeting, they may request the presence of the auditors or any other person to collect the information necessary for the proper performance of their duties.**

### ARTICLE 8 - NOTICES OF MEETINGS OF THE BOARD AND RIGHT TO INFORMATION

**8.1 The Board is convened by the Chairman of the Board or, in his absence, the Vice-Chairman.**

**8.2 At least one third of the directors may ask the Chairman to convene the Board on a specific agenda if the Board has not met for more than three months.**

The CEO or, where appropriate, a Deputy CEO, may also ask the Chairman to convene the Board of Directors on a specific agenda.

In both cases, the Chairman of the Board is bound by the requests made to him/her and has to convene the Board within seven days of the request. This period may be shortened in case of emergency.

**8.3 Meetings are called by any written means. The deadline for convening the Board of Directors is fifteen calendar days. This period may be shortened in case of justified emergency.**

The Board may deliberate in the absence of notice if at least three-quarters of its members are present or represented.



**8.4 Except in case of emergency, the members of the Board receive the agenda of the session of the Board with the notice and the elements of information then available.**

The entire documentation necessary for enlightening the directors and enabling them to make an informed decision about the items on the agenda will be supplied at least three days before the relevant meeting, except for the July meeting devoted to the review of interim financial statements, where the deadline is shortened to two days because of the particularly short deadlines provided that month to close the said accounts.

Thus, any director may object to the review of an item that has not been documented beforehand, except in urgent cases as indicated above.

**ARTICLE 9 – VENUE OF THE MEETINGS**

Meetings of the Board of Directors take place, preferably, in the administrative offices of the Company or in any other venue specified in the notice.

Periodically, a meeting shall be organized in a Group production unit so that the directors can understand what the manufacturing conditions are and what capital expenditures are to be made.

**ARTICLE 10 – AGENDA**

**10.1 The Board of Directors is convened on a specific agenda.**

**10.2 Each director has the freedom and responsibility to ask the Chairman of the Board to include in the draft agenda certain items if he/she believes that they are the responsibility of the Board.**

**10.3 Once a year at least, the Board is invited by the Chairman to conduct a review of its procedures.**

**ARTICLE 11 – PARTICIPATION OF MEMBERS OF THE BOARD IN BOARD MEETINGS**

**11.1 Each director has the opportunity to be represented at Board meetings by another administrator.**

Each director may only represent one director during the same session of the Board.

The proxy must be in writing, by letter, fax or email, the signed proxy being in such a case attached to the said email.

**ARTICLE 12 – USE OF MEANS OF VIDEOCONFERENCE AND TELECOMMUNICATIONS**

**12.1 The members of the Board may attend the Board meeting by videoconference or telecommunications.**

**12.2 In accordance with the laws and regulations in force, this mode of participation is not applicable when preparing the separate and consolidated financial statements or when establishing the separate and consolidated management reports.**

**12.3 This method of participation is not applicable for the adoption of the following decisions:**

- the appointment and dismissal of the Chairman and Vice-Chairman of the Board of Directors;
- the appointment and dismissal of the CEO and, where applicable, of the Deputy CEO(s).

**12.4 The means used should enable the identification of participants and ensure their effective participation in the meeting of the Board, that is to say at least transmit the participants' voice and meet the technical requirements for continuous retransmission and simultaneous deliberations.**

**12.5 The members of the Board who wish to participate in a Board meeting by videoconference or by telecommunications should specify it in writing to the Chairman at least twenty-four hours before the date of the Board meeting.**

**12.6 The Board members participating in the meeting by videoconference or telecommunications are deemed present for the quorum and majority.**

**12.7 The necessary steps must be taken to allow the identification of each speaker and the verification of the quorum.**

**12.8 In accordance with the laws and regulations in force, the minutes of deliberations mentions the participation of members of the Board by videoconference or telecommunications. It must also state the possible occurrence of a technical problem relating to the videoconference or telecommunications if ever such an incident disrupted or interrupted the course of the session.**

In case of occurrence of such an incident, the items processed after the disruption or the interruption of the transmission will be ruled upon again.

**12.9** The Board members participating by videoconference or telecommunications shall sign the minutes of the deliberations at the next session.

#### **ARTICLE 13 - RULES RELATING TO THE ADOPTION OF DECISIONS**

##### **13.1 Voting**

- Voting is by a show of hands.
- If a Director so requests, the Board shall organize a recorded vote or a secret ballot.
- If requests for a recorded vote and a secret ballot are submitted for the same item, secret ballot voting takes priority.

##### **13.2 Majority requirements**

- Decisions are taken by a majority of the members present or represented at the vote. In case of a tie vote, the Chairman has the casting vote.
- Pursuant to Article 11 of the bylaws, resolutions shall be taken by a three-fourths majority vote of the members present or represented, as regards the following questions:
  - calculation of amortization and depreciation expenses and of provisions, notably for the calculation of provisions for impairment in value of acquisitions;
  - proposals to be made at the Ordinary Shareholders' General Meeting for the appropriation of the results of the past year;
  - text of resolutions to be submitted to an Extraordinary General Meeting;
  - replacement of a deceased or resigning director.

#### **ARTICLE 14 - THIRD PARTY PARTICIPATION IN BOARD MEETINGS**

##### **Invitations**

**14.1** Depending on the issues on the agenda, the Chairman of the Board may decide, in particular on a proposal a Board member, to invite any person he/she deems useful, whether or not an employee of the Company, to present a case or to inform the preparatory discussions prior to the deliberations.

##### **Auditors**

**14.2** The auditors are mandatorily invited to all Board meetings during which are reviewed the annual or interim financial statements, whether consolidated or not.

**14.3** The auditors may be invited to any Board meeting.

**14.4** The auditors are convened at the same time as the members of the Board, but their notice is sent by registered letter with acknowledgement of receipt when their participation is mandatory.

##### **Confidentiality obligation**

**14.5** In case a third party who is not a member of the Board is invited at a Board meeting or to the preparatory work for such a meeting, the Chairman of the Board shall remind him of his obligations of confidentiality on information gathered at the Board meeting or prior to it.

#### **ARTICLE 15 - ATTENDANCE RECORD - MINUTES**

**15.1** An attendance record is held which is signed by the members of the Board attending the meeting of the Board.

**15.2** The draft of the minutes of the previous deliberations of the Board are sent or provided to all members of the Board at the latest together with the notice convening the next meeting.

#### **ARTICLE 16 - DIRECTORS' FEES PAID TO MEMBERS OF THE BOARD**

**14.1** In accordance with legal and regulatory provisions and the provisions of the bylaws of the Company, the Shareholders' General Meeting may allocate to the members of the Board, as remuneration for their activity, as attendance fees, an overall annual sum. This amount is proposed by the Compensation Committee and submitted to the Shareholders' General Meeting by the Board.

**14.2** An equivalent amount of attendance fees is set for each Board or Committee meeting. This amount is allocated to the directors based on their attendance at meetings of the board or the committees to which they belong.



**TITLE IV – COMMITTEES OF THE BOARD**

**ARTICLE 17 – STANDING COMMITTEES**

**17.1 The Board of Directors establishes four standing committees:**

- an Audit Committee;
- a Compensation Committee;
- a Nominations Committee;
- a Strategic Committee.

**17.2 The Board may, if necessary, subsequently establish other committees of the Board. In this case, these rules will be amended in order to specify the duties, resources, composition and rules of operation of these new committees.**

**ARTICLE 18 – RULES COMMON TO ALL STANDING COMMITTEES**

**18.1 The task of the committee is to provide in-depth analysis and reflection through thorough discussions of the Board and to assist in the preparation of decisions of the latter.**

The committees have no power of decision and the opinions, proposals and recommendations that the committees submit to the Board are not binding on it in any way.

**18.2 The committee members must be directors and are appointed personally by the Board.**

A permanent representative of a legal entity that is also a director may be designated as a member of a committee, provided that the change of the permanent representative causes immediate loss of membership of a committee.

**18.3 The committee members may be reappointed.**

**18.4 A person may be a member of several committees.**

**18.5 Directors who would be appointed to one or more committees shall be appointed for the term of their directorship.**

**18.6 The Board may dismiss ad nutum each member of a committee, without the need to justify such dismissal.**

**18.7 The Board shall appoint from among the members of a committee the person who will serve as chairman of such committee.**

**18.8 Each committee determines the frequency of its meetings, which are held at the place indicated in the notice, and may meet at any time at the request of its Chairman, of a majority of its members, the Chairman of the Board or one third of the directors.**

**18.9 The author of the notice sets the agenda of the meeting.**

**18.10 A committee may meet only if more than half of its members are present, by any means permitted by the laws or regulations in force, by the provisions of the bylaws or by those of the present rules of procedure for the participation of Board members at its meetings.**

**18.11 The opinions, proposals and recommendations of each committee will be adopted by a majority of members of this committee who are present.**

The chairman of each committee shall have a casting vote in case of a tie.

**18.12 The Chairman of a committee may invite all directors to attend one or more sessions of the Committee and any other person whose presence is useful or necessary to debate items on the agenda of the session of the committee concerned.**

Only members of a committee take part in its deliberations.

**18.13 Each committee shall draw up minutes of its meetings.**

These minutes are transmitted to all members of the committee.

**18.15 In its field of competence, each committee issues proposals, recommendations or opinions. To this end, it may propose to the Board of Directors to cause to conduct, at the expense of the Company, any internal or external surveys that can inform the deliberations of the Board.**

It can also hear one or more members of the senior management of the Company, including the CEO or, if applicable, the Deputy CEOs.

It reports to the Board of Directors, through the voice of its Chairman or, in his absence thereof of any other member designated for this purpose, its work at each meeting of the Board of Directors.

**18.16 Each committee rules as necessary on its other operating procedures.**

Each committee periodically ensures that its rules and operating procedures allow it to assist the Board of Directors to deliberate validly on the issues of its competence.

**AUDIT COMMITTEE**

**ARTICLE 19 - DUTIES OF THE AUDIT COMMITTEE**

**19.1 The Audit Committee's primary duties include reviewing the accounts and monitoring the issues relating to the preparation and control of accounting and financial information.**

As such, it is responsible for:

- reviewing the draft separate and consolidated financial statements, interim and annual, before submission to the Board, including ensuring the relevance and consistency of the accounting methods adopted to prepare the separate and consolidated financial statements and examining any difficulties encountered in the application of the accounting policies;
- reviewing the financial documents issued by the Company upon closing the annual and interim financial statements;
- assessing the reliability of the systems and procedures that contribute to the preparation of financial statements and the validity of decisions taken to handle significant transactions;
- monitoring the legal verification of the annual financial statements and consolidated financial statements by the auditors.

**19.2 The Audit Committee also has the task of verifying the effectiveness of the internal control and risk management systems of the Company.**

As such, it is responsible for:

- reviewing, with the heads of the Group's internal audit, the organization of internal control, its functioning and the procedures in place;
- examining, with the heads of the Group's internal audit:
  - the recommendations and objectives regarding internal control,

– the monitoring of interventions and actions by the officials concerned within the Group;

- reviewing the results of the internal audit;
- checking that the procedures used by the internal audit that contribute to the Company's financial statements accurately reflect the reality of the Company and comply with its accounting rules;
- reviewing the adequacy of the analytical and risk monitoring procedures, ensuring the establishment of a process of identification, quantification and prevention of major risks arising from the Group's activities;
- examining the draft report of the Chairman of the Board of Directors on internal control and risk management procedures.

**19.3 The Audit Committee is also responsible for checking the effectiveness of the external control of the Company.**

As such, it is responsible for:

- issuing a recommendation on the auditors proposed for appointment by the Shareholders' General Meeting of the Company;
- ensuring the independence of the Company's auditors;
- ensuring the adequacy of the remuneration of the auditors of the Company for the actual accomplishment of their task, a remuneration that should be sufficient so as not to undermine their independence and objectivity;
- reviewing each year, with the auditors, their intervention plans, the conclusions of their interventions, their recommendations, and the way they are adhered to.

**19.4 The Audit Committee regularly reports to the Board of Directors on the performance of its duties and informs it promptly of any difficulties encountered. These reports are the subject of records provided to directors at the relevant meetings of the Board of Directors.**

**ARTICLE 20 - MEANS AVAILABLE TO THE AUDIT COMMITTEE**

**20.1 In accordance with applicable laws and regulations and the provisions of the bylaws and these rules, the Audit Committee in general and each of its members in particular may request copies of information they find relevant, useful or necessary for the performance of their tasks.**

20.2 In accordance with applicable laws and regulations and the provisions of these rules, the Audit Committee may request to proceed with the hearing of the auditors or hear players of the Company including members of the senior management, and in particular the CFO. These hearings may be held, if necessary, without the presence of members of senior management.

20.3 In accordance with applicable laws and regulations, the Audit Committee may, if it deems necessary, engage into an independent investigation.

20.4 In general, the Audit Committee will be informed by senior management of the Company and the auditors of any event that may expose the Company, the Group or any of the Group entities, to significant risk.

The appreciation of the significance of the risk shall be the task of senior management of the Company or the auditors, under their own responsibility.

#### ARTICLE 21 - COMPOSITION OF THE AUDIT COMMITTEE

21.1 The Audit Committee is composed of at least three members, including its chairman.

21.2 The Chairman of the Board of Directors and, in the event that the CEO's functions would be exercised by a director other than the Chairman of the Board, the CEO, cannot be members of the Audit Committee.

21.3 The majority of members of the Audit Committee, including its Chairman, must be independent directors, in accordance with the criteria defined in paragraph 2.4.

The members of the Audit Committee are chosen for their expertise in financial matters.

#### ARTICLE 22 - OPERATION OF THE AUDIT COMMITTEE

22.1 The Audit Committee meets at least twice a year prior to the closing of the annual and interim financial statements.

22.2 The Audit Committee may also meet whenever a Board decision is necessary and within the competence of the Committee.

22.3 The operation of the Audit Committee is governed by the laws and regulations in force as well as the provisions of the bylaws and rules of procedure and in particular Article 18.

## COMPENSATION COMMITTEE

#### ARTICLE 23 - TASKS OF THE COMPENSATION COMMITTEE

23.1 The Compensation Committee has the task of formulating to the Board of Directors the recommendations and proposals for members of the Board who would be beneficiaries:

- the allocation of directors' fees;
- all elements of remuneration of senior management of the Company, including the conditions applicable at the end of their mandate;
- changes or potential changes to the pension and benefit plans covering members of senior management of the Company;
- benefits in kind and other pecuniary rights.

23.2 The Compensation Committee is also tasked with formulating to the Board recommendations the performance criteria to apply, if any, when granting or exercising any share subscription or purchase options, as well as when allocating free shares at Group level.

23.3 The Compensation Committee may also issue to the senior management of the Group opinions or recommendations on:

- the executive remuneration policy;
- all incentive mechanisms in favor of the Group companies' executive staff.

#### ARTICLE 24 - COMPOSITION OF THE COMPENSATION COMMITTEE

24.1 The Compensation Committee is composed of at least three members, including its chairman.

24.2 The Chairman of the Board of Directors and, in the event that the CEO's functions would be exercised by a director other than the Chairman of the Board, the CEO, cannot be members of the Compensation Committee.

24.3 The majority of members of the Compensation Committee, including its Chairman, must be independent directors, in accordance with the criteria defined in paragraph 2.4.

**ARTICLE 25 - OPERATION OF THE COMPENSATION COMMITTEE**

- 25.1 The Compensation Committee meets at least once a year to establish all the components of the remuneration of senior management of the Company to submit for the approval of the Board.
- 25.2 The Compensation Committee may also meet whenever a Board decision is necessary and within the competence of the Committee.
- 25.3 The operation of the Compensation Committee is governed by the laws and regulations in force as well as the provisions of the bylaws and rules of procedure and in particular Article 18.

**NOMINATIONS COMMITTEE****ARTICLE 26 - TASKS OF THE NOMINATIONS COMMITTEE**

The Nominations Committee has the following missions:

- to assist the Board in selecting members of the Board of Directors, members of the committees of the Board and the Chairman, the CEO and, if appropriate, the Deputy CEOs;
- to select potential members of the Board who meet the independence criteria and to submit the list to the Board;
- to prepare the succession of members of senior management of the Company.

**ARTICLE 27 - COMPOSITION OF THE NOMINATIONS COMMITTEE**

- 27.1 The Nominations Committee is composed of at least three members, including its chairman.
- 27.2 The Chairman of the Board of Directors and, in the event that the CEO's functions would be exercised by a director other than the Chairman of the board, the CEO, cannot be members of the Nominations Committee.

**ARTICLE 28 - OPERATION OF THE NOMINATIONS COMMITTEE**

- 28.1 The Nominations Committee may also meet whenever a Board decision is necessary and within the competence of the Committee.
- 28.2 The operation of the Nominations Committee is governed by the laws and regulations in force as well as the provisions of the bylaws and rules of procedure and in particular Article 18.

**STRATEGIC COMMITTEE****ARTICLE 29 - TASKS OF THE STRATEGIC COMMITTEE**

- 29.1 The Strategic Committee ponders and expresses its opinion on:
- the strategic direction of the Company and the Group;
  - the Group's development policy.
- 29.2 The Strategic Committee reviews and examines:
- draft strategic agreements and partnership projects;
  - the acquisitions and the growth transactions affecting the Group's structures, including proposed acquisitions of significant assets; significant presence in France or overseas projects; projects to create significant subsidiaries; the planned investments or disposals of significant shareholdings and generally any significant project of any nature whatsoever.

A project presented by senior management is material when the financial exposure of the Company or the Group exceeds the sum of €15 million.

**29.3 In general, the Strategic Committee gives its opinion on any other strategic issues the Board of Directors submits it.**

**ARTICLE 30 - COMPOSITION OF THE STRATEGIC COMMITTEE**

The Strategic Committee is composed of at least three members, including its chairman.

The senior management of the Group is part of the Strategic Committee.

**ARTICLE 31 - OPERATION OF THE STRATEGIC COMMITTEE**

- 31.1 The Strategic Committee meets at least once a year to establish all the components of the remuneration of senior management of the Company to submit for the approval of the Board.
- 31.2 The Strategic Committee may also meet whenever a Council decision is necessary and within the competence of the Committee.
- 31.3 The operation of the Strategic Committee is governed by the laws and regulations in force as well as the provisions of the bylaws and rules of procedure and in particular Article 18.

**TITLE V – ADAPTATION AND AMENDMENT OF THE RULES OF PROCEDURE**

**ARTICLE 32 – ADAPTATION AND AMENDMENT OF THE RULES OF PROCEDURE**

These rules of procedure may be adapted and modified by decision of the Board taken by a simple majority of directors present or represented at the meeting of the Board, it being specified, however, that the provisions of these rules that describe certain statutory provisions can only be changed as long as the corresponding provisions of the articles have been previously modified by the Extraordinary General Meeting of the Company.

**APPENDIX – DIRECTORS' CHARTER**

**PREAMBLE**

LISI directors undertake to adhere to the guidelines contained in this Charter and to implement them.

This charter is established to allow directors to fully exercise their skills and ensure the full effectiveness of the contribution of each of them to the work of the Board of Directors, while abiding by the rules of independence, ethics and integrity that bind them.

**ARTICLE 1 – CORPORATE ADMINISTRATION AND INTERESTS**

The director shall act at all times in the corporate interests of the Company and regardless of his/her mode of designation, see himself/herself as representing all shareholders.

**ARTICLE 2 – COMPLIANCE WITH LEGAL REQUIREMENTS AND THE COMPANY'S BYLAWS**

The director must take the full measure of his/her rights and obligations. He/She must know and respect the laws and regulations relating to his/her function, and the rules applicable to the Company resulting from its bylaws and the rules of procedure of the Board.

**ARTICLE 3 – EXERCISE OF FUNCTIONS: GUIDELINES**

The Director shall fulfill his/her duties with independence, loyalty and professionalism.

**ARTICLE 4 – INDEPENDENCE, CONFLICT OF INTEREST AND DUTY TO SPEAK**

The Director shall preserve in all circumstances his/her independence of analysis, judgment, decision and action. It is forbidden to be influenced by any element foreign to the corporate interests he/she seeks to uphold.

The director tries to avoid conflicts that may exist between his/her moral and material interests and those of the Company. He/She informs the Board of any conflict of interest in which he/she may be directly or indirectly involved. In cases where he/she cannot avoid being in a conflict of interest, he/she will refrain from participating in discussions and any decision on the matters concerned.

He/She has a duty to clearly express his/her questions and his/her opinions and strives to convince the Board of the relevance of his/her positions. In case of disagreement, he/she ensures that the latter are explicitly recorded in the minutes of the Board meetings.

Regarding employee directors ceasing to serve on the Board, they are committed to taking the necessary steps to ensure their independence and ensuring professional development in line with their skills.

**ARTICLE 5 – LOYALTY, GOOD FAITH AND RESERVE**

The Director acts in good faith in all circumstances.

He/She does not take any initiative which might harm the interests of the Company and he/she alerts the Board on any item he/she is aware of that may appear to him/her likely to affect such interests.

He/She is committed to fully respect his/her duty of confidentiality in respect of information and debates in which he/she participates and respects the confidentiality of all information provided to him/her in connection with his/her functions, as indicated in the rules of procedure.

He/She shall not use any inside information to which he/she may have access for personal gain or for the benefit of anyone. In particular, where he/she holds non-public information regarding the Company where he/she exercises his/her term of office, he/she refrains from using it to deal or cause a third party to deal in the securities thereof.

**ARTICLE 6 – PROFESSIONALISM AND INVOLVEMENT**

Directors undertake to devote the necessary time and attention to their duties.

They inquire about the jobs and the specifics of the Company, its challenges and its values, including by questioning its leaders and strive to obtain in a timely manner the elements they considers essential to be informed and able to deliberate knowingly on the board.

They take part in Board Meetings regularly and diligently and attend, to the extent possible, the Shareholders' General Meetings.

To assist them in their task, the Company, upon appointment, offers them an integration program allowing them to better understand the various lines of business of the Group, its organization, its commercial and technical issues and industrial processes.

This program may include in particular the visit of a production site.

#### ARTICLE 7 - PARTICIPATION IN THE WORK OF THE BOARD

The directors contribute to the collegiality and efficiency of the work of the Board and the Board Committees. They make any recommendation they find likely to improve the working methods thereof, especially during the periodic evaluation of the Board.

They accept the evaluation of their own actions on the Board.

They ensure, along with the other Board members, that the inspection tasks are completed effectively and without hindrance. In particular, they ensure that procedures are in place in the company's procedures for monitoring compliance with laws and regulations in letter and spirit.

They ensure that the positions adopted by the Board, particularly as regards the approval of the accounts, the strategic plan, the budget, the resolutions to be submitted to the Shareholders' General Meeting and the important issues concerning corporate life, are the subject of formal decisions, properly motivated and transcribed in the minutes of its meetings.

#### ARTICLE 8 - OBLIGATIONS REGARDING THE HOLDING OF SECURITIES OF THE COMPANY

As part of these rules and to comply with the governance rules established by AFEP-MEDEF, each director, other than employee representatives, agrees to acquire a number of shares corresponding to a year's attendance fees and retain them in registered form.

In accordance with the laws and regulations in force, each member of the Board of Directors:

- undertakes to comply with the reporting obligations vis-à-vis the AMF;
- also undertakes to immediately inform the Company of any acquisition, sale, subscription or exchange of shares of the Company as well as of related financial instruments, whether the operation is carried out directly or indirectly, by persons closely associated with members of the Board of Directors in accordance with laws and regulations in force.

In addition, members of the Board and persons related to them under applicable laws and regulations should not trade in the securities of the Company:

- during the 30 calendar days preceding the date of publication of annual and interim consolidated results;
- during the 15 calendar days preceding the date of publication of quarterly revenue.

## 2.2 / ACTIVITIES OF THE BOARD AND COMMITTEES DURING THE YEAR

### 2.2.1 Activities of the Board in 2015

The Board met five times during financial year 2015 and the rate of meeting attendance of its members was 91%.

The Board discussed the key topics and took the major decisions listed below:

- At the meeting of February 19, 2015, during which the non-executive directors were able to meet in the absence of executive directors, the Board signed off on the LISI Group's separate and consolidated financial statements. It set the amount of the bonuses on targets awarded to LISI executives for 2014, as well as their fixed remuneration for 2015; it also decided on the final allocation of the performance shares awarded to Group Managers in accordance with the initial rules laid down at the Board Meeting of October 24, 2012.
- At its meeting of April 22, 2015, the Board reported on the progress of the consolidation of the MANOIR company acquired in 2014 and approved the external growth projects underway in India and Mexico. It also examined the new organization plan presented by the Chairman in anticipation of his succession.
- At its meeting of July 29, 2015, the Board approved the LISI Group's separate and consolidated financial statements for the first half-year; it took note of the information provided by the senior management on specific technical, commercial and industrial issues relating to different Group entities.
- At the Board meeting of October 21, 2015, the Directors visited the French production site of Bologne (Haute-Marne), which is part of the new subsidiary Manoir Aerospace. During this meeting, the Board's annual review approved the strategic plans of the Group. It also definitively and unanimously approved the proposal for a new form of corporate governance which will separate the function of Chairman of the Board of Directors from that of Chief Executive Officer as of March 1<sup>st</sup>, 2016.



- At the Board meeting of December 17, 2015 dedicated to the presentation of the Company's 2016 budget, the Board examined its corporate governance procedures via a new self-assessment questionnaire. For the record, concerning the percentage of independent directors, the Board had acknowledged last year that it was in breach of the AFEP-MEDEF Code, to which the Company refers, and had decided to appoint two new independent directors within the next two years to rectify the situation.

The Board set up a new performance share allocation plan called 15C17 and laid down the rules applicable to it including the precise performance criteria. Moreover, it approved the set-up of a joint venture between its Aerospace division and the company Poly-Shape for additive manufacturing.

### 2.2.2 Committee activities in 2015

Board Committees met six times during the financial year 2015 and the rate of meeting attendance of its members was 100%.

- Audit Committee:** the Committee met twice in 2015. It heard the Auditors report on the performance of their task and was informed by the Company's Internal Control Manager. Information relating to the consolidation perimeter and to the off-balance sheet risks described in the appendix to the consolidated financial statements was sent to the Audit Committee, which submitted a report on its work to the Board of Directors. The Committee also reviewed the impairment tests, the control of the Group's major investments and the risk of competing technological developments.
- Remuneration Committee:** the Committee met three times in 2015. It presented its recommendations to the Council on the rules of remuneration of senior staff of LISI S.A., both fixed and variable; it should be noted that in 2015, the variable part called Bonus on Targets was linked to the achievement of annual targets in terms of profitability (operating margin), cash flow (free cash flow) and management (compliance with the strategic and operational action plans). The Committee also proposed to the Board the conditions for awarding the 2012 and 2015 performance share plans.
- Strategic Committee:** the Committee met once in 2015. It reviewed the Group's 2015-2019 strategic plan presented by the senior management of LISI S.A., together with the leaders of the Aerospace and Automotive divisions and approved the strategic orientations that were exposed to it in detail as well as the key figures in this plan. It also took note of the key issues that derived and that senior management intends to address during financial year 2016.

## 2.3 / EMPLOYEES

### 2.3.1 Head count

#### 2.3.1.1 Registered employees at period end by category

The table below shows the breakdown of Group staff by category:

	2015	2014	Difference N/N-1
Management	1,064	965	10.3%
Supervisors	841	834	0.8%
Staff and workers	9,018	8,902	1.3%
<b>Total</b>	<b>10,923</b>	<b>10,701</b>	<b>2.1%</b>

#### 2.3.1.2 Registered employees at period end by division

The table below shows a breakdown of Group staff by business activity:

	2015	2014	Difference N/N-1
LISI AEROSPACE	7,087	6,957	1.9%
LISI MEDICAL	573	538	6.5%
LISI AUTOMOTIVE	3,241	3,186	1.7%
Holding company	22	20	10.0%
<b>Total</b>	<b>10,923</b>	<b>10,701</b>	<b>2.1%</b>
Temporary staff engaged	680	803	-15.3%

#### 2.3.1.3 Geographic distribution of the head count

The table below shows the breakdown of staff by geographic area:

	2015	as a %	2014	as a %
France	6,318	57.8%	6,116	57.2%
Europe (excl. France)	1,919	17.6%	1,861	17.4%
North American continent	1,589	14.5%	1,626	15.2%
Africa	330	3.0%	318	3.0%
Asia	758	6.9%	780	7.3%
Mexico	9	0.1%		
<b>Total</b>	<b>10,923</b>	<b>100%</b>	<b>10,701</b>	<b>100%</b>

#### 2.3.1.4 Consolidated turnover 2015

EFTAW*	Voluntary departures	Turnover rate
11,585	342	3.13%

\* Equivalent full-time average wage.

## 2.3.2 Profit-sharing, incentive and share-based remuneration

### 2.3.2.1 Employee Incentive

#### a) Profit-sharing and incentive plan

##### Profit-sharing

The funds paid out in the form of special reserves for profit-sharing during the past three years are as follows (in million euros):

2015	2014	2013
4.8	5.6	5.4

##### Incentive plan

Most of the companies within the Group have an incentive system allowing employees to participate actively in the Group's performance. The methods for calculating the sums involved depend on the criteria of each company.

#### b) Group Savings Plan (PEG)

In 2001, the LISI Group created a savings plan dubbed "LISI en actions" for its French companies. This plan facilitated participation in 2001, 2004, 2006, 2010 and 2014 in capital increases reserved for employees in the sums of €1.47 million, €0.8 million, €1.18 million, €0.9 million and €1.8 million, respectively.

For other years, the PEG was renewed in the form of a repurchase of shares.

The levels of voluntary contributions by employees, the profit-sharing and the extent of profit-sharing plans are set by the Company in accordance with a schedule.

Benefits granted to employees under the Group Savings Plan are recorded to the income statement and assessed in accordance with IFRS 2.

As at December 31, 2015, the "LISI en actions" plan consisted entirely of LISI shares, for a total of 697,000 shares, and had 1,803 members.

#### c) Employee shareholding

The percentage of share capital held by the Group's employees stood at 1.3% as at December 31, 2015.

### 2.3.2.2 Share-based compensation

#### a) Free shares granting plan

As a reward to several employees who have spent the majority of their working lives employed within the LISI Group, and who have actively contributed to its development, the Board of Directors, in its meeting of October 23, 2014, with the

permission of the Shareholders' General Meeting of April 26, 2012, decided to allocate 2,375 LISI Company shares, freely and without condition, to one Group employee. At its meeting of December 17, 2015, the Board of Directors, acting under the authorization of the Extraordinary General Meeting of December 1<sup>st</sup>, 2015, decided to unconditionally award 5,030 free LISI shares to Gilles Kohler.

The plan stipulates that shares thus allocated shall be held for two years, during which period they may not be sold on.

#### b) Performance shares plan

The plans described below refer to the NAV criterion do measure the Group's performance. Group NAV refers to the Net Asset Value of the LISI Group as defined by the following calculation:

Group NAV = Average of [(0.95\*Group Sales Revenue) + (6.5\*Group EBITDA) + (10\*Group EBIT)] - Group Net Borrowings over the last two years.

And where:

Group Sales Revenue	is the Consolidated sales revenue exclusive of VAT as stated in the "Income Statement" of the "Consolidated financial statements" in this financial report.
Group EBITDA	is the Gross Current Operating Profit as stated in the "Income Statement" of the "Consolidated financial statements" in this financial report.
Group EBIT	is the Current Operating Profit as stated in the "Income Statement" of the "Consolidated financial statements" in this financial report.
Group Net Borrowings	is the Net Borrowings of the Group as recognized in this financial report.

#### 2013 plan

On October 24, 2013, on the proposal of the Compensation Committee, and under the authorization of the Shareholders' General Meeting of April 25, 2013, LISI's Board of Directors decided to award performance shares to the members of the Executive Committee and to the members of the main Management Committees of the LISI Group's three divisions, subject to the achievement of all or part of the following performance criteria: Net Asset Value (NAV) of at least €1,000 million at December 31, 2015. If the Net Asset Value is between €1,000 million and €1,360 million, the shares would be allocated in part. If the Net Asset Value is higher than €1,360 million, the shares would be allocated in full. The maximum number of shares awarded is 166,700 (33,340 shares before the stock split) and concerns 159 employees in France.

The plan also stipulates that shares thus allocated shall be held for two years, during which period they may not be sold on.



As far as the corporate officers are concerned, the Board of Directors decided:

- 1) In order to receive at maturity all or part of the performance shares to which they are entitled, each of the corporate officer directors shall, at the end of the acquisition period, acquire 650 Company shares (corresponding to 130 shares before the stock split).
- 2) Corporate officers must keep in registered form 650 shares that have been allocated to them for free, up until the termination of their duties (corresponding to 130 shares before the division of the nominal share value).

50 employees outside of France will benefit from bonuses based on the principles and conditions, but in the form of pay and salaries.

**2014 plan:**

On October 23, 2014, on the proposal of the Compensation Committee, and under the authorization of the Shareholders' General Meeting of April 23, 2014, LISI's Board of Directors decided to award performance shares to the members of the Executive Committee and to the members of the main Management Committees of the LISI Group's three divisions, subject to the achievement of all or part of the following performance criteria: Net Asset Value (NAV) of at least €1,100 million at December 31, 2016. If the Net Asset Value is between €1,100 million and €1,365 million, the shares would be allocated in part. If the Net Asset Value is higher than €1,365 million, the shares would be allocated in full. The maximum allocated number of shares is 173,250 shares and concerns 165 employees in France.

The plan also stipulates that shares thus allocated shall be held for two years, during which period they may not be sold on.

As far as the corporate officers are concerned, the Board of Directors decided:

- 1) In order to receive at maturity all or part of the performance shares to which they are entitled, each of the corporate officer directors shall, at the end of the acquisition period, acquire 600 Company shares.
- 2) The corporate officer directors shall retain 600 of any free shares which may have been allocated to them registered in their own name, and until the termination of their employment.

52 employees outside of France will benefit from bonuses based on the principles and conditions, but in the form of pay and salaries.

**2015 plan:**

On December 17, 2015, on the proposal of the Compensation Committee, and under the authorization of the Extraordinary General Meeting of December 1<sup>st</sup>, 2015, LISI's Board of Directors decided to award performance shares to the members of the Executive Committee and to the members of the main Management Committees of the LISI Group's three divisions, subject to the achievement of all or part of the following performance criteria: Net Asset Value (NAV) of at least €1,147 million at December 31, 2017. If the Net Asset Value is between €1,147 million and €1,610 million, the shares would be allocated in part. If the Net Asset Value is higher than €1,610 million, the shares would be allocated in full. The maximum allocated number of shares is 137,770 shares and concerns 207 employees in France.

As far as the corporate officers are concerned, the Board of Directors decided:

- 1) In order to receive at maturity all or part of the performance shares to which they are entitled, each of the corporate officer directors shall, at the end of the acquisition period, acquire 600 Company shares.
- 2) The corporate officer directors shall retain 500 of any free shares which may have been allocated to them registered in their own name, and until the termination of their employment.

52 employees outside of France will benefit from bonuses based on the principles and conditions, but in the form of pay and salaries.

c) Information on the award of performance shares as at December 31, 2015

The following table details the award of performance shares outstanding as at December 31, 2015:

	Number
<b>Options outstanding at year start</b>	<b>572,725</b>
Options allocated during the period	142,800
Options cancelled during the period	-56,308
Options exercised during the year	-187,792
Options that reached maturity during the period	0
<b>Options outstanding at year end</b>	<b>471,425</b>

Options granted to date were taken from treasury shares without giving rise to the issue of new shares.

The following table presents the breakdown by date of allocation of stock options outstanding as at December 31, 2015:

Allotment Date of options	Exercise price in €	Number of options outstanding at December 31, 2014	Residual contractual term
10/24/2013	None	158,525	February 2016
10/23/2014	None	167,725	February 2017
10/23/2014	None	2,375	February 2017
12/17/2015	None	137,770	February 2018
12/17/2015	None	5,030	February 2018
<b>Total</b>		<b>471,425</b>	

d) Plans in place as at December 31, 2015

Date of Shareholders' General Meeting/Board of Directors Meeting	Category Plan number	Number of shares assigned	Of which corporate officers	Of which members of the Management Committee	Of which 10 top employees	Residual number of beneficiaries	Exercise period	Subscription or purchase price	Options exercised at 1/1/2015	Options exercised in 2015	Options cancelled	Options remaining at 12/31/2015
<b>Authorization of 04/26/2012</b>												
10/24/2012	G - Plan No. 9	262,750	18,750	40,000	40,000	0	2/19/2015 2/19/2017	None	0	186,292	76,458	0
10/24/2012	G - Plan No. 9 bis	1,500	0	0	1,500	0		None	0	1,500	0	0
<b>Authorization of 04/25/2013</b>												
10/24/2013	G - Plan No. 10	166,700	11,850	27,700	26,100	143*	*	None	0	0	8,175	158,525
<b>Authorization of 12/17/2014</b>												
10/23/2014	G - Plan No. 11	170,875	11,850	25,600	31,775	157**	**	None	0	0	3,150	167,725
10/23/2014	G - Plan No. 11 bis	2,375	0	2,375	2,375	1**	**	None	0	0	0	2,375
<b>Authorization of 04/23/2015</b>												
12/17/2015	G - Plan No. 12	137,770	11,850	25,600	31,775	207	***	None	0	0	0	137,770
12/17/2015	G - Plan No. 12 bis	5,030	5,030	0	0	1	***	None	0	0	0	5,030

\* Beginning on the date of the Board of Directors meeting that approves the 2015 results (February 2016) - end two years later.

\*\* Beginning on the date of the Board of Directors meeting that approves the 2016 results (February 2017) - end two years later.

\*\*\* Beginning on the date of the Board of Directors meeting that approves the 2017 results (February 2018).

G = free

## 2.4 / THE ADMINISTRATIVE BODIES

### 2.4.1 Composition of the Board of Directors and the specialized Committees

The Board of Directors of the Group is composed of 10 members, three of whom are independent. Eric André, Director of LISI for over 12 years, no longer enjoys the status of independent director. The Board is therefore currently composed of four women and nine men, the proportion of women members of the Board standing at 31%. To comply with the provisions of the AFEP-MEDEF Code, measures have been taken towards the appointment of two additional women as independent directors at the earliest possible date (see section 2.6).

		Independent director	Date of appointment	Term of office expires
<b>Board of Directors</b>				
Member of the Board of Directors	Gilles Kohler		1985	2019 OGM [3]
Chairman of the Board of Directors			1999	
Members of the Board of Directors:	Capucine Allerton-Kohler		2014	2018 OGM [2]
	Eric Andre		2002	2018 OGM [2]
	Isabelle Carrere		2014	2018 OGM [2]
	Patrick Daher	X	2009	2019 OGM [3]
	SAS CIKO represented by Jean-Philippe Kohler [5]		2002	2019 OGM [3]
	Pascal Lebard	X	2005	2017 OGM [1]
	Lise Nobre	X	2008	2018 OGM [3]
	Christian Peugeot		2003	2019 OGM [3]
	Compagnie Industrielle de Delle represented by Thierry Peugeot [4]		1977	2019 OGM [3]
	Marie-Hélène Roncoroni		2014	2018 OGM [2]
	VIELLARD MIGEON & Cie represented by Cyrille Viellard [6]		1977	2019 OGM [3]
	Emmanuel Viellard		2000	2019 OGM [3]
Secretary of the Board of Directors	Maître Olivier Perret (Fiscalité sociétés)			
<b>Audit Committee</b>				
Members of the Audit Committee:	Lise Nobre (Audit Committee Chair)	X		
	Eric Andre			
	Cyrille Viellard			
<b>Compensation Committee</b>				
Members of the Compensation Committee:	Patrick Daher (Compensation Committee Chair)	X		
	Thierry Peugeot			
	Lise Nobre	X		
<b>Strategic Committee</b>				
Members of the Strategic Committee:	Gilles Kohler (Strategic Committee Chair)			
	Jean-Philippe Kohler			
	Emmanuel Viellard			
	Pascal Lebard	X		
	Lise Nobre	X		
<b>Nominations Committee</b>				
Members of the Nominations Committee:	Thierry Peugeot (Nominations Committee Chair)			
	Gilles Kohler			
	Emmanuel Viellard			
	Patrick Daher	X		

[1] Ordinary General Meeting slated to rule in 2017 on the financial statements for the period ended December 31, 2016

[2] Ordinary General Meeting slated to rule in 2018 on the financial statements for the period ended December 31, 2017

[3] Ordinary General Meeting slated to rule in 2019 on the financial statements for the period ended December 31, 2018

[4] Appointment date of Thierry Peugeot, permanent representative of CID: 2000

[5] Appointment date of Jean-Philippe Kohler, permanent representative of CIKO: 2002

[6] Appointment date of Cyrille Viellard, permanent representative of VIELLARD MIGEON & Cie: 2013

## 2.4.2 Information regarding the members of the Board of Directors

The following information was provided by the members of the Board of Directors. They were reminded of the rules governing the holding of multiple offices, rules which they claim to abide by.

The information concerning Gilles Kohler, Emmanuel Viellard, Jean-Philippe Kohler and Lise Nobre takes account of the change in Governance introduced on March 1<sup>st</sup>, 2016.

### 2.4.2.1 The members of the Board of Directors

#### **Gilles Kohler, age 62, French citizen**

Chairman of LISI's Board of Directors

He chairs LISI's Board of Directors, and sits on and chairs the Strategic Committee

Gilles Kohler exercises the other mandates and functions listed below:

- Related to the LISI Group (in France and abroad):
  - Director of HI-SHEAR Corporation (USA),
  - Member of the Management Committee of LISI AUTOMOTIVE Former SAS,
  - Member of the Management Committee of LISI AUTOMOTIVE Rapid SAS,
  - Member of the Management Committee of LISI AUTOMOTIVE Nomel SAS,
  - Member of the Management Committee of LISI AEROSPACE SAS,
  - Member of the Management Committee of LISI AEROSPACE STRUCTURAL COMPONENTS SAS,
  - Member of the Management Committee of CREUZET AERONAUTIQUE SAS,
  - Member of the Management Committee of INDRAERO SIREN SAS,
  - Member of the Management Committee of FORGES DE BOLOGNE SAS,
  - Member of the Management Committee of MANOIR AEROSPACE SAS,
  - Member of the Management Committee of AIRMON HOLDING 1 SAS,
  - Member of the Management Committee of BLANC AERO Technologies SAS,
  - Member of the Management Committee of BLANC AERO Industries SAS,
  - Member of the Management Committee of LISI MEDICAL SAS,
  - Member of the Management Committee of LISI MEDICAL Fasteners SAS,
  - Member of the Management Committee of LISI MEDICAL Orthopaedics SAS,

- Outside the LISI Group (in France and abroad):
  - Chairman of the Board of Directors of Compagnie Industrielle de Delle,
  - Chairman of UIMM Franche-Comté,
  - Chairman of UIMM Belfort-Montbéliard.

#### **Capucine Allerton-Kohler, age 36, French citizen**

Director of LISI

She sits on LISI's Board of Directors.

Capucine Allerton-Kohler exercises the other mandates and functions listed below:

- Related to the LISI Group (in France and abroad):
  - None.
- Outside the LISI Group (in France and abroad):
  - Director of Compagnie Industrielle de Delle.

#### **Eric André, age 67, French citizen**

Senior advisor Banque HOTTINGUER

Director of LISI

He sits on LISI's Board of Directors and Audit Committee.

Eric André exercises the other mandates and functions listed below:

- Related to the LISI Group (in France and abroad):
  - None.
- Outside the LISI Group (in France and abroad):
  - Director of TIPIAK S.A.

#### **Isabelle Carrère, age 52, French citizen**

Head of Société ALBA & Co

Director of LISI

She sits on LISI's Board of Directors.

Isabelle Carrère exercises the other mandates and functions listed below:

- Related to the LISI Group (in France and abroad):
  - None.
- Outside the LISI Group (in France and abroad):
  - Manager of ALBA & Co,
  - Permanent representative of ALBA & Co on the board of FIL,
  - Manager of Perspective Autonomie,
  - Manager of Société Civile HARAS DE TURAN.



**Patrick Daher, age 66, French citizen**

Chairman and Chief Executive Officer of the DAHER Group  
Director of LISI

He sits on LISI's Board of Directors and chairs the Compensation Committee.

Patrick Daher exercises the other mandates and functions listed below:

- Related to the LISI Group (in France and abroad):
  - None.
- Outside the LISI Group (in France and abroad):
  - Chairman of the Board of Directors and CEO of Compagnie DAHER,
  - Chairman and CEO of SOGEMARCO-DAHER,
  - Deputy Director of DAHER INTERNATIONAL DEVELOPMENT (Luxembourg),
  - Member of the Supervisory Board of ZODIAC and Chairman of its Compensation Committee,
  - Vice-Chairman of GIFAS.

**Jean-Philippe Kohler, age 55, French citizen**

Deputy CEO of the LISI Group  
Permanent representative of CIKO on LISI's Board of Directors

He sits on LISI's Board of Directors and Strategic Committee.

Jean-Philippe Kohler exercises the other mandates and functions listed below:

- Related to the LISI Group (in France and abroad):
  - Member of the Management Committee of LISI AUTOMOTIVE SAS,
  - Member of the Management Committee of LISI AUTOMOTIVE Former SAS,
  - Member of the Management Committee of LISI AUTOMOTIVE Rapid SAS,
  - Member of the Management Committee of LISI AUTOMOTIVE Nomel SAS,
  - Member of the Management Committee of LISI AEROSPACE STRUCTURAL COMPONENTS SAS,
  - Member of the Management Committee of CREUZET AERONAUTIQUE SAS,
  - Member of the Management Committee of INDRAERO SIREN SAS,
  - Member of the Management Committee of LISI AEROSPACE SAS,
  - Member of the Management Committee of BLANC AERO Industries SAS,
  - Member of the Management Committee of BLANC AERO Technologies SAS,
  - Member of the Management Committee of FORGES DE BOLOGNE SAS,

- Member of the Management Committee of MANOIR AEROSPACE SAS,
- Member of the Management Committee of AIRMON HOLDING 1 SAS,
- Member of the Management Committee of LISI MEDICAL SAS.

- Outside the LISI Group (in France and abroad):
  - CEO of Compagnie Industrielle de Delle,
  - Chairman of CIKO SAS,
  - Chairman and CEO of Société Immeubles de Franche-Comté,
  - Chairman of the Club Association Progrès Management (APM) "BELFORT SAVOUREUSE",
  - Director of Réseau Entreprendre Franche Comté.

**Pascal Lebard, age 53, French citizen**

Chairman and CEO of SEQUANA  
Director of LISI

He sits on LISI's Board of Directors and Strategic Committee

Pascal Lebard has exercised the other mandates and functions listed below:

- Related to the LISI Group (in France and abroad):
  - None.
- Outside the LISI Group (in France and abroad):
  - Director - Chairman and CEO of SEQUANA,
  - Chairman of Arjowiggins SAS,
  - Chairman of Antalis International SAS,
  - Chairman of Arjowiggins Security,
  - Chairman of Arjobex,
  - Chairman of Boccafin SAS,
  - Chairman of Antalis Asia Pacific Pte Ltd (Singapore),
  - Chairman of AW Trading (Shanghai) Co Ltd,
  - Director of Arjowiggins HKK 1 Ltd (Hong Kong),
  - Director of Arjowiggins HKK 3 Ltd (Hong Kong),
  - Chairman of DLMD SAS,
  - Chairman of Pascal Lebard Invest SAS,
  - Director of Bureau Veritas,
  - Director of Permal Group Ltd (Great Britain),
  - Director of CEPI (Confederation of European Paper Industries) Belgium.

**Lise Nobre, age 50, French citizen**

Chairwoman of LUMEN EQUITY - Deputy Chief Executive Officer of PARVILLA  
Vice-Chairwoman of LISI's Board of Directors

She sits on LISI's Board of Directors, Strategic Committee and Compensation Committee and chairs the Audit Committee.

Lise Nobre exercises the other mandates and functions listed below:

- Related to the LISI Group (in France and abroad):
  - None.
- Outside the LISI Group (in France and abroad):
  - Chairwoman of LUMEN EQUITY
  - Deputy Chief Executive Officer of PARVILLA
  - Member of the Supervisory Board of VIRGIN STORES
  - Representative of Butler Capital Partners at the Supervisory Board of Groupe PARTOUCHE SA
  - Manager and Director of GP LUX INVESTISSEMENTS SARL
  - Representative of Butler Capital Partners at the Board of Directors of ADIT
  - Partner and member of the Investment Committee of PAI Partners
  - Chairwoman of the Supervisory Board of FTE Verwaltungs (Germany) and director of GCS.

**Christian Peugeot, age 62, French citizen**

Chairman of the CCFA (Committee of French Car Manufacturers) Director of LISI

He sits on LISI's Board of Directors.

Christian Peugeot exercises the other mandates and functions listed below:

- Related to the LISI Group (in France and abroad):
  - None.
- Outside the LISI Group (in France and abroad):
  - Vice-Chairman of Etablissements PEUGEOT Frères,
  - Director of FFP,
  - Director of Compagnie Industrielle de Delle,
  - Director of Groupe PSP,
  - Permanent representative of FFP Invest at the Board of Directors of SEB,
  - Director of Fondation PSA PEUGEOT CITROEN,
  - Manager of BP GESTION,
  - Manager of RP INVESTISSEMENTS,
  - Manager of SC LAROCHE,
  - Chairman of UNIFAB (Union des Fabricants).

**Thierry Peugeot, age 58, French citizen**

Permanent representative of Compagnie Industrielle de Delle at LISI's Board of Directors.

He sits on LISI's Board of Directors and Compensation Committee and chairs the Nominations Committee.

Thierry Peugeot exercises the other mandates and functions listed below:

- Related to the LISI Group (in France and abroad):

– None.

- Outside the LISI Group (in France and abroad):
  - Vice-Chairman and director of Etablissements PEUGEOT Frères and member of the Audit Committee,
  - Director of Société Anonyme de Participations (SAPAR),
  - Director of Compagnie Industrielle de Delle (CID),
  - Director of FAURECIA and member of the Strategic Committee,
  - Director of L'Air Liquide S.A. and member of the Audit Committee.

**Marie Hélène Roncoroni, age 55, French citizen**

Permanent representative of Etablissements Peugeot Frères on the Supervisory Board of Peugeot SA and Vice-Chairwoman of the Supervisory Board. Member of the Nominations Committee and of the Asia Committee.

Director of LISI

She sits on LISI's Board of Directors.

Marie-Hélène Roncoroni exercises the other mandates and functions listed below:

- Related to the LISI Group (in France and abroad):
  - None.
- Outside the LISI Group (in France and abroad):
  - Director and Vice-Chairwoman of FFP,
  - Permanent representative of Etablissements PEUGEOT Frères on the Supervisory Board of PEUGEOT SA,
  - Director of Etablissements PEUGEOT Frères and Deputy CEO,
  - Director of SAPAR,
  - Director of Assurances Mutuelles de France (Mutuelle),
  - Director of ESSO SAF (France),
  - Director of Fondation PSA PEUGEOT CITROEN and Vice-Chair of the Board of Directors of Fondation PSA PEUGEOT CITROEN,
  - Director of Institut Diderot.

**Cyrille Viellard, age 38, French citizen**

Supply Chain Manager and member of the Executive Committee of Groupe Rapala VMC, CEO of Normark Logistics Europe Oy Permanent representative of VMC at LISI's Board of Directors.

He sits on LISI's Board of Directors and Audit Committee.

Cyrille Viellard holds the following other offices:

- Related to the LISI Group (in France and abroad):
  - None
- Outside the LISI Group (in France and abroad):
  - Director of FSH Welding Group SA;

- Member of the Management Committee of Ets REBOUD ROCHE SAS;
- Member of the Management Committee of SELECTARC WELDING SAS.

**Emmanuel Viellard, age 52, French citizen**

Chief Executive Officer of LISI.

He sits on LISI's Board of Directors and Strategic Committee.

Emmanuel Viellard exercises the other mandates and functions listed below:

■ Related to the LISI Group (in France and abroad):

- Chairman of LISI AEROSPACE SAS,
- Chairman of LISI AEROSPACE STRUCTURAL COMPONENTS SAS,
- Chairman of AIRMON HOLDING 1 SAS,
- Chairman of LISI MEDICAL SAS,
- Chairman of LISI AUTOMOTIVE SAS,
- Director of HI-SHEAR Corporation (USA),
- Member of the Management Committee of LISI AUTOMOTIVE Former SAS,
- Member of the Management Committee of LISI AUTOMOTIVE Rapid SAS,
- Member of the Management Committee of LISI AUTOMOTIVE Nomel SAS,
- Member of the Management Committee of CREUZET AERONAUTIQUE SAS,
- Member of the Management Committee of INDRAERO SIREN SAS,
- Member of the Management Committee of BLANC AERO Technologies SAS,
- Member of the Management Committee of BLANC AERO Industries SAS,
- Member of the Management Committee of FORGES DE BOLOGNE SAS,
- Member of the Management Committee of MANOIR AEROSPACE SAS,
- Member of the Management Committee of LISI MEDICAL Orthopaedics SAS,
- Member of the Management Committee of LISI MEDICAL Fasteners SAS.

■ Outside the LISI Group (in France and abroad):

- Chairman of Financière VIELLARD SAS,
- CEO of VIELLARD MIGEON & Cie SA,
- Chairman of the Board of Directors of FSH WELDING GROUP,
- Member of the Management Committee of VMC PECHE SAS,
- Director of Compagnie Industrielle de Delle,
- Director of FSH WELDING India (India),

- Chairman of RAPALA-VMC OYJ (Finland),
- Permanent representative of VMC at the Management Committee of:
  - Ets REBOUD ROCHE SAS
  - SELECTARC WELDING SAS,
  - De PRUINES Industries SAS,
- Judge at the Belfort Commercial Court and President of the chamber of sanctions,
- Chairman of the Groupe des Equipements Aéronautiques et de Défense,
- Vice-Chairman of GIFAS,
- Chairman of the VIELLARD Family Association.

**2.4.2.2 Family ties**

The only direct family ties between the aforementioned individuals are the following:

Gilles Kohler and Jean-Philippe Kohler are brothers. Capucine Allerton is the daughter of Gilles Kohler.

**2.4.2.3 No conflicts of interest**

To the Company's knowledge, there are no current or potential conflicts of interests between LISI S.A. and the members of the Board of Directors, both in terms of their personal interests and of their other obligations. The internal rules of the Board provide explicitly, if applicable, for a situation of conflict of interests: "The members of the Board of Directors have as an obligation to notify the Board of any situation of conflict of interests, be it potential, current, or future, where they are or are likely to be involved. Whenever the Board of Directors deliberates on a subject that concerns one of its members, either directly or indirectly, the said member is invited to leave, for the time of deliberations and, if applicable, of the vote, the Board Meeting."

**2.4.2.4 No condemnation for fraud, involvement in bankruptcy or incrimination and/or public sanction**

To the Company's knowledge, in the past five years:

- no condemnation for fraud was pronounced against any of the members of the Board of Directors,
- none of the members of the Board of Directors has been involved in any bankruptcy, receivership, or winding up, as a member of a Board of Directors, management board, or supervisory board,
- no official incrimination and/or public sanction has been pronounced by statutory or regulatory authorities against any of the members of the Board of Directors of the Company.

**2.5 / PAY AND INTERESTS OF CORPORATE OFFICERS**



### 2.5.1 Directors' fees

The Shareholders' General Meeting, held on April 22, 2015, set the annual directors' fees for members of the Board of Directors at €300,000 from the start of the financial year started January 1<sup>st</sup>, 2015.

The directors' duties are compensated in the form of directors' fees at meetings of the Board of Directors and other Committees

of which they are members. The directors' attendance fees are paid to directors at the beginning of each half-year according to their participation in the meetings of the Board and Committees during the previous half-year. They amount to €3,000 per meeting of the Board or Committees. The attendance fees paid to directors in 2015 amounted to €234,000, the fees earned for 2015 amounted to €228,000 and the attendance rate was 93%.

The table below shows the attendance fees paid to directors and acquired by the directors for the period:

Board members	Directors' fees paid in 2014 by LISI S.A. (in euros)	Directors' fees paid in 2015 by LISI S.A. (in euros)	Directors' fees payable in respect of 2014 (in euros)	Directors' fees payable in respect of 2015 (in euros)
Capucine Allerton	-	15,000	9,000	12,000
Eric Andre	21,000	21,000	21,000	21,000
Isabelle Carrere	-	15,000	9,000	15,000
Patrick Daher	18,000	24,000	21,000	24,000
Gilles Kohler	15,000	15,000	15,000	15,000
Jean-Philippe Kohler	12,000	15,000	15,000	15,000
Pascal Lebard	15,000	15,000	15,000	12,000
Lise Nobre	24,000	27,000	24,000	33,000
Christian Peugeot	18,000	12,000	12,000	9,000
Thierry Peugeot	15,000	24,000	18,000	24,000
Marie-Hélène Roncoroni	-	15,000	9,000	12,000
Cyrille Viellard	15,000	21,000	21,000	21,000
Emmanuel Viellard	15,000	15,000	15,000	15,000
<b>Total</b>	<b>168,000</b>	<b>234,000</b>	<b>204,000</b>	<b>228,000</b>

Apart from Gilles Kohler, Jean-Philippe Kohler and Emmanuel Viellard, no directors have received any remuneration from LISI, its subsidiaries or the control company CID, other than the attendance fees mentioned above.



## 2.5.2 Shares held by corporate officers

In accordance with the Company's bylaws, the minimum number of LISI shares that each director may hold is one share.

The table below shows the number of shares held by the corporate officers as at December 31, 2015:

Corporate officers	Number of LISI shares held directly	Number of LISI shares held indirectly
Capucine Allerton	600	
Eric Andre	25	
Isabelle Carrere	750	
Patrick Daher	1,000	
Gilles Kohler	70,325	
Jean-Philippe Kohler (permanent representative of S.C.)	65,615	
Pascal Lebard	50	
Lise Nobre	850	
Christian Peugeot	5	
Thierry Peugeot (permanent representative of CID)	125	29,643,620
Marie-Hélène Roncoroni		
Cyrille Viellard (permanent representative of VMC)		3,070,835
Emmanuel Viellard	35,000	
<b>Total</b>	<b>174,345</b>	<b>32,714,455</b>

## 2.5.3 Remuneration of Managers

Managers Corporate officers	Employment contract		Supplementary pension plan		Compensation or benefits due or that may be due on termination or change of duties		Compensation under a non-compete clause	
	Yes	No	Yes	No	Yes	No	Yes	No
<b>Gilles Kohler</b>								
Function: Chairman and Chief Executive Officer		X		X		X		X
Term of office start: 1999								
Term of office end: 2015								
<b>Emmanuel Viellard</b>								
Function: Vice-Chairman and Deputy CEO		X		X		X		X
Term of office start: 1999								
Term of office end: 2015								

The terms for the salary of the Chairman and Chief Executive Officer and for the Vice-Chairman are approved by the Board of Directors on the advice of the Compensation Committee.

In 2015, the variable portion of executive compensation is capped at 75% of the fixed remuneration. The allocation formula for the criteria used to determine the variable portion is as follows:

- Operating margin representing 30% of the fixed remuneration.
- Free Cash Flow rate representing 20% of the fixed remuneration.

- Rate of achievement of strategic objectives representing 25% of the fixed remuneration.

The expected level of achievement of the above objectives has been established precisely but is not released for confidentiality reasons.

The tables summarizing the compensation and options and shares allocated to each corporate officer director of LISI S.A. are as follows in euros:

Gilles Kohler Chairman and CEO of LISI S.A.	2015	2014
Remuneration due for the period	586,291	564,235
Valuation of the options granted during the period*	None	None
Valuation of the performance shares granted during the period*		115,020
Valuation of the shares granted during the period*(1)	123,889	
<b>Total</b>	<b>710,180</b>	<b>679,255</b>

\* Valuation at the share price prevailing on the date of the Board of Directors meeting which approved the plan, i.e. €21.30 for the 2014 plan and €24.63 for the 2015 plan.

(1) At its meeting of December 17, 2015, the Board decided to unconditionally award 5,030 shares to Gilles Kohler pursuant to the termination of his office as CEO.

Emmanuel VIELLARD Vice-Chairman and Deputy CEO of LISI S.A.	2015	2014
Remuneration due for the period	524,360	521,067
Valuation of the options granted during the period*	None	None
Valuation of the performance shares granted during the period*	123,889	112,145
<b>Total</b>	<b>648,249</b>	<b>633,211</b>

\* Valuation at the share price prevailing on the date of the Board of Directors meeting which approved the plan, i.e. €21.30 for the 2014 plan and €24.63 for the 2015 plan.

The tables summarizing the compensation of each corporate officer director of LISI S.A. are as follows in euros:

Gilles Kohler Chairman and CEO of LISI S.A.	Amounts for financial 2015		Amounts for financial 2014	
	due	paid	due	paid
Fixed remuneration	374,741	366,824	351,722	348,434
Variable remuneration	194,000	195,000	195,000	203,000
Exceptional remuneration	None	None	None	None
Attendance fees	15,000	15,000	15,000	15,000
Benefits in kind*	2,550	2,545	2,514	2,514
<b>Total</b>	<b>586,291</b>	<b>579,370</b>	<b>564,235</b>	<b>568,947</b>

\* Benefits in kind: company car.

Emmanuel Viellard Vice-Chairman and Deputy CEO of LISI S.A.	Amounts for financial 2015		Amounts for financial 2014	
	due	paid	due	paid
Fixed remuneration	330,090	329,901	324,712	317,140
Variable remuneration	176,000	178,000	178,000	194,000
Exceptional remuneration	None	None	None	None
Attendance fees	15,000	15,000	15,000	15,000
Benefits in kind*	3,270	3,270	3,355	3,372
<b>Total</b>	<b>524,360</b>	<b>526,171</b>	<b>521,067</b>	<b>529,512</b>

\* Benefits in kind: company car.

The remuneration presented correspond to all those that have been paid by LISI, no remuneration was paid by its subsidiaries or the control company CID.

LISI S.A. has not committed itself to these corporate officers to pay compensation, indemnities, or benefits, due or likely to be due as a result of such corporate officers taking on, resigning from, or changing functions.

#### 2.5.4 Benefits in kind granted to the managers

In 2015, Gilles Kohler and Emmanuel Viellard benefited from a company car.

#### 2.5.5 Stock subscription or purchase options allocated during the period to each corporate officer director

No stock subscription or purchase options were allocated during financial year 2015.

## 2.5.6 Share subscription or purchase options exercised during the period by each corporate officer manager

In 2015, the corporate officers did not exercise any options.

## 2.5.7 Performance shares allocated to each corporate officer manager

The allocated plans outstanding at December 31, 2015 are listed in the following table:

Performance shares granted by the Shareholders' General Meeting during the financial year, to each corporate officer, by the issuer and for all Group companies	Plan number and date	Number of shares awarded during the financial year*	Valuation of shares in accordance with the method used for the consolidated financial statements (in euros)	Acquisition date	Date of availability	Minimum performance conditions required to achieve 50% allocation
Gilles Kohler- Function: Chairman and Chief Executive Officer	No.: 10 Date : 10/24/2013	6,000	112,416	Feb. 2016	Feb. 2018	Plan No. 10 NAV (Net Asset Value) of at least €1,000M
	No.: 11 Date: 10/23/2014	6,000	102,240	Feb. 2017	Feb. 2019	
	No.: 12 Date: 12/17/2015	5,030	123,889	Feb. 2018	Feb. 2018	
<b>Total</b>		<b>17,030</b>	<b>338,545</b>			
Emmanuel Viellard- Function: Vice-Chairman and Deputy CEO	No.: 10 Date: 10/24/2013	5,850	109,606	Feb. 2016	Feb. 2018	Plan No. 11 NAV (Net Asset Value) of at least €1,100M
	No.: 11 Date: 10/23/2014	5,850	99,684	Feb. 2017	Feb. 2019	Plan No. 12 NAV (Net Asset Value) of at least €1,147M
	No.: 12 Date: 12/17/2015	5,030	123,889	Feb. 2018	Feb. 2018	
<b>Total</b>		<b>16,730</b>	<b>333,179</b>			

At its meeting of December 17, 2015, the Board decided to unconditionally award 5,030 shares to Gilles Kohler, pursuant to the termination of his office as CEO.

## 2.5.8 Performance shares that became available during the period for each corporate officer manager

	Plan number and allocation date	Number of shares that became available during the period	Acquisition date	Date of availability	Conditions*
Gilles Kohler- Function: Chairman and Chief Executive Officer	No. 9 Date: 10/24/2012	7,600	02/19/2015	02/19/2015	1,000 shares were acquired at the time of the award and 1,000 shares must be held in registered form until the termination of the function of CEO
Emmanuel Viellard- Function: Vice-Chairman and Deputy CEO	No. 8 Date: 10/24/2012	7,400	02/19/2015	02/19/2015	1,000 shares were acquired at the time of the award and 1,000 shares must be held in registered form until the termination of the function of Vice-Chairman and Deputy CEO

**2.6 / IMPLEMENTATION OF THE AFEP-MEDEF CODE'S "APPLY OR EXPLAIN" RULE**

Provisions of the AFEP-MEDEF code not complied with	Explanations
<b>Number of independent members on the Board</b>	
Art 9.2: the proportion of independent directors in the companies controlled should be at least one third.	According to the criteria of the AFEP-MEDEF Code referred to by the Company, Eric André, who has been director for over 12 years, no longer enjoys the status of independent director. Consequently, the rule according to which the Board should comprise one third of independent directors is no longer respected. Measures have been taken towards the appointment of two additional women as independent directors at the earliest possible date.
<b>Composition of the Audit Committee</b>	
Art 16.1: the proportion of independent directors in the Audit Committee should be at least two thirds.	The Audit Committee is composed of three independent directors, one third of senior directors and one third of non-independent directors. A new independent director will be appointed to this committee at the earliest possible date, in order to comply with the requirement of the AFEP-MEDEF Code.
<b>LISI shares to be held by directors</b>	
Art 20: unless otherwise required by law, each director must personally own a significant number of shares in relation to the attendance fees received. Directors who do not have the required number of shares when they take up office shall use their attendance fees to acquire them.	Directors who do not yet comply with this recommendation shall rectify the situation at the earliest possible date.

### 3 / COMPANY'S INTERNAL CONTROL

#### Description of the internal control environment

##### 3.1 / GENERAL DESCRIPTION

The wider internal control environment is based on a decentralized organization within each division. An Executive Committee is responsible for ratifying a global policy, which must then be channeled down to each individual department.

The Group has set out a number of procedures, summarized in an Internal Group Control manual, which is available to all relevant Group staff via an intranet site. This manual is supplemented by a Group accounting procedures manual. In addition, the Group has deployed a uniform reporting and information system in each division using an identical procedure each time.

The specificities of the LISI Group's activities require that precise quality control be carried out on operational processes in the following areas:

- Production, stock, flow management,
- Quality,
- Health, Safety and Environment,
- Personnel, payroll,
- Accounting, management control and cash flow,
- Purchasing and investments,
- Sales.

Action is taken within the Group on a continual basis to ensure that these mechanisms are effective. This action is regularly assessed using performance tables.

##### 3.2 / SUPERVISORY BODIES

- The Group's Board of Directors is the most senior decision-making entity. The Group's Executive Committee channels the information to the divisions, which are themselves organized in such a way that enables their management to carry out the Group's decisions at individual department level.
- The Audit Committee, which includes an independent administrator, is acquainted, in concert with the external auditors and the internal audit manager, with the senior management and risk management environment at the time of publication of each financial statement.
- The internal audit unit comprises the Group internal audit manager assisted by an auditor. Depending on the scale and nature of the task to be performed, internal and external partners may be co-opted to round off the team.

- Coordination with the external auditors is particularly close in order to direct controls specifically towards areas that have been identified as being high-risk and to allocate sufficient time to the task.

- Certain tasks identified as critical are monitored in the Group in a cross-departmental manner: financial management, cash management, consolidation, legal services, insurance cover, security policy, environmental policy, purchasing policy and human resource management.

##### 3.3 / GROUP BASELINE

- Each division has set up a value charter based on a common set of values.
- An internal control procedures manual is in circulation and is supplemented by an accounting and consolidation procedures manual. These procedures are made available to all the individuals involved and are regularly updated in electronic form via a dedicated Internet portal.
- Each division and each operational unit is responsible for ensuring that these procedures are followed and adapted to their country's specific context.
- Each manager receives notification of new levels of responsibility in the form of delegation letters.

##### 3.4 / RISK-MAPPING AND MONITORING PROCESSES

- The Group is engaged in a convergent risk-mapping process. This methodology is currently employed throughout the Group and down to the level of the basic Management Units. It is subject to a complete and systematic review once a year. The priority action plans for the main risks identified in each division are validated within the budget of the following year.
- The Health, Safety and Environmental Risks Committee, set up in 2001, identifies and indexes the risks involved, then initiates the necessary corrective actions.

##### 3.5 / MAIN INTERNAL CONTROL PROCEDURES RELATING TO THE DRAFTING AND PROCESSING OF ACCOUNTING AND FINANCIAL INFORMATION

- The Group carries out an annual review of the four-year strategic plan and defines a priority action plan accordingly. The budget for the coming financial year falls within the scope of this plan for a 12-month period. The planning

process is approved first by the Executive Committee and then by the Board of Directors. Progress on preparation of the budget is assessed monthly at all levels: business units (B.U.); Divisions and Group-level teams.

- The monthly consolidation of management indicators, the income statement, the balance sheet and the funding table allow a precise measure to be obtained within a short time of year-end. This facilitates the decision-making process.
- The purchasing and investment process falls within the scope of the strategic and budgetary mechanism. Any purchasing or investment commitment that deviates from the budget authorizations must have prior approval at the appropriate level.
- The sales and contract process is carefully reviewed by the local teams, BUs, divisions or Group-level teams, depending on the materiality level, before the actual commitment is made.
- The Cash Flow-Finance process also involves specific commitments. So for instance all financial investments are managed at Group level.
- The pay process is managed at operational unit level and is regularly reviewed both by the internal audit team and by external auditors.
- The Health, Safety, and Environment (HSE) process involves a monthly review of management indicators (industrial accident rates, non-compliances, etc.) and of the main corrective action plans.

# DOCUMENTS SPECIFIC TO THE SHAREHOLDERS' GENERAL MEETING



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## 1 / REPORT BY THE CHAIRMAN OF THE BOARD OF DIRECTORS

In accordance with the provisions of Article L. 225-37 of the French Commercial Code and the recommendations of the French Financial Markets Authority (AMF), this report sets out the composition of the Board and the principle of equal representation of men and women, the conditions governing the preparation and organization of the Board of Directors' work, limitations to the Chief Executive Officer's power, the principles and rules governing the setting of the remuneration and benefits in kind granted to the corporate officers as well as internal audit procedures implemented within the Group.

LISI refers to the corporate governance code for listed companies of the AFEP-MEDEF in its June 2013 version, available on the MEDEF website ([www.medef.com](http://www.medef.com)). Such membership has been confirmed by the Board of Directors.

In order not to overload this report, the invariant part of the elements referred to in Article L. 225-37 of the French Commercial Code relating to corporate governance and internal audit is described in Chapter 7 of the Annual Report filed with the AMF. Such Chapter 7 sets out the principles, the statutory provisions, those of the internal rules of the Board and committee charters that define the tasks, composition and rules of operation of the Board and its specialist committees.

This report describes the changes and events that occurred during the 2015 financial year that are subject to the legal provisions mentioned above.

This report was submitted to, and approved by, the Board of Directors on February 17, 2016.

### 1.1 / PREPARATION AND ORGANIZATION OF THE BOARD OF DIRECTORS' TASKS

The Board of Directors defines the Company's strategy and business policies and ensures that they are followed. The Board of Directors also carries out any audits or checks that it deems necessary.

#### 1.1.1 Organization

Four special committees were set up within LISI's Board of Directors: the Audit Committee, the Compensation Committee, the Strategic Committee, and the Appointments Committee. The first three are tasked with supervising the work of the Senior Management in their specific fields. Each committee will submit a report on their work to the Board of Directors. The role and composition of these Committees are described in Chapter 7 of the Annual Report on Governance of the Company.

#### 1.1.2 Composition

The Board of Directors represents the shareholders of the Company; its composition aims to comply with the various balances of interests. The members were chosen for their skills and knowledge of the various markets in which the Group operates.

Since the Shareholders' General Meeting of April 23, 2014, the Board of Directors has comprised 13 members, 9 of whom belong to the majority family groups, and 3 of whom are independent under the terms of the AFEP-MEDEF Code (of corporate governance). The final member, having been a director of the Company for more than 12 years in 2014, can no longer be deemed independent.

The Board is therefore currently composed of four women and nine men, the proportion of women members of the Board standing at 31%. To comply with the provisions of the AFEP-MEDEF Code, measures have been taken towards the appointment of two additional women as independent directors at the earliest possible date.

A Vice-Chair, acting as Senior Director, was appointed at the Board meeting of February 17, 2016. The Vice-Chair's role is to assist the Chairman in corporate governance issues and liaise between the Company's senior management and the independent directors. The Vice-Chair, who was chosen among the independent directors, is Lise Nobre.

#### 1.1.3 Operating procedures for the period

In respect of the financial year 2015, the Board met five times, with a member attendance rate of 91%.

- At the meeting of February 19, 2015, during which the non-executive directors were able to meet in the absence of executive directors, the Board signed off on the LISI Group's separate and consolidated financial statements. It set the amount of the bonuses on targets awarded to LISI executives for 2014, as well as their fixed remuneration for 2015; it also decided on the final allocation of the performance shares awarded to Group Managers in accordance with the initial rules laid down at the Board meeting of October 24, 2012.
- At its meeting of April 22, 2015, the Board reported on the progress of the consolidation of the Manoir company acquired in 2014 and approved the external growth projects underway in India and Mexico. It also examined the new organization proposal presented by the Chairman in anticipation of his succession.
- At its meeting of July 29, 2015, the Board approved the LISI Group's separate and consolidated financial statements for the first half-year; it took note of the information provided by the senior management on specific technical, commercial and industrial issues relating to different Group entities.



- At the Board meeting of October 21, 2015, the Directors visited the French production site of Bologne (Haute-Marne), which is part of the new subsidiary Manoir Aerospace. During this meeting, the Board's annual review approved the strategic plans of the Group. It also definitively and unanimously approved the proposal for a new form of corporate governance which will separate the function of Chairman of the Board of Directors from that of Chief Executive Officer as of March 1<sup>st</sup>, 2016.
- At the Board meeting of December 17, 2015 dedicated to the presentation of the Company's 2016 budget, the Board examined its corporate governance procedures via a new self-assessment questionnaire. For the record, concerning the percentage of independent directors, the Board had acknowledged last year that it was in breach of the AFEP-MEDEF Code, to which the Company refers, and had decided to appoint two new independent directors within the next two years to rectify the situation.  
The Board set up a new performance share allocation plan called 15C17 and laid down the rules applicable to it including the precise performance criteria. Moreover, it approved the set-up of a joint venture between its aerospace division and the company Poly-Shape for additive manufacturing.

#### 1.1.4 Preparation of tasks

Prior to each Board meeting, participants receive a file that has been duly documented so that they may adequately prepare for the meeting. As part of the continuous improvement of the Board's operating methods, these documents must be submitted to the directors at least three days before the meeting.

Meetings on the subject of remuneration are accompanied by a presentation by the Compensation Committee. This Committee met three times in 2015, with a member attendance rate of 100%.

Meetings relative to the approval of annual and half-yearly financial statements are accompanied by a presentation by the Audit Committee. This Committee met twice in 2015, with an attendance rate of 100% of its members.

Meetings dealing with strategic issues are accompanied by a presentation by the Strategic Committee. This Committee met once in 2015, with an attendance rate of 100% of its members.

#### 1.1.5 Decision-making process

There has been no addition to the Board's decision-making process during the 2015 financial year, the specific rules of such process being described in Chapter 7 of the Annual Report.

#### 1.1.6 Board assessment

In accordance with the practices recommended in the AFEP-MEDEF Code, the Board conducts a formal self-assessment process every three years to ensure it meets the expectations of shareholders that have appointed it to manage the Company. This self-assessment, which had been conducted for 2011 and 2012, was reviewed at the Board meeting of December 17, 2015 through a new questionnaire filled in by each director. It revealed several shortcomings concerning "Strategy" and "Risk Mapping" which will need to be addressed in 2016.

#### 1.2 / LIMITATION OF THE AUTHORITY OF THE SENIOR MANAGEMENT

The senior management has the broadest powers to manage the Company within the limits of those conferred by law and the bylaws to the Board of Directors.

#### 1.3 / MANAGEMENT STRUCTURE

At its meeting of February 17, 2016, the Board of Directors confirmed its decision of October 21, 2015 to separate the function of Board Chairman from that of Chief Executive Officer; as of March 1<sup>st</sup>, 2016, the role of Chairman will be assumed by Gilles Kohler, while that of CEO will be assumed by Emmanuel Viellard, with the assistance of Jean-Philippe Kohler as Deputy CEO.

The presence of directors (majority shareholders and independent directors), as well as a Vice-Chair chosen among independent directors, has enabled the Board to consider that the separation of the function of Chairman from that of Chief Executive Officer was consistent with the protection of the interests of all shareholders, especially minority shareholders, while remaining suited to the Company's business.

To fulfill their executive duties, the CEO and Deputy CEO are backed by:

- 1) a Management Committee of six people which meets monthly to review major issues addressed by the Group;
- 2) an Executive Committee comprising the managers of the divisions and internal audit, a total of 16 people who meet quarterly to make a progress update on the main areas for improvement.

## 1.4 / REMUNERATION AND BENEFITS IN KIND

The principles and rules governing corporate officers' remuneration, which are submitted and suggested to the Board by the Compensation Committee each year, are detailed in Chapter 7 of the Annual Report, which deals with the corporate governance policy. It describes in particular the information referred to in Article L. 225-100-3 of the French Commercial Code and tables prescribed by the AFEP-MEDEF Code.

## 1.5 / INTERNAL AUDIT REPOSITORY

In 2011, the Internal Audit Department developed a new internal audit repository, which is based on a self-assessment questionnaire with 130 questions covering all processes in the internal audit manual: Purchasing, Capital Expenditures, Sales, Inventories, Cash, and Human Resources.

In 2015, this questionnaire was reviewed in order to improve internal control standards. Accordingly, an additional process comprising 24 questions was introduced for the control of our IT systems.

Audits have been used since 2012 to validate (or invalidate) the level of internal audit achieved in each of the business units; they have continued throughout the whole of 2015 with 13 audit tasks completed.

Given the stiffening of internal control requirements, as described above, we thus noted a slight drop in the Group sites' internal control ratings in 2015:

- 15 sites (as against 19 in 2014), achieving a score above 90% (expressed as a percentage of the number of compliances against the standard reference);
- 15 sites achieved a score between 80% and 90% (versus 13 in 2014).

Making a total of 30 sites scoring above 80% (versus 32 in 2014).

- Of the seven remaining sites (versus 4 in 2014), four had a score between 77% and 79%, while three sites were below 75%.

Note that the Tangiers site was included in the scope of internal control in 2015.

The consolidated score was 86% versus 87.8% in 2014. We estimate that the addition of the IT Management section brought down the score by around two points. Consequently, on a like-for-like basis, the level of internal control remained stable year-on-year.

## Risk mapping

The main risks identified in the context of the budget and strategic planning in the medium term belong to four categories:

- Market risks to be anticipated as accurately as possible within all divisions:
  - possible effects of over-stocking based on the current contracts;
  - strong downward pressure on non-contractual prices;
  - missed opportunities on major new markets;
  - marginalization due to insufficient size in a context of market player concentration.
- Industrial challenges:
  - essential productivity programs to be carried out to sustain certain industrial processes and maintain competitiveness in high cost areas, sometimes accompanied by reconversion in the more attractive segments of the business;
  - launches of new products which are technically very challenging;
  - increasingly sophisticated customer requirements impossible to achieve.
- Security risks regarding assets on certain sites: flooding, fire detection and fire prevention, for which relocation projects are under study and or underway.
- Installations deemed critical for which prevention and security plans must be initiated.

## Deployment of audit and risk mapping software

For Internal Audit, 2014 was a year of computerization, with the successful deployment of software dedicated to the computerization of the Internal Audit Questionnaire as well as risk mapping.

In 2015, a few minor developments enabled the dedicated teams to master the solution, which is now fully operational.

## Fraud

The LISI Group has had to deal with an ever increasing level of attempted fraud in 2015, largely consisting of misuse of identity. The alert procedure initiated in 2013 is still in force.

## Profitability assessment of major investments

As part of the procedure for investment commitments described in the internal audit manual, audits for measuring the achievement of criteria (Payback and ROI) are routinely performed on a polling basis within two years after the completion of major projects for the Group.

**CONCLUSION**

The Group finds the standard of internal audit appropriate to the size and typology of the risks identified.

In 2016, efforts will mainly focus on increasing the stringency of internal control measures, in particular by increasing the number of tests in the various processes involved.

The Group is maintaining its objectives to:

- respond to the Group's growth and quickly bring all Group entities into line with the COS (Controlling Operating System) and audit standards;

- raise the internal audit ratings of sites whose scores are below the Group standard of 80%;
- deploy a risk-based approach via the software solution set up, and harmonize its processes with all strategic and operational action plans.

**Gilles KOHLER**  
**Chairman of the Board of Directors**

## 2 / AUDITORS' REPORT, PREPARED IN ACCORDANCE WITH ARTICLE L. 225-235 OF THE FRENCH COMMERCIAL CODE, ON THE REPORT OF THE CHAIRMAN OF THE BOARD OF DIRECTORS OF LISI - FINANCIAL YEAR ENDED DECEMBER 31, 2015

Dear Shareholders,

In our capacity as Auditors of the Company and in accordance with the provisions of Article L. 225-235 of the French Commercial Code, we hereby present our report on the report drafted by the Chairman of your Company's Board of Directors in compliance with the provisions of Article 225-37 of the French Commercial Code for the financial year ended December 31, 2015.

It is for the Chairman to prepare and submit for approval to the Board of Directors a report, giving account of internal audit procedures and risk management implemented by the Company and providing other information required by Article L. 225-37 of the French Commercial Code, particularly in terms of corporate governance measures.

It is for us to:

- inform you of such observations as are called for by ourselves, in respect of the information given in the Chairman's report concerning the internal control and risk management procedures for the preparation and processing of accounting and financial information;
- testify that the report includes other information required under Article L. 225-37 of the French Commercial Code, while acknowledging that it is not our duty to verify the authenticity of this other data.

We have carried out our work in accordance with the professional standards in use in France.

Information regarding internal control and risk management procedures relating to the drawing-up and processing of accounting and financial information

Standards governing professional practice require that due diligence procedures be carried out to assess the honesty of information regarding internal control and risk management procedures relating to the drawing up and processing of accounting and financial information contained in the Chairman's report. These careful evaluations largely consist of:

- familiarizing ourselves with the internal control and risk management procedures for the drafting and processing of the accounting and financial information behind the information presented in the Chairman's report and other existing documentation;
- familiarizing ourselves with the work on which existing information and documentation is based;
- ascertaining whether appropriate information on serious lapses in internal controls regarding the drafting and processing of accounting and financial information which we may have found within the scope of our mission are appropriately included in the Chairman's report.

Based upon the work done, we have no observations to make concerning the information and declarations in respect of the Company's internal control and risk management procedures for the preparation and processing of accounting and financial information, as contained in the Chairman's report, prepared in accordance with the last paragraph of Article L. 225-37 of the French Commercial code.

### Additional information

We certify that the Chairman of the Board of Directors' report includes the other information required under Article L. 225-37 of the French Commercial Code.

Exincourt and Paris-La Défense, March 24, 2016

EXCO CAP AUDIT  
Philippe Pourcelot

The Auditors

ERNST & YOUNG et Autres  
Henri-Pierre Navas

### 3 / AUDITORS' SPECIAL REPORT ON REGULATED AGREEMENTS AND COMMITMENTS - FINANCIAL YEAR ENDED DECEMBER 31, 2015

Dear Shareholders,

In our capacity as Auditors of your Company, we will now present our report on regulated agreements and commitments.

It is our responsibility to inform you, based on the information provided to us, of the essential features and conditions applicable to the agreements and commitments of which we have been informed or which we would have discovered in the context of our assignment, and the evidence of their benefit for the Company, without having to express an opinion as to their usefulness or appropriateness, nor investigate the existence of other such agreements or commitments. It is for you to assess the relevance involved in the conclusion of these agreements and commitments prior to their approval, as per the terms of Article R. 225-31 of the French Commercial Code.

Besides, it is up to us, if applicable, to provide you with the information provided for in Article R. 225-31 of the French Commercial Code regarding the enforcement, in the year elapsed, of the agreements and commitments already approved by the Shareholders' General Meeting.

We have implemented the due diligence measures deemed necessary for this mission as outlined by France's national audit regulatory body, the Compagnie Nationale des Commissaires aux Comptes.

#### **Agreements and commitments subjected to the approval of the Shareholders' General Meeting**

We inform you that we have not been notified of any agreement or commitment authorized during the period elapsed to be subjected to the approval of the Shareholders' General Meeting as per the provisions of Article L. 225-38 of the French Commercial Code.

#### **Agreements and commitments already approved by the Shareholders' General Meeting**

We inform you that we have not been informed of any agreement or commitment already approved by the Shareholders' General Meeting whose implementation would have been continued during the period elapsed.

Exincourt and Paris-La Défense, March 24, 2016

EXCO CAP AUDIT  
Philippe Pourcelot

The Auditors

ERNST & YOUNG et Autres  
Henri-Pierre Navas

## 4 / AUDITORS' REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS - FINANCIAL YEAR ENDED DECEMBER 31, 2015

Dear Shareholders,

In accordance with the terms of our appointment by your Shareholders' General Meeting, we present our report for the financial year ended December 31, 2015, on:

- the audit of LISI's consolidated financial statements, as attached to this report;
- the justification of our assessment;
- the specific verification stipulated under law.

The consolidated financial statements have been approved by the Board of Directors. Our role is to express an opinion on these financial statements based on our audit.

### I. Opinion on the consolidated statements

We have carried out our work in accordance with the professional standards in use in France; these standards require due diligence to ensure with a reasonable degree of certainty that the consolidated financial statements do not contain any significant anomalies. An audit involves verifying, through surveys or other selection methods, the items supporting the figures and information which feature in the consolidated financial statements. It also involves assessing those accounting principles followed, the significant estimates made and the overall presentation of the financial statements. We consider that the items we have gathered form both a sufficient and an appropriate basis for our opinion.

We certify that the consolidated financial statements for the period are, in respect of the IFRS standard as adopted in the European Union, correct and genuine and present a faithful account of assets and liabilities, the financial position and the results of all consolidated companies of the consolidated group.

### II. Justification of our assessments

As per Article L. 823-9 of the French Commercial Code regarding the justification of our assessments, we inform you of the following:

- The Management of the LISI Group has had to make judgments and estimates and to formulate assumptions, which concern in particular the impairment of assets, provisions, the valuation of financial instruments, and deferred taxes, as set out in Notes 2.2.2, 2.2.8.5, 2.2.13, 2.2.6 and 2.2.18.5 to the consolidated financial statements. For all these estimates, we have assessed the data and assumptions on which they are founded, reviewed randomly the calculations made by the Company, reviewed the available material, and verified that the notes of the Appendix provide appropriate information regarding the assumptions retained by the Company.
- At each year-end, the Company regularly performs an impairment test for goodwill and assets without a defined useful life, and also measures if there is an index of loss of value of long-term assets, in accordance with the methods described in Notes 2.2.7.1, 2.2.8.5 and 2.6.1.1 to the consolidated financial statements. We have reviewed the conditions under which this impairment test was conducted, as well as the cash flow forecasts and assumptions used, and have verified that the above-mentioned notes provide appropriate information.
- Note 2.2.14 to the consolidated financial statements sets out the methods for evaluating pension commitments and share-based staff benefits. These commitments have been subject to external appraisals. Our work has consisted in reviewing the data used, in assessing the assumptions retained, in reviewing the calculations made, and in verifying that Notes 2.2.14 and 2.6.4.2 of the Appendix provide appropriate information.

These assessments form part of our task as Auditors of the consolidated financial statements, taken as a whole, and have therefore helped us to form our unreserved opinion, as it is described in the first part of this report.

### III. Specific verification

We have also, in accordance with the professional standards applicable in France, specifically verified, as required by law, the information provided in the report regarding the Group, given in the management report.

We have no comments to make on their sincerity and consistency with the consolidated financial statements.

Exincourt and Paris-La Défense, March 24, 2016

The Auditors

EXCO CAP AUDIT  
Philippe Pourcelot

ERNST & YOUNG et Autres  
Henri-Pierre Navas

## 5 / AUDITORS' REPORT ON THE ANNUAL FINANCIAL STATEMENTS - FINANCIAL YEAR ENDED DECEMBER 31, 2015

Dear Shareholders,

In accordance with the terms of our appointment by your Shareholders' General Meeting, we present our report for the financial year ended December 31, 2015, on:

- the audit of the annual financial statements of LISI, as attached to this report;
- the justification of our assessment;
- specific verifications and legally required information.

The financial statements were approved by the Board of Directors. Our role is to express an opinion on these financial statements based on our audit.

### I. Opinion on the financial statements

We have carried out our work in accordance with the professional standards in use in France; these standards require us to apply due diligence in obtaining reasonable assurance that the annual financial statements do not contain significant anomalies. An audit involves verifying, through surveys or other selection methods, the items supporting the figures and information which feature in the annual financial statements. It further involves an assessment of the accounting principles used, any significant estimates made and the overall presentation of the annual financial statements. We consider that the items we have gathered form both a sufficient and an appropriate basis for our opinion.

We certify that the accounts comply with French accounting rules and principles and provide a true and fair view of the earnings derived from the Company's activity during the year, as well as the financial situation and net worth at the end of the financial year.

### II. Justification of our assessments

As per Article L. 823-9 of the French Commercial Code regarding the justification of our assessments, we inform you of the following:

Your Company sets up provisions for the impairment of equity interests when their value in use appears to be less than their net book value, as described in paragraph b "Financial fixed assets" of Note 3.1 to the annual financial statements "Accounting rules and methods". Our work consisted in assessing the data and assumptions on which these estimates rely, reviewing the Company's calculations, and examining management's approval procedures for these estimates.

These assessments form part of our task as Auditors of the consolidated financial statements, taken as a whole, and have therefore helped us to form our unreserved opinion, as it is described in the first part of this report.

### III. Verifications and specific information

We have also carried out verifications specifically required by law, in accordance with French professional regulations.

We have no comments to make on the sincerity and consistency with the consolidated financial statements of the information provided in the management report of the Board or the documents sent to the shareholders on the financial position and the financial statements.

With regard to the information supplied in application on the provisions of Article L. 225-102-1 of the French Commercial Code on payments and bonuses paid to corporate officers as well as on commitments approved in their favor, we have checked their consistency with the accounts or with the data used in the drawing-up of these accounts, and, where relevant, with the items gathered by your Company from companies controlling or controlled by your Company. On the basis of our work, we vouch for the precision and honesty of this information.

In accordance with French law, we have verified that the required information concerning acquisitions of equity stakes or controlling interests and the identities of the shareholders have been disclosed to you in the management report.

Exincourt and Paris-La Défense, March 24, 2016

The Auditors

EXCO CAP AUDIT  
Philippe Pourcelot

ERNST & YOUNG et Autres  
Henri-Pierre Navas



## 6 / INDEPENDENT THIRD PARTY REPORT ON THE CONSOLIDATED SOCIAL, ENVIRONMENTAL AND SOCIETAL INFORMATION PRESENTED IN THE MANAGEMENT REPORT - FINANCIAL YEAR ENDED DECEMBER 31, 2015

Dear Shareholders,

As an independent third party body accredited by COFRAC<sup>1</sup> under the number 3-1050 and an associate member of the network of one of the Auditors of the LISI Group, we present our report on the consolidated social, environmental and societal information for the period ended December 31, 2015, presented in Chapter 6 of the Annual Report, subsequently referred to as the "CSR Information", under the provisions of Article L. 225-102-1 of the French Commercial Code.

### Corporate responsibility

It is for the Board of Directors to prepare a management report including the CSR information provided for in Article R. 225-105-1 of the French Commercial Code, in accordance with the standards used by the Company, consisting of HR and CSR reporting instructions in their 2015 versions (hereinafter the "Repositories") and available upon request at the Company's headquarters.

### Independence and quality control

Our independence is defined in the regulations, the Profession's Code of Ethics, as well as the provisions of Article L. 822-11 of the French Commercial Code. In addition, we have implemented a quality control system that includes documented policies and procedures to ensure compliance with ethical standards, professional standards and applicable laws and regulations.

### Responsibility of the independent third party organization

It is for us, based on our work, to:

- certify that the CSR required information is present in the management report or if it is omitted, is subject to an explanation in accordance with the third paragraph of Article R. 225-105 of the French Commercial Code (CSR information presence certificate);
- express a limited assurance conclusion on the fact that the CSR information, as a whole, is presented, in all its material respects, in a faithful manner, in accordance with the Repositories (Reasoned opinion on the fairness of the CSR Information).

Our work was carried out by a team of four people between November 2015 and February 2016 over a period of about five weeks.

We conducted the work described below in accordance with professional standards applicable in France and the Order of May 13, 2013 determining the conditions under which the independent third party organization conducts its task and on the reasoned opinion of fairness, as per the international standard ISAE 3000<sup>2</sup>.

### 1. CSR information presence certificate

We have read, based on interviews with the heads of departments concerned, the presentation of guidelines for sustainable development, based on the social and environmental consequences of the Company's activities and of its social commitments and, where appropriate, of the resulting actions or programs.

We compared the CSR information presented in the management report with the list provided for in Article R. 225-105-1 of the French Commercial Code.

In the absence of some of the consolidated information, we verified that explanations were provided in accordance with Article R. 225-105, paragraph 3 of the French Commercial Code.

We verified that the CSR information covered the consolidated scope, i.e. the Company and its subsidiaries within the meaning of Article L. 233-1 and the companies it controls within the meaning of Article L. 233-3 of the French Commercial Code.

Based on our work, we confirm the presence in the management report of the required CSR information.

### 2. Reasoned opinion on the fairness of the CSR Information

#### Nature and scope of work

We conducted nine interviews with the individuals responsible for preparing the CSR information from Human Resources, Health/Safety/Environment, in charge of gathering information and, where appropriate, in charge of the internal audit and risk management procedures in order to:

<sup>1</sup> Scope of accreditation available at [www.cofrac.fr](http://www.cofrac.fr)

<sup>2</sup> ISAE 3000 – Assurance engagements other than audits or reviews of historical information



- assess the appropriateness of the Repositories in terms of their relevance, completeness, reliability, neutrality and understandability, taking into account, where appropriate, the industry's best practices
- verify the implementation of a process for collecting, compiling, processing and controlling the completeness and consistency of the CSR information and for gaining an understanding of the internal audit and risk management procedures relating to the elaboration of the CSR information.

We determined the nature and extent of our tests and inspections depending on the nature and importance of the CSR information in relation to the characteristics of the Company, the social and environmental challenges of its business, its guidelines on sustainable development and good industry practices.

For the CSR information we judged most important<sup>3</sup>:

- with respect to the parent Company, we reviewed the documentary sources and conducted interviews to corroborate the qualitative information (organization, policies, actions, etc.), we implemented analytical procedures on the quantitative information and verified, based on polls, the calculations and consolidation of the data and verified their consistency with the other information contained in the management report;
- with respect to a sample representative of entities we selected<sup>4</sup> based on their activity, their contribution to the consolidated indicators, their location, and a risk analysis, we conducted

interviews to verify the proper application of procedures and implemented detailed tests on the basis of samples, that consisted in verifying the calculations and reconciling the data from the supporting documents. On average, the sample thus selected represented 12% of the workforce and 12% of primary energy consumption.

With respect to the other consolidated CSR information, we noted their consistency with our knowledge of the Company.

Finally, we assessed the relevance of the explanations regarding, if any, the total or partial absence of certain elements of information.

We believe that the sampling methods and sample sizes we chose by exercising our professional judgment allow us to draw a moderate assurance conclusion; a higher level of assurance would have required a more extensive review. Due to the use of sampling techniques as well as to the other limitations inherent to the operation of any information and internal control system, the risk of not detecting a material misstatement in the CSR information cannot be completely ruled out.

### Conclusion

Based on our work and subject to this reservation, we did not identify any material anomalies likely to call into question the fact that the CSR information, as a whole, are presented in a fair manner, in accordance with the Repositories.

Paris-La Défense, February 17, 2016

The Independent Third Party Organization, ERNST & YOUNG et Associés

Christophe Schmeitzky  
Sustainable Development Partner

Bruno Perrin  
Partner

<sup>3</sup> **Corporate Social Responsibility information:** the general policy concerning the environment (Company organization), pollution and waste management (measures for the prevention, recycling and elimination of waste), use of sustainable resources and climate change (energy consumption).

**Labor-related information:** employment (total workforce and distribution), organization of work (absenteeism), health and safety (occupational health and safety measures, work-related accidents, particularly their frequency and severity), training (training policies in place, total training time).

<sup>4</sup> Sites of Hérouville Saint Clair (Medical division), Marmande (Aerospace division), Dasles (Automotive division)

## 7 / DRAFT RESOLUTIONS

### ORDINARY GENERAL MEETING OF APRIL 27, 2016

#### AGENDA

- Review and approval of the annual financial statements for the period ended December 31, 2015;
- Approval of consolidated financial statements for the period ended December 31, 2015;
- Approval of the conventions covered by Articles L. 225-38 et seq. of the French Commercial Code;
- Discharge to the Directors and Auditors;
- Appropriation of earnings;
- Determination of directors' fees;
- Opinion regarding the remuneration paid to the Chairman and CEO for the year ended December 31, 2015;
- Opinion regarding the remuneration paid to the Vice-Chairman and Deputy Chief Executive Officer for the year ended December 31, 2015;
- Authorization for the Company to repurchase its own shares;
- Powers;
- Miscellaneous questions.

#### DRAFT RESOLUTIONS

##### First resolution - Approval of corporate financial statements

Having listened to the reading of the Board of Directors' report and the Auditors' general report, the Shareholders' General Meeting approves the annual financial statements established as at December 31, 2015, as they are presented, with profits of €30,037,487, as well as the transactions described in these financial statements that are summarized in these reports.

In particular, the Shareholders' General Meeting approves the spending carried out over the last year in relation to the transactions covered by Article 39-4 of the French General Tax Code, which amounts to a total of €24,563.

##### Second resolution - Approval of consolidated financial statements

Having listened to the reading of Board of Directors' report and the Auditors' general report, the Shareholders' General Meeting approves, as they are presented, the consolidated financial statements set out in accordance with Article L. 233-16 et seq. of the French Commercial Code as at December 31, 2015, showing profits of €81,764,220.

##### Third Resolution - Approval of the conventions covered by Article L. 225-38 of the French Commercial Code

Having listened to the reading of the Auditors' special report on the conventions covered by Articles L. 225-38 of the French Commercial Code, the Shareholders' General Meeting approves the sections indicated in this report.

##### Fourth resolution - Discharge to the Directors

The Shareholders' General Meeting gives full discharge to the Directors for their work for the financial year 2015, and to the Auditors for their term of office.

##### Fifth resolution - Earnings appropriation

Acting on the proposal of the Board of Directors, the Shareholders' General Meeting has decided to allocate last year's profits as follows:

profits for the financial year of	€30,037,487
plus retained earnings in the amount of	€68,452,749
<b>To give a total of</b>	<b>€98,490,236</b>

constituting the distributable profit, which the Board of Directors proposes to allocate as follows:

to the legal reserve	€3,656
as dividends to shareholders <b>€0.39</b> per share,	
i.e. a total of to be paid on May 9, 2016	€21,069,311
remainder to be carried forward, for a total of	€77,417,269
it being understood that this amount will be increased by the sum of the dividends payable on the shares owned by the Company as of the ex-dividend date.	

The dividend for each share amounts to €0.39. The portion of the dividend eligible for a tax rebate of 40% under Article 158-3-2° of the French General Tax Code is €0.39.

In addition, the Shareholders' General Meeting acknowledges that it has been apprised that the dividend payouts per share for the last three years were as follows:

Financial year ending	Dividend paid eligible for the 40% abatement
December 31, 2012*	€0.28
December 31, 2013*	€0.34
December 31, 2014	€0.37

\*after the 1:5 stock split

#### Sixth resolution - Determination of directors' fees

The Shareholders' General Meeting sets the maximum annual amount of directors' fees to be divided among the directors to €300,000.

This amount will remain in effect as of the year 2016 and until otherwise determined by the Shareholders' General Meeting.

#### Seventh resolution - Opinion regarding the remuneration paid to the Chairman and CEO for the year ended December 31, 2015

The Shareholders' General Meeting, consulted under the recommendation of §24.3 of the AFEP-MEDEF corporate governance code, which constitutes the Company's code of reference referred to in Article L. 225-37 of the French Commercial Code, issues a favorable opinion regarding the remuneration due or awarded for the year ended December 31, 2015 to Gilles Kohler, Chairman and Chief Executive Officer, as presented in the Annual Report.

#### Eighth resolution - Opinion regarding the remuneration paid to the Vice-Chairman & Deputy Chief Executive Officer for the year ended December 31, 2015

The Shareholders' General Meeting, consulted under the recommendation of §24.3 of the AFEP-MEDEF corporate governance code, which constitutes the Company's code of reference referred to in Article L. 225-37 of the French Commercial Code, issues a favorable opinion regarding the remuneration due or awarded for the year ended December 31, 2015 to Emmanuel Viellard, Vice-Chairman and Deputy Chief Executive Officer, as presented in the Annual Report.

#### Ninth resolution - Share repurchase program

Having listened to the reading of the Board of Directors' report and reviewed the data contained in the program description, the Shareholders' General Meeting:

- cancels the purchase authorization given on April 22, 2015;
- gives its authorization, in accordance with Articles L. 225-209 et seq. of the French Commercial Code, to the Board of Directors, to proceed, by whatever means it deems

appropriate, to the repurchase of own shares, representing up to 10% of the Company's share capital, corresponding to 5,402,387 shares, except for the acquisition of shares meant to be retained and the delivery of shares to be used as consideration or payment for external growth operations whose total will be limited to 5% of the share capital or 2,701,193 shares;

- decides that the acquired shares will be used as follows:

- to increase the activity of the stock on the market by an Investment Services Provider via a liquidity contract in accordance with the professional Code of Ethics recognized by the AMF (the French Stock Market Authority);
- to grant stock options or free shares to employees and corporate officers of the Company and/or its Group;
- to retain and use shares as consideration or payment for potential acquisitions;
- to cancel shares purchased, subject to the approval of the Extraordinary General Meeting to be called at a later date.

Shares can be acquired or sold by any means and at any time, in accordance with the regulations in force, on or off the market, including through the use of derivatives traded on a regulated market or by private contract.

The Company undertakes to remain constantly within the limits set by Article L. 225-209 of the French Commercial Code.

The following terms apply to this authorization:

- the Company may not repurchase its own shares for more than €40, not including transaction fees,

The highest figure that LISI S.A. would pay if it purchased shares at the ceiling price set by the Shareholders' General Meeting, i.e. €40 is €166,765,400.

This authorization is valid for a period of 18 months from the date of this Shareholders' General Meeting.

- assigns full powers to the Board of Directors, which may choose to delegate them, within the limitations detailed above, to put in stock market orders, to negotiate agreements in the aim of carrying out all formalities and all declarations to all organizations, to carry out all other formalities and, as a general rule, to do all that is necessary.

#### Tenth resolution - Formalities

The Shareholders' General Meeting assigns all rights to the bearer of an original, a copy or extracts of the minutes of its deliberations for the purpose of accomplishing all formalities, as well as all legally required filings and publications.

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